

# WHO ARE WE AND WHAT DO WE DO?

We put organizations at the forefront of the market by accelerating digital transformation. By giving our customers the right technologically intelligent, innovative and scalable technology, we create all the space to realize this. With speed and innovative power, we make our customers agile and ready to change in no time. With over 200 highly motivated colleagues, we provide in-depth expertise and develop impactful solutions on the Microsoft Cloud Platform.

We work for forward-thinkers, who are just as driven to innovate as we are. Companies that want to stay ahead in their own field with the best technology. We unburden these customers in the field of knowledge and management. How? We roll out all the latest developments and updates automatically, so they don't have to worry about this. In addition, we think along at a strategic level about a suitable innovation roadmap.



# **Managed Services**

New applications and platforms are of course only valuable if you actively manage and develop them further. We do this 24/7 with our managed services. You can always count on a high level of expertise and a good dose of flexibility.

Leading the way is in our DNA and our Managed Services team provides every organization with first-class support and helps to innovate continuously. We know our customers' environments through and through and provide secure access so we can act quickly if needed. This can be done 24 hours a day, seven days a week. From monitoring problems to complete unburdening and management.

#### Managed Cloud

With our Cloud Operations Center, we ensure that every environment is always monitored in detail and the innovation coach ensures that our customers use the latest platform features. We proactively deal with incidents and bring cloud costs and governance under control.



# **Managed Security**

Because the cloud is always subject to change, a traditional security approach is no longer sufficient. Our Cloud Security Center helps to continuously protect, detect and respond to attacks on our customers' environment. We do this 24×7 and at a flexible price per month.

#### Managed Support & Innovation

Our Expert Desk provides access to a fast, complete and in-depth support team. We are an extension of our customers' IT department and act as soon as it is needed. In addition, our coaches include our customers in our innovation program, so that they are always up-to-date with the latest developments.

#### Managed Data & IoT

We manage business-relevant data adequately, we analyze this data optimally and secure it perfectly. We provide a fully scalable, cloud-native, 24/7 managed and monitored data platform. From sensor data to ERP and CRM system data, from IoT input to social media feeds; with our managed data platform we use all types of structured and unstructured data optimally and flexibly for our customers.

### **Managed Licenses**

From advising to providing the licenses, creating innovative applications and user adoption to the associated activity-based cost reporting and management services. We offer it all with our managed licensing service.

#### Awards, accreditations and certifications

We have a strong and comprehensive partnership with Microsoft, at both a strategic and customer level. For example, InSpark is a member of the Microsoft Partner Advisory Council (PAC). An exclusive membership, which can only be joined by invitation. This honorable appointment means that InSpark will have a direct influence on the strategic course and product & service developments (Identity, Management, Productivity & Security) in the forthcoming years. This enables us to always provide good advice about the use of the latest technology and to make the right choices together during the implementation process.

<u>Awards</u>	Year
Global Analytics Partner of the Year finalist	2021
Global Security & Compliance Partner of the Year winner	2019
Microsoft Country Partner of the Year winner	2018

<u>Accreditations</u>
Azure Elite Partner
Modern Desktop Partner Advisory Council
Security Partner Advisory Council

Member of the Microsoft Intelligent Security Association - MISA



# 17-fold Microsoft Gold partner in:

- Application Development
- Application Integration
- Cloud Platform
- Cloud Productivity
- Collaboration and Content
- Communications
- Data Analytics
- Data Platform
- Datacenter
- DevOps
- Enterprise Mobility Management
- Enterprise Resource Planning
- Messaging
- Project and Portfolio Management
- Security
- Small and Midmarket Cloud Solutions
- Windows and Devices

#### Microsoft Advanced Specialization in:

- Windows Virtual Desktop
- Analytics on Azure
- Adoption & Change Management
- Threat Protection
- Identity & Access Management
- Low Code Application Development
- Teams Meetings & Meeting Rooms
- Teamwork Deployment
- Modernization of Web Applications to Microsoft Azure
- Windows Server and SQL Server Migration to Microsoft Azure

# **Eligibilities**

InSpark is eligible for the following Microsoft-programs:

- Azure Expert Managed Services Provider (MSP) First and only in NL!
- Azure Analytics & AI Program
- Azure Migration & Modernization Program
- Fasttrack
- End Customer Investment Funds (ECIF)

# **Certifications**

InSpark is certified in accordance with the following standards and has embedded these regulations in its project approach:

- ISO27001
- NEN7510
- ISAE3402 type 2