



Advanced Insights and Analytics for Microsoft Cloud Services

– improved decision making



**Hybrid Cloud
Management Business
Suite**



Hybrid Cloud Management Business Suite



Hybrid Edge, Azure & Stack Management

Single pane on-premise, Azure and Azure Stack related monitoring and control



Security, Licensing, Identity Management (SLIM)

Reduced Cost of Ownership, Business views of Azure and Office 365 spend and usage, single pane-of-glass security, easy Joiners/Leavers – advanced company metadata

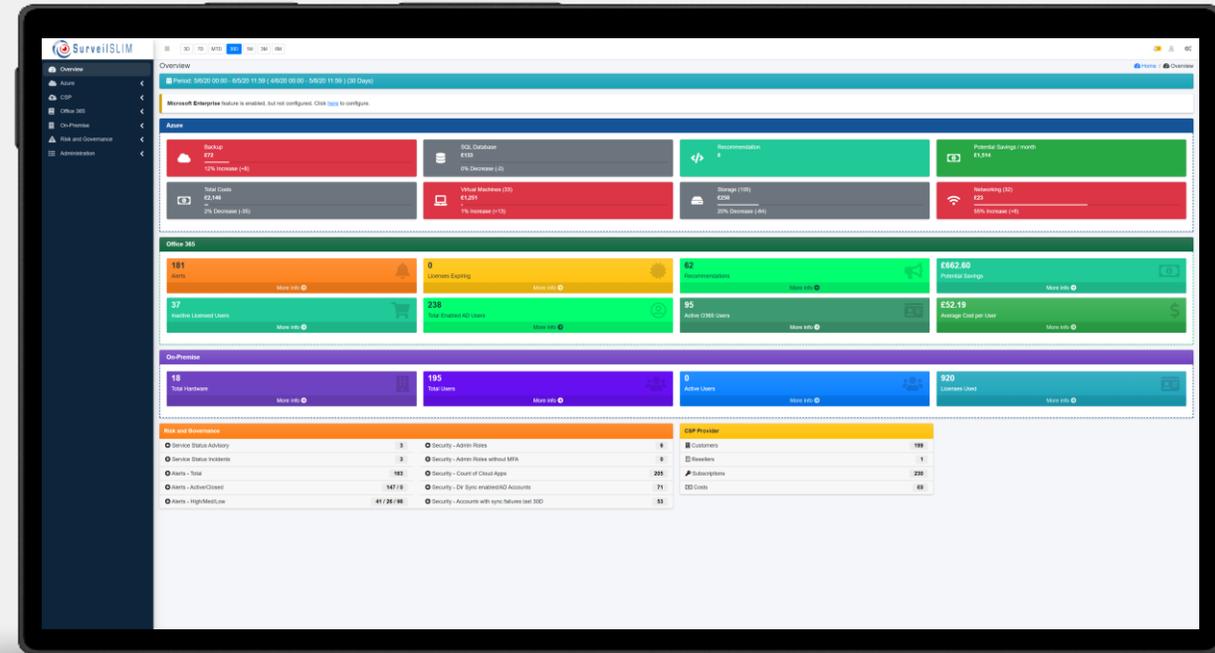


Sentry – IoT

Monitor and control your environment, network health and IoT devices – manage homeworker environments

Surveil Cost, Security, Licensing and Identity Management (SLIM)

- Supports Azure, Office 365, On-premise*
- Connects to EA, CSP, Modern Commerce, PAYG, Stack
- Company business views across all Insights
- Automated AI recommendations
- Automated Rules & Tag AI engine
- Easy license and resource management
- Daily and hourly refreshes of data
- Single pane-of-glass for your security alerts
- Remove SaaS segmentation - further actionable Insights with third-party ISV's in one pane-of-glass
- Multi-tenant and Multi-Role
- Governance and Security enhancements
- Analytics powered by Power BI Embedded
- 100+ existing reports
- Integrates with Hybrid Cloud Management Module
- Microsoft Azure AD secure access
- Partner Portal



Insights and Actions made easy

Simplify your Office 365



Office 365

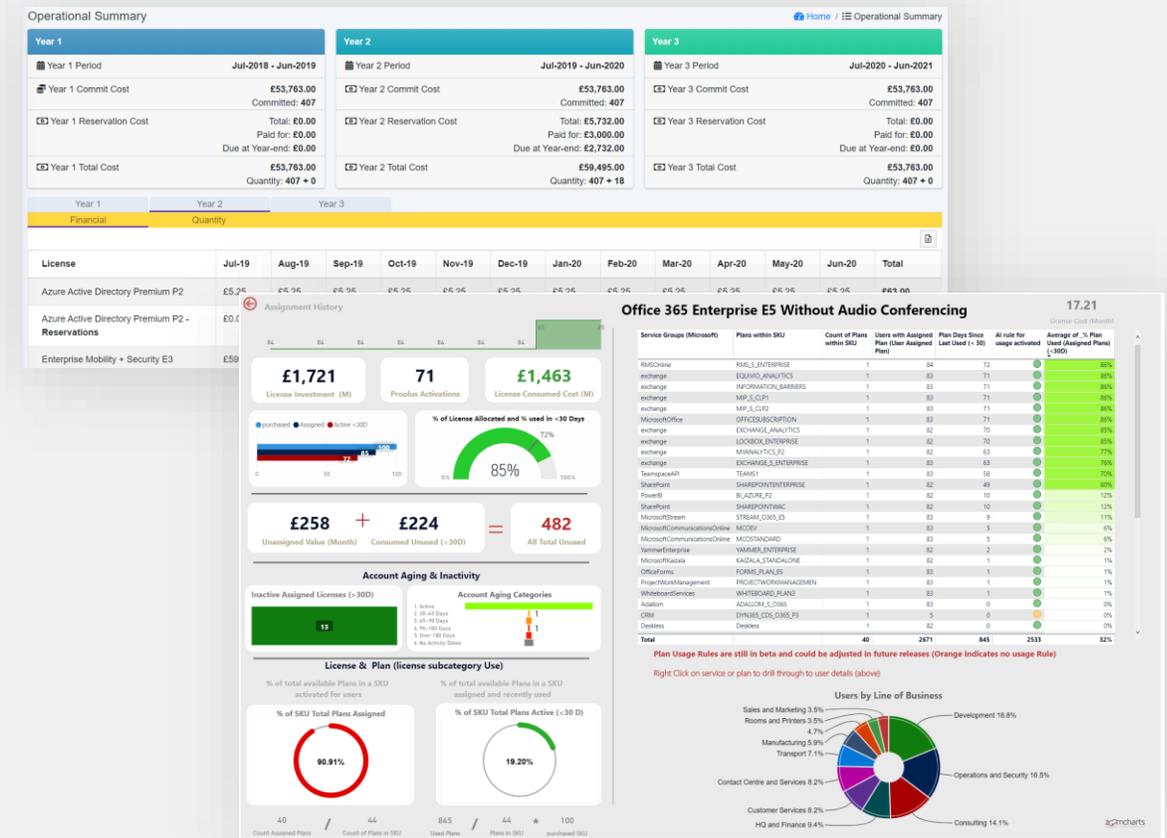
1. License Cost Visualization
2. Cost Saving
3. C-Level Dashboards
4. Modern Workplaces Dashboards
5. Identity Automation
6. Joiners/Leavers
7. Central Alerting
8. AI Decision Engine
9. Security and Governance in one pane-of-glass
10. Third Party applications and optimisation
11. Application and Feature Usage and Adoption
12. Purchase Planning
13. License Provisioning Automation



Simplify your Office 365

License Cost Visualization

View license cost by department, cost center, location, user and license – or any other custom view. See your EA costs in an easy to understand visual



Simplify your Office 365



Office 365

Cost Saving

View recommendations on cost saving with the ability to automatically take action* – optimise your investment – even Dynamics 365

License Review Based on Activity & Potential Reallocation

Count User: 49
License Count: 71
Potential Saves: £785

License Consumption by SKUName

Azure Active Directory Premium P2	1
Business Apps (Free)	2
Communications Credits	1
Dynamics 365 AI Service Insights	1
Dynamics 365 Customer Engagement Pla.	8
Enterprise Mobility + Security E3	57
Meeting Room	1
Microsoft 365 E3	1
Microsoft Flow-Fee	42
Microsoft Intune	1
Microsoft Stream Trial	1
Office 365 Enterprise E3	41
Office 365 Enterprise E5 Without Audio C.	84

License Review - Inactive Licenses - Looking at no Use > 30D

- 1. Remove license, account disabled: 6
- 2. Over 45 Days No user Login (Not active User?): 25
- 3. Over 30 Days Since App usage (Not using O365 Products?): 32
- 3. Over 45 Days Since App usage (Not using O365 Products?): 4

Recommendations

Potential Savings / Year: **£8,131.81**
Impacted Items: **61**
Recommendation: **6**
Dismissed: **0**

Summary | Analytics | Export recommendations | Focalsable | Show Only Active Users (last 30 days)

Category	Potential Savings / Month	Potential Savings / Year	Impacted Items
Inactive user	£527.21	£6,446.52	32 of 127
Disabled Accounts with Licences	£75.78	£909.36	6 of 127
Accounts that can be converted to Shared Mailboxes or removed	£50.02	£600.20	2 of 127
Accounts are using Exchange only	£14.64	£175.71	1 of 127
Accounts that have non-active Visio licences	Future	Future	2 of 127
No OneDrive or Sharepoint storage used	Future	Future	19 of 127



Simplify your Office 365



C-Level Dashboards

Do you need relevant dashboards to present to your leadership teams - take out the technical detail

C-Level Dashboard..

High level overview of an organisations Office 365 Environment, looking at product adoption and consumption, finances and key metrics on organisational accounts.

Consumption Summary	Consumption / Adoption - Detailed Business View	<p>Active Directory accounts and Office 365 distribution, focusing on recent product usage and uptake of technologies within the environment.</p>
Adoption Summary	Adoption Sum. New	<p>Product adoption trends and product specific metrics, giving a view of growth trends and product usage.</p>
Regional Summary	8	<p>Count of AD - Country</p> <p>View of an organisations global identity footprint based on Active Directory and customised tags. Including AD accounts and account aging metrics</p>
Financial Summary	£4,801	<p>License Investment</p> <p>View of the Office 365 Licensing spend focusing on the major license categories, allocation of licenses and aging of assigned licenses.</p>
Joiners & Leavers Overview	238	<p>Active Accounts</p> <p>Focus on the organisations Active Directory account information looking and account growth over time and account aging.</p>
EA Details (Operational Summary)	<p>£53,763 Y1 Commit Cost</p> <p>£53,763 Y2 Commit Cost</p> <p>£53,763 Y3 Commit Cost</p>	<p>View of the Enterprise Agreement (EA) and year and year costs plus future options</p>
EA Renewal		
3rd Party Application Overview		<p>Customised view of 3rd party applications and potential saves which could be achieved leveraging Office 365 Products. Data is an example and would need to be customised per environment</p>

Device Summary

Mobile Summary

Teams Wind...

Teams Wind...

Teams Web

Teams iOS

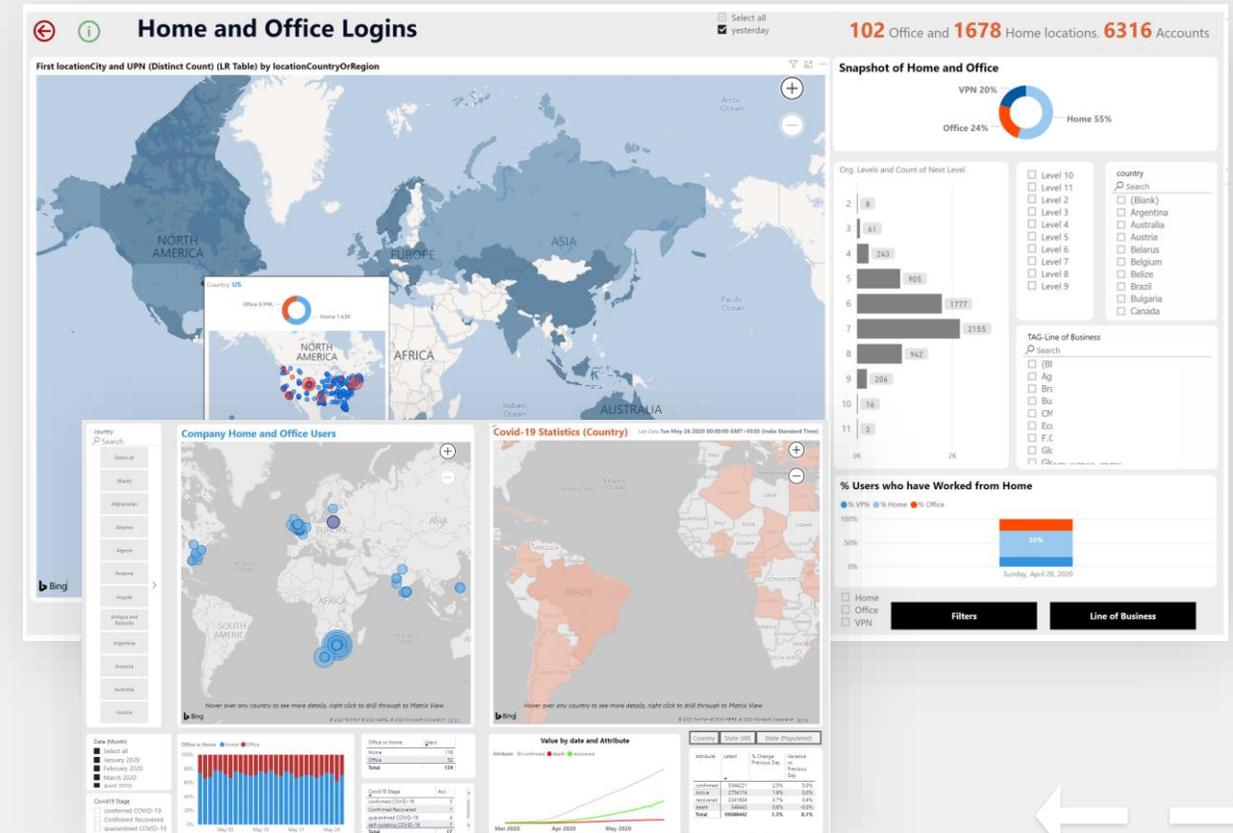
Teams Andro...

