

**twoconnect** 

## MODERN INTEGRATION

**Proven Expertise** 

### Why TwoConnect?

TwoConnect has the Microsoft Certified MVPs that truly know modern integration, as well as the tried and true processes required to get it done. Our strength is our ability to apply these new technologies to realize immediate business benefit. Our VSTS or Jira project templates give you a full view and participation in your integration project progress. We hold your hand every step of the way. We have implemented end-to-end modern integration solutions for hundreds of organizations worldwide.



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TwoConnect implements on-premise, cloud and managed integration platforms. Chances are that your digital initiatives involve lots of apps. We make those apps talk to each other.



#### The Challenge

You have no choice. Your apps must talk to each other. But far too often your application integrations fail you.

In production, important events are sometimes ignored, and you are not alerted to these exceptions. Production servers crash just when you need them most. In development, endpoint APIs are limited and inefficient.

It is simply too complex to implement even the slightest change and even then that change cannot be properly tested.



#### **Modern Integration**

Driven by cloud technologies, as well as microservices architecture, modern integration relies on substantial new innovations that address and in many cases eliminate the challenges associated with traditional integration.

New approaches such as API centric integration development, continuous integration/continuous delivery, and serverless code has led to a proliferation of tools and technologies that are making the art of application integration a more practical and cost-effective reality for organizations everywhere.

## **Modern Integration Solutions for Industries**



#### Healthcare

We have HIPAA and HL7 experts have assisted hundreds of facilities, payers and providers to optimize business processes integrating care workflows, claims processing and adjudication systems.



#### Logistics

TwoConnect has architects, develops, and maintains integration solutions for the world's largest supply chain and logistics services providers. We can help your logistics business as well.



#### Finance

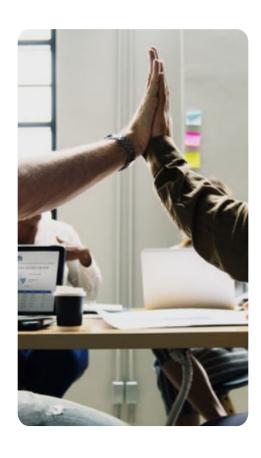
Nobody delivers secure, fast, and reliable integration solutions to the finance industry like TwoConnect. Our expertise with integration standards such as SWIFT is second to none.

#### Microsoft Azure

Cloud platforms such as **Microsoft Azure** provide a giant menu of on demand, instantly available features that we could only dream of a short time ago.

Integration platforms such as **Azure Logic Apps** provide a serverless approach to integration where there is no need to deal with servers, physical or virtual.

Capabilities such as machine learning and artificial intelligence, among many others, can now be easily incorporated into your integration workflows. In short, modern integration can solve business problems easier and more cost effectively than ever before.



### **Cloud Migration/Hybrid Integration**

While some of your integrations may be **migrating to the cloud**, others will stay right **on-premise**. Which is which? We will guide you in that decision process, migrating when needed while optimizing your remaining on-premise integrations allowing both to functions in a seamless hybrid integration.

If using **Microsoft BizTalk Server**, TwoConnect is a premier Microsoft BizTalk Server Gold services partner with multiple implementations and awards.



#### **Serverless Logic Apps**

You can now integrate your applications without the use of servers, physical or virtual. All solution artifacts available from development through production are housed in a single, easily accessible location on Microsoft Azure.

## **Testimonials from great companies**



"Solutions from TwoConnect will help organizations reliably access line-of-business applications."

Connected Systems Division Microsoft.



"TwoConnect is an elite vendor and we highly recommend their services to anyone searching for BizTalk expertise"

Senior Project Manager, Sonos Inc

## Happy customers who have worked with us





















#### The Job

Updating the credit check process Home security company Defenders wanted to evolve its credit check process for new customers. A third-party service provider also was involved.



## An integration solution built with Microsoft Azure services

Using Microsoft Azure Logic Apps and more, Microsoft partner TwoConnect developed a solution for Defenders and its credit check partner.



# App extension enables business process improvements

TwoConnect's solution streamlined Defenders's customer relationship management sales pipeline and the credit check interaction.

## Case Study: Defenders.

TwoConnect app using Microsoft services updates process at Defenders.

Query prioritization and other benefits
Defenders relies on a third-party service provider to
perform credit checks for new customers. Credit
checks are a vital sales tool and an important step in
developing new business, but the process can be slow
and error-prone. Credit checks must also be handled
carefully and securely, as they are a regulated activity.

To safely integrate with Defenders's credit check partner and avoid repeated credit checks, TwoConnect developed an Azure Logic Apps extension for the existing BizTalk Server-Dynamics integration app. Microsoft services used in the integration included Dynamics 365, Azure Logic Apps, Azure Service Bus, Azure SQL Database, and Azure API Management. The Credit Check Integration App manages the entire interaction between Defenders's credit check partner and Defenders's sales pipeline, which is based on Dynamics 365. The app enables the prioritization of queries based on business rules, avoiding costly repeat checks, and it dynamically queues and retries new credit checks in the event of communication failure or partner downtime.

With Azure Logic Apps managing the credit check process, Defenders sales associates need not worry about credit check delays or failures during the sales process. The sales process can continue uninterrupted and without repeat checks, reducing costs, and increasing productivity.