

We are a technology company that focuses on end to end transformation of supply chains for meaningful impact.

The value we bring to our customers is in providing efficiency, visibility and transparency along the supply value chain.



Cooperatives and Warehouses are looking for a seamless digital solution that tracks and manages aggregation of produce and commodities from the farm gate all the way through to processing.

Our Service Offering

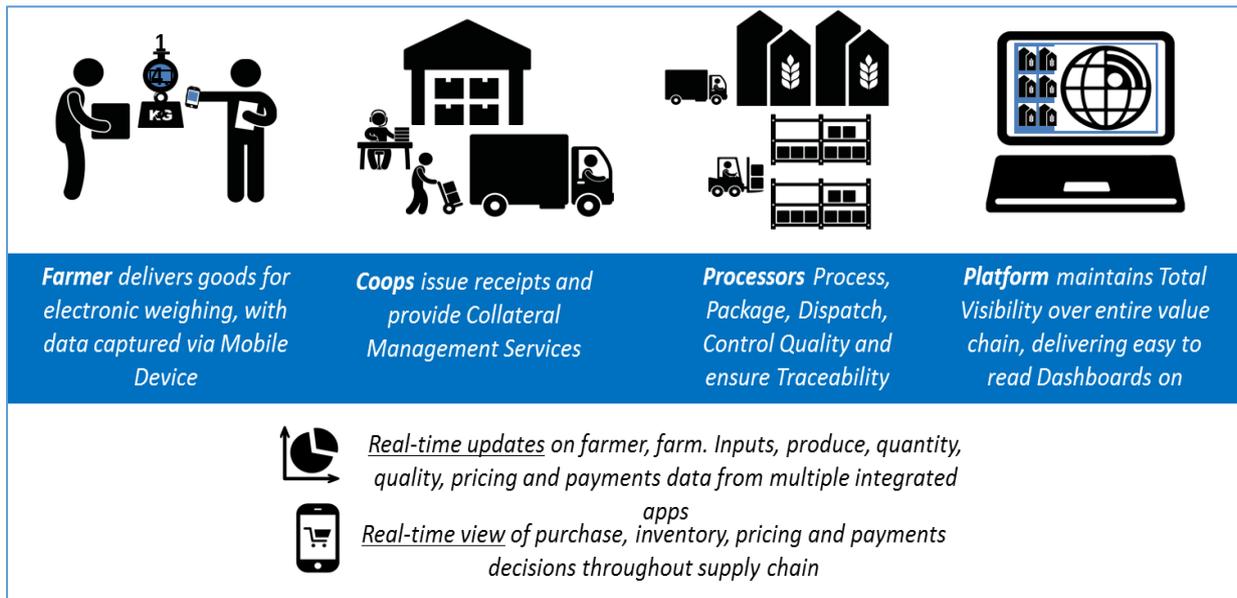
Our AgroForce solution creates an opportunity to determine, measure and track the true value due to a farmer and aggregation center by having visibility to its farm, crop, harvest, deliveries, quantity, payments and credit check off datasets in real time against preset KPIs. It provides the outputs in easy to understand real-time analytical dashboards creating visibility along the food value chain.



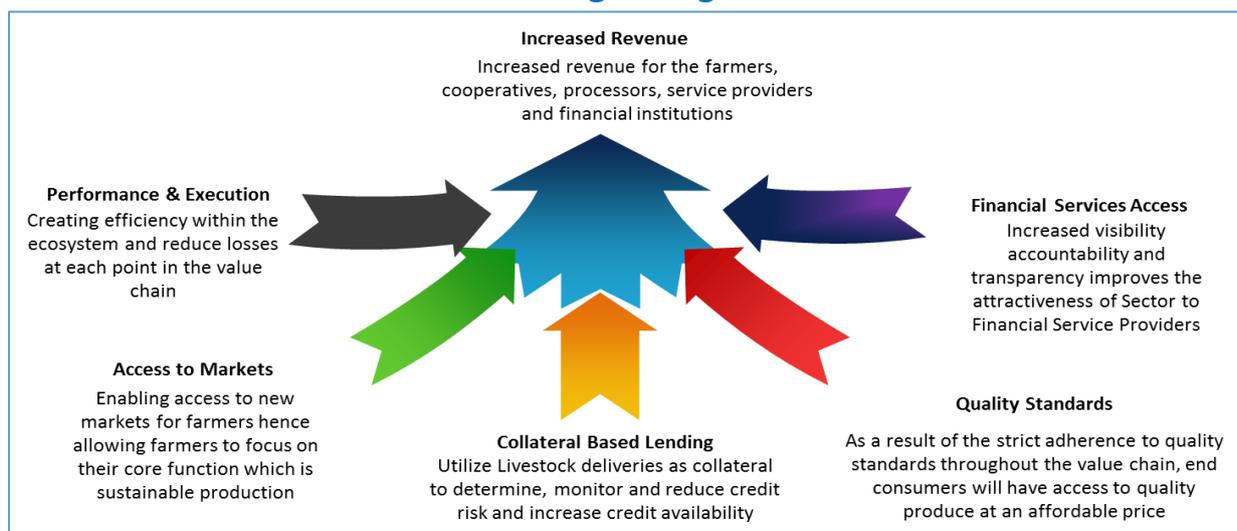
Why customers use the solution

- Agribusinesses are seeing increased revenue as a result of visibility along the chain & improved management of their commodities and transactions
- The solution creates a unique competitive advantage to Agro Value Chain Players through effective and quick decision making from real time analytical dashboards
- Credit companies and/or Service Providers use the data collected from the solution to provide credit facilities to farmers through historic and accurate statistics reducing their risk

How AgroForce Solution works at each touch point



Results from utilising the AgroForce Solution



Case Study: Leading Private Tea Management Agency in East Africa



Project Overview: Automated the purchasing process tea for 47 Tea Factories (over 350,000 member farmers) through an Electronic Weighing Solution at the lowest level of aggregation centers.

Key Results:

- Reduced fraud and falsification at collection centers and reduced grower complaints
- Improved weighing accuracy while reducing labor costs with faster collection processing
- Increased the farmer earnings by approximately 9%-13% due to elimination of fraud and ghost farmers at point of purchase