Heatmaps of Device and App Use

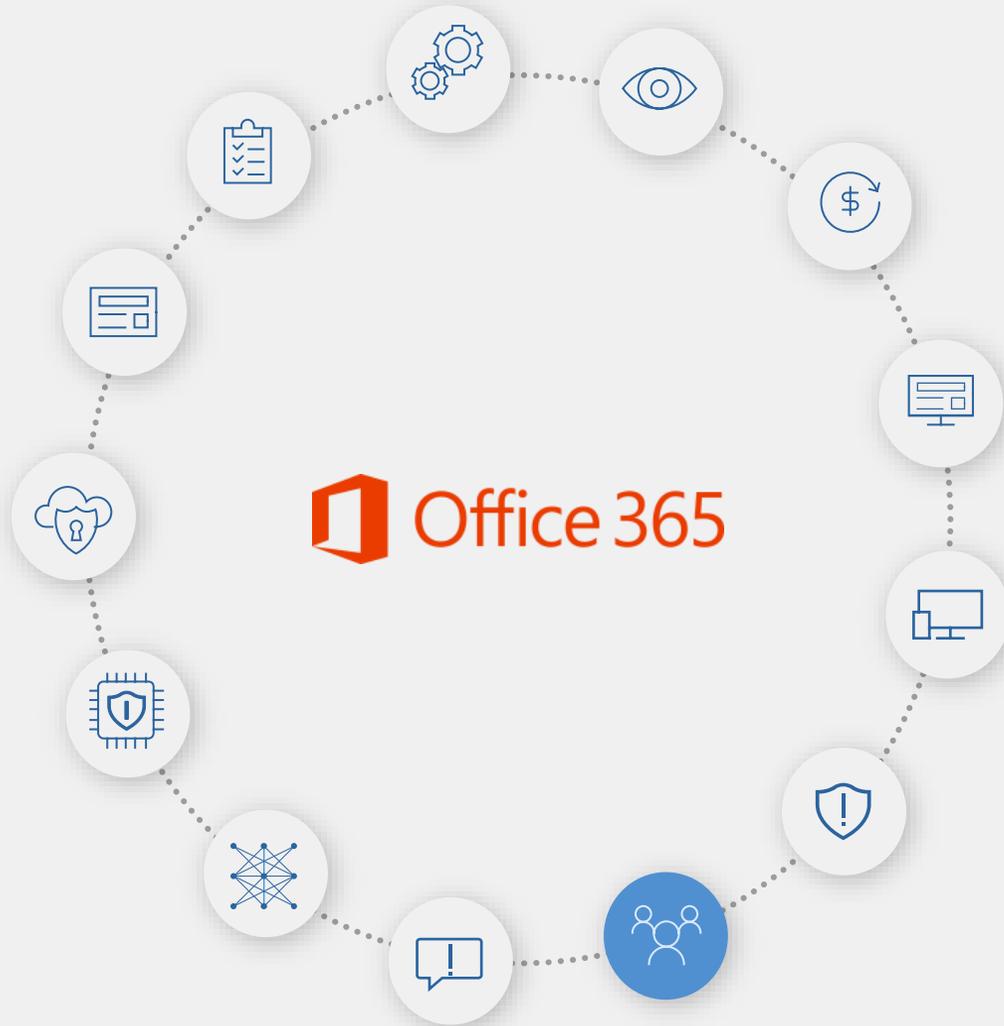
Simplify your Office 365

Modern Workplaces Dashboards

We show you who is working from Home or the Office, automatically - understand your employee productivity and production adoption in business language you understand - and then we show you Covid risk wherever your staff are located



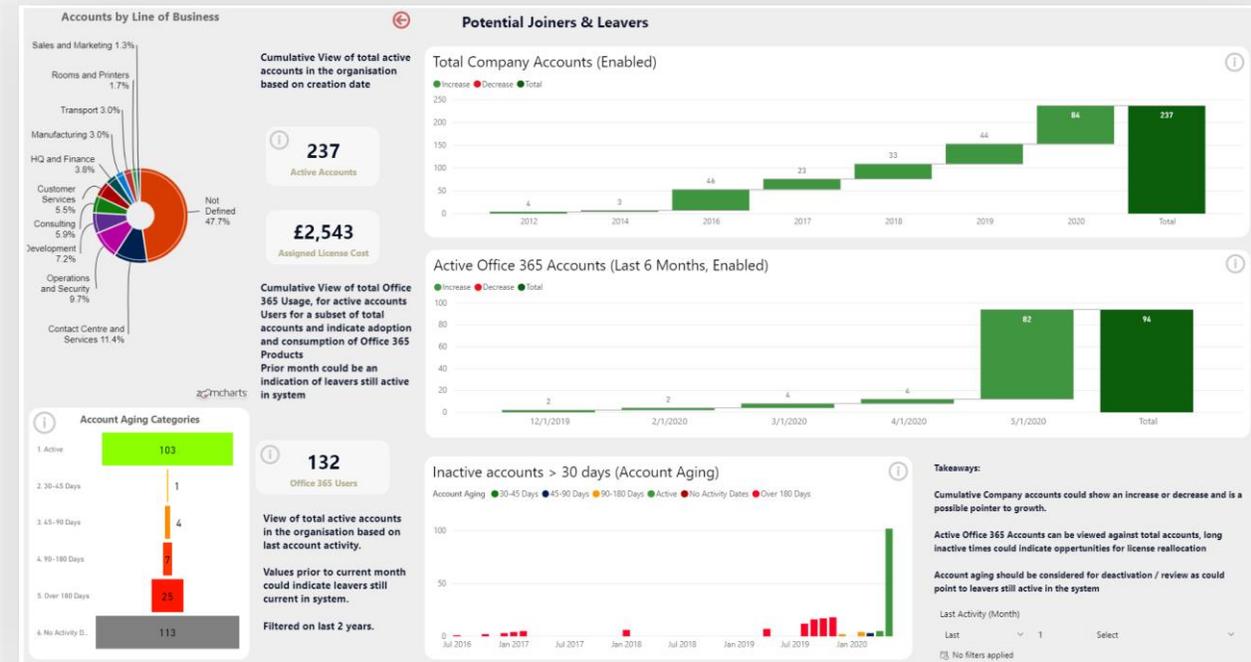
Simplify your Office 365



Office 365

Joiners/Leavers

Know who your joiners and leavers are – take action in a timely manner and reduce risk and cost



Simplify your Office 365



Central Alerting

Trigger alerts from events and notify on a variety of communication platforms

Alerts

Alerts 126 Licenses Expiring 0 Licenses Utilization 0 Inactive users 28

Alerts Alert Definitions

Name	Priority	Information	Definition	Date
E5 licence amount check	Medium	Check on E5 licences	E5 licence amount check	an hour ago
Line of Business over monthly spend Limits	Medium	Manufacturing over £15/month, Consulting over £55/month	Line of Business over monthly spend Limits	an hour ago
Line of Business over monthly spend Limits	Medium	Manufacturing over £15/month, Consulting over £55/month	Line of Business over monthly spend Limits	an hour ago
SharePoint Storage Large Increase	Medium	SharePoint Sotrage over 1GB	SharePoint Storage Large Increase	an hour ago
Inactive Users	Medium	Inactive User accounts	Inactive Users	an hour ago
E5 licence amount check	Medium	Check on E5 licences	E5 licence amount check	a day ago
Line of Business over monthly spend Limits	Medium	Manufacturing over £15/month, Consulting over £55/month	Line of Business over monthly spend Limits	a day ago
Line of Business over monthly spend Limits	Medium	Manufacturing over £15/month, Consulting over £55/month	Line of Business over monthly spend Limits	a day ago
SharePoint Storage Large Increase	Medium	SharePoint Sotrage over 1GB	SharePoint Storage Large Increase	a day ago

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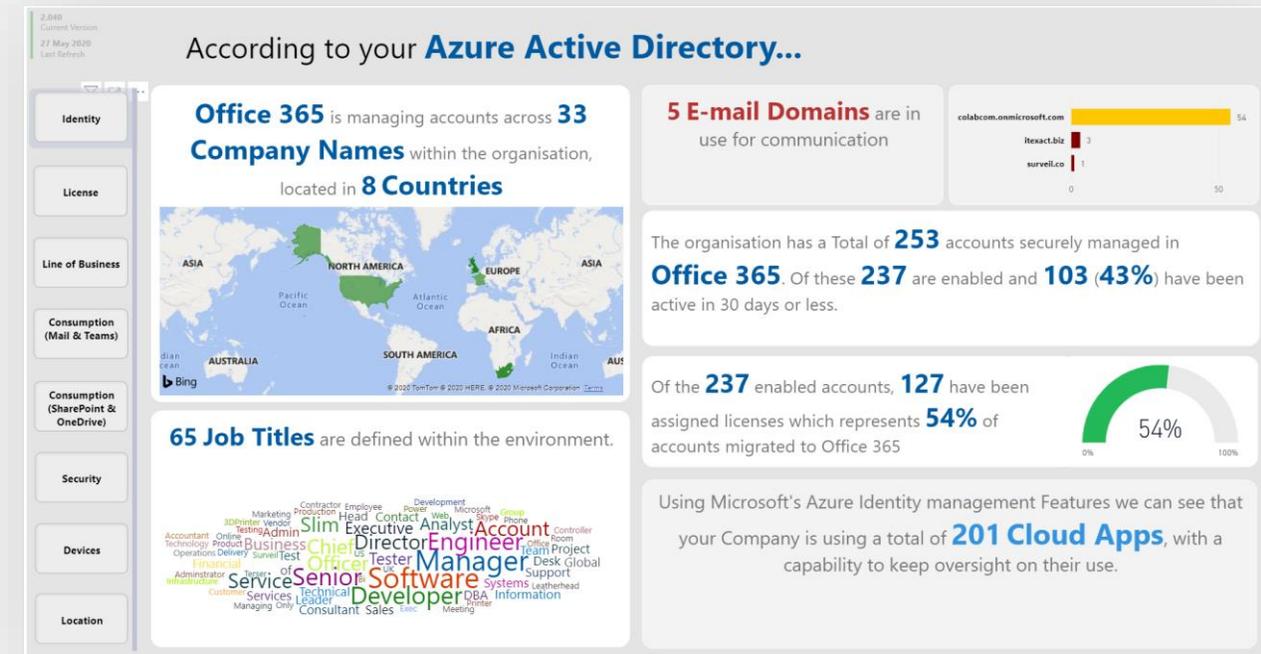


Simplify your Office 365



AI Decision Engine

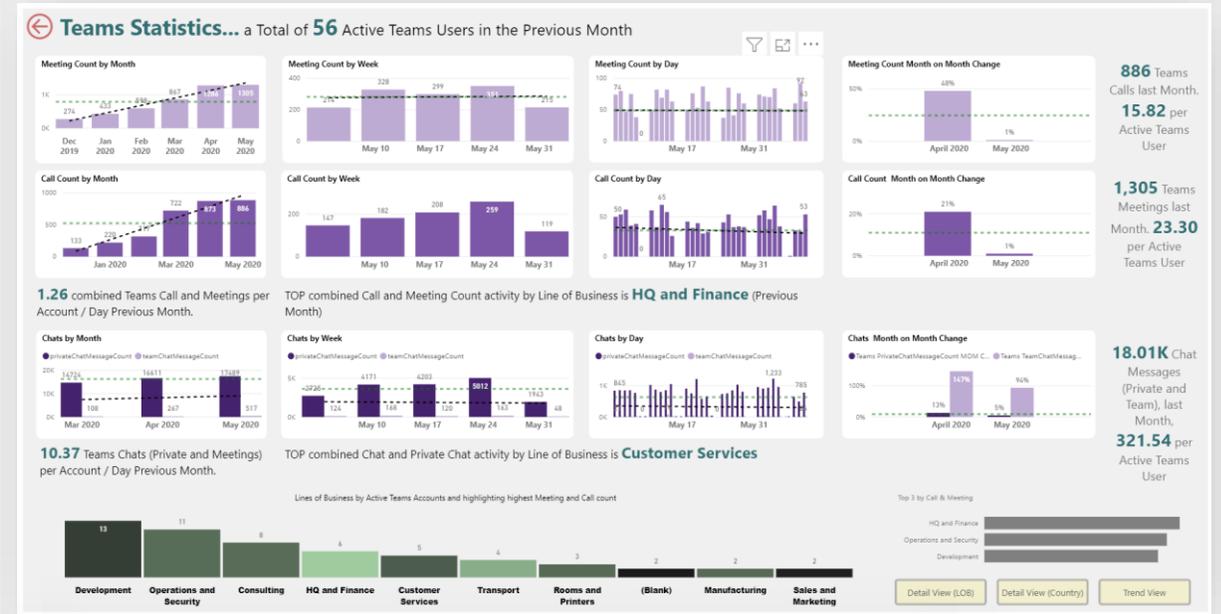
Our AI Engine provides you with trigger events, recommendations and various analytics to help you make a multitude of custom decisions across your environments, in context of your business key metrics



Simplify your Office 365

Application and Feature Usage and Adoption

Display licensed application adoption across the suite - drive adoption, understand productivity in different areas of your business



HQ Country	Active Teams User (Previous Month)	Teams Call Count (Previous Month)	Teams Call Count per Active Teams User (Previous Month)	Teams Meeting Count (Previous Month)	Teams Meeting Count per Active Teams User (Previous Month)	Teams Private Chat Message Count (Previous Month)	Teams Private Chat Message Count per Active Teams User (Previous Month)	Teams Team Chat Message Count (Previous Month)	Teams Team Chat Message Count per Active Teams User (Previous Month)
South Africa	39	712	18.26	0.59	866	22.21	0.72	12,553	321.87
Manufacturing	1	15	15.00	0.40	21	21.00	0.60	688	688.00
Development	11	198	18.00	0.98	173	15.73	0.51	8328	474.91
Customer Services	4	39	9.75	0.57	11	2.75	0.57	1,200	300.00
Transport	4	81	20.25	0.65	52	13.00	1.55	1,150	287.50
Operations and Security	9	68	7.56	0.80	212	23.56	0.76	2,442	271.33
Sales and Marketing	1	8	8.00	0.26	1	1.00	0.03	244	244.00
Rooms and Printers	3	86	28.67	0.92	32	10.67	0.34	713	237.67
HQ and Finance	4	101	25.25	0.91	127	31.75	1.02	790	197.50
Consulting	2	10	5.00	0.26	17	8.50	0.00	90	45.00
Central Centre and Services	0	0	N/A	0.00	0	0.00	0.00	0	0.00
Not Defined	0	0	N/A	0.00	0	0.00	0.00	0	0.00
India	1	7	7.00	0.23	15	15.00	0.48	226	226.00
Lithuania	2	2	1.00	0.03	20	10.00	0.32	440	220.00
United Kingdom	10	115	11.50	0.37	253	25.30	0.82	2,089	208.90
France	1	10	10.00	0.39	77	77.00	2.48	178	178.00
Philippines	1	1	1.00	0.63	10	10.00	0.32	45	45.00
United States	1	8	8.00	0.26	23	23.00	0.74	38	38.00
Germany	0	0	N/A	0.00	0	0.00	0.00	0	0.00
Total	56	886	15.82	0.61	1,305	23.30	0.75	17,489	312.30



Simplify your Office 365



Office 365

Purchase Planning

Know the best licenses options to purchase with our planner AI Engine – we break down the entire licence plan for you

Plan Summarised by SKU, Product Group & Plan

View of plans within SKU to outline usage of individual plans (license components) as defined by usage patterns and self attestation input

Plan Per User View

Plan data for extract (Excel Usage)

Table based view for extract and analysis in Excel. Extract is limited to 150 000 rows so will need to be exported in batches.

