Microsoft

Transition to Cloud Workshop
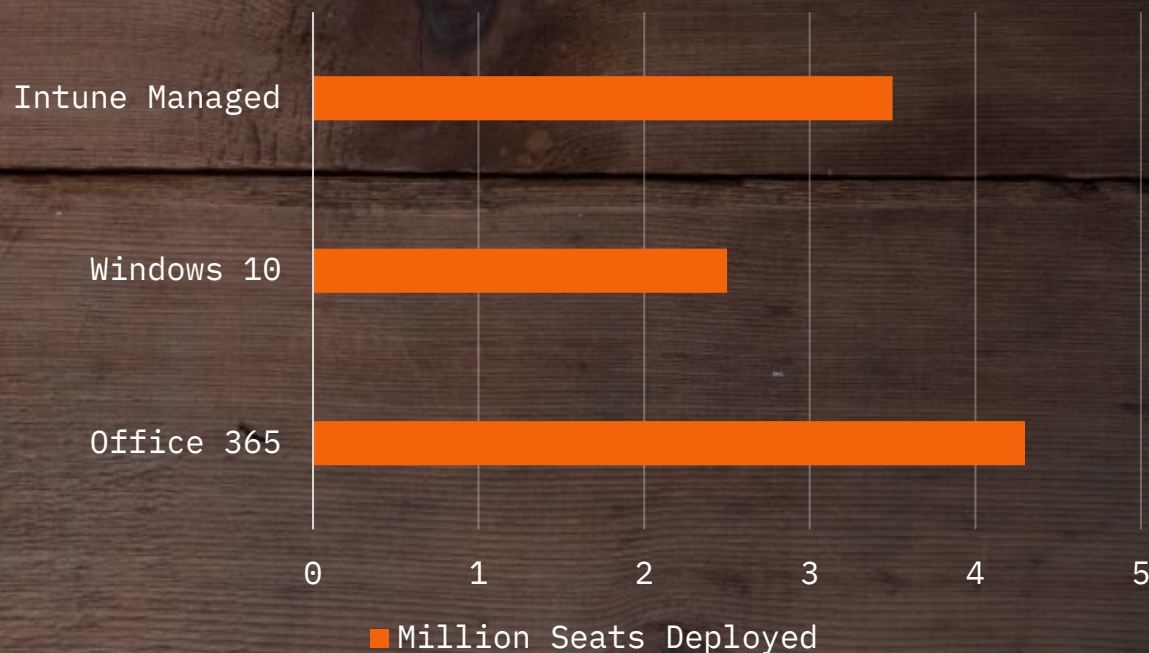
Transition to Cloud Overview

cb5 Solutions

cb5 Solutions LLC

OUR STATS
Success by the numbers

Microsoft Partner
Gold Cloud Platform
Gold Cloud Productivity
Gold Datacenter
Microsoft

Chart — Million Seats Deployed:
- Intune Managed: ~3.5
- Windows 10: ~2.5
- Office 365: ~4.3

(X-axis: 0, 1, 2, 3, 4, 5)

■ Million Seats Deployed

OVERVIEW

We are a family run IT Solutions and Services consulting company that specializes in Microsoft solutions for Mid-Market, Global and FORTUNE 1000 Companies; as well as Department of Defense, Intel, and Federal Civilian organizations

More Master Certified individuals than any other company!

Engagement

Engagement Objective

Help your organization envision agile work scenarios and how to enable people to be productive and secure from anywhere with Microsoft 365.

Engagement scope

The scope of the Transition to Cloud Workshop is to
- Envision and prioritize secure work from anywhere scenarios
- Plan for implementation of secure work from anywhere, including
    - Microsoft Teams
    - Foundational identity
    - Security and secure access
    - Adoption and success plan

The objective is to jointly create a customized, prioritized, and actionable deployment plan.

Engagement deliverable

The **final deliverable** is a customized document that includes the findings and recommendations for enabling and deploying Microsoft 365 with a clear deployment framework, next steps, and actions.

Transition to Cloud Workshop

Two-day engagement to envision **agile work scenarios** and how to enable people to be **productive and secure from anywhere** with Microsoft 365

Getting started with Microsoft 365

1 **Envision secure work from anywhere**

Understand the customer objectives and help envision the priority scenarios

2 **Implementation planning**

Develop a plan for implementation including Identity, Teams and foundational security for users, devices, apps, and data

3 **Activation and adoption planning**

Define a plan including risks and mitigations for a successful deployment and adoption

Follow-on workshops

Modern Work

Hybrid meetings

Modernize communications

Teams apps and solutions

Security and compliance

Securing identities

Endpoint management

Discover sensitive data

Manage and investigate risk

Threat protection

Transition to Cloud Workshop

Empower your people to be productive and secure from anywhere

Teamwork and collaboration are fundamental to build resilience for your people, teams, and organization.

Workshop highlights

Evaluate your secure work from anywhere options and business implications

Goal is to envision and enable the scenarios that are relevant to you

Two-day workshop leaves you with a concrete deployment plan, timelines, and next actions

Learn how to empower people to be productive and secure as they adapt to new ways of working with Microsoft 365.

