Vision Workshop Presentation

sparkhound
Insight that Delivers.™

December, 2020

Planning and Strategy Roadmap Goals & Value

Goals

- Establish a list of initiatives
- Set a timeline based on effort, value, and dependencies
- Prioritization based on agreed upon criterion
- Rough order of magnitude (ROM) – budgetary
- Resource by skill loading by time frame
- Communication tool for needs and expectations
- Budgetary planning tool

Value

- Insight into portfolio planning
- Communication of initiatives based on resources and budget available
- Expectation management
- Staff Management
- Establish a direction that delivers value to the enterprise
- Future state reference architecture

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The Fundamental Question…..Get the Conversation Started!

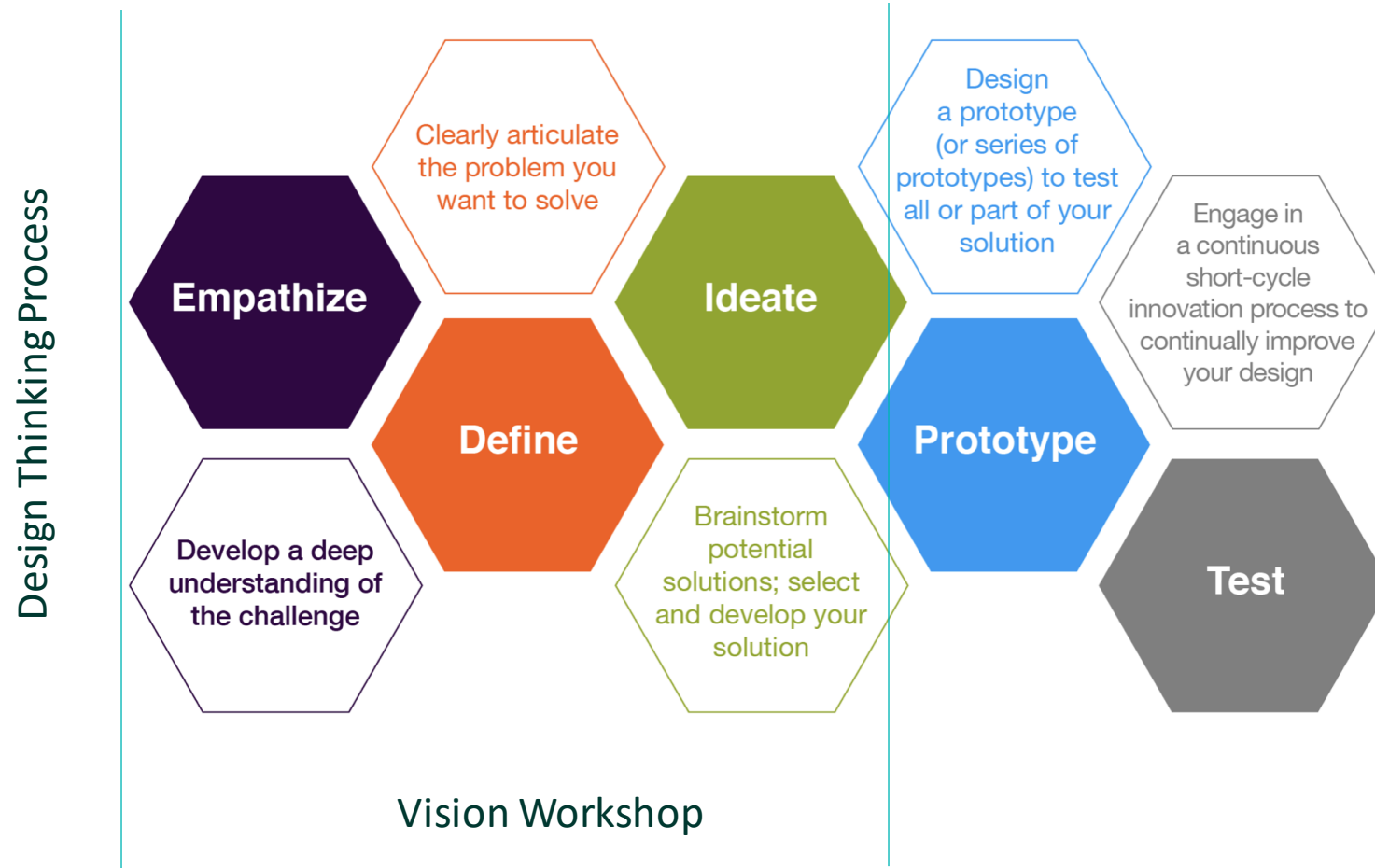*Is your organization getting the information needed to run the business easily, timely and accurately?…..*