Plan Usage Groupings (View on whether specific license plans are in use)

View of plans grouped by license (SKU) outlining overall SKU usage based on usage patterns and self attestation input

Summary - Plan usage by License SKU, Individual Plan group and Usage (Assigned and in use)

License SKU Groups	Individual Product Group (PLAN)	SUMPLAN	license (Plans.plans.servicePlanName)	Rule on Plan (Yes/No)	Count Assigned Plan (TOTAL ASSIGNED)	Count Used (RULE - Yes) (Subset of total Assigned)
Office 365 Enterprise E5	Audio Conferencing	MCMEETADV	MCMEETADV	Yes	25	25
	Customer Lockbox	LOCKBOX_ENTERPRISE	LOCKBOX_ENTERPRISE	Yes	82	76
	Information Barriers	INFORMATION_BARRIERS	INFORMATION_BARRIERS	Yes	83	77
	Information Protection for O365 - Premium	IMP_S_CLIP2	IMP_S_CLIP2	Yes	83	77
	MyAnalytics Full	EXCHANGE_ANALYTICS	EXCHANGE_ANALYTICS	Yes	82	76
	O365 Cloud App Security	ADALLOM_S_O365	ADALLOM_S_O365	Yes	83	77
	O365 Privileged Access management	PAM_ENTERPRISE	PAM_ENTERPRISE	Yes	83	77
	Office 365 Advanced eDiscovery (Advanced Compliance)	EQUIVIO_ANALYTICS	EQUIVIO_ANALYTICS	Yes	83	77
	Office 365 Advanced Threat Protection (Plan 2)	THREAT_INTELLIGENCE	THREAT_INTELLIGENCE	Yes	83	77
	Phone System	MCOEV	MCOEV	Yes	84	58
	PowerBI Pro	BI_AZURE_P2	BI_AZURE_P2	Yes	82	20
	Premium Encryption in O365	PREMIUM_ENCRYPTION	PREMIUM_ENCRYPTION	Yes	82	82
	Secure Rights Management	RMS_S_ENTERPRISE	RMS_S_ENTERPRISE	Yes	124	102
	Exchange Online (Plan 2) (incl Separate Sultes DLP and Archiving / large MBO)	EXCHANGE_S_ENTERPRISE	EXCHANGE_S_ENTERPRISE	Yes	103	102
	Information Protection for O365 - Standard	IMP_S_CLIP1	IMP_S_CLIP1	Yes	103	102
Office 365 ProPlus	OFFICESUBSCRIPTION	OFFICESUBSCRIPTION	Yes	119	102	
SharePoint Online (Plan 2) (OneDrive for Business P2 is a subset of this (Increased Storage, advanced DUE in Place, HoldInDiscovery))	SHAREPOINTENTERPRISE	SHAREPOINTENTERPRISE	Yes	100	80	
Office 365 Enterprise E1	Office Mobile Subscription	OFFICEMOBILE_SUBSCRIPTION	OFFICEMOBILE_SUBSCRIPTION	No	3	
	BPOS To Do	BPOS_1(L2,3)	BPOS_S_TODO_1	Yes	3	
			BPOS_S_TODO_2	Yes	36	
			BPOS_S_TODO_3	Yes	83	
	Insights by MyAnalytics	MYANALYTICS_P2	MYANALYTICS_P2	Yes	120	96
	Kaizala PRO	KAIZALA_PRO_O365_P2.P3.Standalone	KAIZALA_O365_P3	Yes	28	1
			KAIZALA_STANDALONE	Yes	82	9
	Microsoft Flow	FLOW_1(L,3)	FLOW_O365_P1	Yes	3	
			FLOW_O365_P2	Yes	36	
			FLOW_O365_P3	Yes	83	7
	Microsoft Forms	FORMS_1(L,3)	FORMS_PLAN_E1	Yes	3	
			FORMS_PLAN_E3	Yes	38	1
			FORMS_PLAN_E5	Yes	83	44
	Microsoft Planner	PROJECTWORKMANAGEMENT	PROJECTWORKMANAGEMENT	Yes	102	9
	Microsoft StaffHub	Deskless	Deskless	Yes	123	1
Microsoft Stream	STREAM_0365_E1	STREAM_0365_E1	Yes	3		
		STREAM_0365_E3	Yes	37		
		STREAM_0365_E5	Yes	83	33	
Microsoft SWAY	SWAY	SWAY	Yes	101	1	
Microsoft Teams	TEAMS1	TEAMS1	Yes	124	73	
Office Online	SHAREPOINTWAC	SHAREPOINTWAC	Yes	103	43	
PowerApps	POWERAPPS_07(P2,P3)	POWERAPPS_0365_P1	Yes	3		

ES SKU EMS SKU

Individual Product Group (PLAN): All

224 Total Profiles Activations

81 Accounts With Profiles Activations

122 Accounts Eligible for Profiles Activations

Account Aging: Select all, 30-40 Days, 40-90 Days, 90-180 Days, Active, No Activity Dates, Over 180 Days

usePrincipalsName: All

Rule on Plan: All

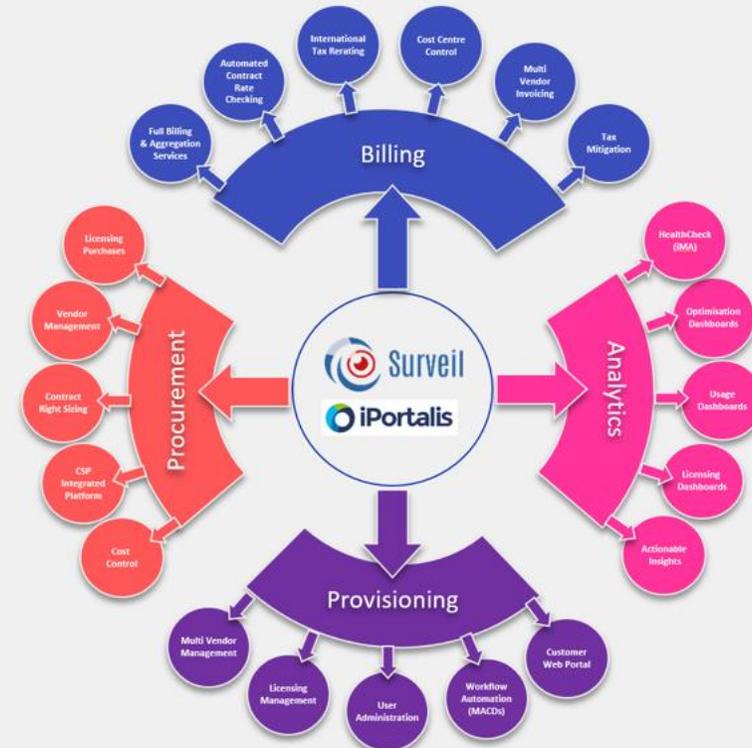
License SKU Groups: Multiple selections

Simplify your Office 365

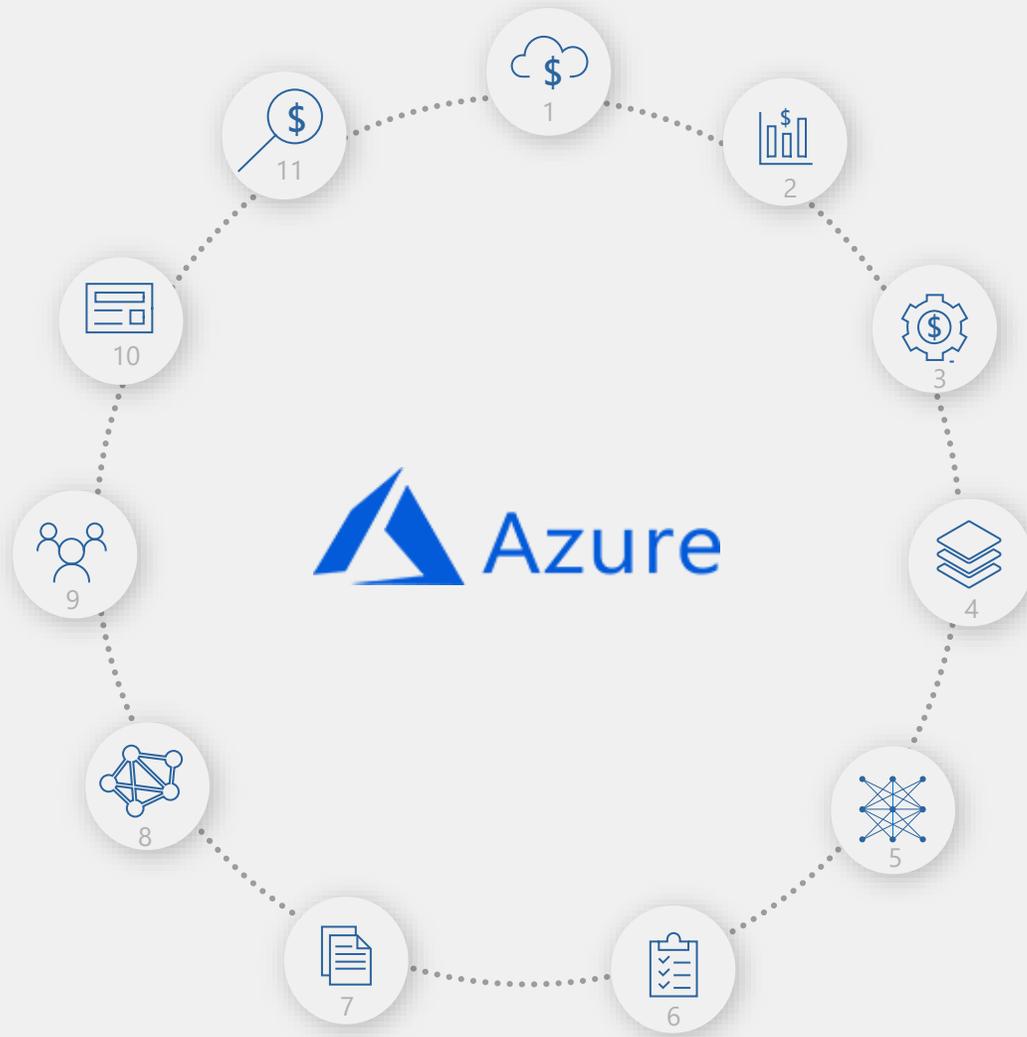


License Provisioning Automation

With integration to the iPortalis ICP platform we can fully automate the provisioning and management of your Office 365 estate – manage multiple tenants and in multiple currencies



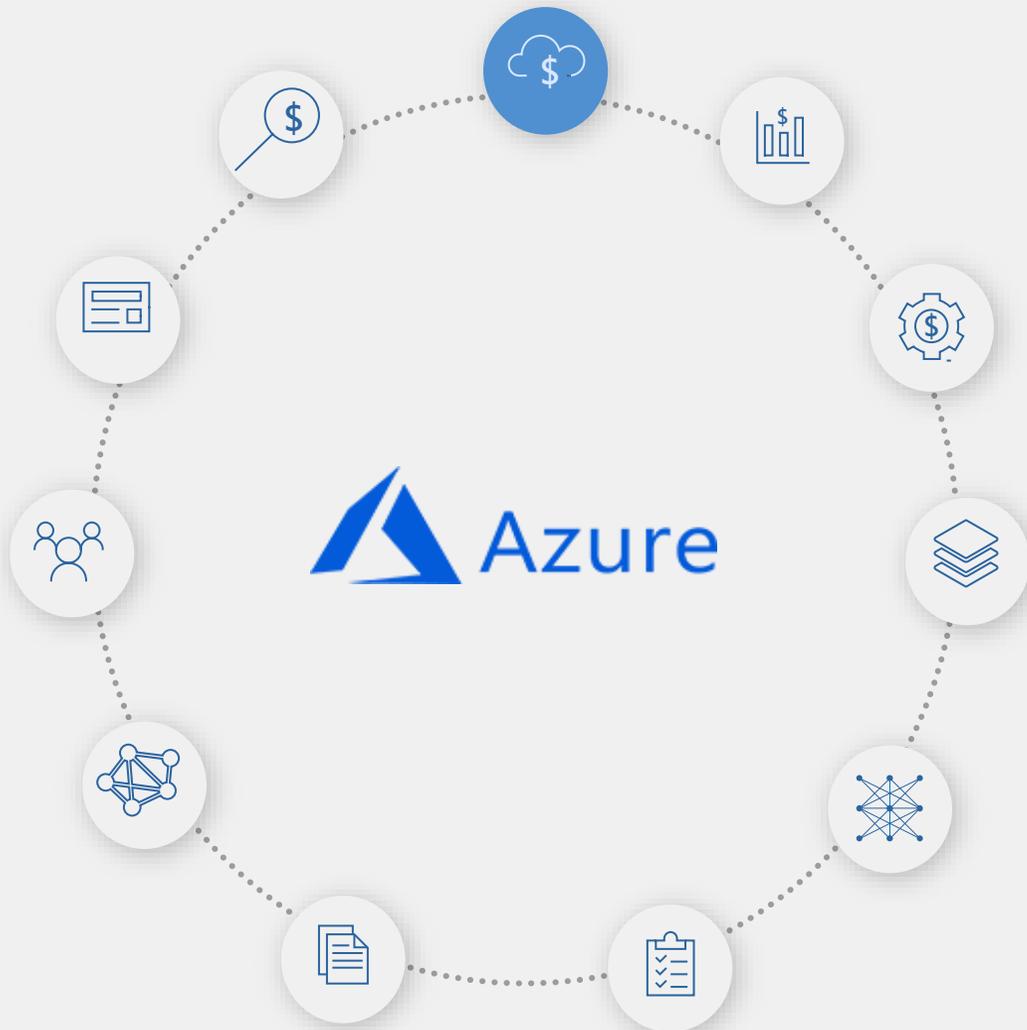
Simplified Azure Management



1. Maximize cloud investment – effective cloud cost management
2. Financial Operations in a click
3. Cost Optimization recommendations that can be actioned from the tool
4. Supports PAYG, EA, CSP (inc. Plan) and Stack in a single pane of glass – full *MCA support Q2
5. Our own AI Identity and Tagging engine
6. Align spend to business billing categories
7. Governance Reporting
8. Detailed analytics capability
9. Multiple Tenants support
10. Links with our Office 365 module to bring all enhanced security to you
11. All costs under one single pane of glass

