

# Quantum 365



## Revolutionise your management of Microsoft Office 365

January 2021

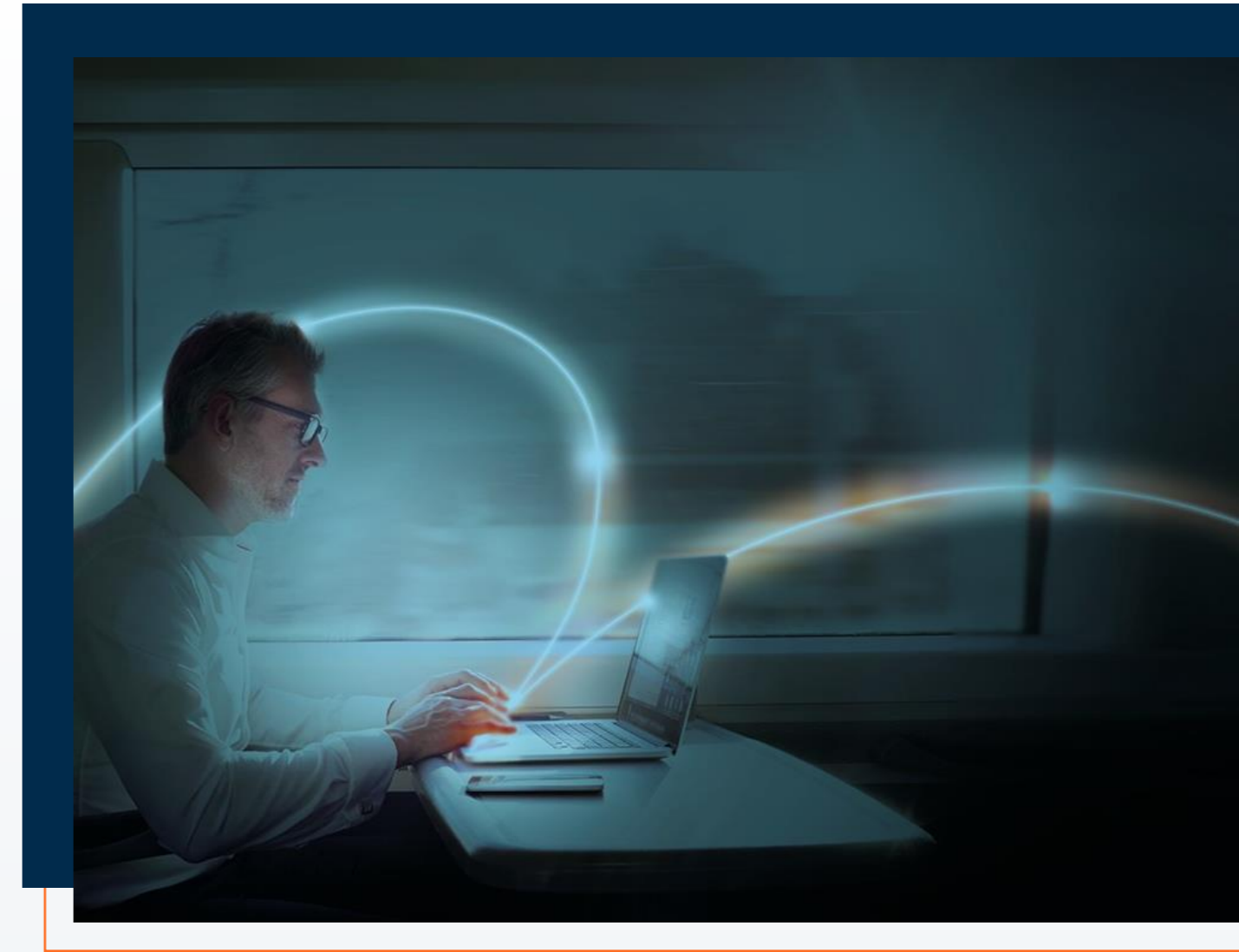


Microsoft Partner

- Gold Cloud Platform
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- Gold Datacenter
- Gold Data Analytics

# Revolutionise your management of Microsoft Office 365

WVD enables your workforce to access a desktop anywhere, with a superb user experience that is quite simply unmatched by other virtual desktop solutions. This Quick Start service from Bytes will help you evaluate, deploy and configure your new solution with the expertise that comes from being a Microsoft Gold Partner.



