



# PRIVATE 5G - REAL TIME ASSET TRACKING

ENGAGING WITH CUSTOMERS

# REAL TIME ASSET TRACKING FOR SMART ENTERPRISE

## Asset Tracking Use Cases

- Vehicle tracking on airside on airports
- Fork Lifts, Trolleys, Equipment tracking in large industrial complex
- Yard containers and pickup truck tracking for quick turnaround time for finding containers in large scale yards
- Airline Cargo tracing and tracking

## 2. Industry Vertical

- Port/Logistics
- Warehouses
- Industrial Complex
- Smart cities

## 3. Pilot Use case – Video AI based Traffic Vehicle Counting & Density

### Problem addressed

- Inability to track and provide timely response to request for information for cargo
- Lack of visibility of operational in-efficiencies in Cargo movement
- Patchy wifi and mobile networks hampering smooth operations

### Use case Description

- Real time tracking of baggage movement on airport

### Why 5G?

- Seamless airside connectivity for uninterrupted data upload to application for real time processing



## Benefits

- Improved connectivity with 5G private network
- Real time information visibility and monitoring of cargo movement
- Operational insights into potential bottlenecks even before they happen

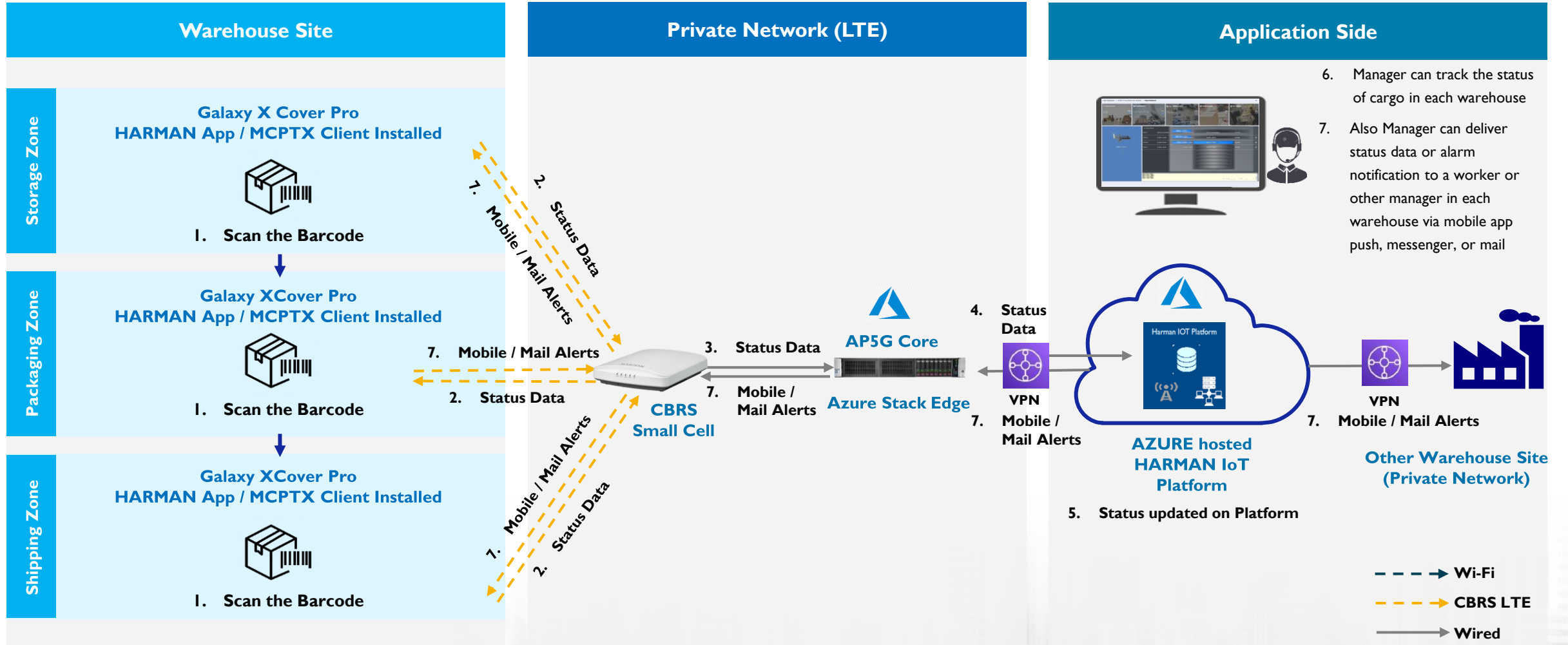
## Partner

### Why IoT?

- Enables real-time high-volume data capture from video AI system and ease of creating data visualization with built-in capabilities, with incident notification and reporting in field

# CARGO TRACKING – USE CASE DEMO SCENARIO

Management of The Warehouse Cargo-In & Out Process with Private Network



\* Status Data: Cargo Name, Barcode number, Location Status (Process), Departure, Arrive, Receiver, Sender



**THANK YOU**

# REAL TIME VIDEO ANALYTICS FOR SMART LOGISTICS & TRANSPORTATION

## 1. Real Time Video Analytics Use Cases

- Vehicle counting, density monitoring
- Container damage detection
- Warehouse safety by identifying dangerously placed stacks
- Vehicle-package loading analytics
- Safety helmet, vest etc compliance enforcement and monitoring

## 2. Industry Vertical

- Port/Logistics
- Warehouse
- Construction
- Smart transportation / municipalities

## 3. Pilot Use case – Video AI based Traffic Vehicle Counting & Density

### Problem Addressed

- Data is vital tool to deal with a high traffic level. Keeping abreast with changes in traffic behavior or form can help analysts better manage future traffic requirement.