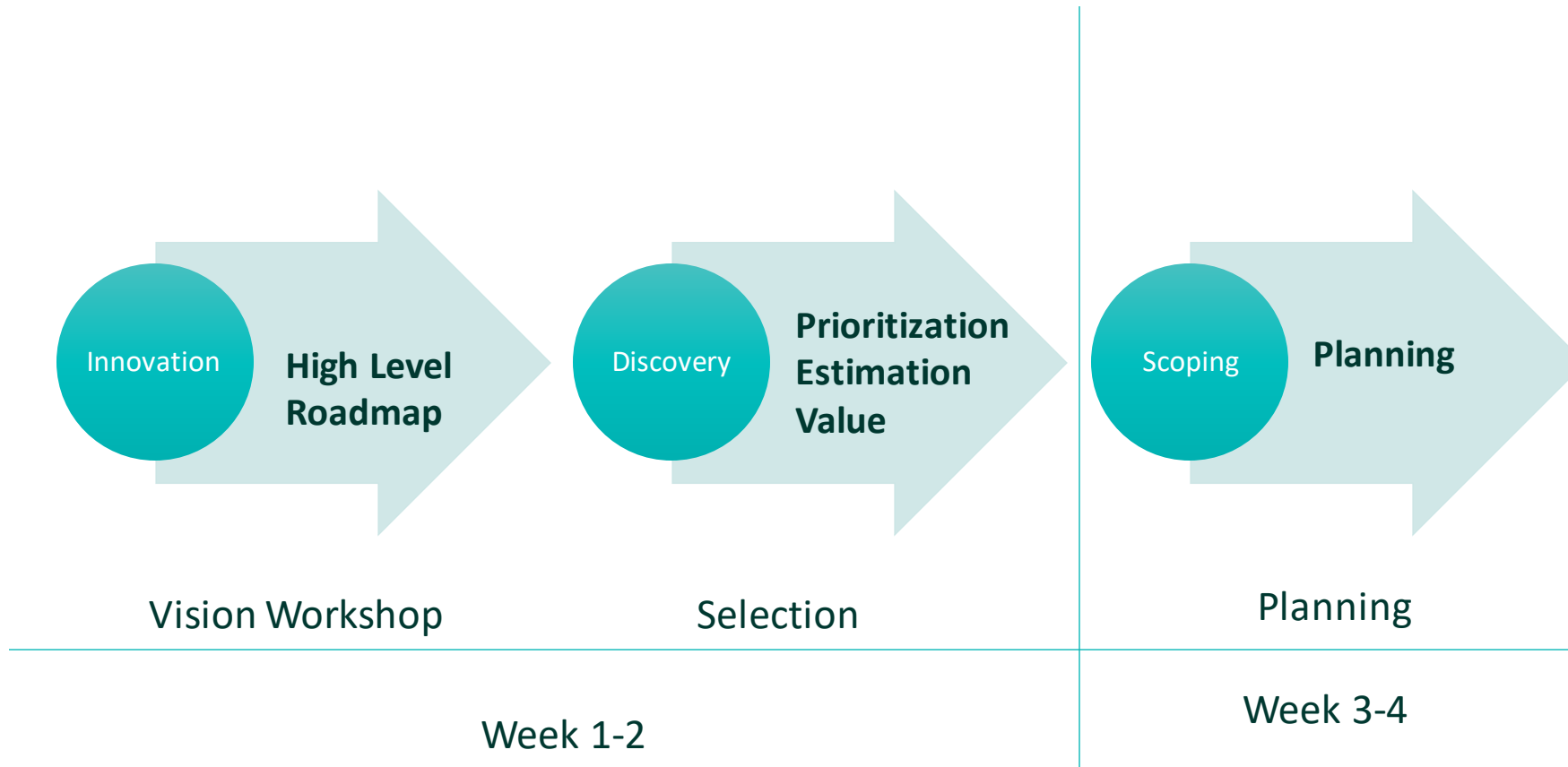*OR*

Do the following challenges hinder this goal?...

