# Data platform implementation plan.

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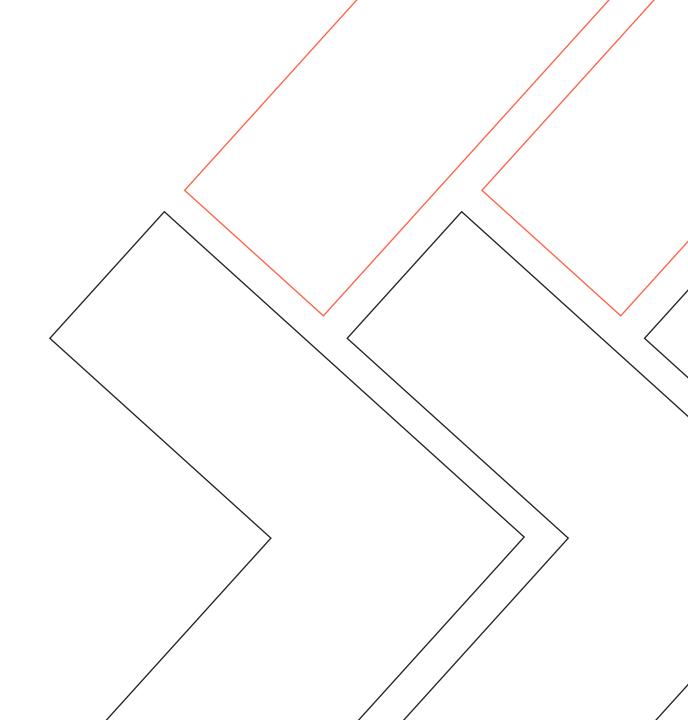
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Practical info about real estate data.

There are four key data domains that create the foundation of a real estate company's data platform. These are important to get \*\*right\*\* before other domains are implemented.

PROPERTIES UNITS LEASES TRANSACTIONS

Some property management systems have all of these domains while others only have the first three, which is why accounting systems are important to integrate after the PMS

# Implementation Process.

STEP 1

Spend half a day together

STEP 2

4 weeks

STEP 3

4 to 8 weeks

## Onboarding

# Technical Integration

# Business Integration

#### INTRODUCTION WORKSHOP

Description of platform Understanding of strategy Walkthrough of databases

#### INTEGRATION OF SYSTEMS

Connect to databases
Data integration
Testing and quality assurance

#### REPORT PRODUCTION AND TRAINING

Report production
Report validation
User adoption and training

#### STEP 1

Spend half a day together

## Onboarding

#### INTRODUCTION WORKSHOP

Description of platform Understanding of strategy Walkthrough of databases

#### PARTICIPANTS

- Core business team overseeing implementation
- Data system expert(s)

#### TO DO

- 1. Intrava explain process
- 2. Intrava introduce support system
- 3. Business team explain information used from respective systems for reporting
- 4. Data system experts walk through data systems (e.g., Yardi, QuickBooks) and show how they generate reports
- 5. If needed, customer introduce Intrava to technical contact from data system vendor(s)

#### STEP 2

4 weeks

# Technical Integration

#### INTEGRATION OF SYSTEMS

Connect to databases
Data integration
Testing and quality assurance

#### PARTICIPANTS

- Data system expert(s) from customer
- If needed, technical resource from data system vendor (minimal involvement required)

#### TO DO

- 1. Intrava gets access to databases
- 2. Intrava starts setting up db connectors
- 3. Sporadically communicate with participants to navigate integration. This will not consume a lot of hours. It is more of a sporadic Q&A process

#### STEP 3

4 to 8 weeks

# Business Integration

#### REPORT PRODUCTION AND TRAINING

Report production
Report validation
User adoption and training

#### PARTICIPANTS

- Core business team overseeing project
- Data system expert(s)
- Department champions

#### TO DO

- 1. Business integration kick-off meeting
  - Core business team and Intrava prioritize dashboard and report development
  - Agree on sprints and feedback sessions
  - Intrava release basic reports/lists to validate data quality and interpretation
- 2. Core business team and department champions audit reports and provide feedback
- 3. Schedule sporadic training sessions

#### BUSINESS AS USUAL

Perpetuity

# Post Setup

#### ONGOING SUPPORT

Monthly status calls
Sporadic training and support
Call, Slack, or email us

#### COLLABORATION

- Intrava administrates platform
- Business users send requests via support
- Monthly status calls with internal champions
- Sporadic training and support

From this point on the system will naturally evolve through collaboration. We are your data department and welcome new report challenges and ideas.

When you want to integrate new systems we will go through the same process, though it will likely be quicker.