### Use Case Description

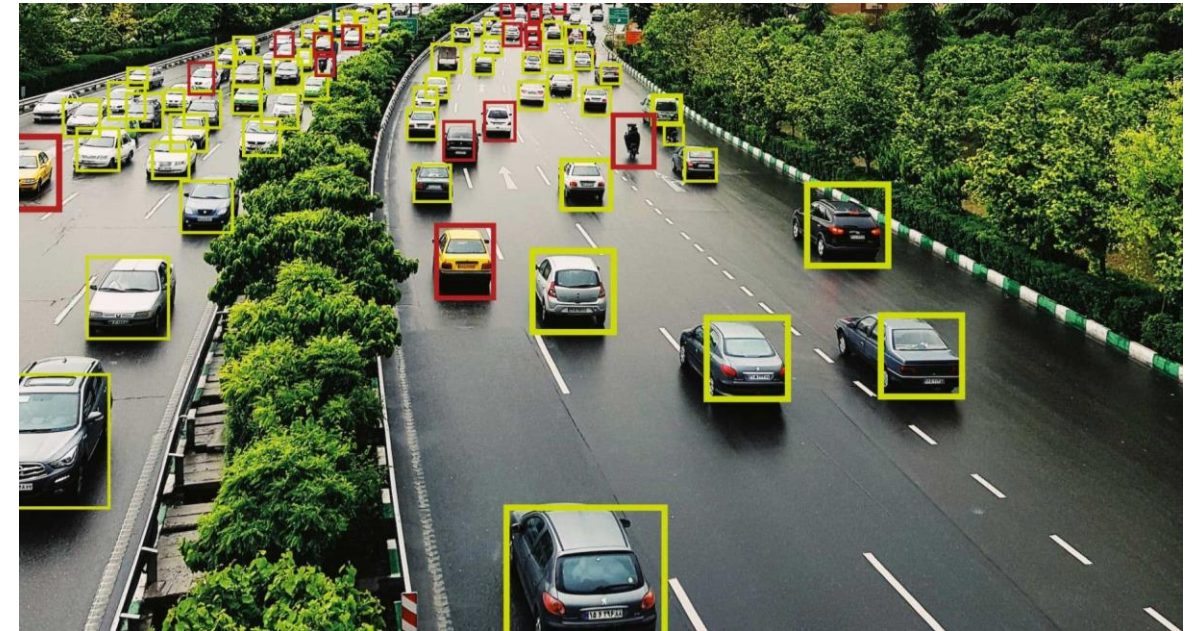
- Real time Video AI based traffic vehicle counting and density tracking

### Why 5G?

- High BW Video analytics for Real time Insights generation

### Why IoT?

- Enables real-time high-volume data capture from video AI system and ease of creating data visualization with built-in capabilities, with incident notification and reporting in field



### Benefits

- Improved traffic movement insights enabling advanced planning
- Still and Video footage for law enforcement
- Less manned surveillance

### Partner

- NA

# VIDEO AI BASED TRAFFIC AND DENSITY TRACKING - USE CASE SCENARIO

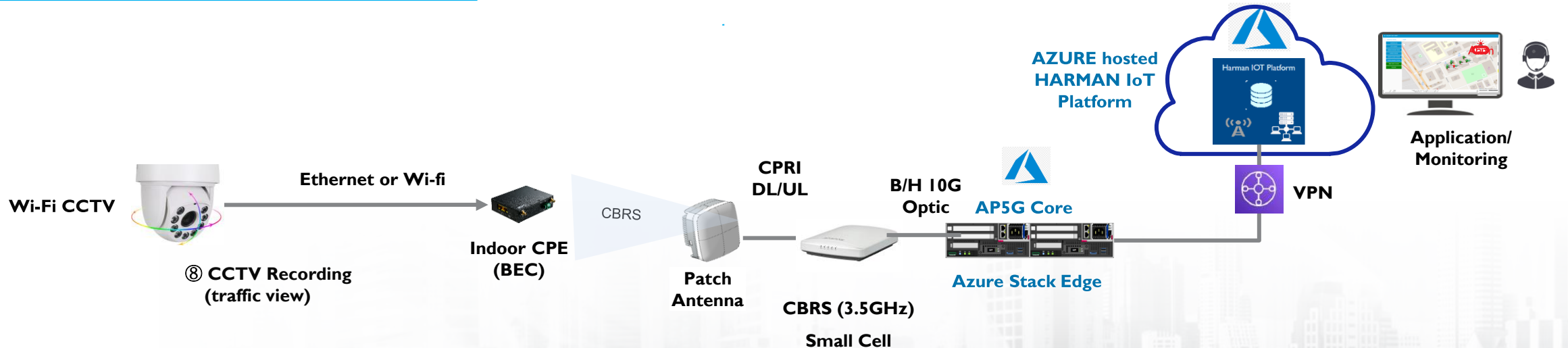
## E2E Network Configuration

### Configuration Detail

- **Frequency : 3.5GHz** (US CBRS, B48 (3.55-3.7GHz))
- **Radio : LTE** - CBRS Small Cell
- **Core : PN Core (4G/5G Support)**

### Other Components Detail

- **Sensor Type : Video Camera**
- **IoT G/W : NA**
- **CPE : BEC Indoor CPE (MX 240)**





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# **DIGITAL TRANSFORMATION SOLUTIONS**

5G USE CASES FOR HEALTHCARE

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# USE CASE I – MATERNITY CARE (OBSTETRICS)

## HIGH-QUALITY TRANSMISSION OF CARDIOTOCOGRAM AND FETAL INFORMATION USING A 5G SYSTEM



### **Description:**

- To make accurate diagnoses in emergencies, smartphones are used to take videos transmitted in real time to consultants located at a central hospital who then can assess the situation.
- One such emergency is to estimate in real time the status of a fetus in utero through a cardiotocogram (CTG).
- However, it is used in medical care clinics only, and there are few reports attempting to send CTG data via a mobile network from home or from an ambulance to a medical institution.
- With the deployment of 5G this solution could be implemented. The solution will concomitantly transmit not only CTG but also real time fetus US videos as well with excellent results.

### **Expected outcome:**

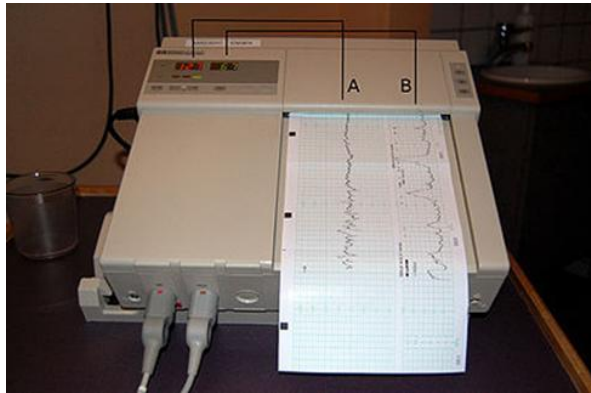
- Home monitoring as well as ambulatory monitoring of a fetus with the 5G system can be proved useful application, which could create a new future for obstetric care.