- Ease of Use
- Poor Performance
- Staleness of Data
- Errors & Omissions

- Accuracy of Data
- Too Much Excel
- Manual Data Processes

- Security Issues
- Incomplete Data
- Incomplete Correlation

- Too many tools
- Tools don't meet needs
- Internal Skills

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Vision Workshop – Subset of Design Thinking Methodology

Design Thinking Process

Empathize

Clearly articulate the problem you want to solve

Ideate

Design a prototype (or series of prototypes) to test all or part of your solution

Engage in a continuous short-cycle innovation process to continually improve your design

Define

Prototype

Develop a deep understanding of the challenge

Brainstorm potential solutions; select and develop your solution

Test

Vision Workshop

Approach – What comes after the workshop?

| Innovation | **High Level Roadmap** | Discovery | **Prioritization Estimation Value** | Scoping | **Planning** |

Vision Workshop   Selection   Planning

Week 1-2   Week 3-4

Roadmap Focus Areas

Focus Area

Themes

Business

- List of Initiatives
- Value
- Timing
- Prioritization
- Dependencies

Technology

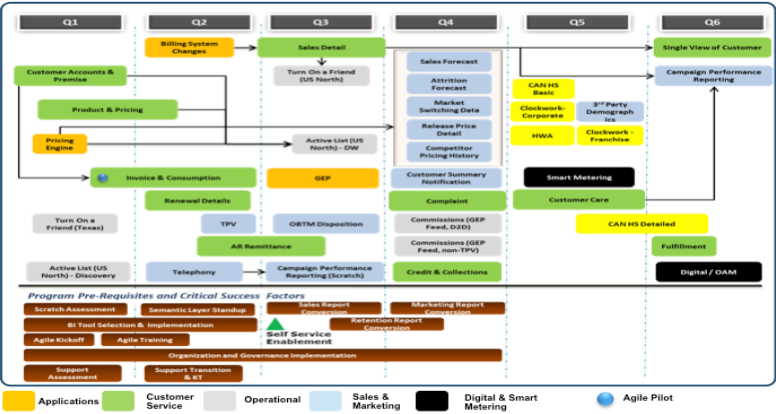- Infrastructure Needs
- Data Acquisition
- Maturity
- Dependencies