# Roles, involvement, and responsibilities.

	INTRAVA	CORE BIZ TEAM	END-USERS
WHO	<ul><li>Data engineers</li><li>Report developers</li></ul>	<ul><li>Core business team</li><li>Database expert(s)</li></ul>	<ul><li>Department champions</li><li>Rest of organization</li></ul>
TASKS	<ul> <li>Database integration</li> <li>Data warehouse setup</li> <li>Report development</li> <li>Data quality assessment</li> </ul>	<ul> <li>Organize and prioritize needs</li> <li>Data validation and QA</li> <li>Report validation</li> <li>Help dev team navigate DBs</li> </ul>	<ul> <li>Organize and prioritize needs</li> <li>Data validation and QA</li> <li>Report validation</li> <li>Participate in training sessions</li> </ul>
INVOLVEMENT	<ul> <li>Technical integration: High</li> <li>Business integration: High</li> <li>Post setup: Medium</li> </ul>	<ul> <li>Technical integration: Low</li> <li>Business integration: High</li> <li>Post setup: Medium</li> </ul>	<ul> <li>Technical integration: None</li> <li>Business integration: Medium</li> <li>Post setup: Medium</li> </ul>
STEP IN PROCESS	■ All steps	<ul><li>All steps</li></ul>	<ul><li>Step 2</li><li>Step 3</li></ul>

#### INTRAVA RESPONSIBILITIES

#### Data engineers

- Setup database connectors
- Populate and modify data warehouse
- Program business rules
- Monitor, administrate, and improve data platform

#### Report developers

- Communicate with end-users
- Develop reports
- Quality control reports
- Relay data changes to data engineers
- Training

#### CUSTOMER RESPONSIBILITIES

#### Core business team

- Prioritize databases to be integrated
- Prioritize reporting needs with department champions
- Quality control reports (always be critical of the data)

#### Database expert(s)

- Help data engineers navigate database(s) during setup
- Facilitate contact between data engineers and database vendor(s)

#### Department champions

- Quality control reports (always be critical of the data)
- Provide feedback on reports
- Collect and prioritize reporting needs for respective department

#### End-users (rest of org.)

- Quality control reports (always be critical of the data)
- Communicate report needs to department champions
- Submit questions and comments to <u>support portal</u> or send to <u>support@intrava.io</u>

# Customer Preparation.



- Identify core business team
- Identify data system expert(s)
- Identify department champions

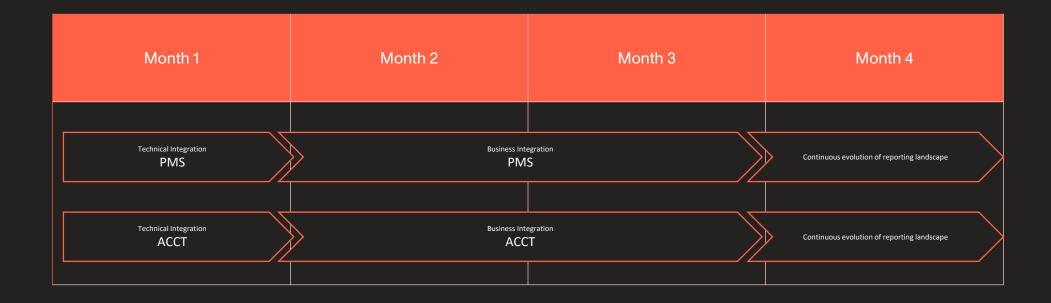


- Discover database connection options (direct access is preferred over APIs)
- Facilitate database access (often requires vendor involvement)

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- Share core business reports
- Define key performance indicators

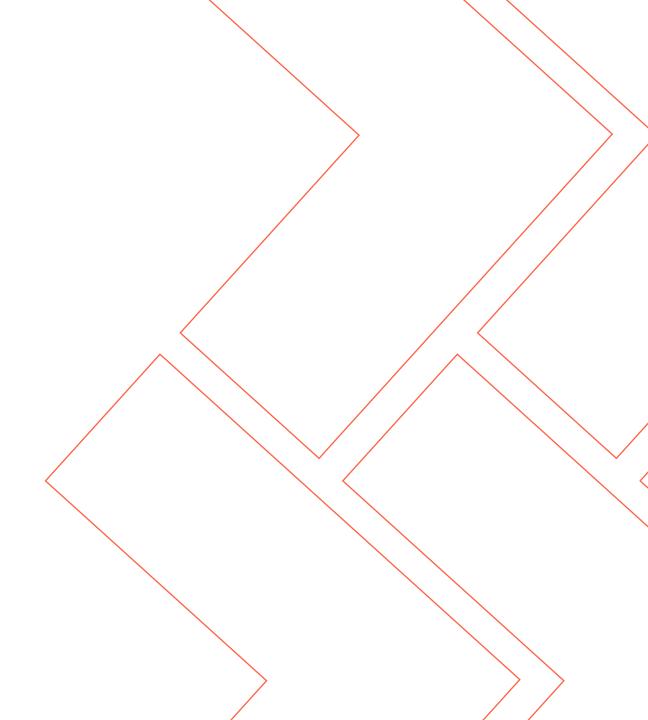
# Implementation Timeline.



If you have questions please contact:



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# >> intrava

Better data visibility.
Better decision-making.