POINTNEXT

Accelerate to Cloud

Leverage HPE expertise with cloud transformation

The HPE Cloud Cost Audit leverages our cloud economics experience generated through hundreds of successful enterprise cloud transformation engagements

What is HPE Cloud Cost Audit?

The Cloud Cost Audit service provides a portfolio-level analysis of cloud service utilization for clients with a current IT footprint in the cloud.

The service assesses Cloud Service Provider (CSP) billing data and 3rd party cost/utilization reports to identify actions that can reduce costs and immediately help improve cloud resource management. The service includes providing cost control best practices for effectively running the cloud.



Take the Right Steps

- Determining the right workloads for cloud and what to do with them
- Governance and compliance in the cloud
- Managing cloud costs

Leverage HPE Experience

Transform Quickly

- Develop a Cloud Strategy
- Organizational impact of cloud
- Cloud Economics
- Cloud Operations

Understand Best Practices

Why customers use HPE Cloud Cost Audit

The 4 - 6 week engagement can provide the client with a plan for:

- Cost reduction opportunities and strategies sp ecific to client's situation
- Strategies to better evaluate spending
- Governance/policy recommendations to limit overprovisioning
- Reporting opportunities to better evaluate cloud spending

Technical Insights & Strategy

- Security Workshop
- Big Data Workshop
- IoT Workshop
- Digital Transformation Workshop & others

Deep-dive on Technology

"We initially engaged HPE with a workshop that helped us understand implementation and operations in the cloud, how we'd benefit from Azure as our cloud platform, and what our best next steps should be moving forward."

- Leading credit-card processing company



HPE Cloud Cost Audit leverages our cloud economics expertise & Microsoft Azure capabilities



Workshops

- · Strategy and Economics
- · Application Inventory and readiness
- · Organizational Development
- Cloud Operations
- Cloud Security
- DevOps
- · Big Data
- IoT
- Digital Innovation

clients transforming to Azure. An offer to get you started

addresses the interests and needs of

Our promise to you

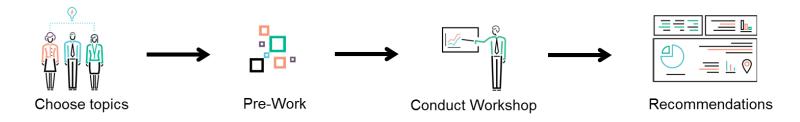
 Level-setting where the client is currently in their cloud journey, and where they want to go

HPE Accelerator Workshops

This service, through its varied workshops,

- A framework for a successful cloud program
- Team alignment and clarity on internal benefits of cloud solutions
- A deep-dive on particular cloud technologies and operating models
- Available in 1-day, 2-day, or 3-day durations

Cloud Cost Audit: Activities



Tangible Benefits / Desired Outcomes

- Cost reduction opportunities and strategies specific to client's situation
- Strategies to better evaluate spending
- Governance/policy recommendations to limit overprovisioning
- Reporting opportunities to better evaluate cloud spending

Why HPE?

HPE has a 30+ year alliance with Microsoft that is the most comprehensive partnership in the industry. Our HPE Accelerator Workshops for Cloud enables our clients to accelerate their Azure program and ensure its continued success by proactively leveraging our expertise in cloud programs and technologies. The service leverages our experience and IP curated through hundreds of successful enterprise-centric cloud transformation engagements.

