

# New Commerce Experience (NCE) in today's world.

Around the globe, businesses are moving toward the New Commerce Experience, which gives companies the potential to flourish in the future, thanks to improved revenue predictability, uncomplicated licensing, and multiple-term options. Nowadays, enterprises are looking for partners to provide value around the New Commerce Experience (NCE) that stands out from the competition.

## Zones Exchange in a Box Migration can help.

Zones Exchange in a Box allows businesses to migrate their current platform to Exchange Online. As an add-on to Exchange Migrations, we recommend BaaS for M365, which provides backup services for all your M365 workloads and meets every security and compliance requirement.

## **Expect good things from Zones Exchange in a Box.**

- NCE Licensing.
- Complimentary Exchange Migrations. Zones will provide the Exchange migration free of cost, following our proven Assess, Design, Implement and Manage (ADIM) delivery methodology.
- Zones will back up all your Microsoft 365 workloads using BaaS for M365, so you do not have to.



## **Terms and Conditions for Qualification**

A customer will only qualify for Exchange in a Box if all the following points are met:

- 1. The licensing is sold at MSRP.
- 2. Annual upfront and annual month to month licensing.

#### The following are the only New Commission Experience SKUs that qualify:

- a. Business Premium
- b. 0365 E3
- c. M365 E3
- d. 0365 E5
- e. M365 E5
- 3. The customer must be SMB or Mid-Market (up to 2,499 seats).
- 4. The customer must be Net-New to NCE.
- 5. The Migration type must be one of the following:
  - Legacy Exchange (Older than 2010)
  - Modern Exchange (2010 or Newer)
  - Hosted (CSP to CSP is hosted)
  - Google

<sup>\*</sup>Exchange migration does not come with any cost, but we charge for premium services such as Public Folder migration and decommissioning of on-premises Exchange.



# Zones Backup as a Service for M365 (Baas for M365)

Zones Backup as a Service for M365 (BaaS for M365) is a modern "as a service" solution that enables backup and restoration to keep Microsoft 365 data secure in any situation.

### Zones Backup as a Service for M365 is used to:

## 1. Efficiently Scale and Minimize Overhead

- Unlimited Scalability Object storage on Azure that scales automatically.
- Managed Backup Focus on other projects while Zones takes care of your backup needs.

#### 2. Meet Security and Compliance Requirements

- Granular Search-and-Find Recover what you need and when you need it.
- Multi-Factor Authentication Fortify security for M365 backup data.

### 3. Manage Backups Efficiently

- Multi-Site Protection Seamlessly protect tenants wherever they are.
- Long-Lasting Data Retention Always have your data available and retain it if needed.

#### Zones BaaS for M365 (BaaS for M365) is \$3.49/month per user.

#### Are you ready to migrate and back up your data securely?

Leverage the Zones BaaS for M365 '3 Months Free' offer along with the Exchange in a Box offer. To get started, open a **GoZones** case to receive a quote today.