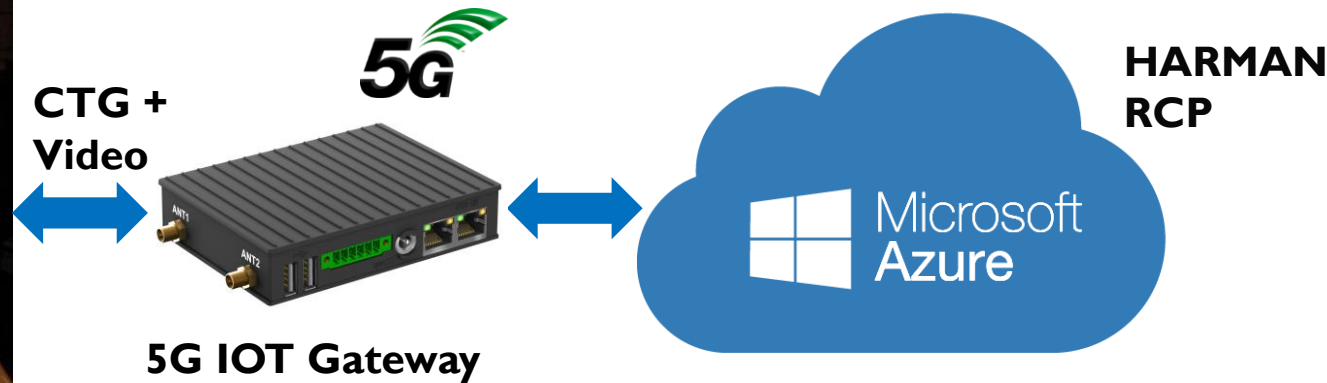
# USE CASE I – HIGH LEVEL SOLUTION



At Home or in Ambulatory Van



Cardiotocography (CTG)

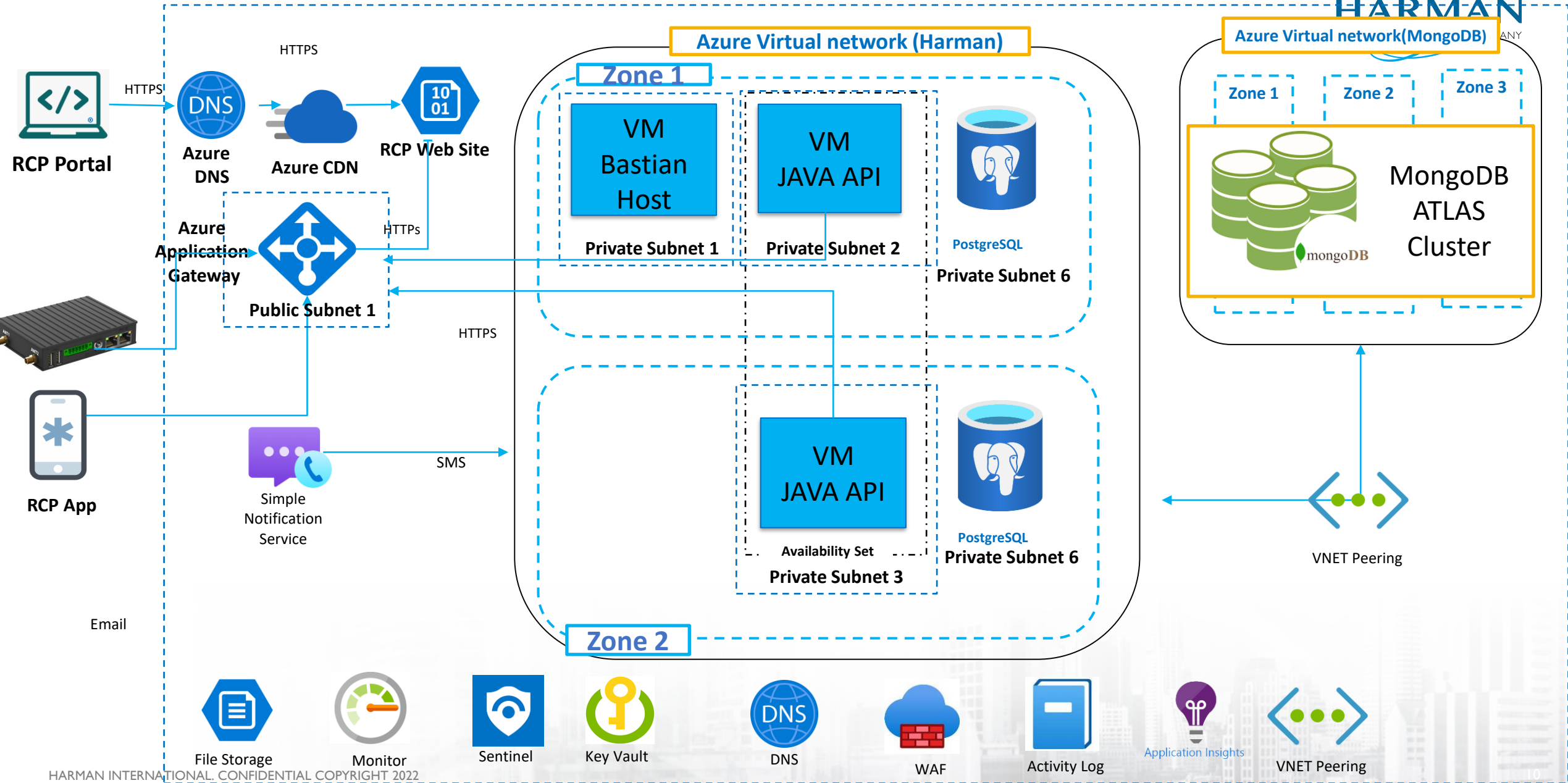


RCP App – Monitoring, Video calling



RCP Portal - Remote analysis - Basal frequency (predominating), Variability and short-term changes (accelerations and decelerations)

# RCP DEPLOYMENT ARCHITECTURE





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# **HARMAN DTS - INDUSTRIAL - IOT SOLUTIONS**

