

FIND THE SYSTEM THAT MEETS THE SECTOR SPECIFIC NEEDS OF YOUR COMPANY

The metal and manufacturing industry faces tough challenges today. If you want to remain agile, you have to find a way to be more efficient, shorten lead times and make a difference with excellent quality. That's why the demand for supporting software to keep a central overview of business processes, from quotation to invoice, is increasing. And that is exactly what an ERP system does.

Nevertheless, it is crucial not to rush your choice for an ERP partner. That decision has a positive, but big influence on how your company will work in the future. Do you want to optimize your metal or manufacturing company with an ERP? Then be sure to start with the questions below.

1. DOES MY COMPANY EVEN NEED AN ERP-SYSTEM?

There is no conclusive answer to this, because every company is different. There are a handful of general factors that determine whether or not an ERP system is interesting, such as the size and complexity of your company or the time sensitivity of your projects. But the most important factor is your own experience. Do you remember exactly which material is in stock? Or how the outsourced work progresses? When the limits of your current system become tangible, it's time to look for a more efficient solution. Because by adhering to an old way of working, you cannot seize new opportunities.

2.WHAT IS THE ADDED VALUE OF AN ERP-SYSTEEM?

An ERP system guarantees simplicity, overview and structure. Optimize your business processes with an end-to-end solution that meets the sector-specific needs of your company. Such as fewer errors or delays during the production process and increase cost efficiency. Or think of a real-time overview of your inventory, planning or the progress of suppliers. With this software you manage everything centrally, from the first customer contact and the production process to the last invoice. It is a step towards automation and digitisation, which is essential to remain competitive and to be able to switch quickly in a sector that is always evolving.

3.**HOW DO I**

Preparation is the key to success. Take enough time to gather information and make a realistic plan of action. Create an internal team that represents each department and will be closely involved in the entire project. It is a unique opportunity to give employees the opportunity to make their own impact on the design of their new working environment. An essential contribution, because with their work experience they can perfectly indicate what needs to be improved and which functions they still miss today. Collect these bottlenecks in a handy overview and set priorities. This list is your guide to choosing a suitable ERP system and the right partner.

4.HOW DO I SELECT THE PERFECT SOFTWARE?

Once you have a clear picture of your wishes and expectations, you test them against the extensive ERP offer. Find the system that seamlessly matches the must-have's you selected during your preparation. The new software must support existing processes, improve them noticeably and make your company resilient for future challenges and growth. Therefore, make sure you pay attention to the scalability of the package. Another point of attention is the compatibility with your current IT environment. Can you link the software you want to purchase with the sector-specific programs you use today? If you want to take full advantage of your new system, choose an ERP that responds perfectly to how a metal or manufacturing company works.

5.WHICH ERP-PARTNER SUITS ME?

The success of your ERP system depends on the right partner. He translates the needs of your employees into a tailor-made solution that streamlines your entire company. But when making your choice, focus not only on the technical aspects. Does your partner provide good support? And what about instructions and training to learn to work with your new software? That is at least as important. Choose an experienced player who is in touch with the metal and manufacturing industry and knows how best to support you. Look for relevant references and ask the two or three most suitable partners for a proof of concept. Only after you have worked with the ERP software yourself can you make the right choice.

DISCOVER METAL MANAGER

Metal Manager is a tailor-made ERP for SMEs in the metal and manufacturing industry, developed by ESC. With this powerful software, you control everything centrally. Streamline your business processes, save paperwork and gain real-time insight into performance and growth opportunities. This package fully meets the very specific needs of your sector and strengthens your company's competitive position.

ESC is an experienced IT partner that improves company's business performance. Our experts are in touch with the sector and understand what you need. We design a software solution tailored to your company and fully support you in its implementation and use. Curious about what we can do for you? Please feel free to contact us!