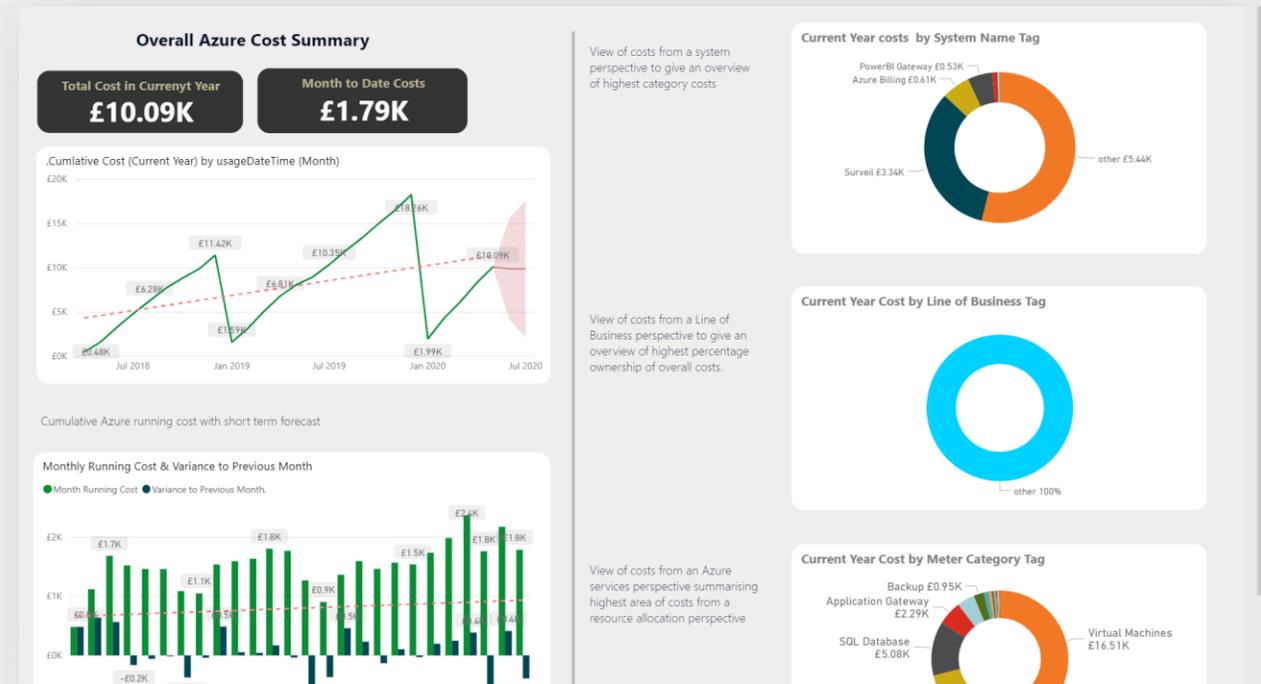


Simplified Azure Management

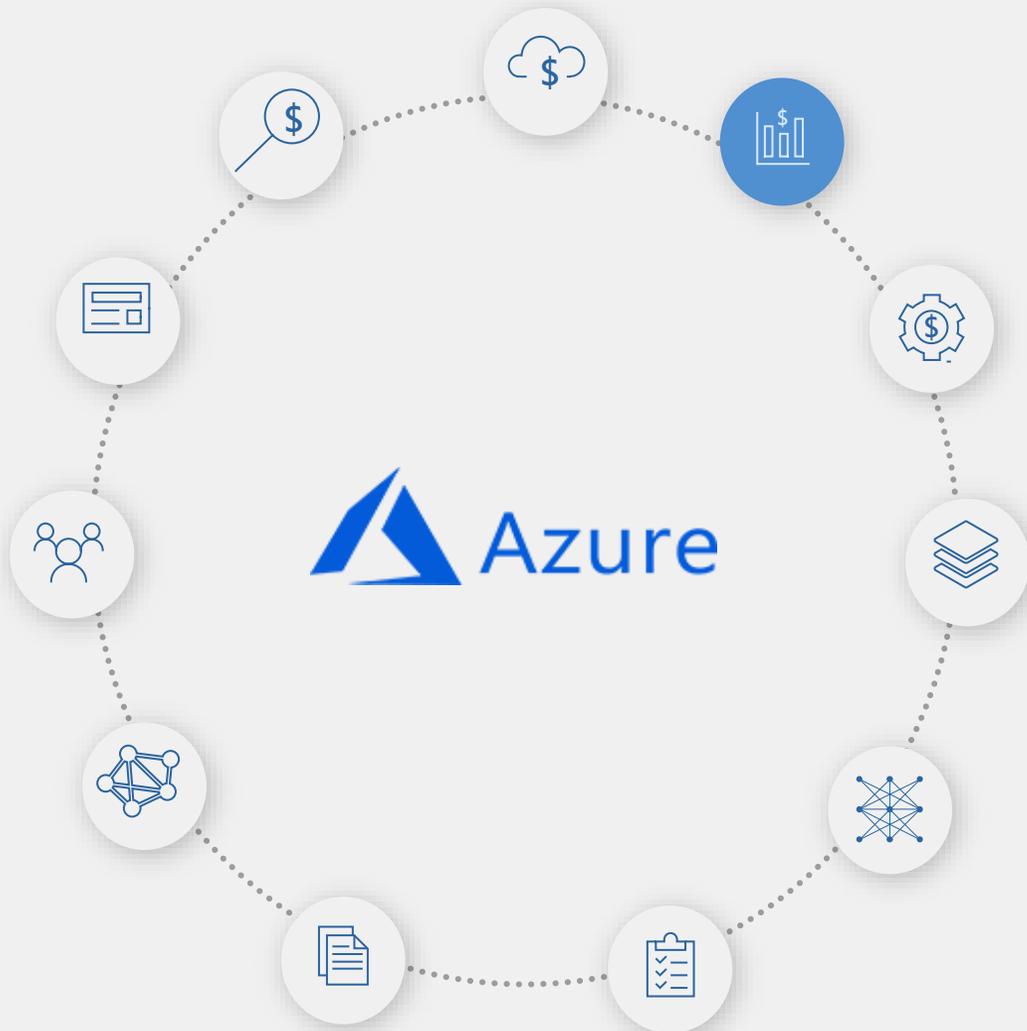


Maximize cloud investment – effective cloud cost management

Optimize your spend into the areas that count – know what counts – its not a single brush for all

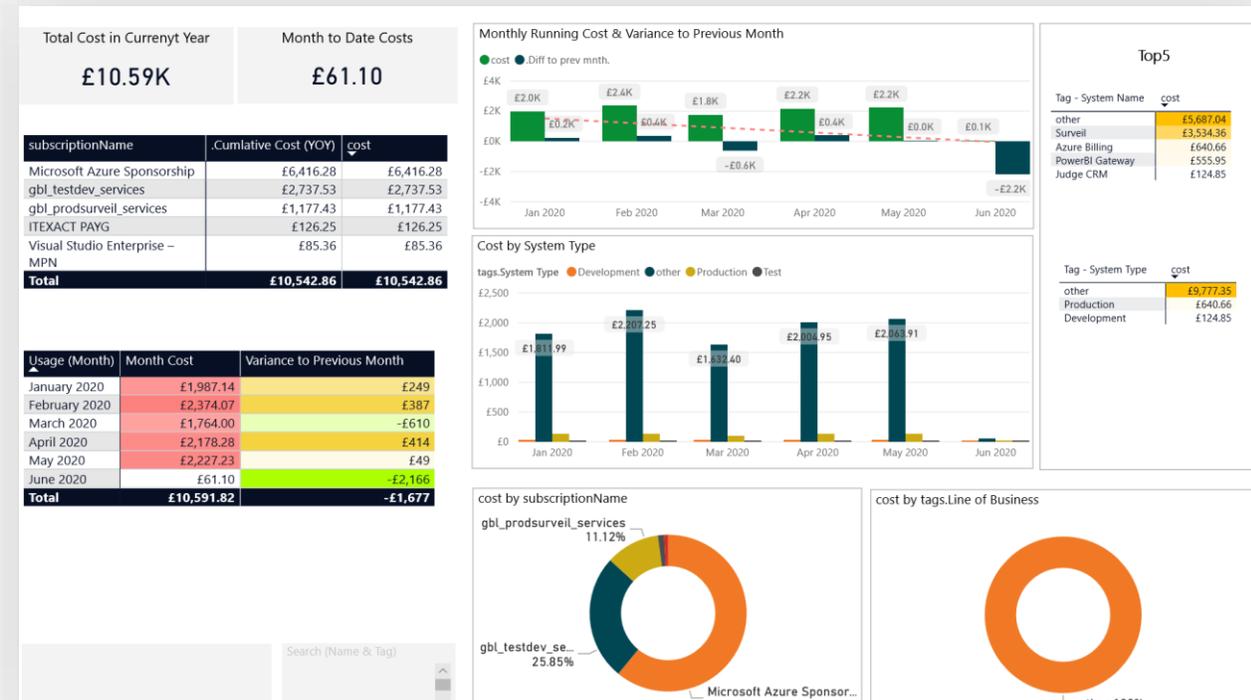


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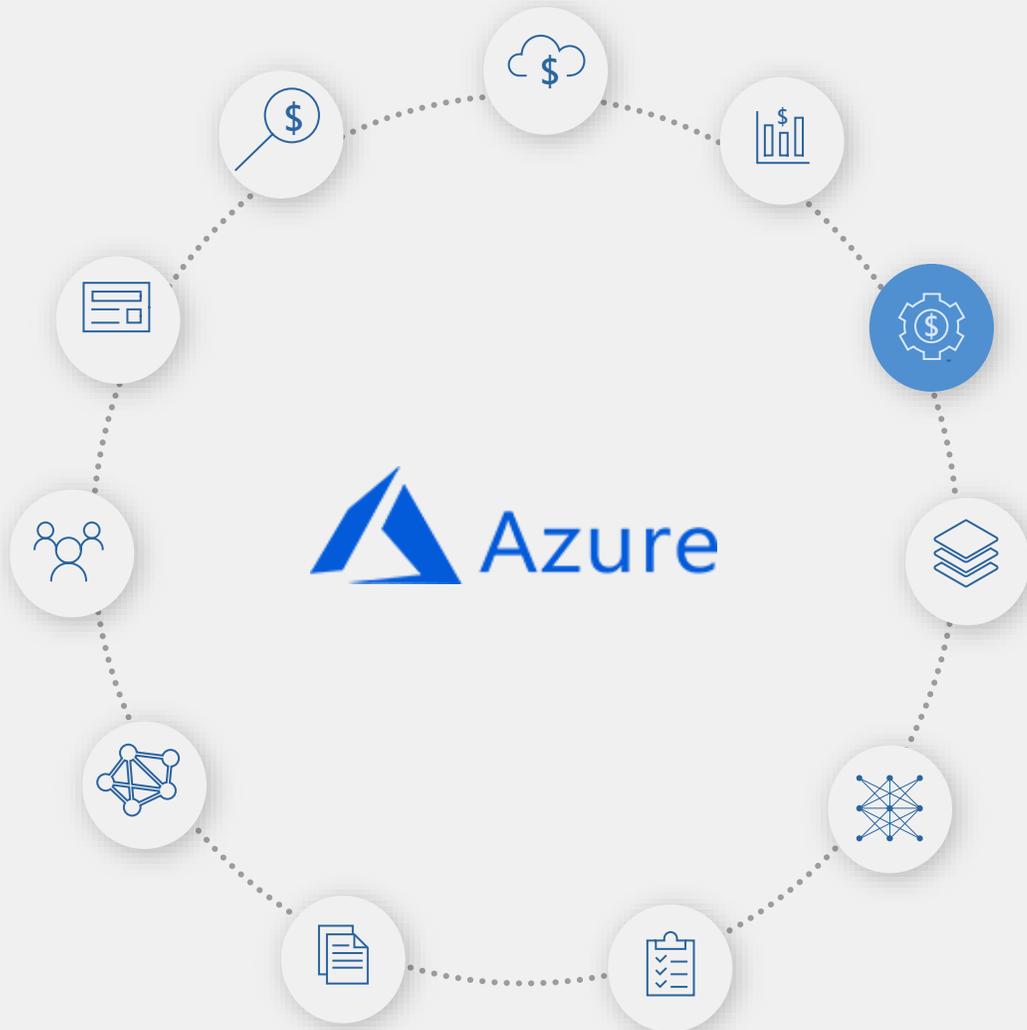


Financial Operations in a click

See trends in costs going back at least 12 months – predict future costs – manage costs day by day – by any business category – understand your EA



Simplified Azure Management



Cost Optimisation recommendations that can be actioned from the tool

Very quickly understand where you are wasting money – take advantage of MS offers

Azure Cost Optimisation Recommendations

Recommendation Summary

typeAction	costs
Check Azure Hybrid Benefit	£25,154.84
Delete abandoned disks	£59.22
Delete or de-allocate VM or Service	£209.69
Delete or scale down database	£4,957.88
Delete service plan	£1,176.99
Reserve instance	£1,176.99
Total	£32,735.60