## CHALLENGES

Organisations of all sizes have adopted Office 365 to huge benefit, but a lack of visibility across staff usage and contract management often leads to unnecessary costs and lower levels of staff adoption across the business

## IDEAL SOLUTION

Quantum 365, our unique cloud tool, gives IT and business owners complete visibility. Using our secure portal customers receive Power BI dashboards, with unlimited user accounts all hosted in Azure UK.

## DESIRED OUTCOMES

Quick to set-up, Quantum 365 gives instant visibility of user activity, eliminates unnecessary license costs and enables better budgeting and spend forecasting.



## Quantum for Office 365

This unique service offers unrivalled visibility across your desktop estate. Our innovative tool enables you to cut costs, boost security and organise user data effectively. You simply cannot afford to be without it.

### Complete Visibility

Process and support for JML. 3 year view of licenses you've bought, allocated and used. Ongoing usage analysis. Spend forecasts and potential cost savings. Premium license allocations and usage. Detailed Office 365 application and user activity information

### Key Features

Uses Microsoft Power BI dashboards. Data is pulled from Microsoft Graph API and Azure AD. Hosted in Azure UK. Secure portal with AD for user authentication. Unlimited user accounts. Automation and rules engine and identifies management solution

### Benefits your business

View user activity and behavior by user, team and department. Eliminates wasted licenses, enables better budgeting and improves ROI. Clarity when right-sizing current and future renewals. Also boosts governance and compliance with security policies.

# Bytes Quantum & Microsoft 365

Data is king when it comes to paying only for what you use for Microsoft subscription-based licenses. The problem is that getting this data is a challenge in itself. Whilst your consumption data is available via the Microsoft Administration portal, extracting and interpreting it is problematic. Cloud consumption costs are dynamic and unpredictable, and few organisations know how to manage these costs and find that they often end up overspending.

## Unused & Unassigned Licenses

Reduce or eliminate on-premise capital costs together with a reduction in office overheads

## Driving Adoption of Office 365

Quantum 365 provides both sub application level visibility and the ability to create customised groups to support your analysis of workload adoption and training requirements.

## Forecasting & Cross-charging

Quantum 365 incorporates an AI 'tagging' engine which allows you to sort data into categories and business segments - which enables reporting down to cost centre or even user level.

# Top food processing firm, ABP, drive digital change, thanks to Bytes and Microsoft solutions

ABP Food Group are an award-winning supplier of beef and lamb products to retailers, wholesalers and food service providers. With a turnover of €3bn, they employ over 11,000 people across the UK, Ireland and Europe. ABP wanted to increase collaboration across their complex divisional workforce, many of whom had just started working remotely. To maintain their edge in a competitive industry, they also required an updated approach to customer and supplier communication. The main obstacle to such change was ABP's large legacy estate, which was unable to fully support modern collaboration, communication and remote working practices.

