# NCS Cloud Managed Services







NCS is expanding rapidly in APAC region into Australia and India. We have established the NCS NEXT Cloud Centre of Excellence (CoE) in Melbourne, Australia and established our Cloud Delivery Centre in Singapore and India.

**Singapore & Australia** – Delivery of Cloud Managed Services serving Singapore Public Sector and Enterprise clients on Azure

**India** – Delivery of Cloud Managed Services offshore for Regional Enterprise Clients on Azure

## Cloud Managed Services

# Offering Overview

- NCS Managed Cloud Service provides organizations with design, implementation and optimization to the Cloud resources with dayto-day support, monitoring, maintenance, and performance management. As well as other maintenance and managed backup services for their pre-production, production and mission critical servers, Operating Systems and applications hosted in Microsoft Azure.
- Service Coverage
  - Monitoring services: Auto-Monitoring of events and alerts and respond to potential issues impacting performance
  - Backup: Manage Backup and Recovery align to client backup policy and data retention.
  - **Storage:** Cloud Block and Object Storage configuration and maintenance.
  - Regular Security Patching: Proactively monitor and manage for software updates, security patches, service releases and version upgrades.
  - Operation Process and Procedure: Maintain operational documentations.

## Client's Pain Points

- Lack of a holistic cloud managed services partner (MSP) that can provide new add-on technologies in cloud through innovation and agility
- Lack of a cloud MSP competent in managing cloud resources with optimisation from automation and AI, monitoring actual consumption and providing commercial improvements back to client
- 3. Compliance and audit requirements that require a competent MSP to deliver the necessary controls
- Lack of a cloud MSP that can deliver effective migration services to a fitfor-purpose cloud managed service, with a viable cloud operating model, including required security controls and management
- 5. Lack of a cloud MSP that can provide value in managing hybrid cloud native platforms across public and private cloud.

### **Elevator Pitch**

- 1. Do you know how to start your cloud journey with a proper transition from your existing managed service?
- 2. How do you ensure that your MSP can provide the "right" type of innovation and services in your journey to cloud?
- 3. What has been your Cloud Managed Service been? Chaotic? Cumbersome and not outcome driven?
- 4. Is your digital transformation journey stalled by an MSP that does not play to your requirements and perform to your expectations?

## **Value Proposition**

- 1. Established approach to run cloud managed services with proven methodologies, processes and experienced professionals
- 2. Optimised process through digital enablers and automation
- Continuously enhancing people, process and technologies to align to our client's business requirements and ambitions
- Continuously innovating to new cloud and digital services to remain tightly aligned with our clients and technologies available in the market
- 5. Trusted advisor for Hybrid Cloud Platforms & Managed Services
- Define an actionable digital transformation roadmap with a proper operating model to suit business and IT changes.

## Why NCS?



- 1. Azure VMs deployed and managed to date
- 2. Established Azure Certified & Experienced Professionals (total of 400+) in NCS
- Established Cloud Migration Methodology & Services with Cloud Managed Services
- 4. 7 cities with Cloud Delivery presence
- 5. Microsoft Gold Partner
- VMware Tanzu / Modern Apps Platform Solution Competency
- 7. Red Hat Premier Partner

## Contact

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