

A look at RPA through a different lens

March 25, 2019





What is Robotic Process Automation

Deploy software robots to mimic human actions on your computer system.

Use technology that allows your employees to configure computer software or a “software robot” to capture and interpret existing rules based processes.

Why SOFTOMOTIVE?

Softomotive provides the smoothest RPA journey by making it easy to start small, learn quickly and scale seamlessly.

Quick to deploy, easy to use and provides best value for money, scale easily.



**Only vendor offering
desktop and server-
based RPA**



**Robust, powerful RPA
technology**



**Best time to
value**

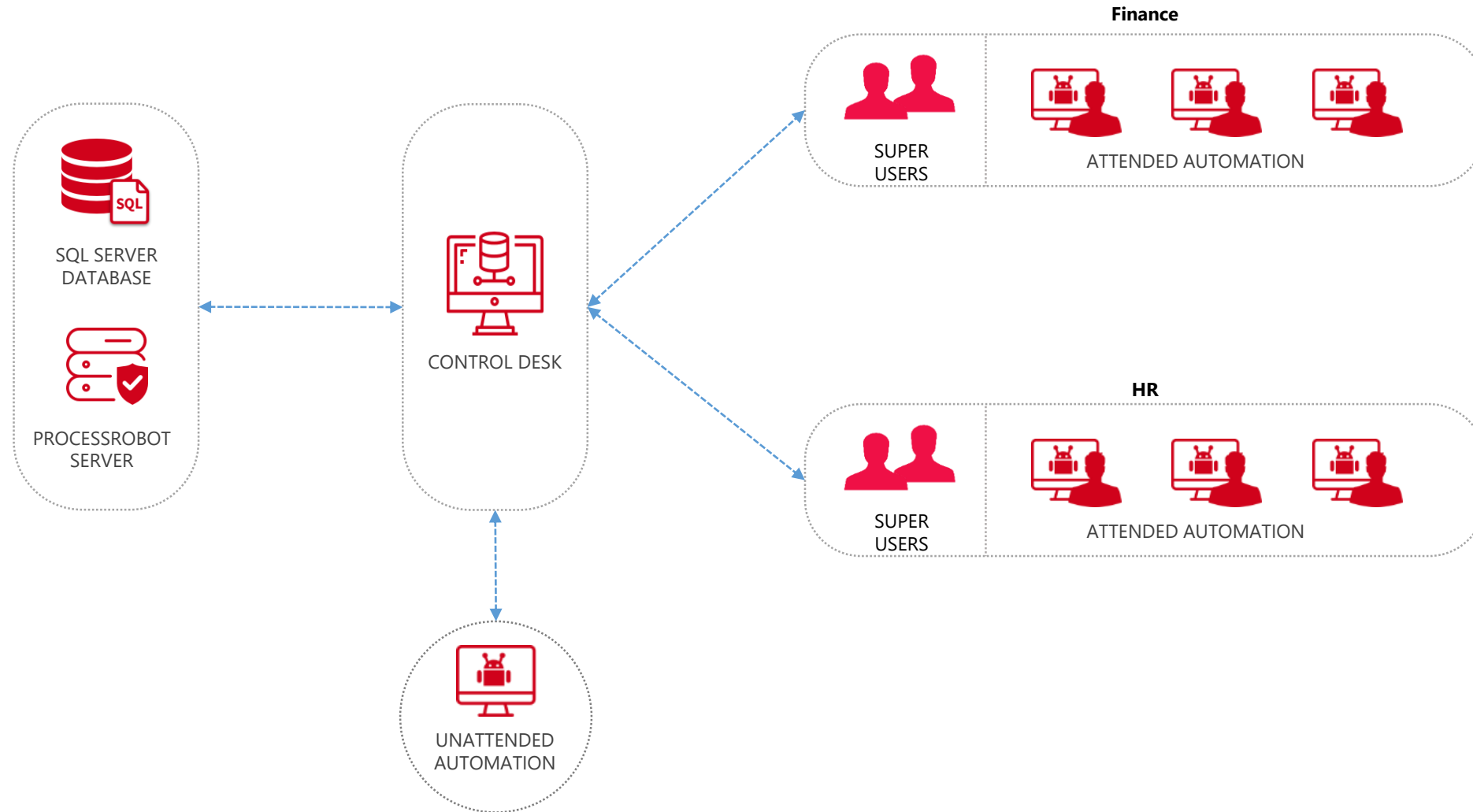
The Smoothest RPA Journey

RDA Deployment with People1st



ACTION	1. Start Small	2. Learn Quickly	3. Scale Seamlessly
PHASE	INNOVATE	INCUBATE	IMPLEMENT
OBJECTIVE	Empower the many	Filter the best	Scale what Works
SCOPE	Business	Business COE	Business (Attended) COE (Unattended)
FOCUS	Tasks	Tasks, Business Process	Tasks, Business Processes
AUTOMATION	Desktop	Desktop	Desktop & Server-Based