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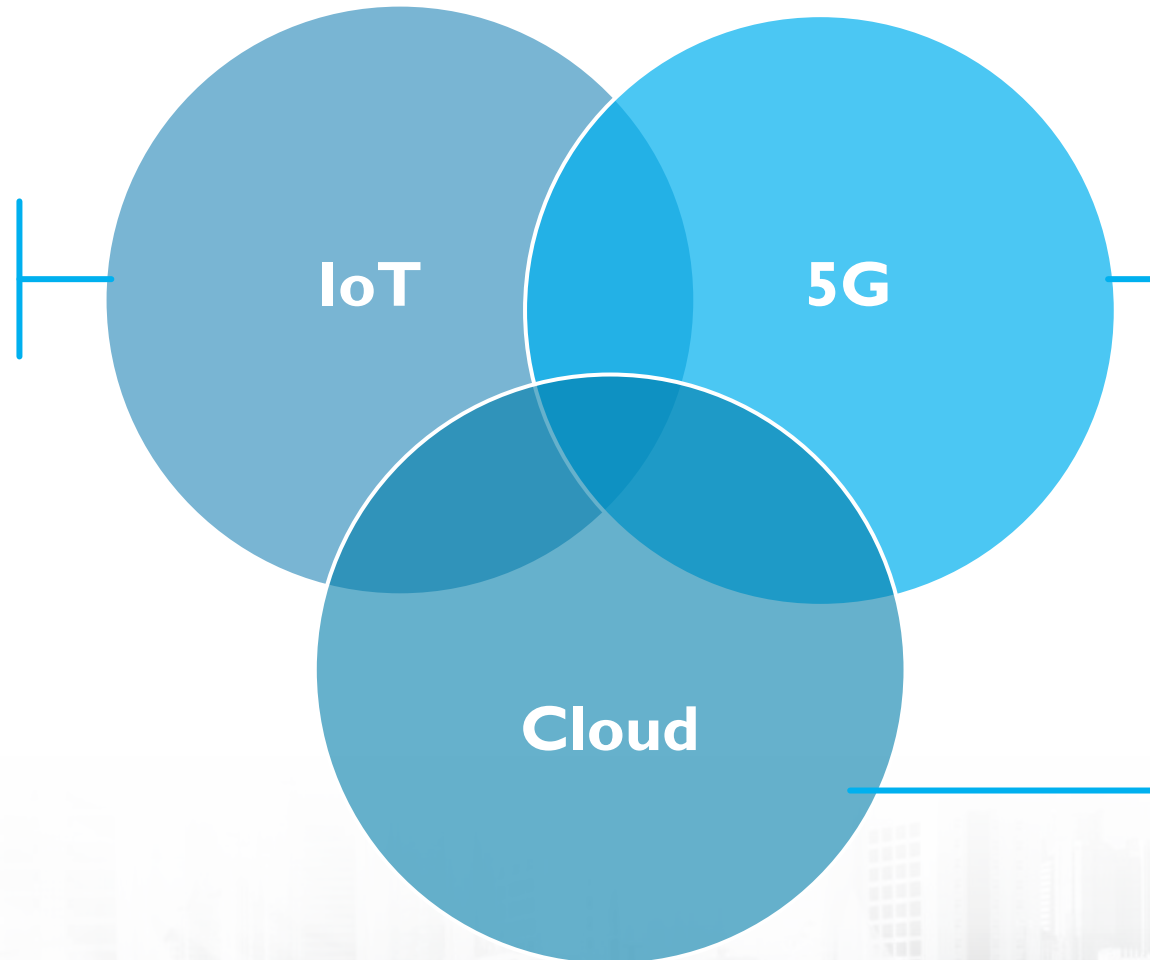


# INDUSTRIAL SOLUTIONS LANDSCAPE



# CONVERGING TECHNOLOGY STARTED

Strong growth but  
fragmented landscape



Technology evolution  
enabling new use cases

Intelligence is moving  
closer to edge

# COMMON QS CAME ACROSS



Which IoT cloud?

How to integrate?  
At cloud? At edge?

What to analyze?



This sounds interesting!!



Is twin a reality?



This is something we need..



No smart assets.. Is it secured to connect?



Communication performance

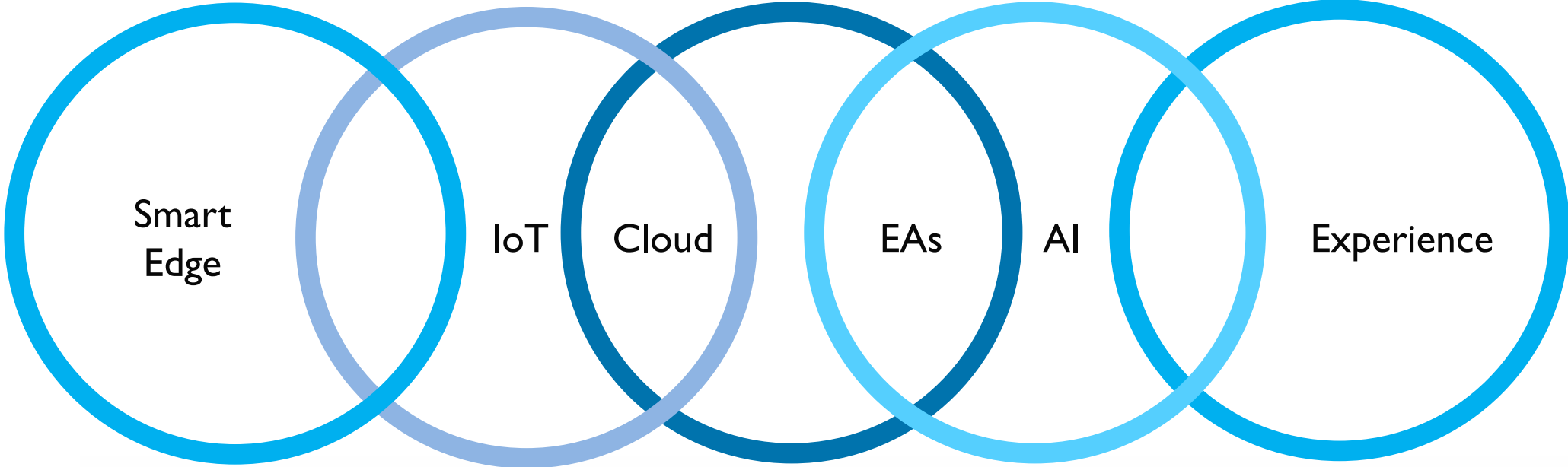
Without internet will it work?  
Not easy to manage..

Complex to integrate..  
Proprietary tech stack..

