





10-Week Implementation



Microsoft

Gold Data Analytics Gold Project and Portfolio Management **Gold Application Development** Gold Collaboration and Content Gold Cloud Platform **Gold Cloud Productivity**



Why Spyglass MTG?

GOLD

Partner for over 15 years

FASTTRACK

FastTrack Ready Partner

CSP

Direct Cloud
Solution Provider

OVER 15 YEARS

Average Onshore

Consulting

Experience

UP TO 90%

Repeat Engagements Spyglass is Flexible, Dedicated and

100%

Committed to our Customer's Success



Foundation based on Shared Values



Treat everyone with care and respect

Assume positive intent

Communicate openly and honestly

Demonstrate high integrity



Support one another

Be accountable

Put team success before individual success



Bring your enthusiasm

True passion is infectious

Have a "Can Do" spirit



Identify opportunities for improvement

Be creative

Be thought leaders



Exceed expectations

Strive to be better every day

Take pride in our work

Deliver on our commitments



Value Proposition – Proximity, Expertise & Focus



Headquarters: Lincoln, RI



Office in Chennai, India



Regionally focused on New England for 24+ years



300+ Consultants, Local and Offshore

15+ years experience for onshore consultants



Microsoft
Partner

Microsoft

Microsoft

Microsoft

Microsoft

Microsoft

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Gold Project and Portfolio Management
Gold Application Development
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13 Active Microsoft Gold and Silver Competencies







The Problem

Due to the current circumstances, remote learning is far more prominent than traditional in-person classes. While this is a necessary move to protect both students' and teachers' health, this is likely a trend that will continue far past the pandemic. However, keeping students engaged with online classes and receiving the support they need from their instructors is difficult. Dropout rates are at an all time high, and engagement rates seem to be dropping daily.

Many online learning programs serve the purpose of hosting classes; however, they lack in providing any real analytics that give insight into student engagement.







Our Solution

Spyglass can help Higher Education institutions implement analytics reporting systems to aid in better understanding the overall engagement and learning patterns of students. We are able to seamlessly integrate with many learning management systems, like Blackboard or Nexus LMS, so that you can continue to utilize your current systems while receiving the analytics you need. We will connect your systems to Azure to build analytics around the information that your system already collects. By viewing these reports in a simple dashboard, institutions will be able to see crucial student patterns, engagement rates, and more.

Knowledge is power- set yourself up with all of the information you need to help your students and staff succeed!



HEAR Analytics Reporting

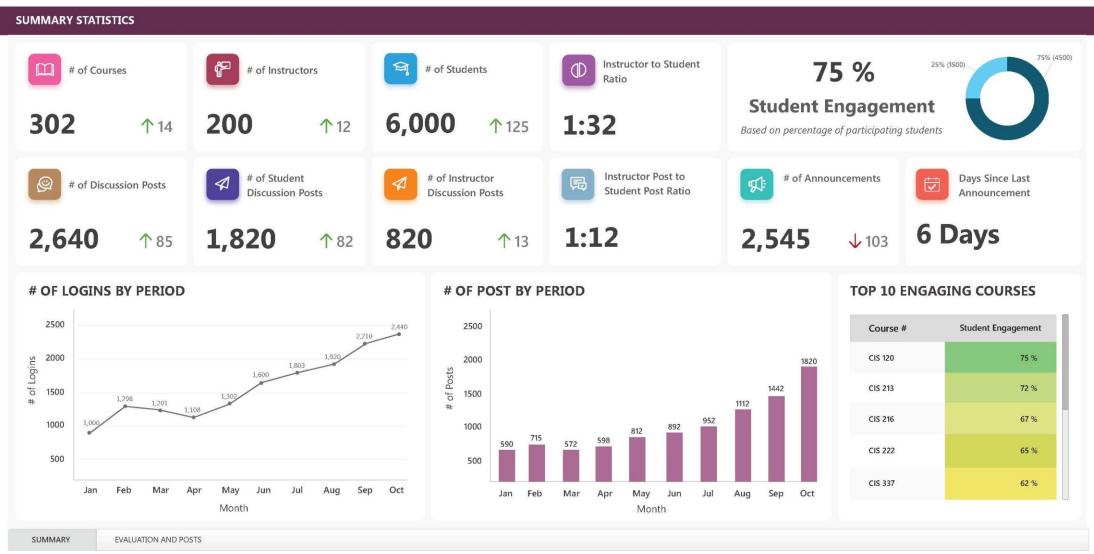
Our HEAR reporting covers:

- Sentiment analysis on instructor feedback
- Information around assignments
- Overall course review
- How engaged instructors and students are
- Student to instructor ratio
- Trending of grades
- Plus more- depending on what you want and need to see for your university!



