

## What is Allpro

Allpro is an enterprise-grade system to support operational management of a project-oriented company.

It expands existing ERP systems by providing tools necessary to collect and confirm data about employee- and project-related costs, in such vital processes as time reporting, project expense or business trip approval.

Allpro handles key team management tasks – skill-based project role staffing, future employee and team availability assessment, and project allocation approval. Having access to rates (both employee- and customer ones) aides effective presales offering and project profitability validation.

Data about business events is validated with case-specific approval requests (hours, expenses, absence, data amendments, etc.). Upon confirmation, records are propagated to ERP via API.

## Processes

Allpro provides necessary tooling for processes in three major areas:

### Employees

- Technical onboarding
- Project-oriented skill management
- Resume authoring for Presales
- Holiday and absence planning
- Project satisfaction survey

### Projects

- Team role staffing
- Reporting and approvals:
  - Work hours and overtime
  - Project expenses
  - Business trips
- Presales knowledge base

### Settlements

- Input data for salary accrual
- B2B self-billing
- Customer approval workflow
- Customer invoicing based on:
  - Work hours and rate cards
  - Reimbursable expenses

## Modules

Allpro is built around the following business concepts:



Specific implementation consists also of integration modules, including those made for a given Customer.

## Delivery models

Allpro can be delivered either in Customer's cloud, on premise, or in Spyrosoft-managed environment.

## Implementation (1-4 wks.)

1. Joint analysis of relevant business processes
2. Data migration setup, optional custom module work
3. Target environment installation, access right hand-over
4. User training, production support and maintenance

## Key advantages

### **Business data is accurate and confirmed**

Process information is propagated to the ERP system via API. Data contracts between the systems enforce the data to be both complete and consistent.

We eliminate sending records in emails or hand-made Excel spreadsheets. ERP receives data only after it had been approved by the manager responsible for decisions in each process.

### **Fewer back-office employees**

Project controlling gets a productivity boost thanks to business rules being enforced consistently throughout the processes, allowing the finance and accounting employees to skip unnecessary reconciliation tasks, corrective actions, or manual data re-entry.

These measures allow the organization to double the number of project employees with the size of back-office departments remaining intact.

### **License budget well spent**

Integrating Allpro with the company's ERP system calls for a much smaller number of pricey licenses – limited to supporting department employees, who work specifically with the HR or Finance modules.

Time reporting, vacation planning, expense and business trip tracking delivers information of the enterprise grade, as expected by the ERP system, but simply cheaper.

### **Close reporting months faster**

Allpro harmonizes project-bound processes around time and cost tracking, thus making month closure achievable within the first days of the following month.

### **Common approach towards salaried workers and contractors**

Allpro introduces a common denominator for both full-time employees and B2B contractors, who can be allocated to projects regardless of the collaboration mode.

Employees are processed within the realms of their contract configuration, which determines benefit availability, such as vacation or overtime, working hours, and expense reimbursement format.

Underlying distinction is only apparent when data is exchanged with the ERP system. For salaried workers, their hours and expenses count towards their salary accrual, while for B2B contractors, said data determines the purchase invoice values.

## More information

Please direct all your inquiries to [allpro@spyro-soft.com](mailto:allpro@spyro-soft.com).

We will be happy to answer your questions.