# VALUE BASED CONVERGENCE

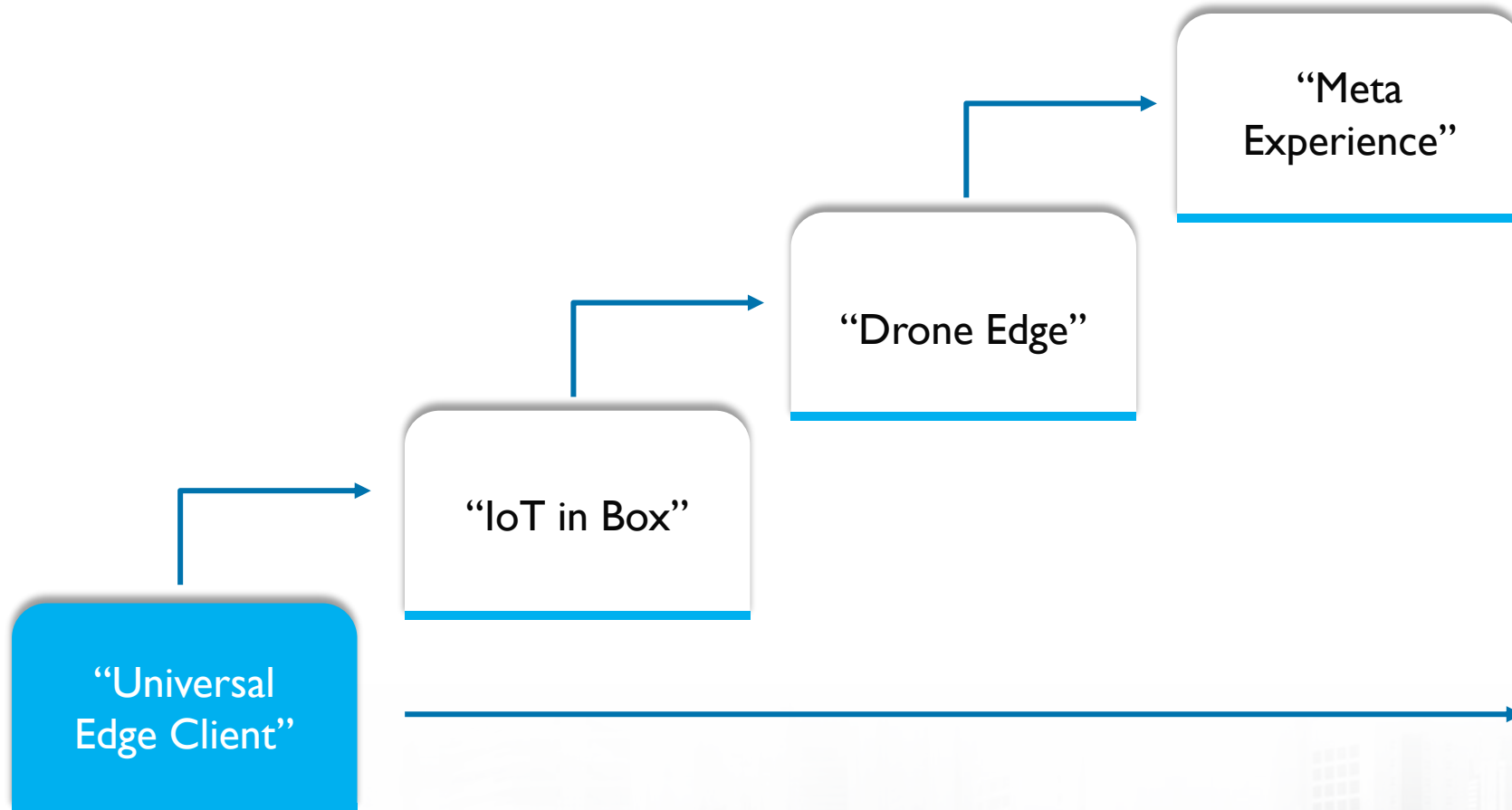


Disrupting value chains and enabling new business models



Disrupting value chains and enabling new business models

# HARMAN OFFERINGS PLANS

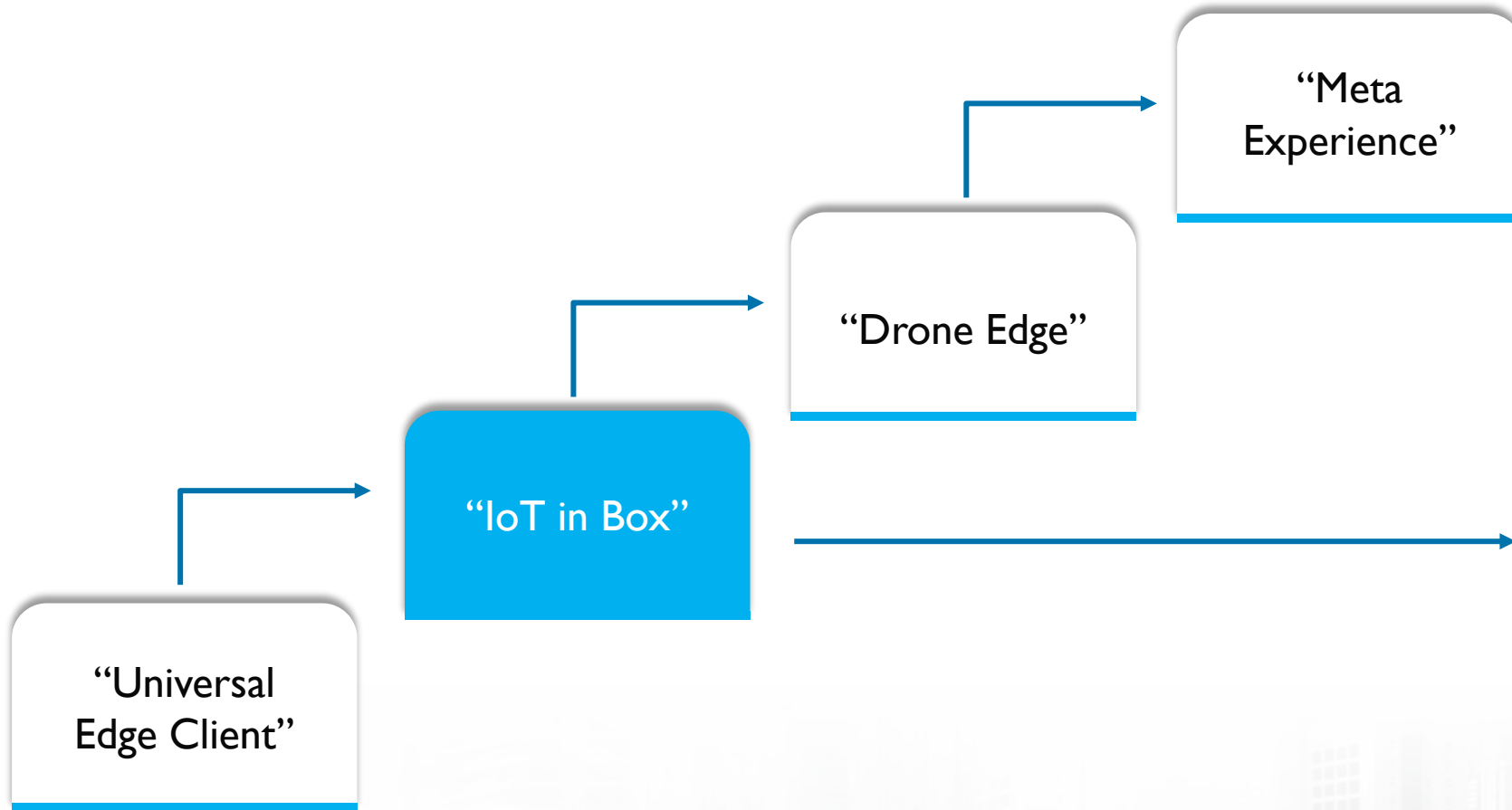


- Built-in all industrial protocol clients (OPC/MODBUS/HART & many other)
- Master orchestrator client
- Connect with any cloud