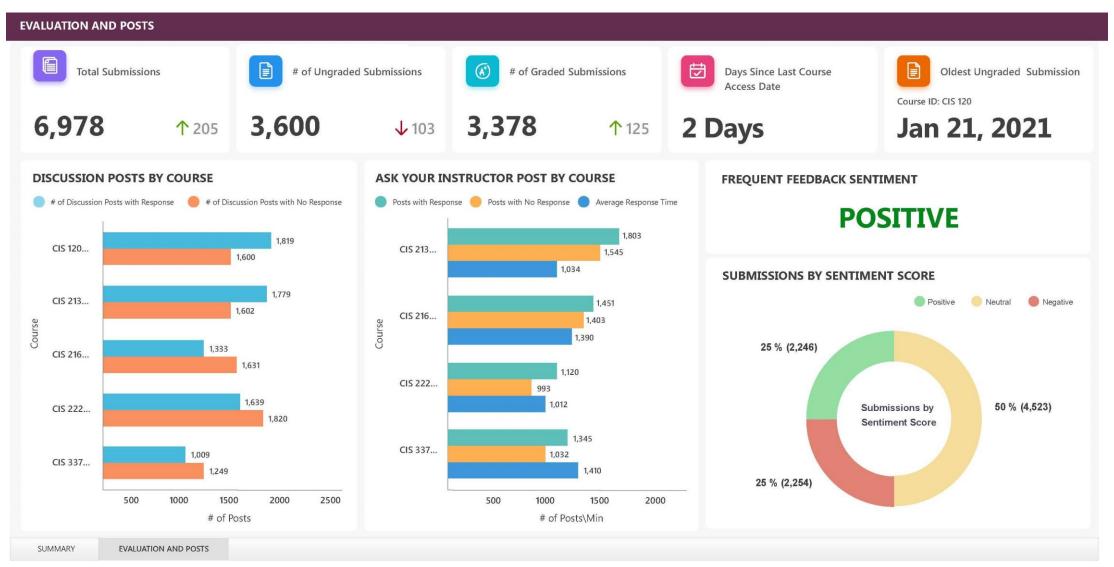


HEAR Analytics Reporting Dashboard- Example





HEAR Analytics Reporting Dashboard-Example





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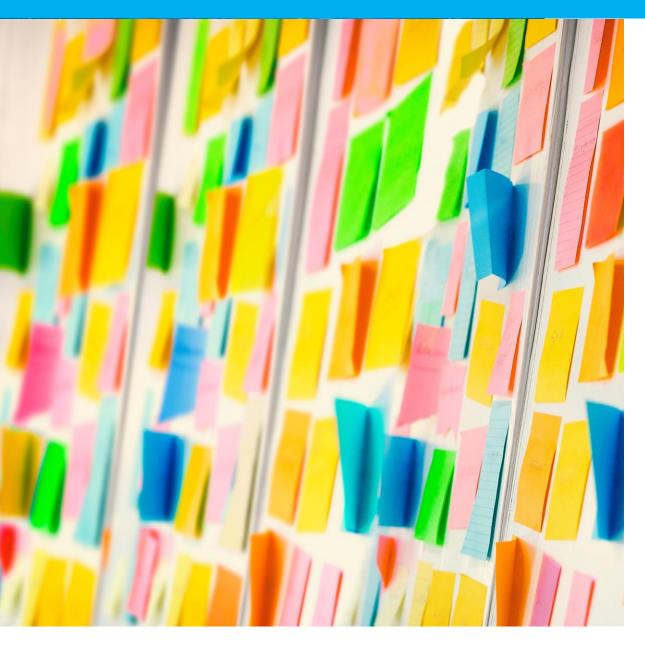


Stage 1: Initiation

- Project Baseline / Information Gathering
- Approach and Timeline
- Access Requirements
- Envisioning Session and the role of a modern analytics platform







Stage 2: Planning & Design

- Project Planning
- Technical Implementation Strategy
- Cloud Adoption Strategy Review
- Requirements Finalization including:
 - Cost Analysis
 - Data Sources such as:
 - Blackboard
 - Nexus LMS
 - Nexus Analytics
 - Campus Management
 - Canvas
 - Advanced Analytics Use Case Review
 - Sentiment Analysis
 - Quality Scores
 - Forecasting
 - Performance Expectations
 - Workload Management
 - User Experience
 - Response Times
 - Data Refresh Rate
 - Testing Requirements
 - Security Requirements
 - Management Plane Access
 - Private vs Public Networking
 - Data Plane Access
 - Data Row Level Security
 - External Consumption
 - Compliance (PII, PHI)
 - Administration Requirements
 - Support Requirements
- Review the Synapse Azure Blueprint Accelerator for data platform modernization
- Design new Business Intelligence Insights
- Solution Review and Sign off



Stage 3: Execution

- Build
 - Modify and Deploy Synapse Azure Blueprint Accelerator Deploys environment to specifications including:
 - Azure Networking
 - Azure Storage
 - Azure Synapse Workspace
 - Data Pipelines
 - Log Analytics
 - Reporting Services
 - Runtime Services
 - Compute Services
 - ML Services
 - Etc.
 - Build & Implement source data sourcing pipelines
 - Build & Implement data aggregation pipelines
 - Build & Implement advanced analytics pipelines12
 - Build & Implement Azure cost management automation
 - Implement Azure Cost Management Budgets
 - Build & Implement supporting Power BI Model with aggregations and measures
 - Plan and execute solution testing
 - Integrate source control (Azure DevOps)







Stage 4: Adoption

- Solution Knowledge Transfer
- Resource Technical Training
- Go-Live support
- Envision and Implement ongoing cloud and data governance
- Review additional scenarios and develop roadmap to the next level of maturity!



Stage 5: Closure

Deliverables:

- Technical Discovery & Planning Doc
- Data Architecture Diagrams
- TCO Hosting Analysis Azure
- High Level Requirements Document
- Blueprint Modern Data Platform (Synapse) Deployment
- Data Integration Pipelines
- Cost Automation Pipeline
- Advanced Analytics Pipelines
- Power BI Reporting Model
- Deployed Integration runtime clusters if needed
- Source Code (Infrastructure as code, Scripts, Pipelines)
- Go-live production pipeline support
- Knowledge Transfer Session
- Solution Document
- Post-Project Review, Acceptance and Signoff
- Documentation Archive
- Long-term Support/Enhancement Strategy Spyglass 365