With this two-day workshop, we'll show you how you can use Microsoft technologies to:

- Provide meeting and collaboration experiences to connect teams remotely and onsite
- Secure your business with technology you can trust
- Consolidate to one cost-effective solution to simplify IT management and reduce your spend

Why you should attend

We'll discuss the most critical scenarios to enable secure work from anywhere available with Microsoft 365. We'll evaluate your options and leave you with a concrete deployment plan and next steps.

This two-day workshop is focused on identifying secure work from anywhere scenarios that align to your business needs, addressing the following:

- Microsoft Teams
- Foundational security for users, devices, apps, and data

Envision secure work from anywhere

Understand the customer objectives and envisioning your priority scenarios

Implementation planning

Develop a plan to implement Microsoft Teams and foundational security for users, devices, apps, and data

Activation and adoption planning

Define a plan including risks and mitigations for a successful deployment and adoption

Recommended customer resources

Executive Sponsor

Owns the business case

Focuses on realization of benefits

Provides assurance

Suggested candidates: CEO, CFO, CIO, CTO, CSO, CISO

Project Sponsor

Keeps project aligned with organization's strategy and portfolio direction

Governs project risk

Focuses on realization of benefits

Provides assurance

Voice of the deployment team

Suggested candidates: Director of Infrastructure/IT

Architects

Collaboration
Communications
Security
Network

Administrators

Collaboration
Communications
Security
Network

Office 365 and Azure Tenant Administrators

To enable access to the required engagement tools

Two-Day offering – Transition to Cloud Workshop

	Morning	Afternoon
Art of the Possible	Art of the Possible Kick-Off (15mins) Hybrid Work (45mins) Secure Journey to Cloud with Microsoft 365 (60mins) Transition to Cloud Cost Savings and Business Value (60mins)	Immersive Experiences – (120 mins) Azure AD Business Value (60mins) Start your journey with Zero Trust (60mins)
Planning	Build the Plan Kick-Off (15mins) Environmental analysis (60mins) Hybrid Identity Planning (60mins) Activation and Enablement (30mins)	Teams Workload Analysis (90mins) Adoption and Usage Scenarios (90mins) Risks and Mitigations (30mins) Reports and Recommendations (60mins)

Transition to Cloud Workshop overview

Assess

Pre-Engagement Kick-Off

Pre-work questionnaire

Transition to Cloud Workshop Overview

Build the Secure Journey to Cloud with Microsoft 365 Art of the Possible session. (Optional Surface device content)

Art of the Possible

Art of the Possible Kick-Off

Hybrid Work

Secure Journey to Cloud with Microsoft 365

Transition to Cloud Cost Savings and Business Value

Azure AD Business Value

Start your Journey with Zero Trust

Immersive experiences

Build the Plan

Build the Plan Kick-Off

Environmental Analysis

Hybrid Identity Planning

Activation and Enablement

Teams Workload Analysis

Adoption and Usage Scenarios

Risks and Mitigations

Report and Recommendations

Agenda

Transition to Cloud Overview

Workshop sessions overview

Resources

Questions and answers

Transition to Cloud Workshop

Transition to Cloud Workshop

Partner-led engagement to envision **agile work scenarios** and how to enable your people to be **productive and transition to cloud** with Microsoft 365

Assess

Define scope, identify stakeholders, and gather information on current environment and workloads to be enabled or optimized.

Art of the Possible

Overview of Transition to Cloud scenarios and the value of Microsoft 365. Customer immersion experience of prioritized scenarios.

Build the Plan

Determine requirements to deploy prioritized scenarios. Develop deployment and adoption plan, including stakeholders and timelines.

Transition to Cloud Workshop overview

Assess
→
Transition to Cloud Overview
Pre-work questionnaire

Art of the Possible
→
Hybrid Work
Secure Journey to Cloud with Microsoft 365
Transition to Cloud Cost Savings and Business Value
Azure AD Business Value
Start your Journey with Zero Trust
Immersive experiences

Build the Plan
→
Environmental Analysis
Hybrid Identity Planning
Activation and Enablement
Teams Workload Analysis
Adoption and Usage Scenarios
Risks and Mitigations
Report and Recommendations

Assess phase – Scope

Goals: Access the current IT services landscape against business wants and needs to understand areas requiring modernization and enhancements in capabilities

Scope:

- Complete the Pre-engagement questionnaire

- Discussions with IT and Business stakeholders

- Document Wants & Needs and IT Landscape constraints

Diagnosing IT Landscape & Business Wants and Nees

Onboarding

Cumbersome and **elongated** device issuance, costly for the business and **frustrating** for associates

Lack of clarity in knowing if the right **device type** or platform is issued

Data Access

Antiquated access experience. Corporate data, applications and resources on network or over VPN

Lack of uniform **data governance** for classifying data and little to no data access **attestation**

BYOD

Lack of flexibility in allowing our associate to **"work like they live"** – must relearn technology to go to work

Application Experience

Unpredictable application usage **experience** across locations

Absence of job **role categorization** and **usage profiles** (personas) makes it difficult to predict service usage profiles

Common Management

Multiple device management tools sets, and **lack of centralize view** of compliance state

Lack modern **cloud device management** capabilities to manage multiple platforms and devices

Technical Debt

Technical debt in operational infrastructure **impedes transition** to a modern workplace experience

Art of the Possible - Scope

Goal: Showcase Microsoft 365 experiences catered to the unique needs of your business.

