

## The cloud automation platform for Microsoft partners

Provision, manage, report and invoice using Spinpanel's independent cloud automation platform for Microsoft partners



# Why Spinpanel?

Spinpanel is designed for Microsoft Cloud Solution Providers. We co-exist with multi-vendor cloud automation platforms and continue where standard license provisioning ends.

Spinpanel is the enterprise version of Microsoft's Partner Center. It is a unified view that allows you to easily manage and scale Microsoft cloud solutions at large.

# WorkSpace

Create customer loyalty and add value by offering a modern workplace. Spinpanel WorkSpace combines the best of Office 365, Microsoft Azure and Windows 10 and enables businesses to deploy and manage a modern workplace remotely without manual configuration.

# Billing Connectors

Spinpanel allows for CSV exporting as well as third-party billing integrations with software such as Autotask, Dynamics 365, and CloudBilling. Integrations with other billing connectors can be made available upon request.

# **Features**

### **Spending insights**

Avoid unexpected high invoices. Not only does Spinpanel offer powerful Power BI interactive dashboards and reporting, but Spinpanel also collects detailed usage of all Azure resources and properties. React and avoid unnecessary costs to maximize the value of your customer's cloud investments.

## License management

Spinpanel serves as a unified view, providing you and your partners full transparency with regards to end user licenses. You no longer need to log in and out of customer's admin portals.

## Self-service licensing

Allow your customers to increase or suspend licenses themselves.

## **Usage analytics**

Collect, analyze, present, and visualize data on your Microsoft 365 and Azure usage. Gain insight into the adoption of specific features, user engagement, product lifecycles, Azure consumption, computing environments, and more.

# Margin and pricing management

Using our connectors, set pricing for each customer and SKU individually.

#### Create custom services

Create bundled services to sell to your customers. In addition, you can also create custom resources (SKUs) to be used either in bundles or separate. This allows you to include services outside of the Microsoft catalog into your invoice and billing cycle.

# **Pricing**

#### Monthly subscription

Subscribe to Spinpanel's services and only pay for what you use. Spinpanel does not ask for a revenue fee. We provide transparent and fair pricing as well as flexible contract durations.



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