- OS agnostic & containerized
- In built command manager & test automation harness
- Event based decision orchestration (edge analytics)

Let's create DO IT YOURSELF Offerings



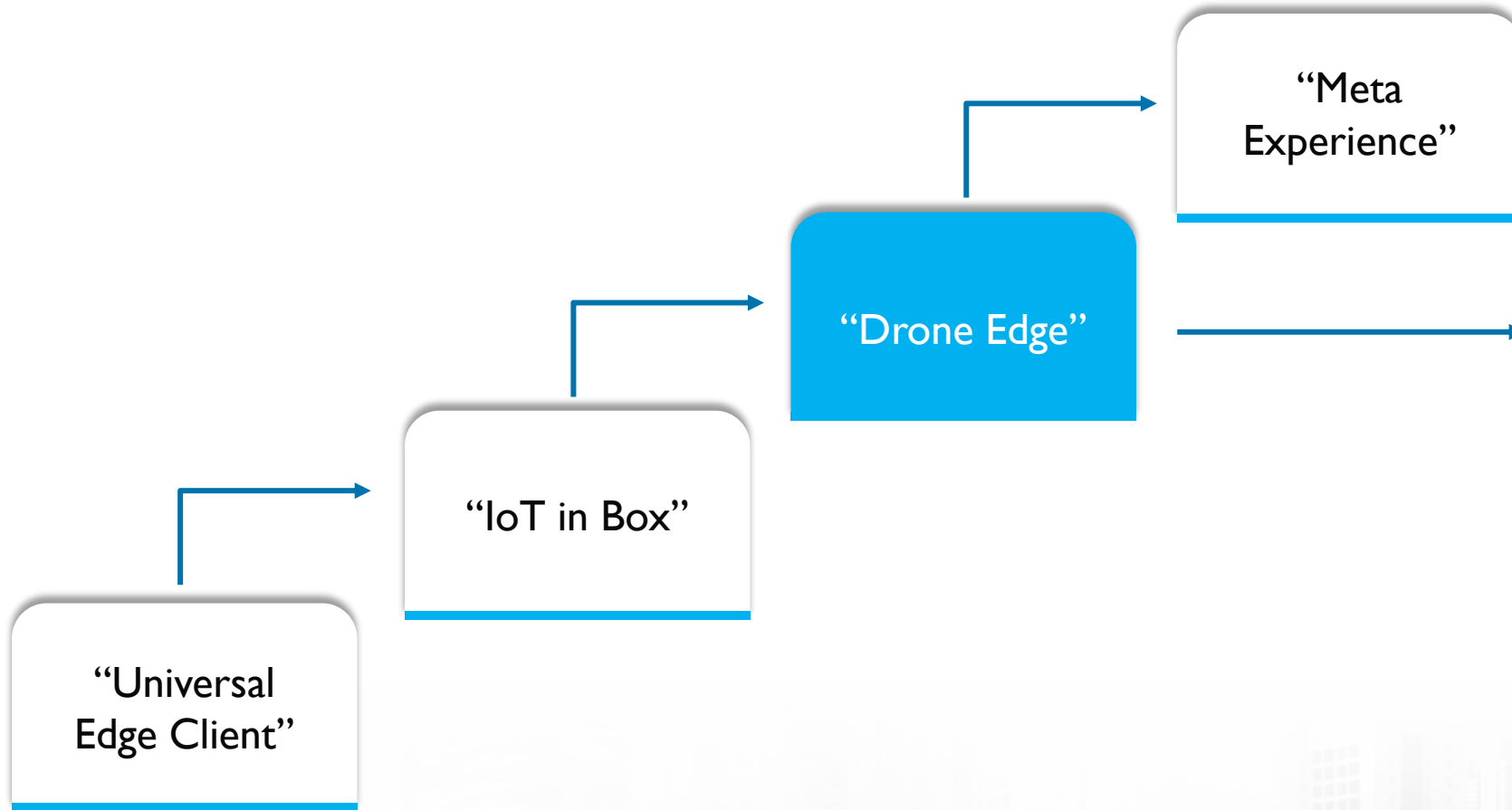
# HARMAN OFFERINGS PLANS



- End to end GUI based IoT platform
- Create your own ontology & IoT templates
- Live IoT canvas
- Cloud agnostic
- Seamless extension to universal edge client

