



Cloud Licensing Optimization

Maximize the value of your cloud licensing

Team Venti's Cloud Licensing Optimization engagement offers a quick and simple way to analyze, document and recommend cost optimization opportunities.

These insights empower clients to realize the value of their investments in Microsoft cloud offerings while maintaining visibility and control over associated licensing costs, without any impact to required service availability, performance or scalability.

Ultimately, the results of this engagement should help drive an immediate reduction in operating expenses associated with Microsoft cloud services.

Leverage data-driven facts and information around key technology events or challenges to make informed technology decisions.

Project activities and timeline

• Planning

- Review your current IT environment and licensing
- Identify your needs and goals
- Arrange access to available data

• Data collection

- Take inventory of your workloads and licensing environment
- Gather information on process, procedures and actual usage and consumption

• Data analysis

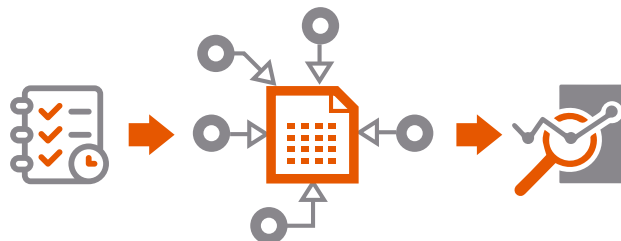
- Review and validate all collected data
- Map to an optimized environment based on your goals

• Final recommendations

- Presentation of our Findings & Recommendations report to enable data-driven discussions and ensure your business needs are met

Key Benefits

- Gain granular, real-time visibility into cloud consumption, cost and performance
- Empower cloud accountability through accurate cost allocation
- Categorize and align workloads with the right service plans according to priority, cost and performance
- Reduce costs via the optimization of cloud plans, configuration and available licensing discounts from Microsoft and CSP Partners
- Use data-driven facts and information around key technology events or challenges to help make informed technology decisions
- Take advantage of available incentives and discounts



Cloud Computing Services with Microsoft's "Integrated Innovation" Value Promise

Team Venti is an award winning business technology services company founded by Microsoft alumni and partners. We are committed to helping our customers succeed through the smart application of information technology. As a Microsoft Gold Partner, we offer the industry's widest array of Microsoft Cloud-based solutions.

Team Venti's Added Value

We take pride in employing some of the very best talent in our industry. Our services and support practice enjoy Microsoft's top certifications and offers services including:

- Cloud Computing Solutions including **Office 365**, **Windows Intune**, **Dynamics CRM** and **Microsoft Azure**
- Hosted **Microsoft Teams** and **Call Center** services (Enterprise Voice)
- Design and deployment of advanced security, collaboration, content management and web portal systems based on Microsoft's **SharePoint** platform (Server and Online)
- Deployment and management of cloud-based infrastructure and management environments built around Microsoft Azure
- **Integration** of client applications with their customers and vendors, including the automated execution of business processes inside and external to the client organization, regardless of the platform type
- Design and deployment services around Microsoft's **SQL Server** platform
- Design and deployment of **business analytics** and reporting systems
- Custom **training** services

Quick Facts

- **Founded** in 2007 in Austin, TX and serve clients worldwide
- **We are** a HUB-certified, minority-owned company
- Team Venti's tagline is "**Serve More.**" Our team members share one thing in common: a genuine passion to serve others
- We help our clients succeed by hiring subject matter experts who take personal pride in their work. 90% of our staff is **Microsoft Certified**
- Most of our team leads are active local IT community leaders (user groups, associations, etc)
- In 2008 Team Venti became one of **Microsoft's first cloud Partners**, joining the Microsoft Online Azure and Office 365 programs
- **Team Venti** has won "Cloud Partner of the Year Award" at Microsoft's Worldwide Partner Conference in 2013, 2014, 2015 & 2016

One provider
All your Microsoft Cloud Solutions

Microsoft
Partner

Gold Cloud Datacenter
Gold Cloud Platform
Gold Cloud Productivity
Gold Collaboration and Content
Gold Small and Midmarket Cloud Solutions
Silver Messaging
Silver Communications
Silver Datacenter
Silver Enterprise Mobility Management
Silver Windows and Devices

2016, 2015, 2014, 2013
Cloud Partner of the Year
Winner Central Region

Contact Team Venti today
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