Sustainability

- Training
- Data Quality
- Governance
- Support
- Resource Planning

Roadmap

Proposed Agenda

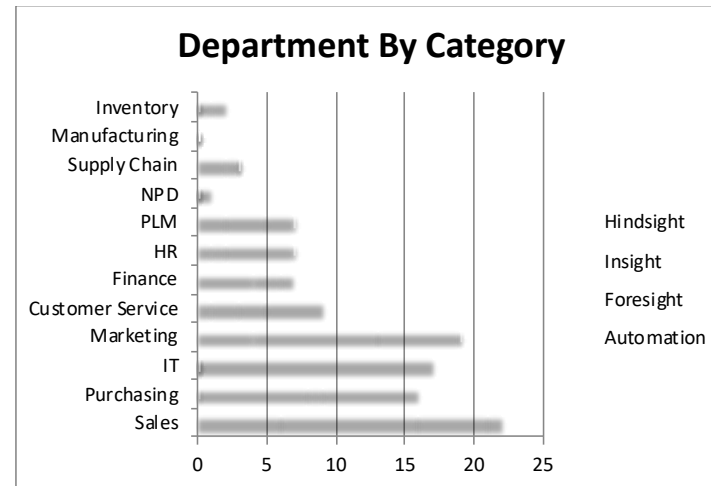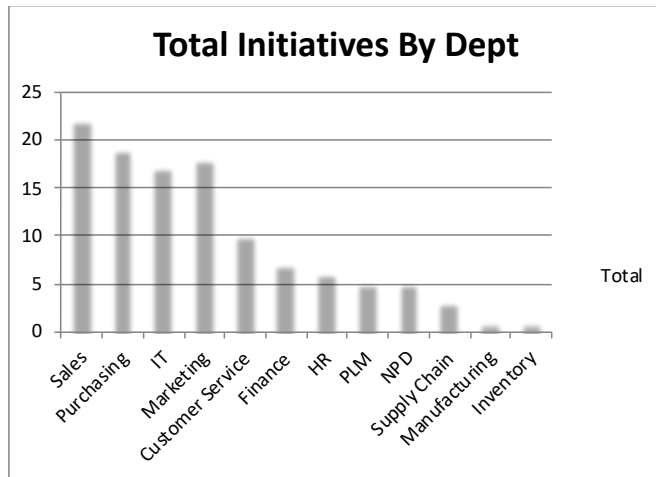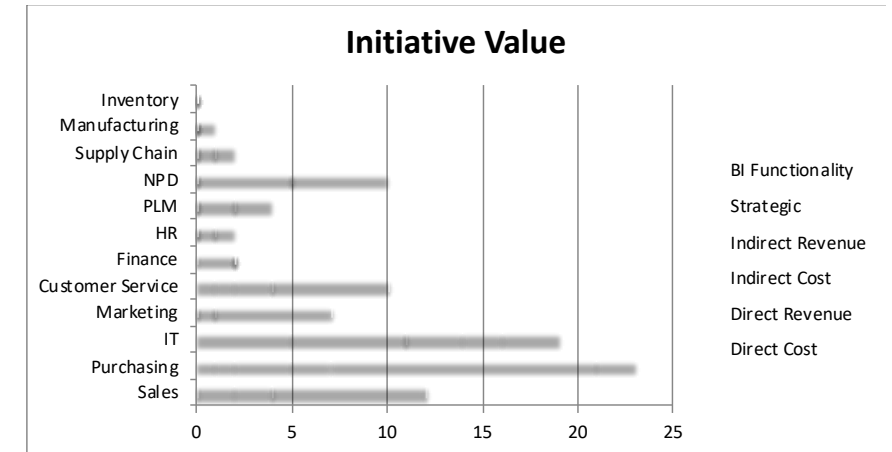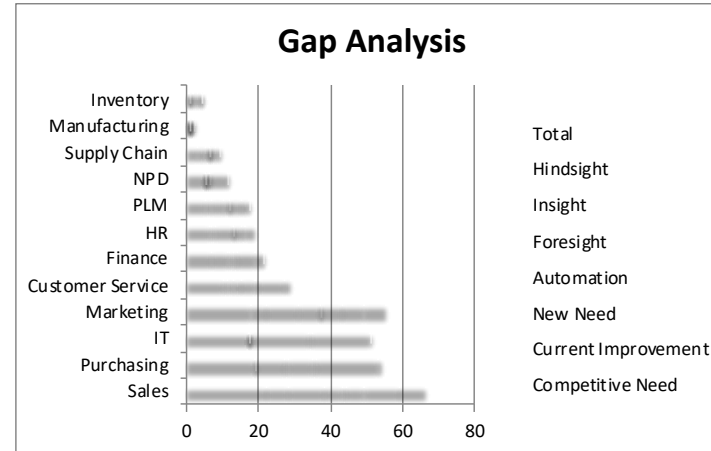| Session	Title	Format	Description	Duration	Presenter	Audience	Desired Output	
1	Introductions	Discussion	Describe purpose and the objectives of the day and identify the people participating	30m	Sparkhound	All	Agree on Agenda and Ouputs from the workshop	
2	Vision Workshop	Presentation	Discuss future vision and needs with stake holders, IT and SME. This is the initial session to set the theme and context to the subsequent workshops	1 hour	Sparkhound	IT,Business SMEs	Set the context of possibilities as it relates to direct and indirect business impacts	
3	Current State Architecture	Discussion / Whiteboard	Discuss the current state of the BI infrastructure - constraints, limitions, configuratoins, tools, Big Data (HANA/Hadoop), Cloud, source systems, ETL/SLT, etc…	1 hour	Sparkhound mFascilitated / Customer Led	IT	Identified gaps in the current state to meet business needs. a. Define future objectives b. Describe current state Architecture c. Discuss possible Initiatives	Note: With larger groups with multiple business functions this time can be used to have break out sessions in each group
4	Use Case Scoping	Discussion / Whiteboard	Assess each of the gaps and initiatives identified and do a deep dive into the most immediate needs. Determine a potential future state and high level roadmap of initiatives	1 hour	Sparkhound Fascilitated / Customer Led	IT,Business SMEs	a. Prioritize Initiatives b. Determine Roadmap and value b. Scope each initiative	
5	Wrap up		Determine Next Steps and Timing	30m	All	All	Next Steps	

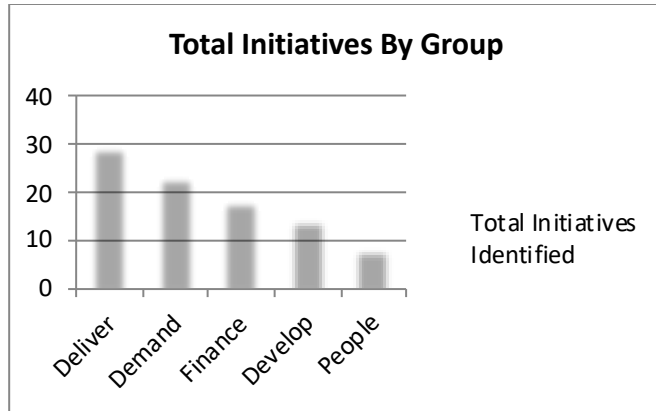sparkhound

Sample Deliverables

Innovation Workshop Output – List of Initiatives (Sample)

