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**Industry Focus**  
 Defense/Federal Industrial base, Financial Services, Healthcare, Critical Infrastructure, Fortune 1000, Education

**Locations**  
 Herndon, VA  
 Miramar, FL  
 Nashville, TN

**Regional Coverage**  
 National

**Engaged Districts**  
 USEC (Geo)  
 Manufacturing  
 SMC

**Microsoft Competencies**  
 10 Gold  
 2 Silver  
 Adoption & Change  
 MWP – 2/3/4

**Sales Plays**

**Partner Offers**  
 ATOSaaS  
 Teams  
 ARMED (IP Co-Sell)

COMPLIANCE MAPPINGS

- CMMC
- GLBA
- HIPAA
- FERC|NERC
- PCI
- NIST CSF
- FISMA

SERVICES

- SECURE CLOUD BUILD
- SECURE CLOUD MANAGE
- SECURE CLOUD MONITOR
- NOC
- Additional services by vertical

TECHNOLOGY INPUTS

- AIP
- ATP
- On Prem Security
- Sentinel
- Sec. Awareness
- Vulnerability
- Red Team/Pent
- Intune
- Patch Mang.

MEASUREMENTS

TECHNOLOGY

Tactical Strategic

INTEGRATED WORKFLOWS

Policies Procedures Security Roles

MATURITY & EFFECTIVENESS

 Evaluate  
 IO  
 Overwatch  
 ARMED  
 ARMS Room  
 SOC  
 Inspect

**Customer Case Study**

**Business Problem** – The main goal was achieving a higher level of Cybersecurity Maturity Model Certification to gain the competitive advantage in the marketplace.

**Solution** – By partnering with Microsoft and utilizing the Government Community Cloud along with the ARMED™ product suite, we were able to help our client modernize their critical infrastructure and prepare for a higher level CMMC.

**Outcome** – By using the ARMED portal as a business solution, the customer was allowed access to continuously monitor and manage third party vendors' cyber maturity to more effectively understand their security, particularly on the ARMED Overwatch Module. Our client was also able to monitor their progress and break down regulations to see workflows in their CMMC.

**Co-Sell Opportunity**

Conquest Cyber is a Microsoft Gold-competency Partner and supports a number of needs surrounding cybersecurity and offers other IT business solutions. Conquest Cyber is also a FastTrack Ready Partner. ARMED™ Powered by Conquest is a unique solution to the company – representing Conquest Cyber's intellectual property – that is designed specifically to work with, and add significant additional layers of detection, isolation, remediation and process design, for Microsoft Security solutions. ARMED™ combines unique, patent-pending professional services and technology that supports, enhances and adds to Microsoft Security Solutions and Sentinel. Conquest assists with the green field environment to Microsoft Office 365 Government Community Cloud High (GCCH) to ensure all security controls are met.