

## Optimize your infrastructure. Automate your business.

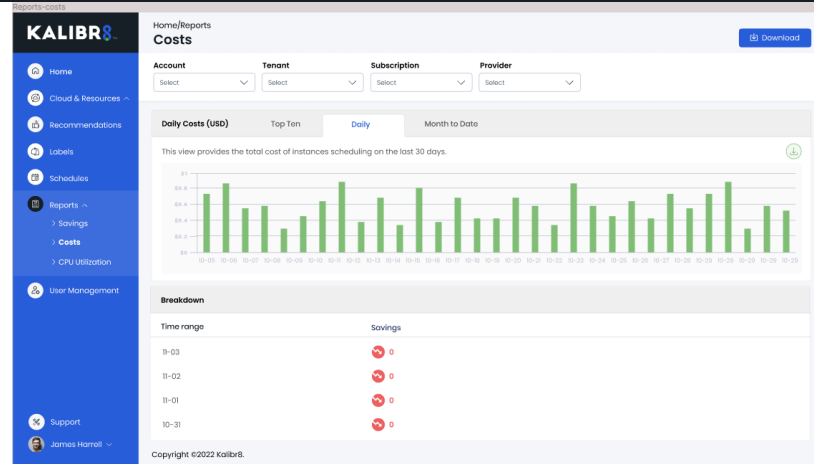
Kalibr8 sees the future of cloud management differently. We've built an automated platform that helps measure, manage and master cloud investments.

### No Scripts – No Coding – No Hassles

Kalibr8 multi-cloud optimization SaaS delivers automated and easy-to-use cloud-cost solutions to organizations through Managed Service Providers and Distributors.

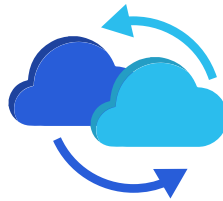
### Why Kalibr8

Kalibr8 provides an automated cloud optimization & cost management platform with an intuitive and efficient "single pane of glass" view into all aspects that impact getting the most value for the least cost. Designed for Managed Service Providers, today, our platform securely manages Microsoft Azure assets with a goal to improve the economics and ROI. In Q1 2023, Kalibr8 will introduce the same capabilities for AWS and Google Cloud.



### Cloud-hosted, software-managed portal

- Automated functionality / Automated governance / Automated monitoring
- Designed specifically for MSPs, not an MSP version of an openly available platform
- Attractive economic incentives for distributor and MSPs
- Reduced MSP cost base with a GM above 25%
- Enables MSPs serving SMBs to compete with larger players



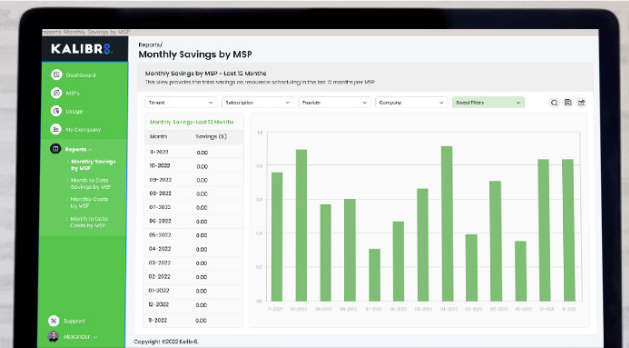
Understand a VM's usage pattern and make more accurate decisions as to when each scaling or schedule group is needed to be available to users.

Easily see savings from scheduling & scaling VM's and cost usage in dollars and cents over defined billing period.

Build, view, and understanding overtime of VM costs vs. specifications and requirements against each VM's intended use.

## Benefits for Managed Service Providers; Benefits for the Organizations they Serve.

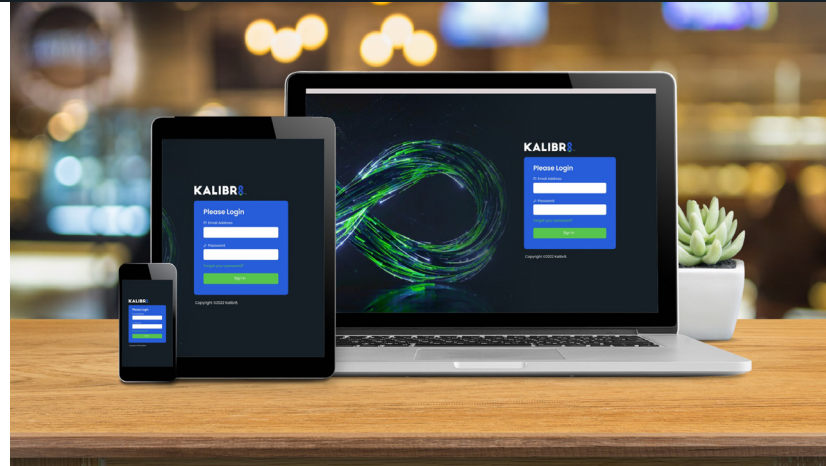
- Partner costs are reduced by removing people from day-to-day optimization of each customers' cloud accounts
- Customer spend and budgets maximized increasing loyalty
- Governance is far easier to implement Administration is simplified
- Cloud resources are reduced with up to 65% monthly savings



### Multi-tenant Architecture

## Optimized for MSPs.

- Govern cloud resources across multiple cloud platforms
- Online secure platform to manage Azure assets and have clear view of costs
- Implement ongoing policies to optimize cloud growth



We make ongoing enhancements with AI and ML to deepen MSPs ability to optimize. Kalibr8 currently supports Azure, with AWS and Google Cloud coming by Q1 2023.



We provide a centralized portal to leverage more advanced automated management capabilities over time. These include schedules, scaling, power consumption savings, cloud insights, trends, and usage data.



We provide a single view across multiple clouds and customers.



By working with Kalibr8, our Managed Service Provider Partners can maximize customer budgets deliver confidence in their cloud opex.



Automated VM Onboarding	✓
Advanced VM Scheduling	✓
Advanced resource scaling [PaaS]	✓
Optimization Reporting	✓
Financial Reporting (Potential Consumption Cost Saving)	✓
Financial Reporting (Actual Consumption Cost Saving)	✓
Saving Analysis and reporting	✓
Multi-Cloud Azure – AWS – Google – One pane of glass	✓
Advanced Optimization	✓
Historical Usage Data – Immediate recommendations	✓
Power Consumption Analysis and Saving [ Future Release]	✓
Reporting Data in API	✓
Mobile Management (Future Release)	✓
Carbon footprint analysis [ Future Release ]	✓
Additional Cloud Onboarding roadmap [ Alibaba / Oracle / IBM]	✓