## Building a business case for Microsoft Office 365

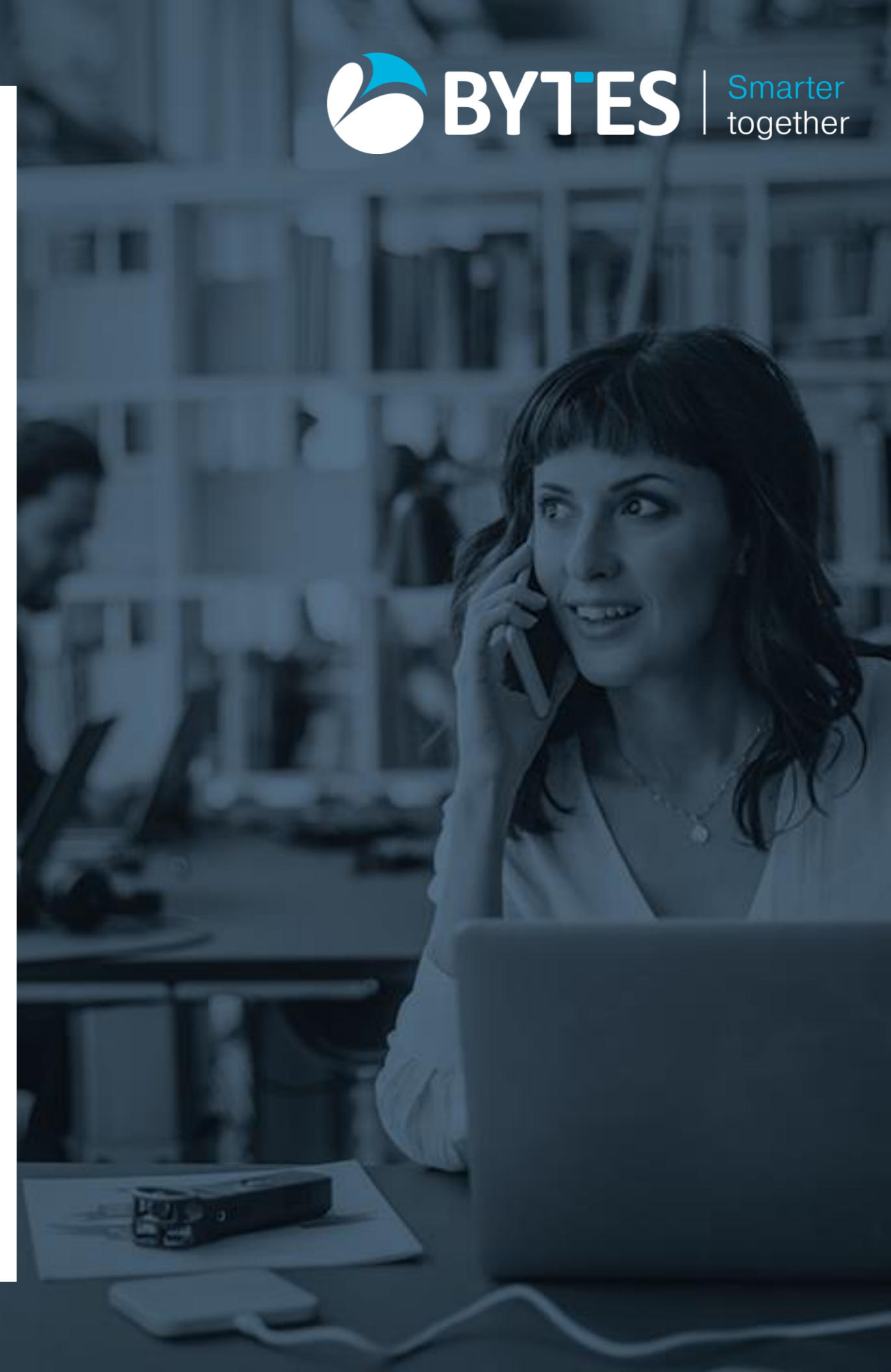
The Bytes Quantum 365 service enabled ABP to understand the user requirements across their entire group, and build a strong business case including costs, user profiles and timescales.

## Driving Adoption with the ABP group

The Bytes Quantum 365 Service continued to deliver benefits to ABP right through deployment to adoption, giving complete visibility of staff updates, user patterns – enabling the adoption programme to be focused on the right people which significantly improve uptake contributing significantly to the success of the transformation

“Bytes have delivered superbly, helping us to make the right decisions during a major digital transformation. Adopting Microsoft 365 will bring our workforce together and help us to meet business demands head-on. Without the help of Bytes' highly knowledgeable teams, we would not have been able to adopt and rollout Microsoft solutions so efficiently.”

**John Armstrong | Group IT Director | ABP Food Group**



## Contact Bytes to learn more.

Call for more information: **01372 418 500**

Ask a question via email: **tellmemore@bytes.co.uk**

Learn more: **bytes.co.uk/wvd-quickstart**

Link to your Microsoft Commercial Marketplace offer



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