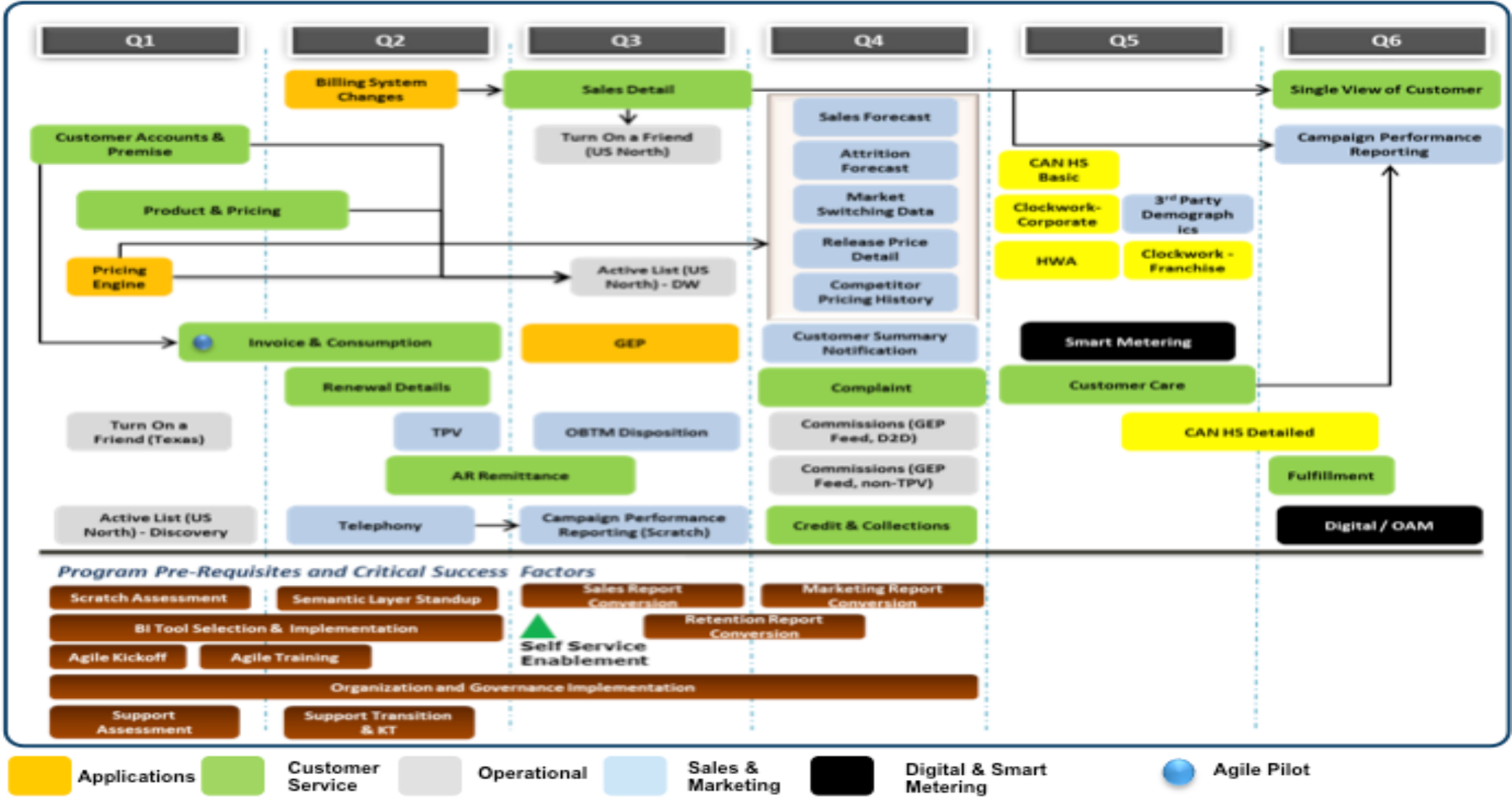| Project	Region (India/Europe/US)	Business Sponsor	Focus Area	Department	Est. Start Date	Desired Completion Date	Value
After Market Phase 1 (Order)			Business	AfterMarket	May-16	Aug-16	Medium
Spend Analytics			Business	GSCM	Jun-16	Sep-16	Low
Engineering Change (Cat Change)			Business	Engineering	Jul-16	Oct-16	Medium
BBP Metric Reporting			Business	Engineering	Jul-16	Dec-16	Low
India/China Spend			Business	Finance	Aug-16	Dec-16	Low
China AOP			Business	Finance	Aug-16	Dec-16	High
NA AM Sales Data Warehouse Rewire			IT	Sales	Aug-16	Dec-16	Medium
Balance Scorecard			Business	Quality	Sep-16	Jan-17	High
After Market Phase 2			Business	AfterMarket	Oct-16	Jan-17	Medium
Labor Efficiencies			Business	Finance	Dec-16	Apr-17	Medium
Global Inventory Analytics			IT	GSCM	Jan-17	Apr-17	Low
Machine Efficiencies			Business	Engineering	Jan-17	Apr-17	Medium
D116148 China FNC BI Agile Project - Power BI			Business	Finance	Mar-17	Jun-17	Medium
India RP CA BI KPI management reporting			Business	Manufacturin	Mar-17	Jul-17	Medium
AOP2016 EU-AM Business Analytics & sales reporting			Business	Sales	Mar-17	Aug-17	Medium
Data Governance			Sustainability	IT	Apr-17	Jul-17	Medium
Self Service Training			Sustainability	IT	Apr-17	Jul-17	Medium
Enhancement Support			Sustainability	IT	May-17	Sep-17	Medium
INVision System Replacement			IT	Procurement	May-17	Sep-17	Medium
HR RP Training Tracking and Reporting			Sustainability	HR	Jun-17	Oct-17	Medium
Self service Analytics & Reporting tool			IT	IT	Jun-17	Sep-17	Medium
Vendor Scorecard Reporting			IT	Engineering	Jul-17	Nov-17	Medium
NARP Quality team damping force testing reports			Sustainability	Quality	Jul-17	Dec-17	Medium
FI RP AM sales reporting			Business	Finance	Aug-17	Nov-17	Medium
FI KPI Reporting improvements - Agile			IT	Finance	Aug-17	Nov-17	Medium
FI CA Datawarehouse reporting and analytics			IT	Finance	Aug-17	Nov-17	Medium