Scope: The "Art of the Possible" is a combination of presentations and immersive experiences that will educate and excite your organization on the Microsoft 365 capabilities and uncover business use cases and priorities.

We will achieve this in the following sessions

· Hybrid Work

· Secure Journey to Cloud with Microsoft 365

· Transition to Cloud Cost Savings and Business Value

· Azure AD Business Value

· Start your Journey with Zero Trust

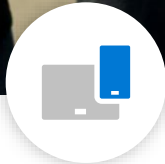· Immersive experiences

Best of Breed Experience
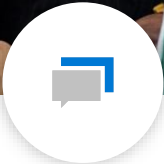
Persona Alignment

Standard Personas definitions used for device usage profiles, application portfolio and licensing, and location access
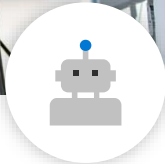
Agile Onboarding

White Glove device issuance experience, delivery the **best device** experience in **timely manner**
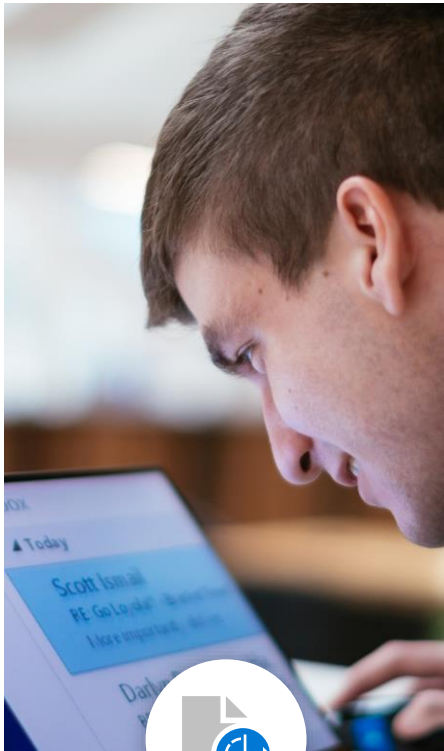
Access Anywhere, Anytime, Any Device

Empower our **associates** by enabling access to devices from any location, at any time, to **increase efficiency & productivity**

Modern Management

Single management plane to manage cloud and on-premise devices and **increase** management of **device platforms**

Invisible Security

Secure, invisible defense model that **increases security** posture while **improving user experience**

Build the Plan – Scope

Goal: Build the plan for how to transition to cloud with Microsoft 365 within your organization.

Scope: Following the "Art of the Possible" we want to map the journey to deploy and adopt Microsoft 365. We will talk through your journey by developing a transition roadmap.

We will achieve this in the following sessions:

An understanding of your current needs and next steps for transitioning to cloud in your organization.

- Review of pre-work findings
- Environmental Analysis
- Hybrid Identity Planning
- Activation and Enablement
- Teams Workload Analysis
- Adoption and Usage Scenarios
- Risks and Mitigations

Build the Plan – Scope

Goal: Build the plan for design and implementation of solutions. Evaluate plan based on severity of pain for end users, ease of implementation, and risk to the business.

Scope: Following the "Art of the Possible" envisioned solutions we want to define and prioritize top scenarios of focus and work on developing a solution plan.

Outcomes

Considerations

Where are you today?

Where do you want to go?

How will we get there?

What does success mean to you?

Workshop outcomes

Prioritized transition to cloud scenarios and identify Microsoft 365 opportunities

Actionable plan to quickly move to a secure work from anywhere environment

Environmental assessment of current state

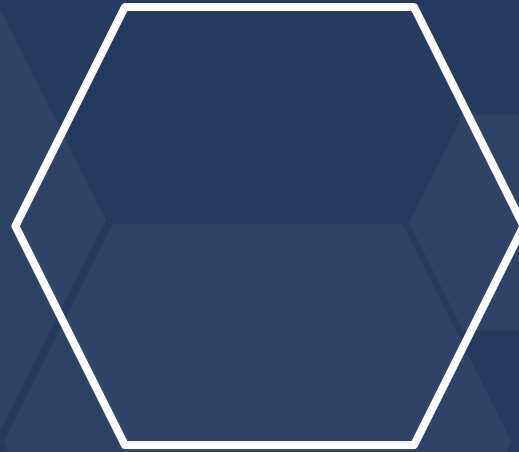Identify potential blockers and challenges

Next steps

1. **Date and sponsor for completing pre-assessment questionnaire**

   - Must be completed before the engagement

   - Contains questions on environment, existing deployment, security requirements and objectives

   - Questionnaire will be provided after this meeting

2. **Date for the workshop activities**

   - Coordinate sessions and schedule for all sessions

   - Access to key stakeholders (listed) to complete the workshop as planned

Questions and answers

Microsoft

Thank you.