People^{1st} with ProcessRobot



Benefits



Functionality Over Tokens

- ✓ Automatic login into PC
- ✓ Triggers and scheduling
- ✓ Status and performance of bots



Risk & Control

- ✓ Additional Exception Handling
- ✓ Built-in Video Play-back on Exception



Operational Productivity

- ✓ Flexible Deployments
- ✓ Concurrency & Load Balancing
- ✓ Attended
- ✓ Unattended Automation for attended process

Performance

&



Security

- ✓ Active Directory Integration
- ✓ Encryption – AES 256bit, TLS 1.2
- ✓ Permission Access Control



Governance

- ✓ Process Lifecycle Management & Version Control
- ✓ Queues and Dynamic Engagement
- ✓ Remote Access



Insight Analytics

- ✓ Detailed Auditing
- ✓ Logging systems - Elastic Search & Kibana
- ✓ KPI Tracker & ROI Calculator
- ✓ Custom Dashboards

Bigger picture - Softomotive Customers

Banking



Insurance



Healthcare



Telecom



Manufacturing



IT Services & Consulting



Government



Education



Utilities



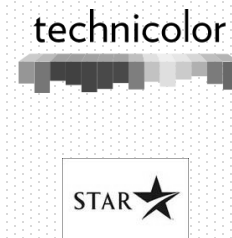
Logistics



Software



Media & Entertainment



Food & Beverages



Retail



Travel & Tourism



USE CASE

Problem

- **Opening a new bank account involves precious employee time and energy**
- **2 archaic computer systems**
- **Opening 20 new bank accounts cost 6 hours of employee time**

Solution



In three days, we built a WinAuto bot to:

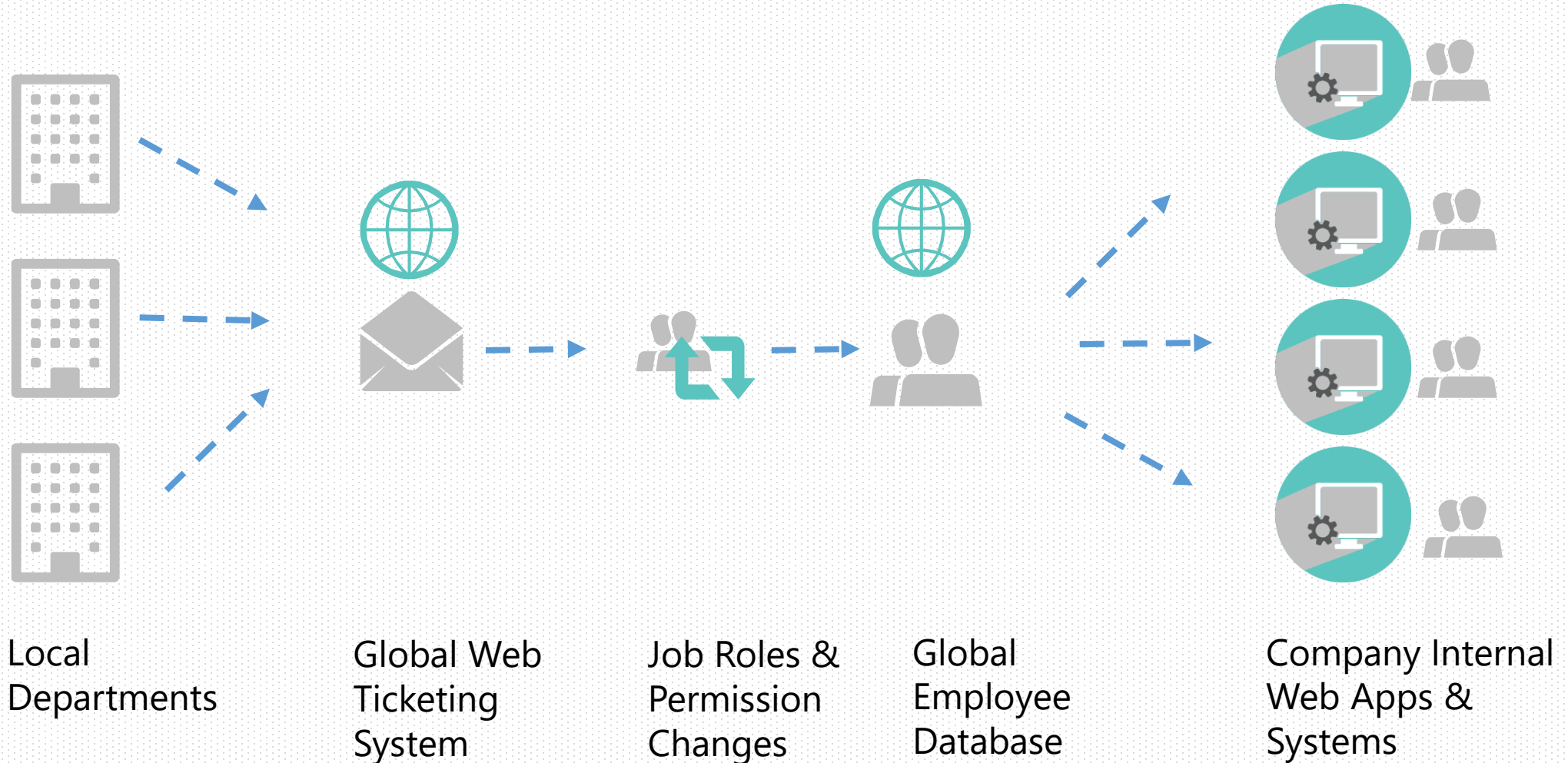
- **Export client data from company database to excel**
- **We run a macro in excel to separate new clients**
- **Connect to lending portal, and use image recognition to login to Silverlight**
- **Send appropriate clicks**
- **Add client data to Bank database**
- **Close tickets in internal ticketing system**