Note: This Sheet includes
- A time line
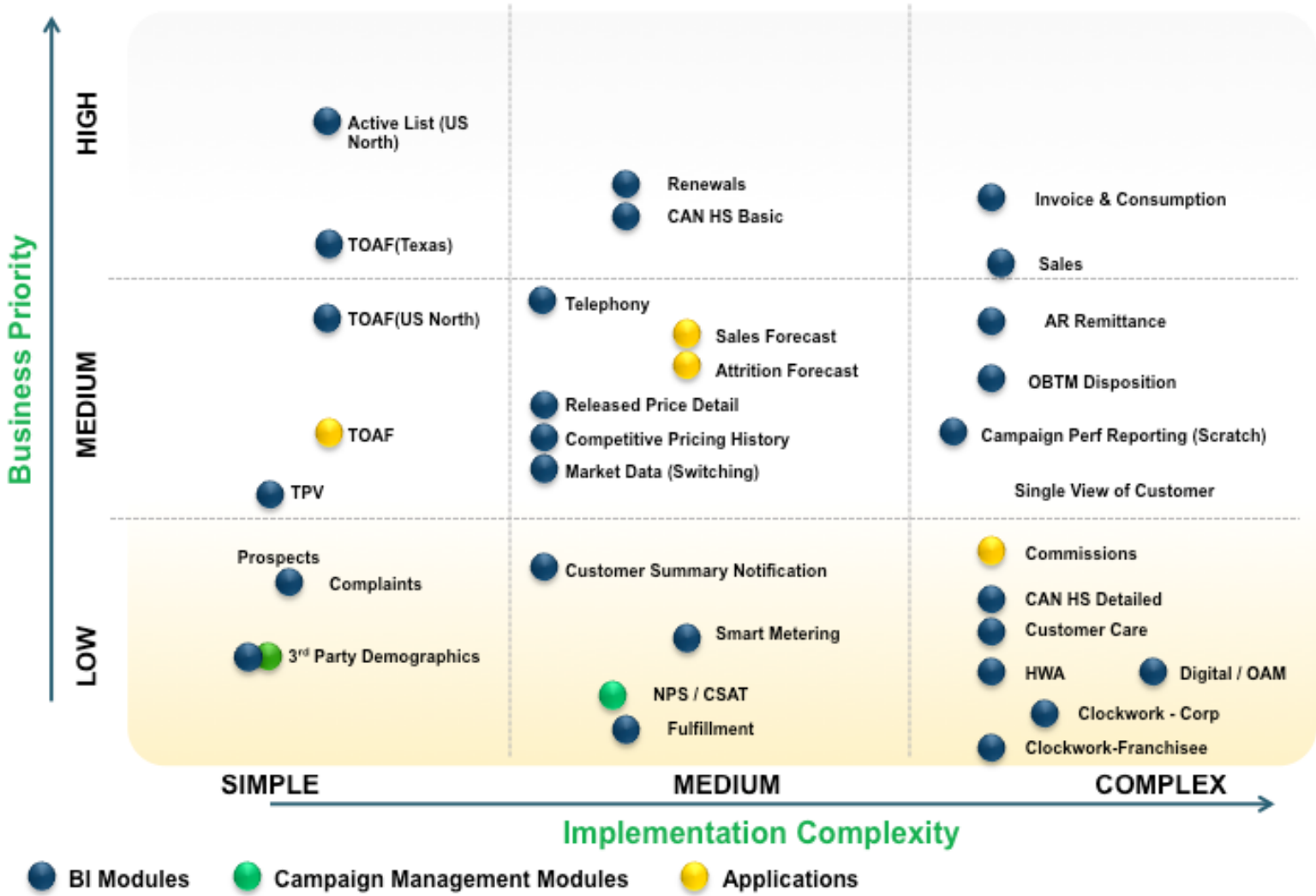- Budget
- Resource loading

