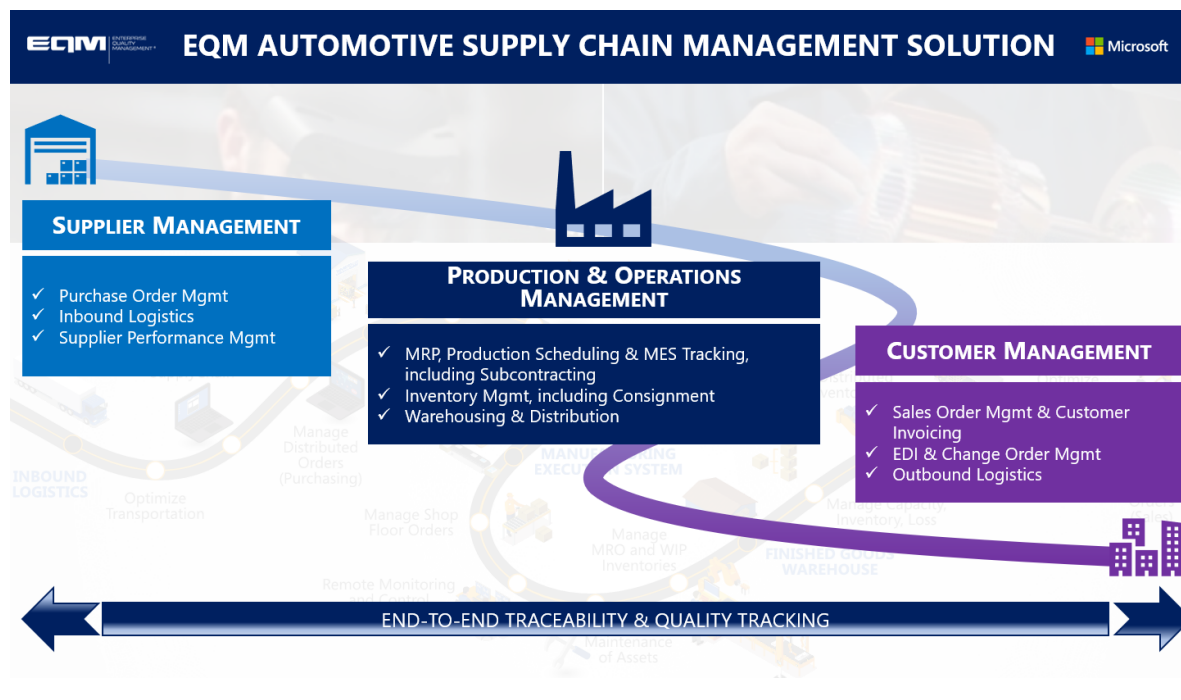


## The Microsoft Dynamics 365 based business management solution for the Automotive Equipment and Components industry

The Automotive industry has a complex supply chain, with several tiers of partners supporting the OEM in producing the parts and sub-assemblies that go into the end assembly. There is also a logistics aspect to the supply chain, to ensure that the orders, and the change orders, are received by the vendors in a timely manner, then manufactured, warehoused, and transported typically just-in-time to the next stage of the assembly process.

Built from decades of experience in the Automotive industry, the **EQM Automotive Supply Chain Management Solution** can help these suppliers and the OEMs with order management, master planning, inventory management and logistics, so that they can have better control of their processes and end-to-end visibility across their value chain.



**Out-of-the-box solution** with **function fit** for your industry needs

**Microsoft Business Applications ISV** Program enabled

**Satisfied customer** base leveraging and enhancing solution with industry feedback

Purchase Order Mgmt & Supplier Performance Mgmt



Production Scheduling & MES Tracking



Logistics, Warehousing & Inventory Mgmt



EDI & Change Order Mgmt



Sales Order Mgmt & Customer Invoicing



Integrated Processes with End-to-End Traceability & Quality Tracking

### About EQM | Facilitating your digital transformation

Established in 2004, EQM is a premier provider of business solutions to several international and local organizations. EQM is a Microsoft Gold Partner, with multiple offices across Spain and Germany, and additional WW offices planned soon.

## Features | Facilitating your **digital transformation**

Area	Functional Coverage
Sales Order Mgmt & Customer Invoicing	<ul style="list-style-type: none"> <li>Management of firm programs and forecasts (manual or EDI)</li> <li>Automatic reconciliation and program deviation alerts, including main customer logistics requirements (RAN, MPUS, VW-GTL, etc.)</li> <li>Control of the stock of returnable packaging in internal, regulatory or customer warehouses</li> <li>Automatic invoicing of packaging and consumables not included in the price of the part</li> <li>Self-invoicing (manual or EDI)</li> </ul>
Contracts & Logistics	<ul style="list-style-type: none"> <li>Contract per customer and item, with all necessary data</li> <li>Commercial – validity, price, customer reference</li> <li>Logistics – points and unloading addresses, reconciliation type (accumulated, last packing slip, overlap), consignment warehouse, packaging structure (own, returnable, or billable)</li> </ul>
EDI & Change Order Mgmt	<ul style="list-style-type: none"> <li>Includes all messages and incorporates customer logistics requirements</li> <li>Adaptable to customer features</li> <li>Configurable demand deviation alerts, ability to take immediate action</li> <li>Sales and Shipping Schedules automatically updated through EDI</li> </ul>
Production Scheduling & MES Tracking	<ul style="list-style-type: none"> <li>Optimal production planning including multi-cavity molds/tools, multi-figure, maintenance, etc.</li> <li>Subcontracting – optimal and error-free management of material flows, receipts, and outsourced stock</li> <li>Stock control across all production phases</li> <li>Compliance with customer requirements in safety stock</li> <li>Traceability of unit label, box, pallet, and lot</li> <li>Integration with Quality Tracking (control guidelines, blockages, tests, non-conformities, non-quality costs, etc.)</li> </ul>
Warehousing & Inventory Mgmt	<ul style="list-style-type: none"> <li>Agile picking process that supports barcode readers</li> <li>Strict control to avoid errors in inputs, picking and labeling</li> <li>Updated and reliable stock, identified by box number, pallet, packaging type, plan version, and lot</li> <li>Processes using RF-guided devices to comply with FIFO</li> <li>End-to-end traceability</li> </ul>
Purchase Order Mgmt & Supplier Performance Mgmt	<ul style="list-style-type: none"> <li>Automatic purchasing planning based on customer programs</li> <li>Non-compliance alerts (client changes, incidents)</li> <li>Management of procurement contracts and programs (firm and forecast)</li> <li>Setpoint management</li> <li>Managing Self-Invoicing to Supplier</li> <li>Integration with Quality Module (Reception Guidelines, Non-Conformities, Blockages, Testing, etc.)</li> <li>Supplier evaluation (multi-factor)</li> </ul>
Integrated Processes with End-to-End Traceability & Quality Tracking	<ul style="list-style-type: none"> <li>All integrated areas, without alternative processes</li> <li>Availability, traceability, and quality of data for immediate decision-making</li> <li>Cross-departmental Quality module to enable supply, production, and shipment efficiency</li> <li>Homogeneous and synergistic management of production processes, locations, and plants</li> </ul>