Let's create DO IT YOURSELF Offerings

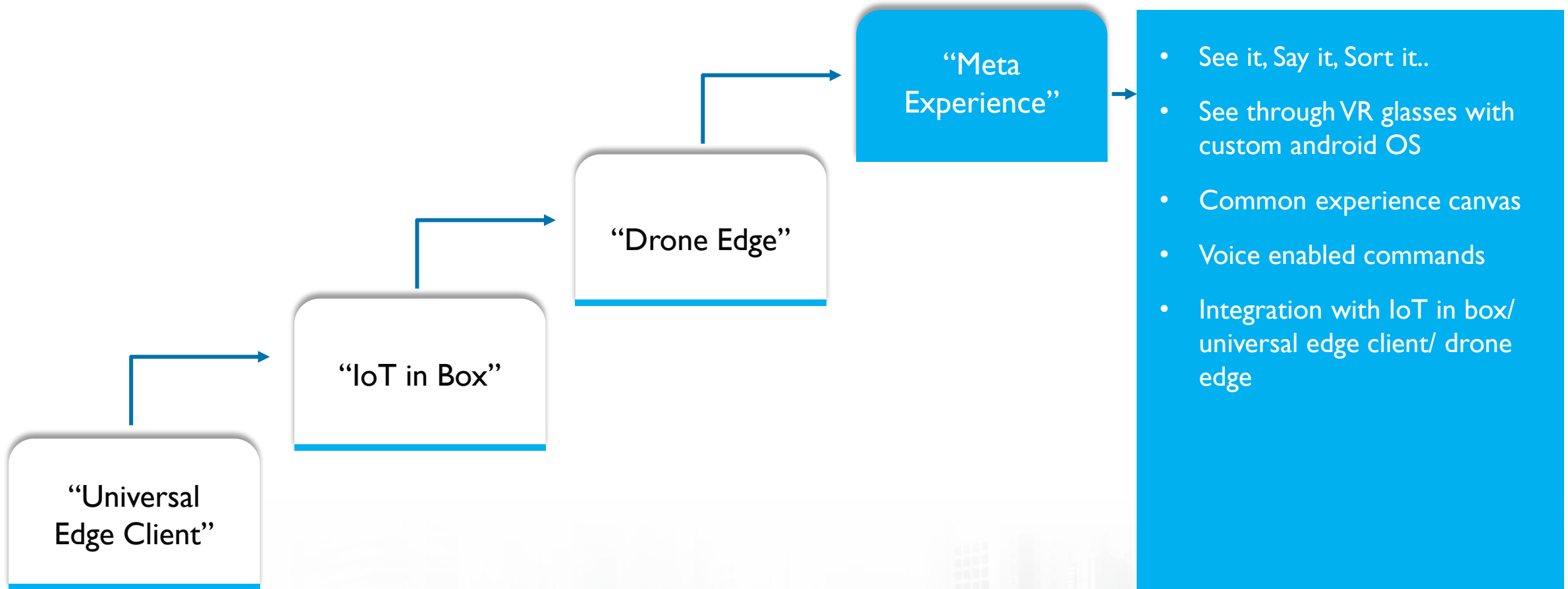
# HARMAN OFFERINGS PLANS



- Advance version of universal edge client
- Give your own fly map (indoor/outdoor)
- Image & video capture & streaming
- Analog meters smart capture
- Handshake with universal edge client & cloud

Let's create DO IT YOURSELF Offerings

# HARMAN OFFERINGS PLANS



Let's create DO IT YOURSELF Offerings

# UNIVERSAL IOT EDGE CLIENT

## Use Case : Universal Gateway App

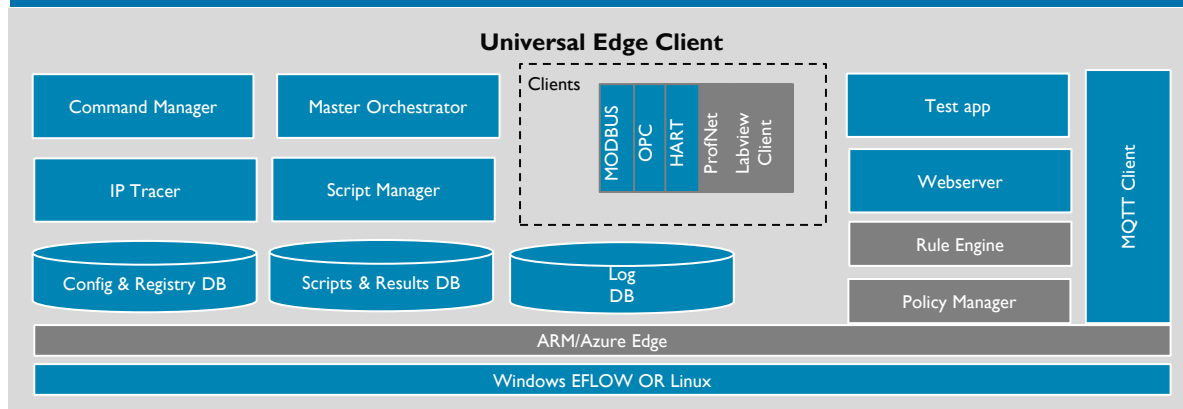
### Problem Statement:

- In any IoT application, edge (gateway) needs to be integrated with different PLCs/Controllers to fetch the data or to give bi-directional commands by using different industrial communication protocols.
- Usually, every such edge application is a point solution but in Principle the characteristics of application remains same, however if edge application gets developed as point solution, it's not scalable and very difficult in terms of OTA updates, Edge analytics and other scalable asks.
- Industry expects Edge application by using Azure IoT edge to create **Universal Edge Client (EGC)**, which would be configurable and scalable

## Applicability :

All verticals including Industrial, Health care

## Solution Visualization and Advantage 5G

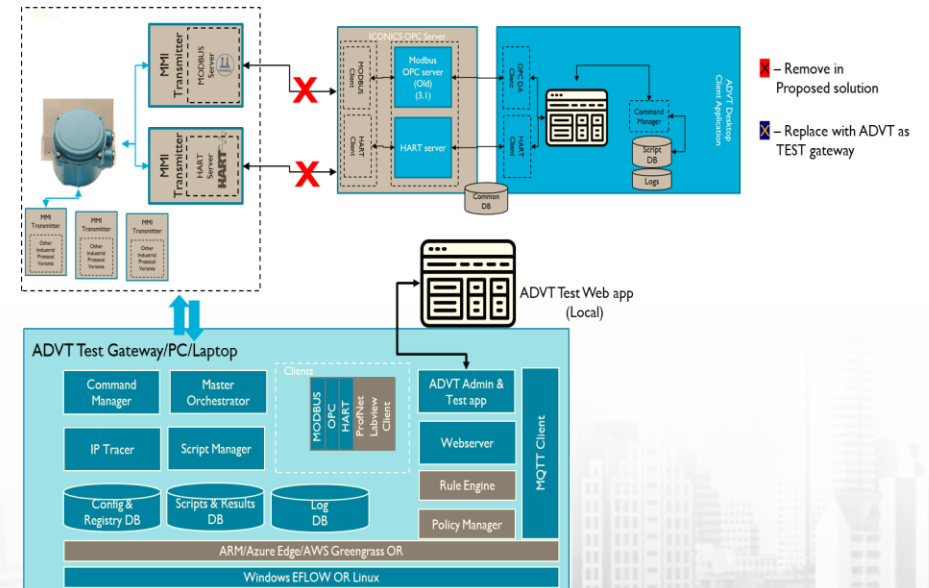


Time to develop and Investment required for MVP version: 4 months & 50 K USD

## Benefits

- Container based architecture at Edge
- Auto search of OT assets
- Plug n Play integration with any PLCs/Controllers
- Due to 5G module, Edge analytics can talk to cloud to get updates
- Edge analytics in easy way
- No tech skills dependency
- Device Agnostic
- Industrial acceptance would be in easy manner or point solutions can be developed easily on top of base platform
- This can be treated as Hardware in Loop based IoT test harness