Count of id by type

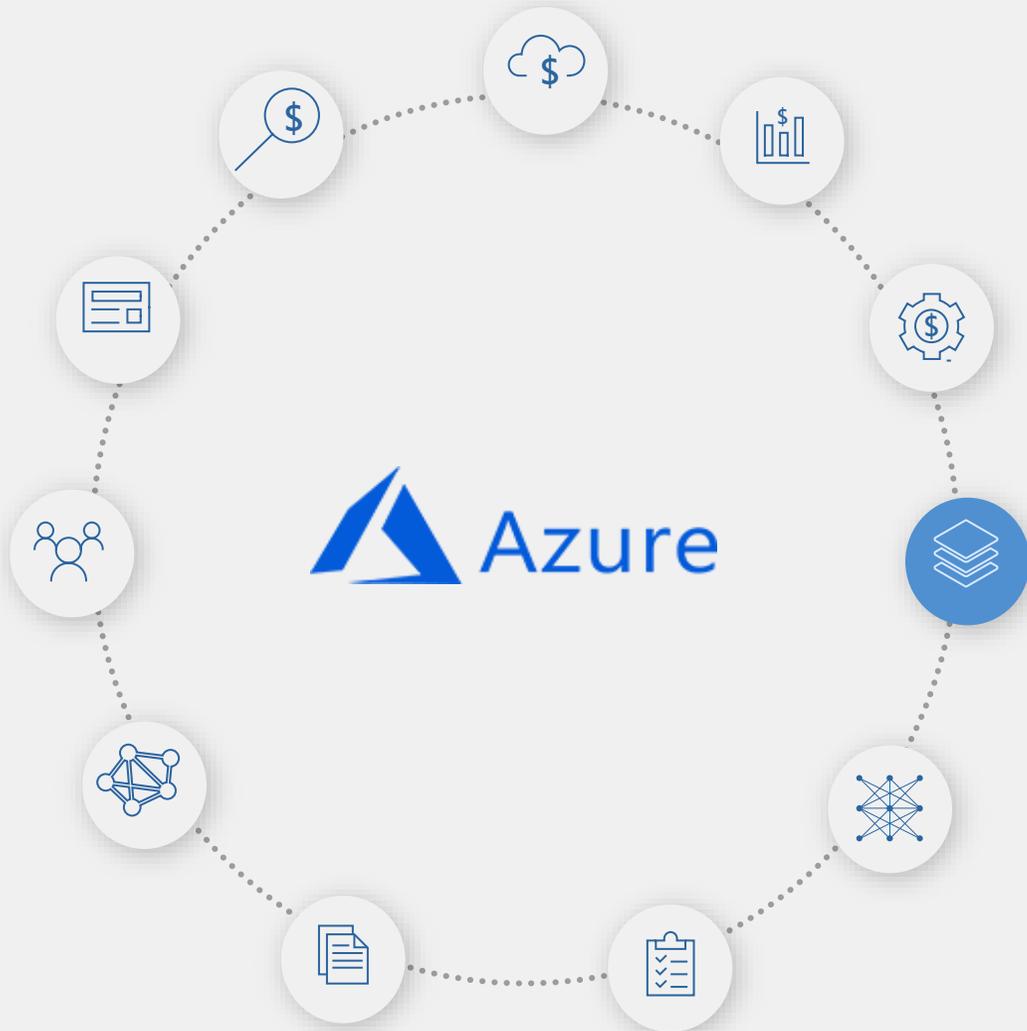
costs by Subscription Name

costs	name	type	typeAction	typeDisplayName	costs	Subscription Name	Resource Name	entityId
£339.35	azne-survidb-01	HYBRID_BENEFIT	Check Azure Hybrid Benefit	Hybrid benefit	£339.35	Microsoft Azure Sponsorship	azne-survidb-01	5e8eb04bc5f2250001439c1a
£339.35	azne-survidb-01	HYBRID_BENEFIT	Check Azure Hybrid Benefit	Hybrid benefit	£339.35	Microsoft Azure Sponsorship	azne-survidb-01	5e8eb04bc5f2250001439c20
£339.35	azne-survidb-01	HYBRID_BENEFIT	Check Azure Hybrid Benefit	Hybrid benefit	£339.35	Microsoft Azure Sponsorship	azne-survidb-01	5e94024c5f225000167200e
£339.35	azne-survidb-01	HYBRID_BENEFIT	Check Azure Hybrid Benefit	Hybrid benefit	£339.35	Microsoft Azure Sponsorship	azne-survidb-01	5e940251c5f2250001672074
£339.35	azne-survidb-01	HYBRID_BENEFIT	Check Azure Hybrid Benefit	Hybrid benefit	£339.35	Microsoft Azure Sponsorship	azne-survidb-01	5e92b0cc5f2250001d70488
£339.35	azne-survidb-01	HYBRID_BENEFIT	Check Azure Hybrid Benefit	Hybrid benefit	£339.35	Microsoft Azure Sponsorship	azne-survidb-01	5e92b0d05f2250001d7048e
£339.34	azne-survidb-01	HYBRID_BENEFIT	Check Azure Hybrid Benefit	Hybrid benefit	£339.34	Microsoft Azure Sponsorship	azne-survidb-01	5e915f4ec5f2250001d6fa93
£339.34	azne-survidb-01	HYBRID_BENEFIT	Check Azure Hybrid Benefit	Hybrid benefit	£339.34	Microsoft Azure Sponsorship	azne-survidb-01	5e915f50c5f2250001d6fa99
£335.28	azne-survidb-01	HYBRID_BENEFIT	Check Azure Hybrid Benefit	Hybrid benefit	£335.28	Microsoft Azure Sponsorship	azne-survidb-01	5ebf83e79ddec20001e6ff52
£335.28	azne-survidb-01	HYBRID_BENEFIT	Check Azure Hybrid Benefit	Hybrid benefit	£335.28	Microsoft Azure Sponsorship	azne-survidb-01	5ebf840e9ddec20001e6ff5a
£335.28	azne-survidb-01	HYBRID_BENEFIT	Check Azure Hybrid Benefit	Hybrid benefit	£335.28	Microsoft Azure Sponsorship	azne-survidb-01	5eb32619ddec20001e6ff43
£226.26	azne-survidb-01	HYBRID_BENEFIT	Check Azure Hybrid Benefit	Hybrid benefit	£226.26	Microsoft Azure Sponsorship	azne-survidb-01	5eb32620ddec20001e6ff4f
Total					£32,735.60			

£32.74K
costs

253
Count Recommendations

Simplified Azure Management



Supports PAYG, EA, CSP (inc. Plan) and Stack in a single pane of glass – full *MCA support Q2

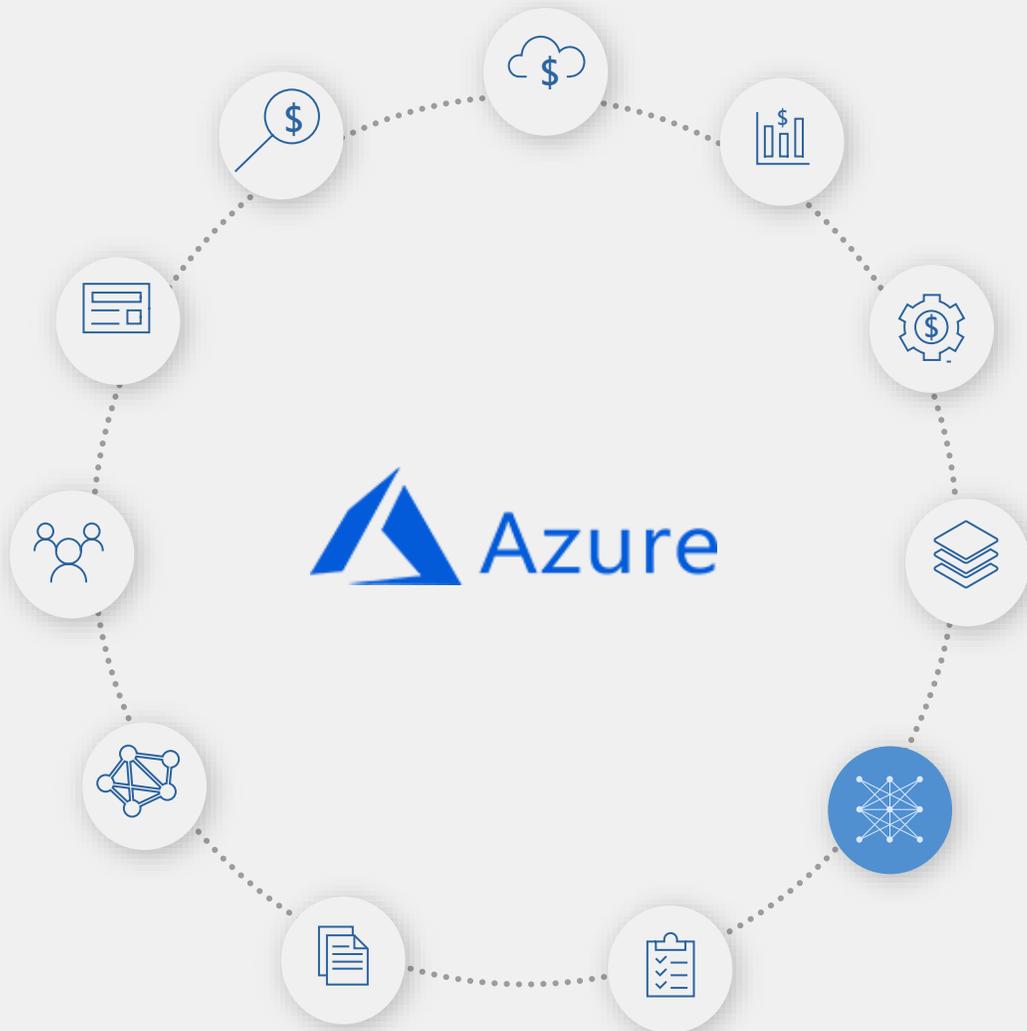
We make it a true single pane of glass, no matter how you connect – partner, reseller or end customer

Subscriptions

Name	Offer Id	Offer Name	Status	Current Costs	Is Monitored	Locked	Last Synced	Latest data
Asjad Lakhani-VSEnt-MPN	MS-AZR-0062P	MSDN Platforms subscribers	Enabled	£0.00	✗	🔒		
BSS_AMS	MS-AZR-0003P	Pay-As-You-Go	Enabled	£0.00	✓	🔒		
CPM	MS-AZR-0003P	Pay-As-You-Go	Enabled	£0.00	✓	🔒		
Chintan Modi-VSEnt-MPN	MS-AZR-0062P	MSDN Platforms subscribers	Enabled	£0.00	✗	🔒		
ITEXACT PAYG	MS-AZR-0003P	Pay-As-You-Go	Enabled	£27.60	✓	🔒	May 27, 2020, 11:30:03 PM	May 25, 2020, 5:30:00 AM
Microsoft Azure	MS-AZR-0145P	Azure in CSP	Enabled	£0.00	✗	🔒		
Microsoft Azure Sponsorship	MS-AZR-0036P	Microsoft Azure Sponsored Offer	Enabled	£1,324.76	✓	🔒	May 27, 2020, 11:30:11 PM	May 25, 2020, 5:30:00 AM
Microsoft Azure Sponsorship	MS-AZR-0003P	Pay-As-You-Go	Enabled	£0.00	✓	🔒	Feb 26, 2020, 11:30:28 PM	
Microsoft Azure Sponsorship	MS-AZR-0036P	Microsoft Azure Sponsored Offer	Enabled	£0.00	✗	🔒		
Visual Studio Enterprise – MPN	MS-AZR-0062P	MSDN Platforms subscribers	Enabled	£3.25	✓	🔒	May 7, 2020, 11:30:03 PM	May 5, 2020, 5:30:00 AM
gbl_prodned_services	MS-AZR-0003P	Pay-As-You-Go	Enabled	£0.00	✗	🔒		
gbl_prodsurveil_services	MS-AZR-0003P	Pay-As-You-Go	Enabled	£352.91	✓	🔒	May 27, 2020, 11:30:14 PM	May 25, 2020, 5:30:00 AM
gbl_testdev_services	MS-AZR-0003P	Pay-As-You-Go	Enabled	£458.62	✓	🔒	May 27, 2020, 11:30:13 PM	May 25, 2020, 5:30:00 AM



Simplified Azure Management



Our own AI Identity and Tagging engine

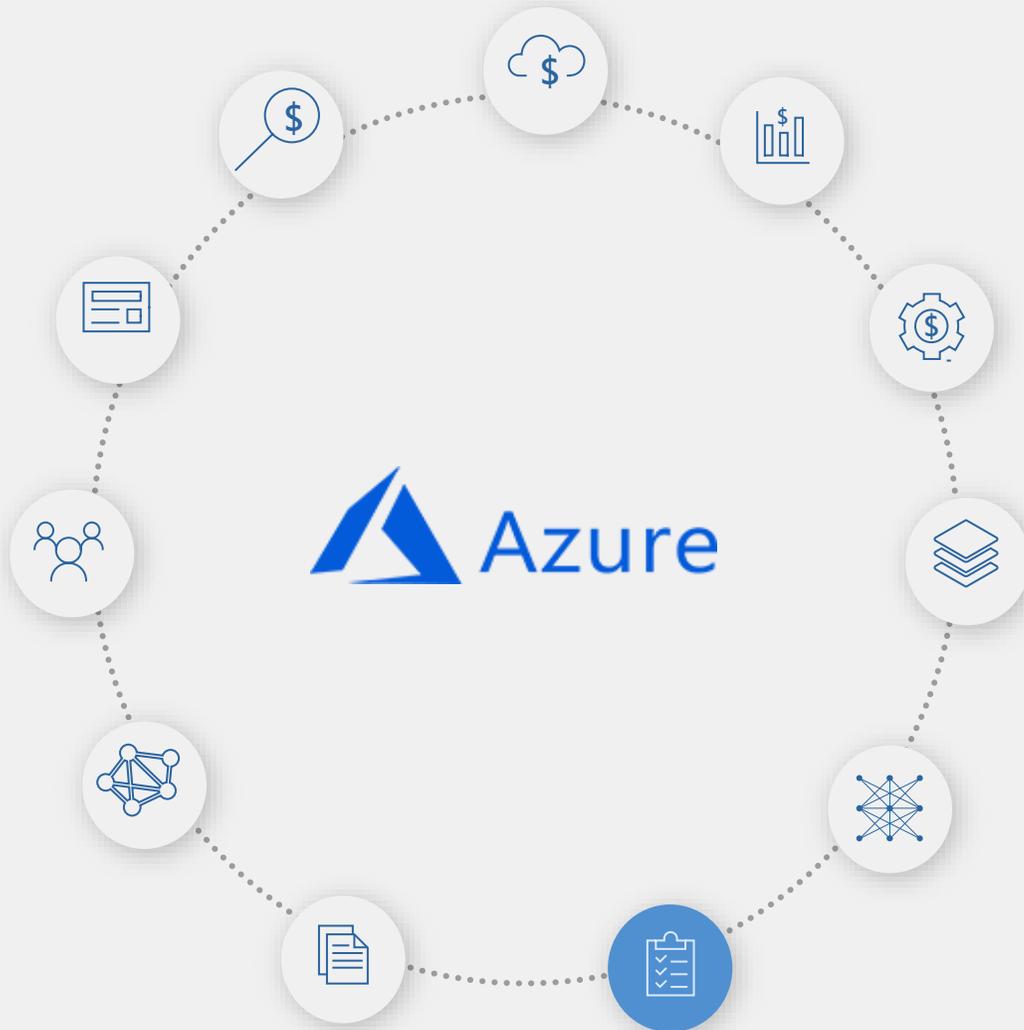
We leverage our own AI tagging capability – providing you with the ability to quickly build business rules you understand without requiring Azure admin access.