Turned 6 hours into 3 minutes

Back to revenue-driving activity

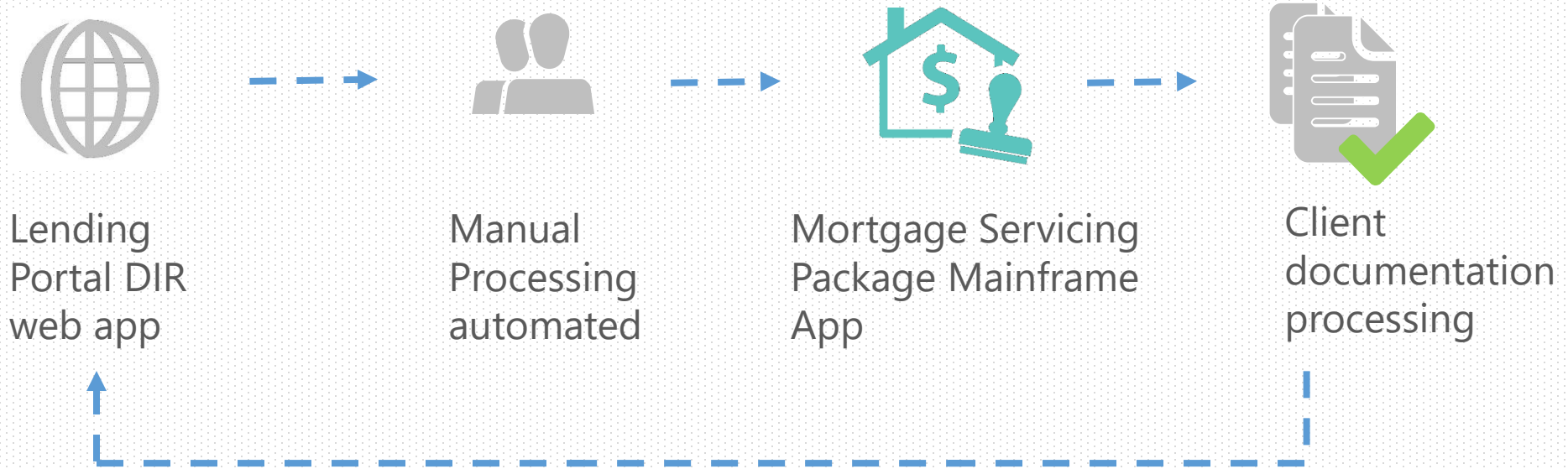
Global employees permissions management

Client: Fortune 25 US Bank



Mortgage & lending operation

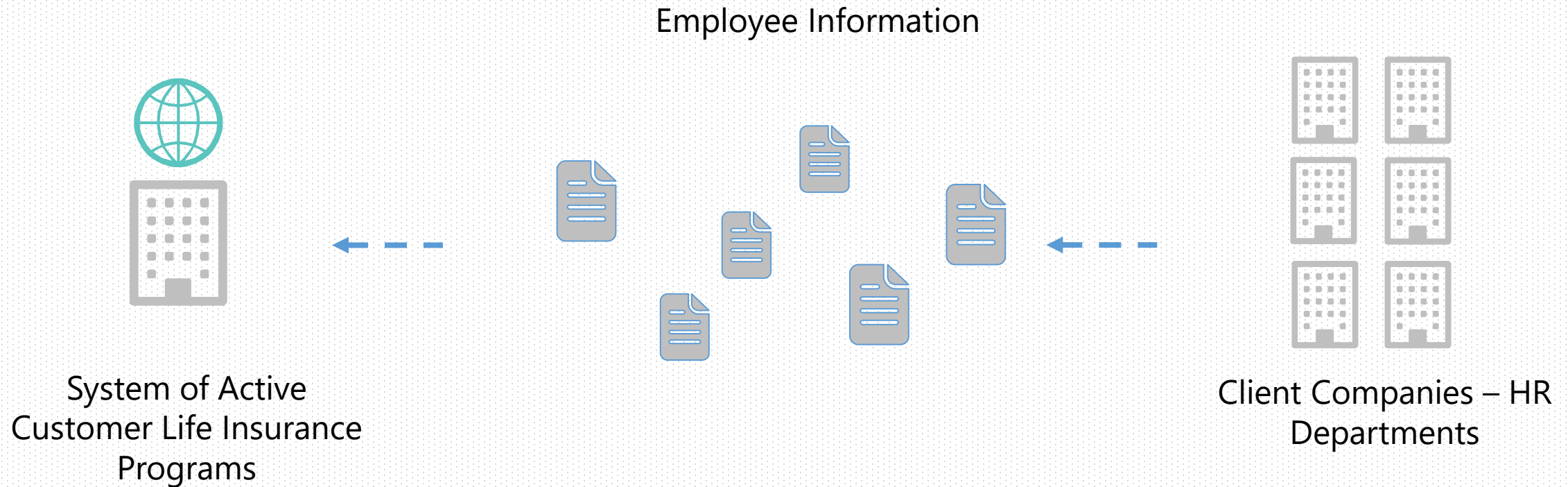
Client: Fortune 25 US Bank



Governance for Loan Grant

HR submissions

Client: Top 10 US Insurance

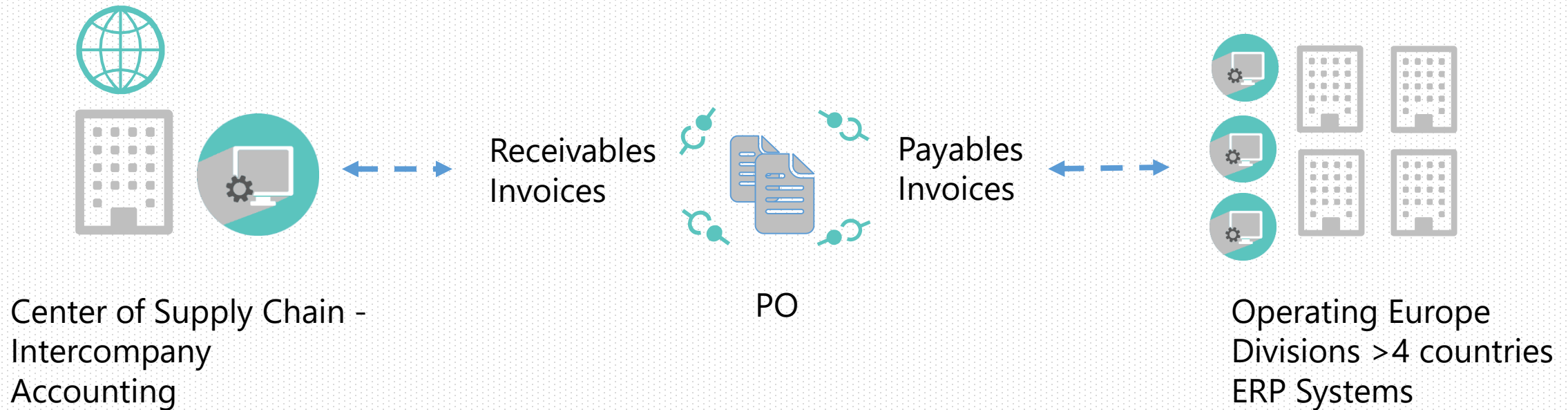


BENEFITS REALISED

- ↑ Employ Satisfaction
- ↑ Quality time spent for analysis

