

Target Business Outcomes | Resilient Supply Chain



High Fill Rates and Service Levels

Plan the right resources at the right time + right place, to meet customer expectations



Optimized Inventory Investment

Improve cash flow and free up resources and locked capacity



Adapt to Demand Mix + Changes

Balance efficiency and flexibility, assign corresponding supply models to products (MTO/MTS)



Lowest Cost to Serve

Surface data that drives customer satisfaction, improves working capital, increases profitability + grows market share

Use Cases | Resilient Supply Chain

Inventory Management

- 1 Incorporate ABC methodology based on product ordering velocity to optimize inventory investment
- 2 Identify slow moving and low margin SKUs for replacement or rationalization

Supply Planning

- 3 Detect demand peaks and anomalies before they happen improving supply chain responsiveness
- 4 Tailor "mixed mode" demand profiles to meet MTO customer requirements + profitably deliver MTS products in price sensitive markets
- 5 Forecast resources accurately incorporating quote activity and backlog bookings, proactively adjusting fluctuations