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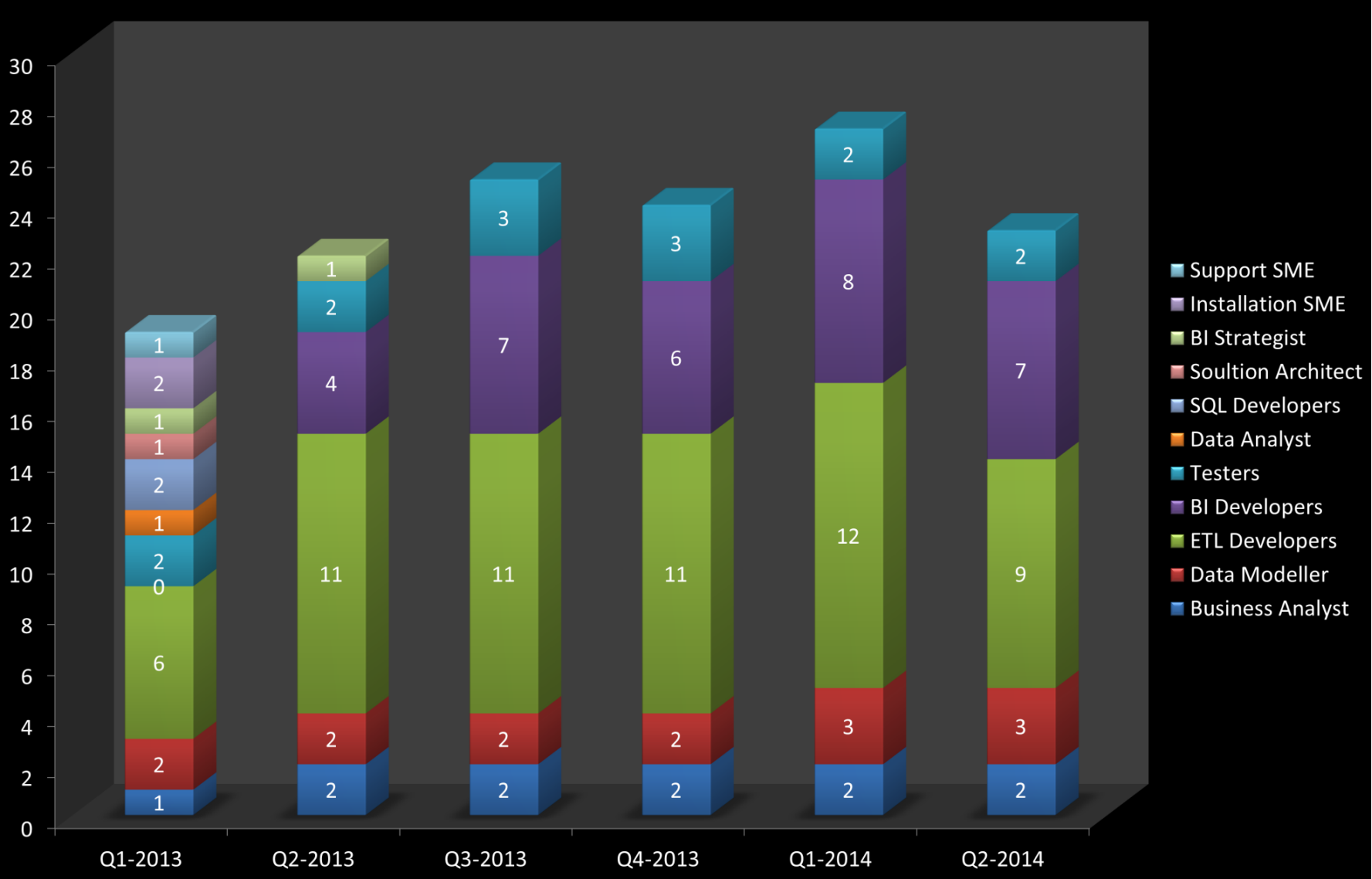# Sample Charts from Workshop Analysis of the Enterprise