Intercompany accounting globally

Client: Global IT & Services

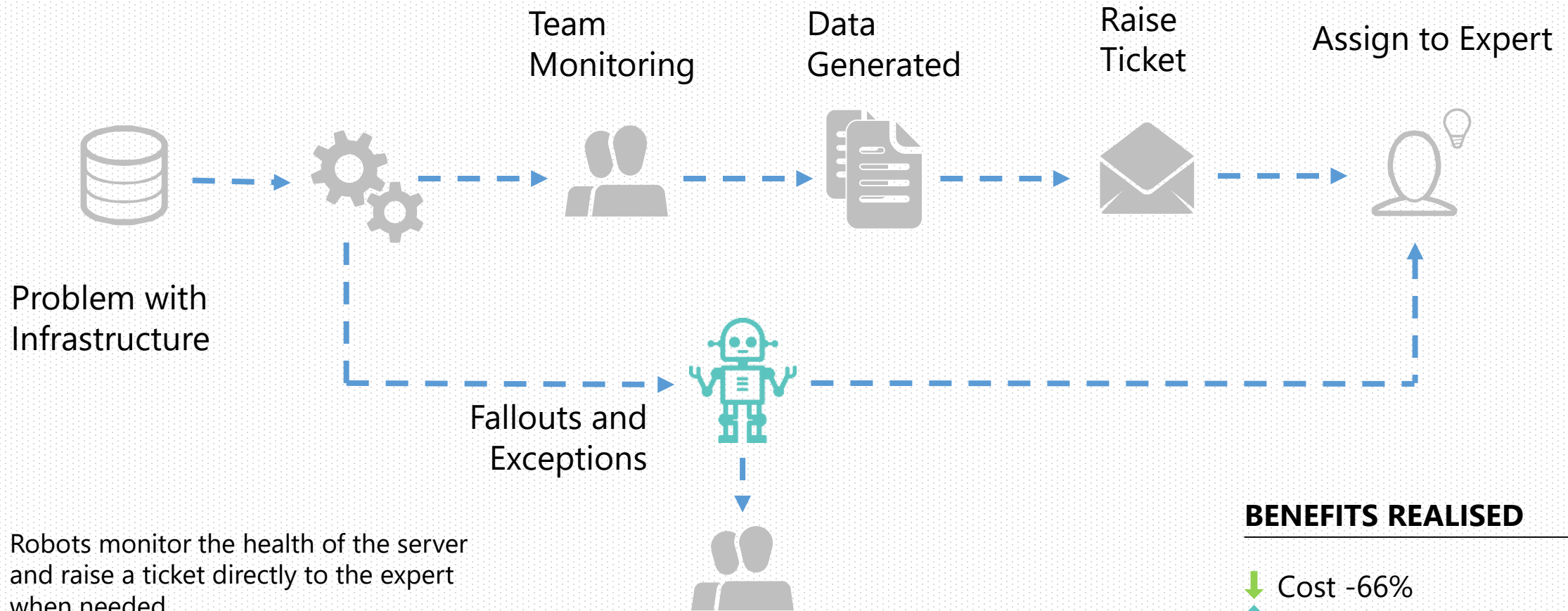


BENEFITS REALISED

- ↑ 600 invoices & 3 million euros per month
- ↑ Quality time spent for analysis

Incident management

Client: Global Service Provider



BENEFITS REALISED

- ↓ Cost -66%
- ↑ Execution Speed
- ↑ Scalability 80K Cases/Month
- ↑ Accuracy 99.99%

Hi, I'm Dejen, please reach out with questions



Dejen Tesfagiorgis, Account Manager

- **10 years in SaaS**
 - **Former startup founder**
 - **Karaoke champion**
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Summary



Feature rich &
robust
technology



Two
compatible
products:
Server-less and
centralized RPA



Top RPA
vendor from all
Analysts



Best-time to value
(flexible pricing models)



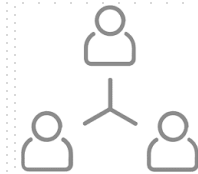
Integrations
with 3rd party
technology



Easy to use and
deploy



Clients across all
industries



Wide partner
network globally