## Partner : Emerson : Solution is proposed for Emerson requirements



# META EXPERIENCE (EYES OF IOT)

## Use Case : Eyes of IoT

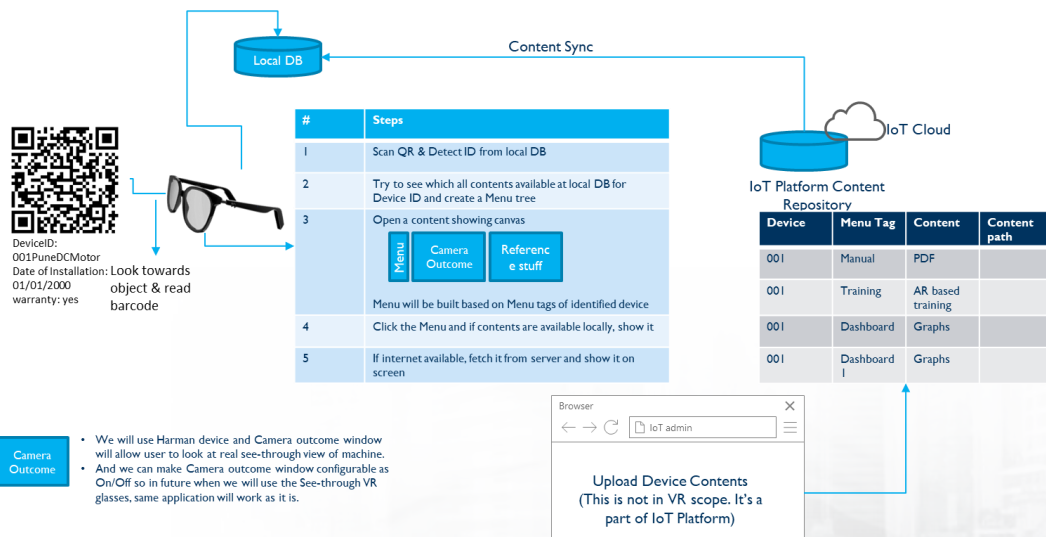
### Problem Statement:

- In Engineering maintenance field, there is always a need of access to knowledge, guidance and historical data of machines to solve problems
- And there is always a challenge to carry this data in terms of paper documents or laptops due to size and internet problems.
- Industry expects VR based solution which can free the hands of support engineer and use the VR to render the contents in front of eyes
- It should work with or without internet

## Applicability : All verticals including Industrial

## Benefits

- Productivity of Site Engineer
  - Local knowledge base on device itself
  - With 5G, trained knowledge can continuously be sourced to VR glasses
  - Handsfree support
- Probable partner: Schlumberger
  - Time to develop and Investment required for MVP version:  
Hardware development : 4 months (We already have)
  - Software Development (MVP) : 6 months & 110 K USD



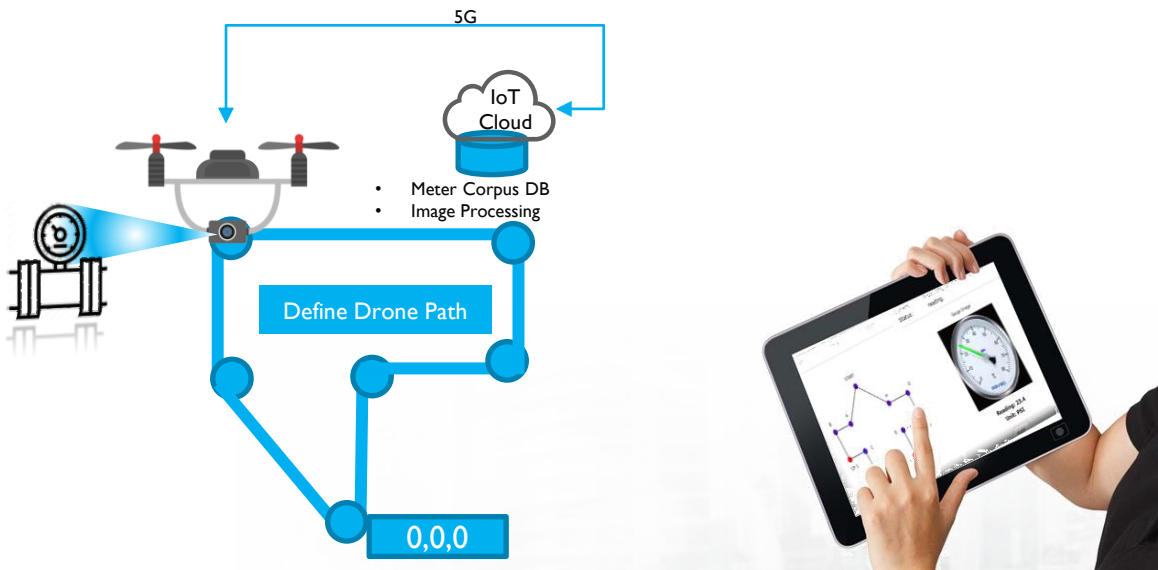
# DRONE EDGE

## Use Case : Drone Edge

### Problem Statement:

- In many of the industries, Visual observations are very critical such as Analog Meter readings, Leakage observations, Safety measures and many other such cases where applying human based solution is practically not possible but can not be 100% automated as well so it requires Eyes of lot kind of solution

## Applicability : All verticals including Industrial



## Benefits

- Productivity of Site Engineer
- Local knowledge base on device itself
- With 5G, trained knowledge can continuously be sourced to VR glasses
- Handsfree support

- Probable partner: Schlumberger
- Time to develop and Investment required for MVP version:  
Hardware development: Custom drone with UEC (Universal edge client)
- Software Development (MVP) :  
4 months & 80 K USD
- This solution is scalability of Universal Edge client