Actuals by Tags

Tag System Name usage costs	Cost Code (1)	Line of Business	System Name	System Type	Customer Name	Export (CSV)								
Tag Value	2019-05	2019-06	2019-07	2019-08	2019-09	2019-10	2019-11	2019-12	2020-01	2020-02	2020-03	2020-04	Total	Forecast 12M
Surveil HCM QA	£770.82	£750.77	£773.55	£840.70	£751.09	£769.41	£747.95	£762.70	£638.82	£523.65	£709.67	£701.34	£8,741.07	£8,416.04
Surveil SLIM UAT	£473.26	£85.15	£587.45	£729.46	£620.94	£646.47	£634.13	£658.66	£549.10	£760.37	£490.75	£455.12	£6,690.84	£5,461.49
Surveil SLIM QA	£85.67	£82.57	£134.01	£155.23	£150.57	£169.29	£179.87	£429.82	£554.89	£396.57	£484.17	£485.15	£3,307.83	£5,821.85
PowerBI Gateway	£90.36	£53.07	£54.59	£54.58	£53.20	£52.62	£50.76	£52.58	£105.17	£94.94	£117.57	£117.77	£897.22	£1,413.25
GitLab			£27.42	£93.47	£87.35	£90.45	£87.61	£90.66	£75.42	£54.29	£66.58	£66.68	£739.92	£800.20
BOT Service	£74.40	£72.00	£74.40	£74.40	£72.00	£74.40	£72.00	£74.77	£61.76	£20.22	£0.00	£0.00	£670.35	£0.00
Backup Vault	£39.11	£40.46	£44.37	£47.68	£47.51	£49.94	£48.54	£50.06	£41.38	£29.09	£36.89	£37.62	£512.65	£451.39
Jade	£13.96	£43.22	£44.67	£44.65	£43.20	£44.64	£43.20	£44.64	£44.64	£25.79	£15.88	£0.05	£408.55	£0.59
Absolute Test Systems	£26.71	£26.74	£26.97	£27.27	£27.76	£28.04	£28.27	£28.58	£23.69	£17.80	£21.10	£21.86	£304.80	£262.35
ITEXACT Test Systems	£28.50	£28.51	£28.50	£28.50	£28.51	£28.50	£28.51	£28.65	£23.63	£9.27	£3.36	£3.47	£267.91	£41.59
Clartech Systems	£2.87	£2.87	£2.87	£2.87	£2.87	£2.87	£2.87	£2.87	£2.52	£1.77	£2.01	£2.13	£31.36	£25.61
Total:	£1,605.67	£1,185.37	£1,798.78	£2,098.81	£1,885.59	£1,956.63	£1,923.72	£2,223.98	£2,121.01	£1,933.75	£1,947.99	£1,891.2	£22,572.51	£22,694.36

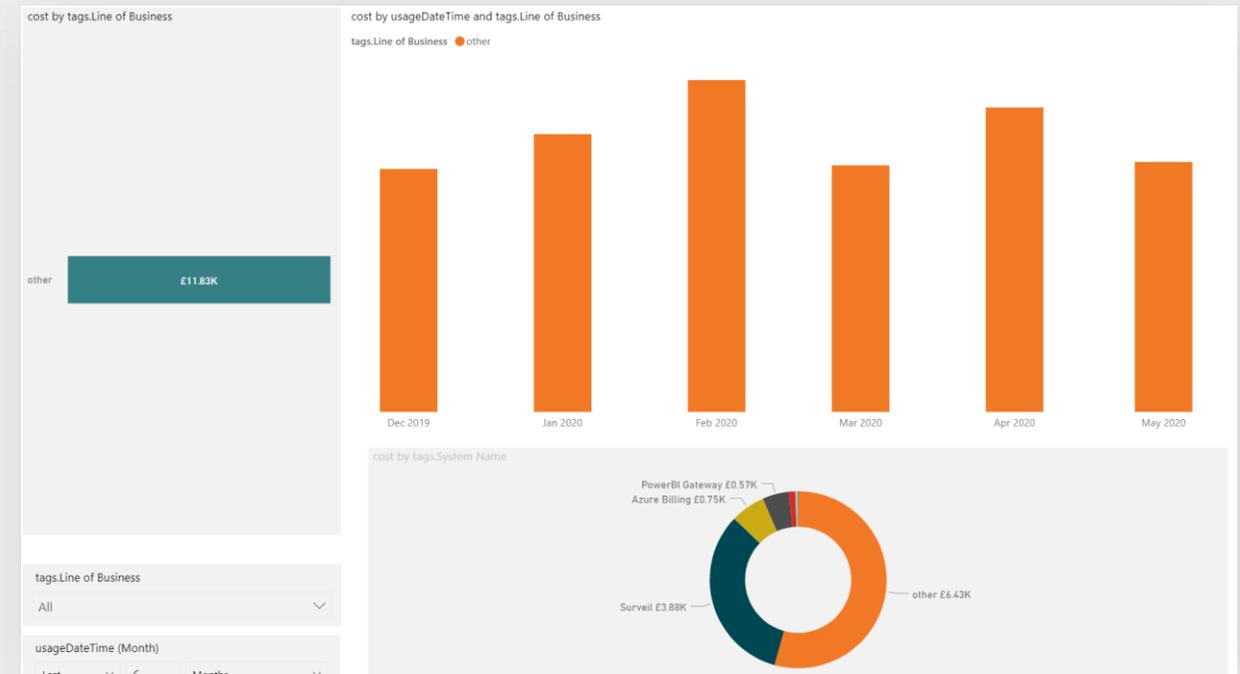


Simplified Azure Management

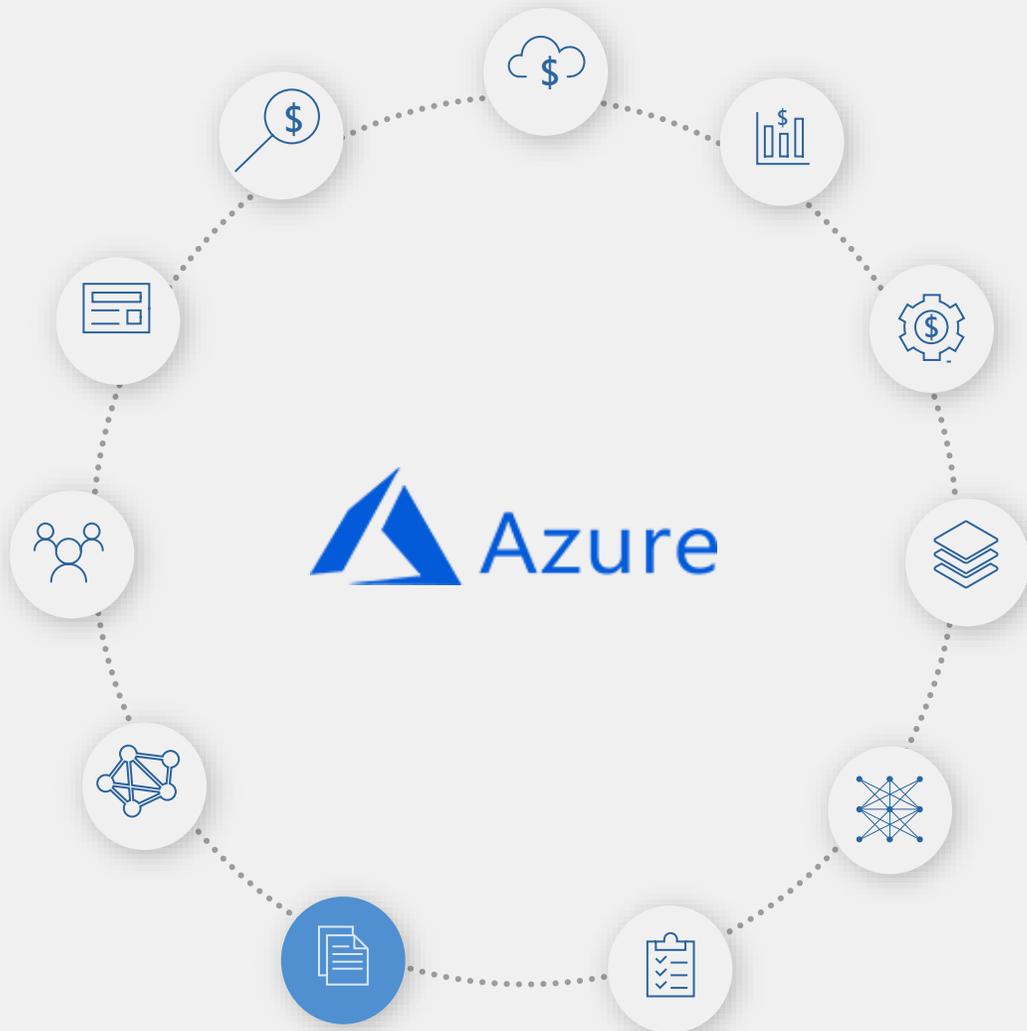


Align spend to business billing categories

Provide clear billing to your customers – internal or external – in the language they understand – be it by system name, business division, location, region – you name it

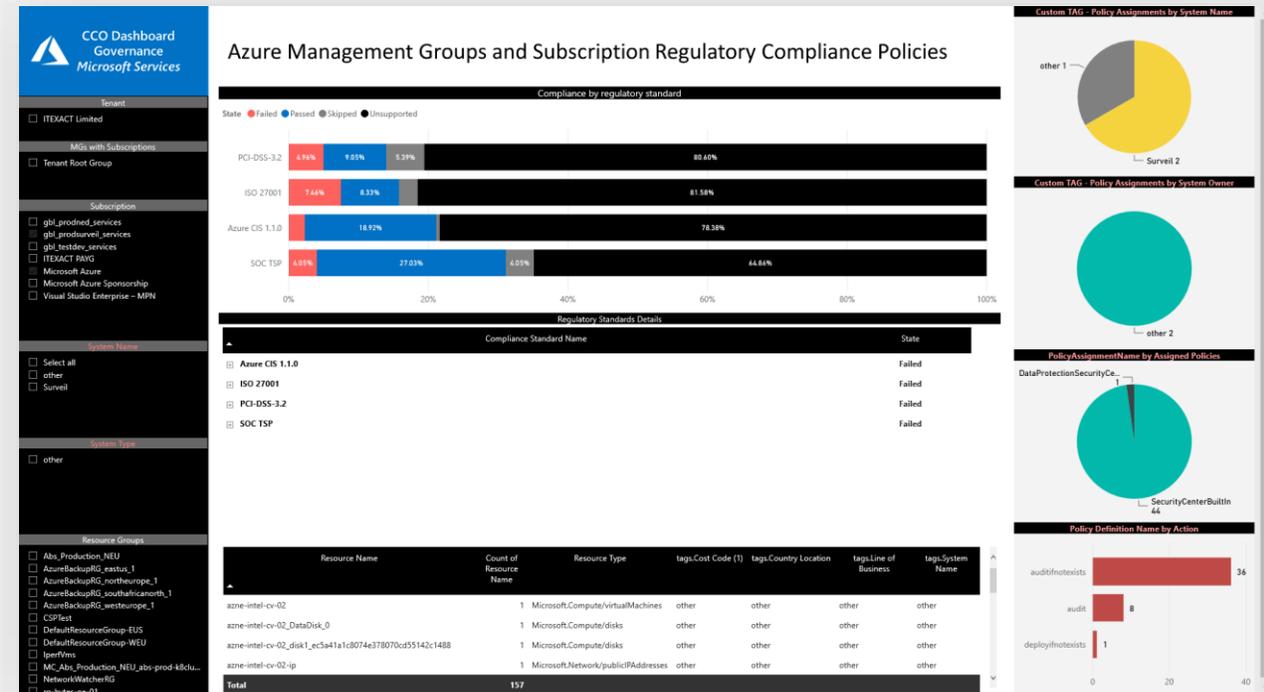


Simplified Azure Management

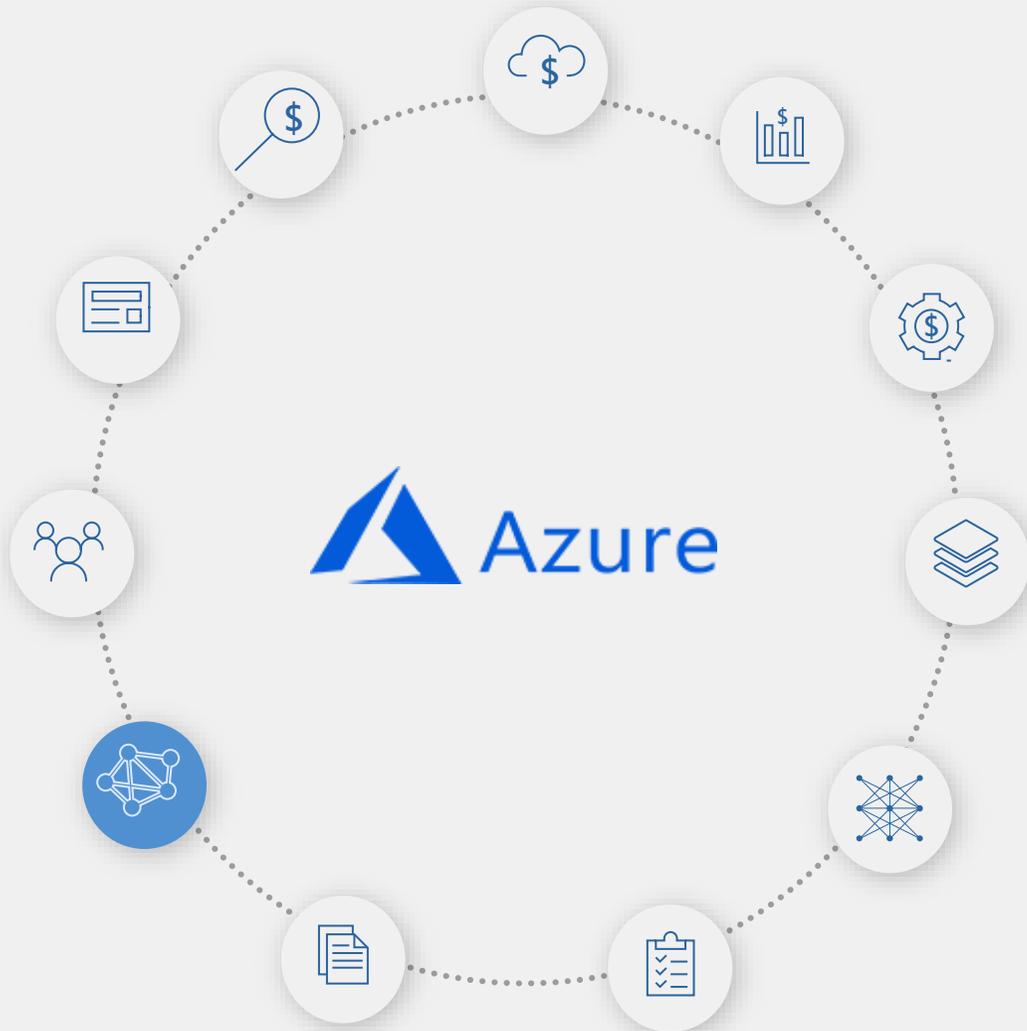


Governance Reporting

Report Governance Compliance like PCI, ISO27001 and CIS - all by business categories – invest accordingly in critical services, optimise non critical.