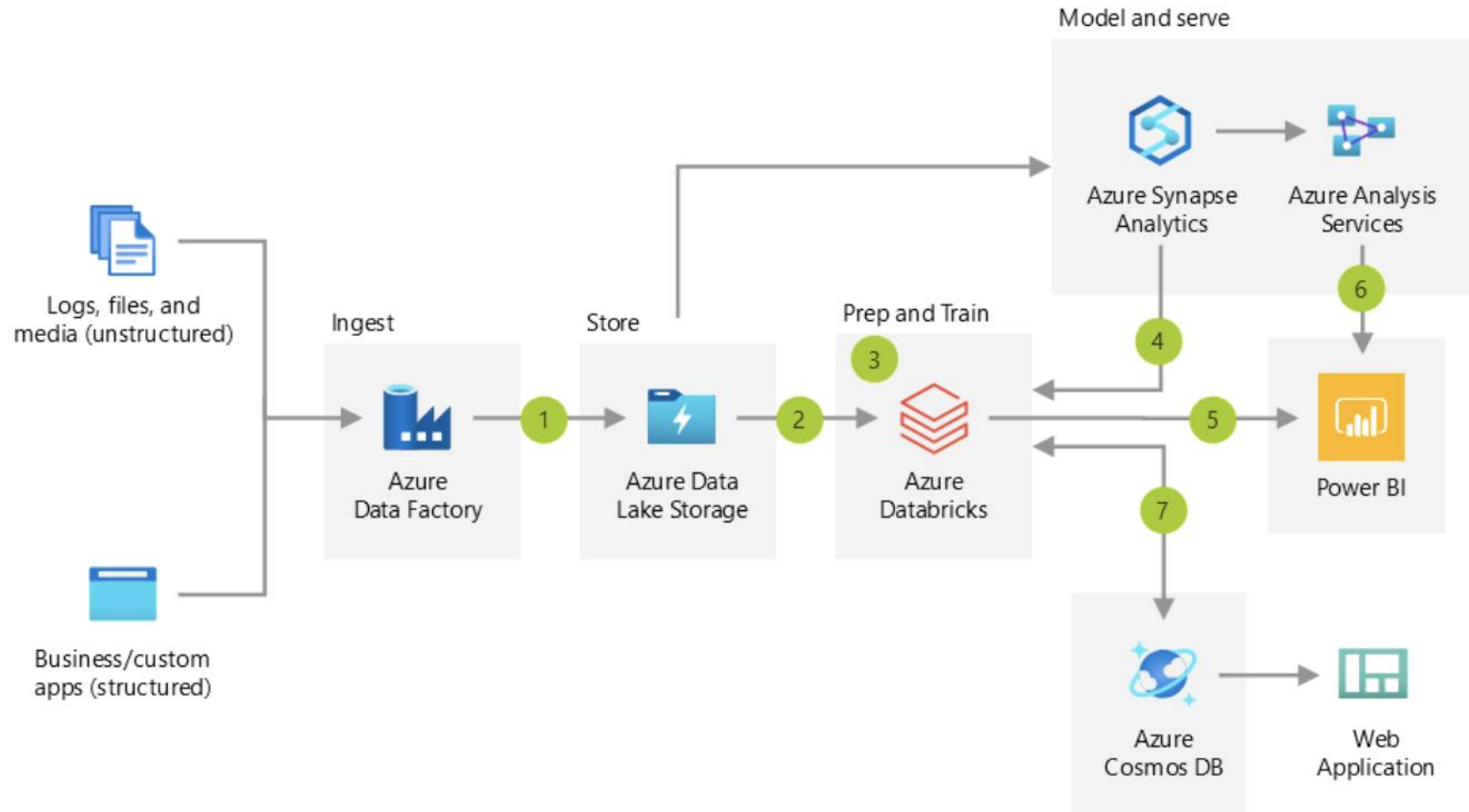# Innovation Workshop Output - Roadmap Timeline with Dependencies (Sample)

Discovery Workshop Output - Prioritization Matrix (Sample)

Discovery Workshop Output - Resource Plan (Sample)

Discovery Workshop Output – Reference Architecture (Sample)

Note the Microsoft Reference Architecture may vary depending the business needs.
(e.g. IOT, Governance, Machine Learning etc. are not included in this reference architecture)

Thank You