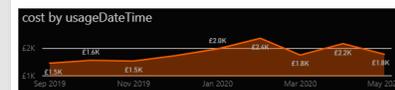
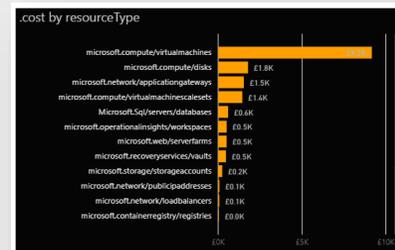


Simplified Azure Management



Detailed analytics capability

With over 25 different Analytics reports – filtered by your business needs and categories



tags: System Name: All
usageDate: Last 9 Months
Date Range: 8/29/2019 - 5/28/2020



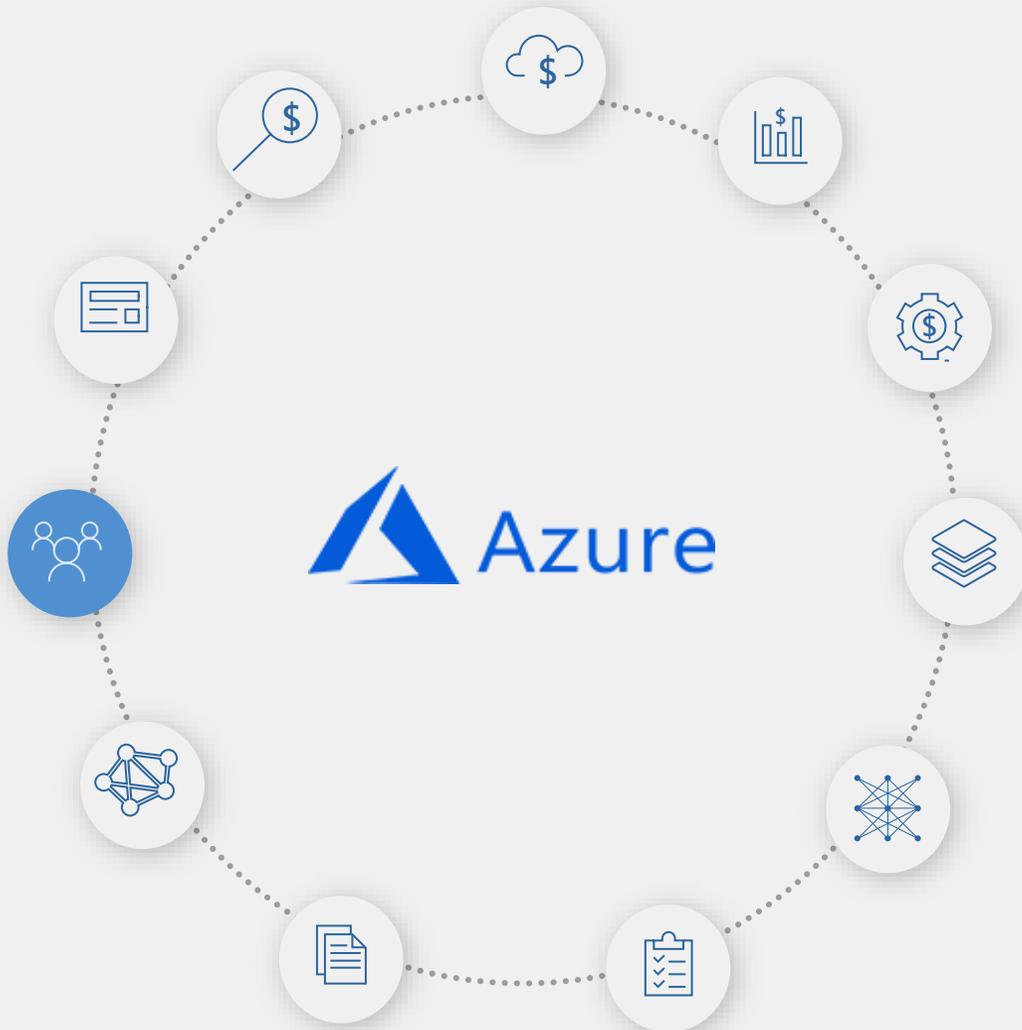
tags: System Name	September 2019	October 2019	November 2019	December 2019	January 2020	February 2020	March 2020	April 2020	May 2020	Total
other	£741.56	£819.38	£800.28	£886.70	£1,169.36	£1,426.80	£860.92	£1,092.41	£890.77	£8,785.17
Surveil	£532.05	£546.59	£530.71	£536.95	£544.06	£667.41	£667.65	£794.77	£670.14	£5,489.34
Azure Billing	£114.05	£127.27	£135.88	£138.47	£138.15	£130.67	£99.41	£135.34	£107.50	£1,126.74
PowerBI Gateway	£39.65	£39.22	£37.83	£38.96	£98.57	£113.04	£103.82	£117.77	£95.93	£684.80
Judge CRM	£25.24	£26.08	£25.22	£26.08	£26.08	£24.40	£22.71	£25.24	£20.51	£221.55
Rio	£10.60	£9.14	£8.78	£8.78	£8.78	£9.62	£7.63	£10.61	£1.85	£75.77
Clartech Websites	£2.14	£2.14	£2.14	£2.14	£2.14	£2.14	£1.86	£2.13	£1.72	£18.54
Total	£1,465.28	£1,569.61	£1,540.84	£1,738.07	£1,907.14	£2,374.07	£1,764.00	£2,170.28	£1,708.42	£16,405.91

Scroll through to select different category views on cost

meterSubCategory	September 2019	October 2019	November 2019	December 2019	January 2020	February 2020	March 2020	April 2020	May 2020	Total
Dv2/Dsv2 Series	£212.22	£219.89	£212.50	£365.69	£512.32	£561.16	£544.83	£630.77	£930.89	£3,789.77
SQL Server Standard	£214.35	£220.90	£214.05	£221.20	£221.20	£207.45	£157.40	£207.19	£177.68	£1,941.43
Dv2/Dsv2 Series	£85.98	£185.41	£248.80	£224.76	£192.86	£180.43	£136.86	£186.50	£155.04	£1,596.64
WAF	£138.75	£154.61	£151.03	£173.46	£173.46	£151.50	£94.46	£75.21	£58.79	£1,519.83
Dv2/Dsv2 Promo Series	£140.74	£145.83	£141.13	£138.35	£145.70	£136.26	£103.37	£140.71	£117.21	£1,209.29
Dv2/Dsv2 Series Windows	£124.32	£128.64	£124.50	£128.64	£128.64	£120.33	£91.29	£120.17	£103.22	£1,069.76
Premium SSD Managed Disks	£84.15	£84.27	£84.47	£111.43	£138.79	£126.55	£103.10	£179.59	£127.77	£1,040.13
BS Series Windows	£57.40	£59.44	£57.51	£59.50	£118.44	£130.47	£121.35	£134.42	£112.12	£850.66
Standard HDD Managed Disks	£68.00	£68.54	£68.71	£68.66	£69.41	£73.13	£53.46	£75.64	£46.43	£591.98
Single Standard	£72.87	£84.85	£84.02	£103.42	£119.26	£112.28	£2.02	£131.26	£129.83	£578.73
Standard Plan	£21.64	£22.36	£21.62	£22.36	£22.36	£84.03	£131.26	£129.83	£105.49	£560.95
Standard Plan	£85.86	£88.72	£85.86	£88.72	£88.72	£49.55	£13.74	£2.06	£134.26	£501.17
BS Series	£101.12	£58.06								£456.19
Standard SSD Managed Disks	£8.50	£10.87	£10.81	£10.00	£9.99	£23.39	£23.70	£29.62	£19.17	£209.21
Premium Page Blob	£14.97	£15.18	£15.09	£14.69	£14.69	£14.69	£10.42	£14.68	£11.86	£145.06
IP Addresses	£11.62	£5.89	£4.34	£0.97		£5.83	£11.27	£14.84	£17.74	£72.51
Tables	£7.62	£7.82	£7.99	£8.15	£8.26	£8.53	£7.20	£9.19	£7.54	£72.30
Standard				£6.98	£14.01	£13.11	£9.95	£13.40	£10.92	£68.37
Single Basic	£3.60	£3.72	£3.60	£3.72	£3.72	£3.48	£3.24	£3.60	£2.92	£31.61
General Block Blob	£3.34	£3.36	£3.36	£3.35	£3.34	£3.36	£2.86	£3.42	£2.75	£29.13
SQL Database						£0.00	£3.80	£10.82	£8.79	£23.41
Basic	£6.79	£0.00	£0.00	£0.00	£0.00	£0.00	£0.01	£0.01	£0.01	£6.81
Standard Page Blob	£0.77	£0.77	£0.77	£0.77	£0.76	£0.77	£0.56	£0.77	£0.69	£6.56



Simplified Azure Management



Multiple Tenants support

No matter what administration setup you have, we can provide the info you need – split the workload

Name	ID	Created	Type	Currency	EULA Accepted
200	112ea9b6-ac55-47f8-8		CSPCustomer	GBP	x
200	169078b-4e84-4626-4		CSPCustomer	GBP	x
365	9e51e1c0-514b-4747-8		CSPCustomer	GBP	x
365	734d935c-2a65-41e4-d		CSPCustomer	GBP	x
763	89aa7ee3-6e51-46b1-4	Mar 18, 2020, 3:00:03 PM	CSPCustomer	GBP	x
Bank	1e026fc14-230b-4a8f-4	Apr 3, 2020, 3:24:09 PM	CSPCustomer	ZAR	✓
com	5ce54464-8940-435e-4		CSPCustomer	GBP	x
com	822178e2-d741-418b-4		CSPCustomer	GBP	x
119	3a12ae33-04a3-4a2e-4		CSPCustomer	GBP	x
+PL	1d597c7e-19c7-49a2-4	Apr 9, 2020, 4:00:02 PM	CSPCustomer	USD	x
AL	86a688ab-4189-4a83-4		CSPCustomer	USD	x
Ad	e8a2094-f65a-42a3-4	Aug 27, 2019, 12:01:10 PM	CSPCustomer	GBP	✓
Agri	053e4856-69e1-4333-4		CSPCustomer	USD	x
Ala	e2523c4f-e211-4ae0-4		CSPCustomer	GBP	x
Agri	48d4779d-03a2-452d-4		CSPCustomer	USD	x
Agri	857485b8-3a84-409f-9		CSPCustomer	USD	x

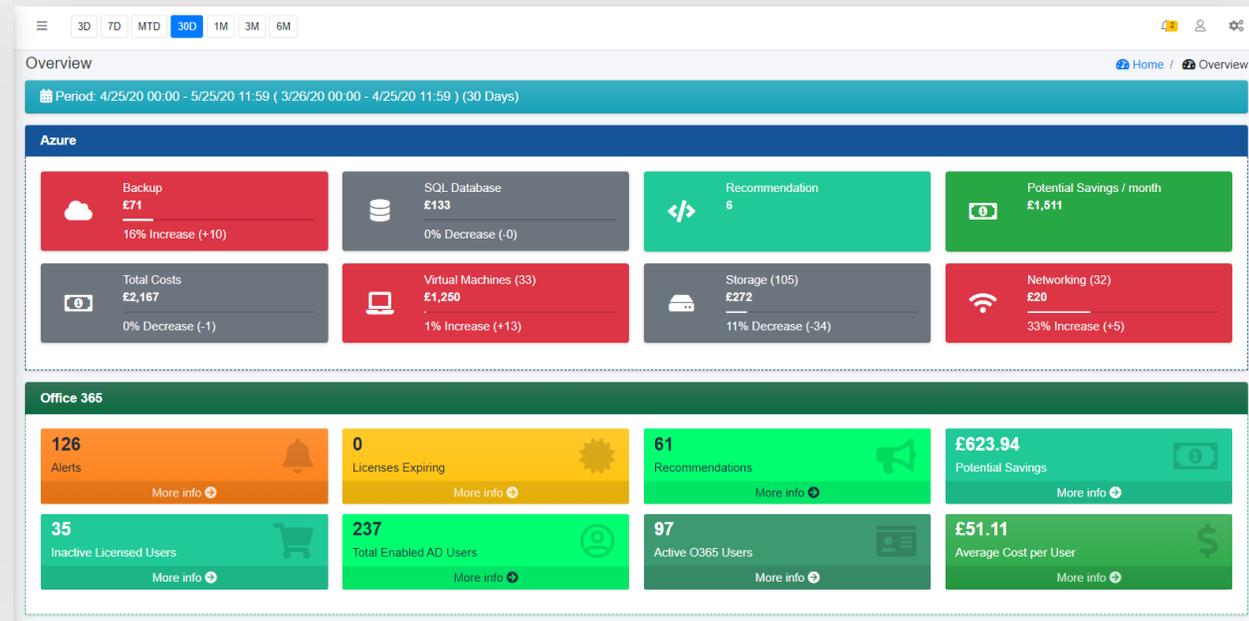


Simplified Azure Management

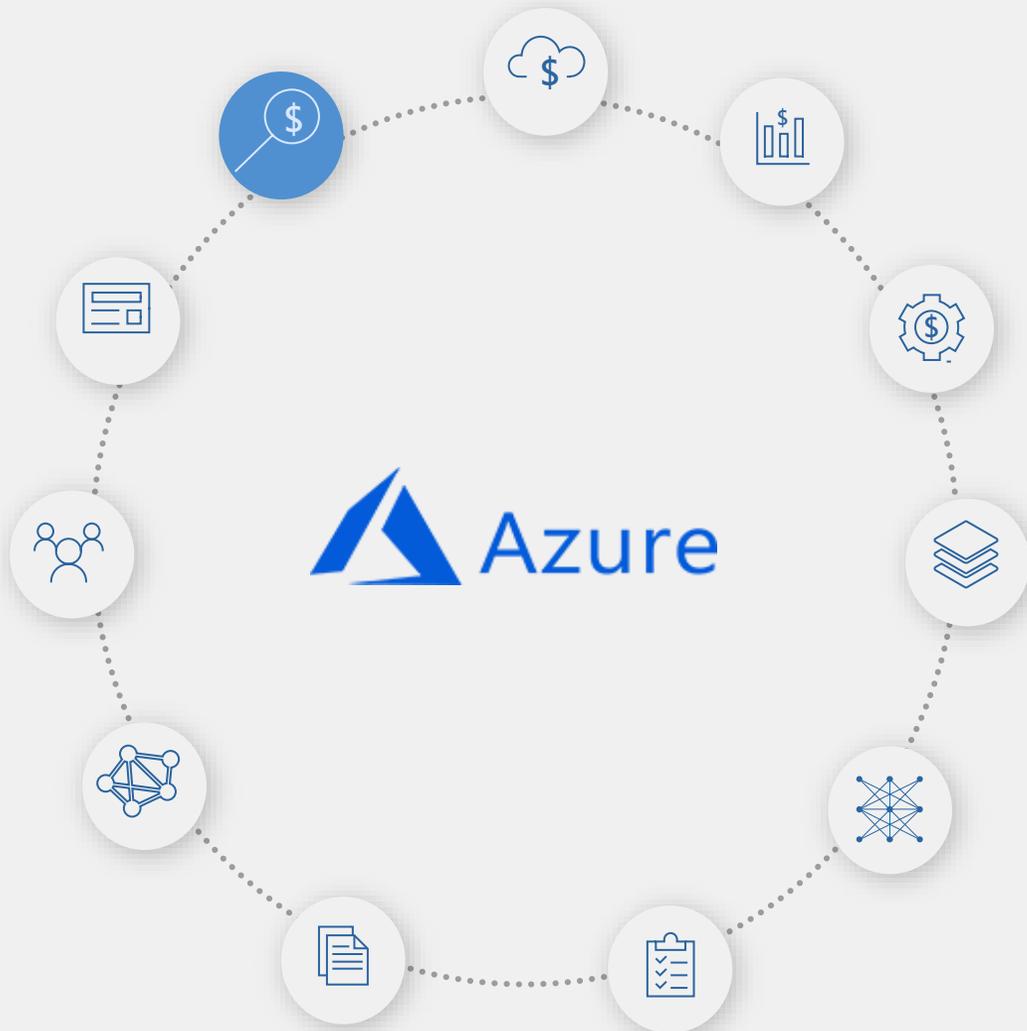


Links with our Office 365 module to bring all enhanced security to you

In today's world it is key to understand what for e.g. you admins are, or are not doing – we bring it all together – leverage our Tag engine to specify criticality

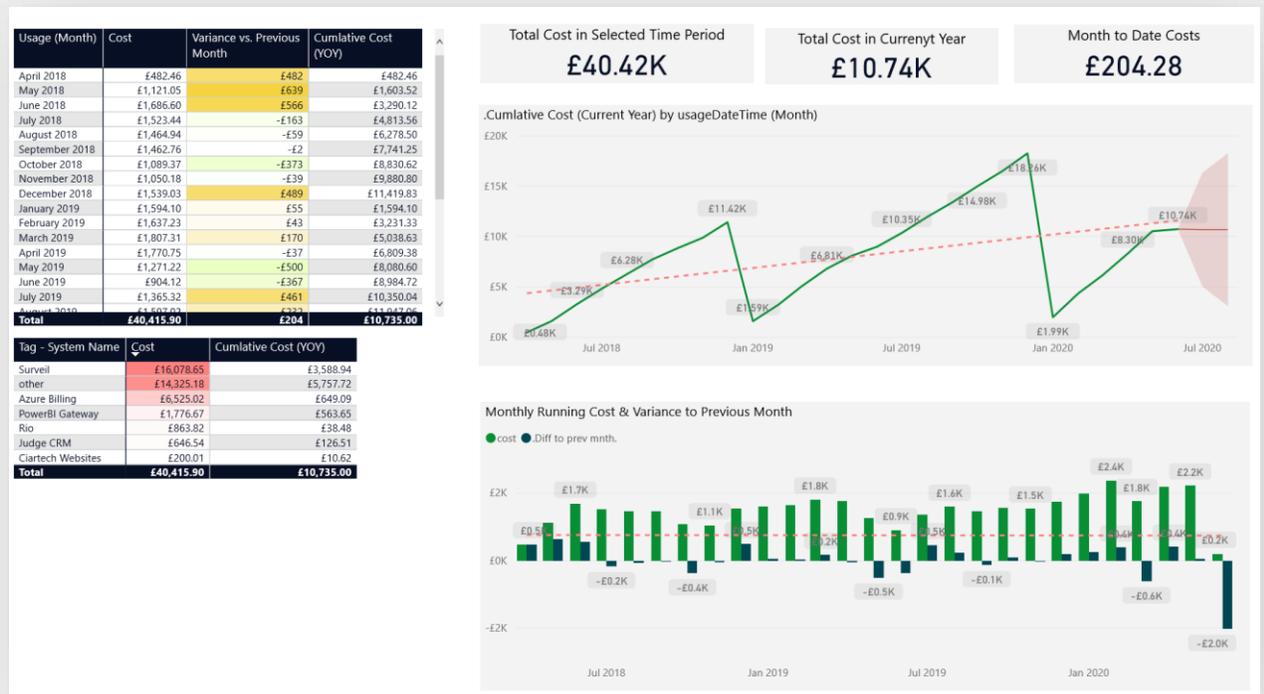


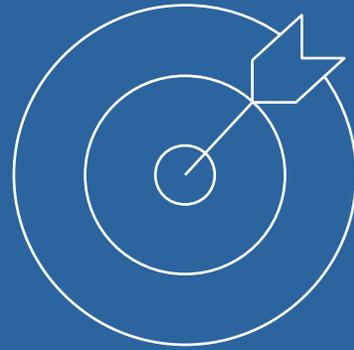
Simplified Azure Management



All costs under one single pane of glass

Choose your companies billing methods - send relevant and detailed bills to your business's for their Azure or Office 365 spend (and on-premise in H2 2020) - empower people to control cost





Demo or Q&A

Thank you!

info@itexactglobal.com

www.surveil.co

Surveil Partner offering – IP Co-sell Ready

- Multi-Tenant
- White-label or SaaS
- Partner Admin Portal
- 1-2 Day technical setup for partner (in your Azure)
- Easy customer onboarding
- Customer views for your account teams
- One single Pane-of-glass
- API integration into existing products
- Free Health Check process for onboarding – 5 min onboarding by customer
- Extremely competitive bundled pricing
- Supports Azure, O365 (EA, CSP, Modern Commerce, PAYG, Azure Stack, etc.)
- Integration of your services into the Surveil dashboards – an easy sell

The screenshot shows the SurveilSLIM UAT Dashboard. The left sidebar contains navigation options: Dashboard (selected), Tenants, Groups, SKU Names, Plan Names, Admin Users, Default Roles, Price List, Audit Log, Tenants Users, and Instance settings. The main dashboard area displays several key metrics:

Metric	Value
Tenants	320
Subscriptions	351
Azure Services	17451
Azure Rules	22
AD Users	154904
AD Rules	3
AD Groups	27688
AD Devices	187384
App Users	77
Licenses	95

The screenshot shows the Tenant [ITEXACT Limited] settings page. The left sidebar lists tenant statistics:

Category	Value
Users	53
Subscriptions	13
Services	44641
Azure Rules	6
AD Rules	3
AD Users	254
AD Groups	259
AD Devices	222
AD Licenses	29
EULA Accepted	NO

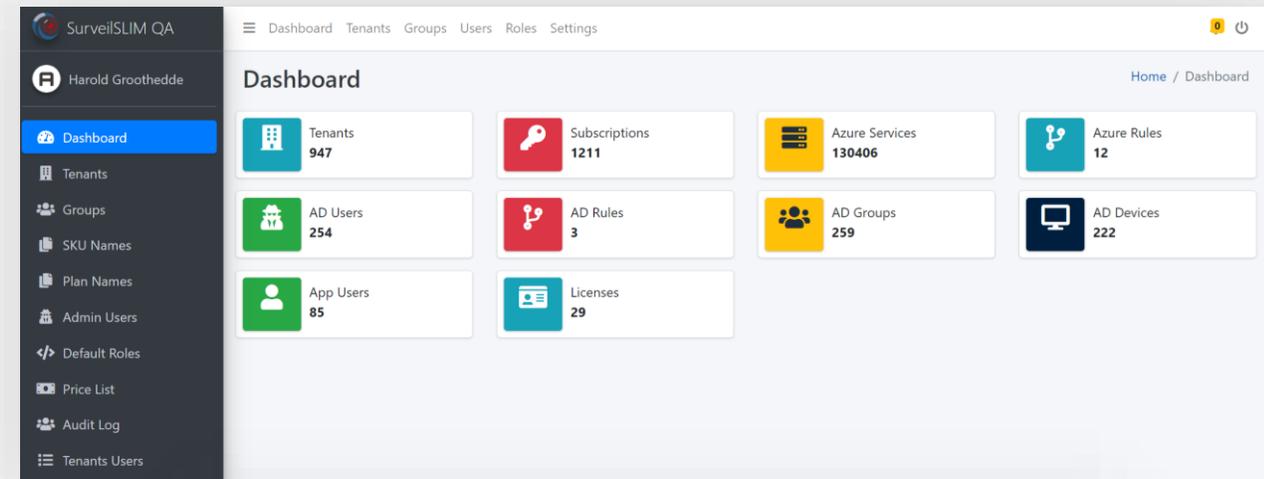
The main settings area includes:

- Tenant settings: Features (Pay-As-You-Go, Stack, CSP - Provider, Office 365, On Premise AD), Organization-enabled features (multiple supported).
- Industry Sectors and Industry Group (multiple supported).
- Tenant Data Anonymous (toggle).
- Hide disabled (no permissions or future) Menu in SurveilSLIM QA App (toggle).
- Currency: GBP, Locale: en-GB, Region: GB.
- Base currency, locale, and region for organization.
- Access Token: 6f6e468c-288-4ba7-a114-404556b501a (Generate Token, Copy).
- Organization Reports API token.
- Save changes button.
- Reports (Power BI): Office 365 (ON).

Surveil Extensive Multi-tenant Partner Portal

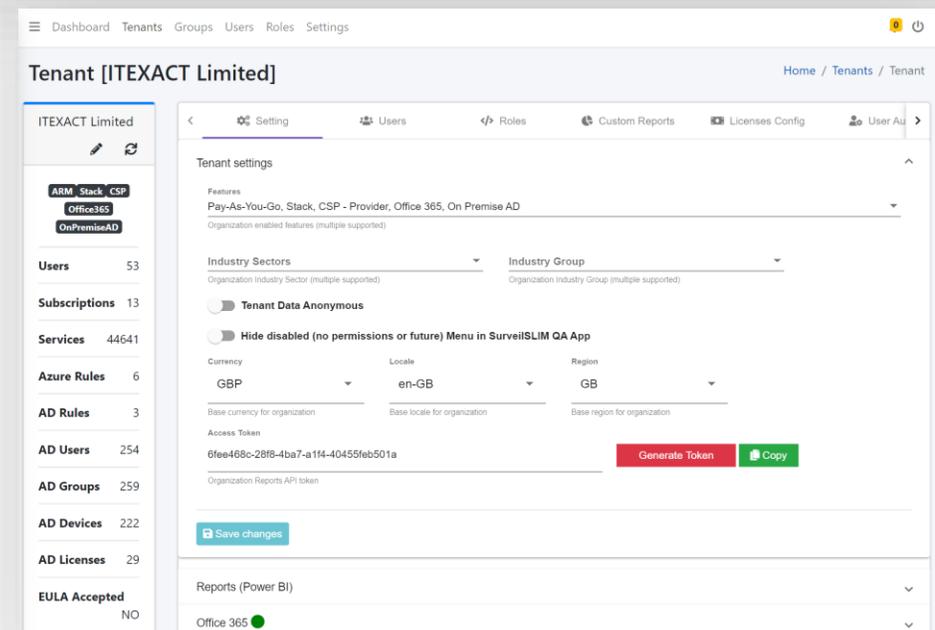
- Single management portal for all customers
- One portal for Azure, O365, on-premise via our HCM module
- Configurable White-Label Tenant settings
- Import various templates for all customers
- Licensing and onboarding in on place
- Global metrics across customers*
- Secured connections per customer
- Full audit trails
- Microsoft product naming changes managed
- Role creation and management per customer
- Setup of multi-tenant groups for customers
- Ability to add customer reports into customer portal
- Anonymized customer data if requested – ideal for demo environments
- EA license costing data entry – customers just see the end result

*H2 2020



The screenshot shows the SurveilSLIM QA Dashboard. The left sidebar contains navigation options: Dashboard (selected), Tenants, Groups, SKU Names, Plan Names, Admin Users, Default Roles, Price List, Audit Log, and Tenants Users. The main dashboard area displays a grid of metrics:

Metric	Value
Tenants	947
Subscriptions	1211
Azure Services	130406
Azure Rules	12
AD Users	254
AD Rules	3
AD Groups	259
AD Devices	222
App Users	85
Licenses	29



The screenshot shows the Tenant [ITEXACT Limited] settings page. The left sidebar lists tenant metrics:

Metric	Value
Users	53
Subscriptions	13
Services	44641
Azure Rules	6
AD Rules	3
AD Users	254
AD Groups	259
AD Devices	222
AD Licenses	29
EULA Accepted	NO

The main settings area includes:

- Setting tabs: Setting (selected), Users, Roles, Custom Reports, Licenses Config, User Au
- Tenant settings: Features (Pay-As-You-Go, Stack, CSP - Provider, Office 365, On Premise AD), Organization enabled features (multiple supported)
- Industry Sectors and Industry Group dropdowns
- Tenant Data Anonymous toggle (off)
- Hide disabled (no permissions or future) Menu in SurveilSLIM QA App toggle (off)
- Currency: GBP, Locale: en-GB, Region: GB
- Access Token: 6fee468c-28f8-4ba7-a1f4-40455feb501a (Generate Token, Copy)
- Organization Reports API token
- Save changes button
- Reports (Power BI): Office 365 (selected)

