Automation Readiness Assessment

Offering Deck

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ARA Output

Our Automation Assessments provide the foundation for the automation programmes.
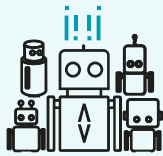
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What is the size of the prize?
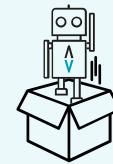Quantify the total value of RPA within the group

Support model (CoE v MSP)
Enable you to make informed data-driven decisions

Delivery roadmap
Prioritise process delivery roadmap

Programme cost
Informed decision making about future investment

Technology recommendation
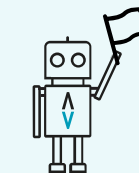Picking the best technology for you

Licenses
Dictate how many licenses you will require

Core fix vs RPA
Where do our quick wins exist

Ancillary tech recommendations
Does OCR, Chat, NLP have a part to play

Automation Roadmap Assessment

Phase 1: Readiness

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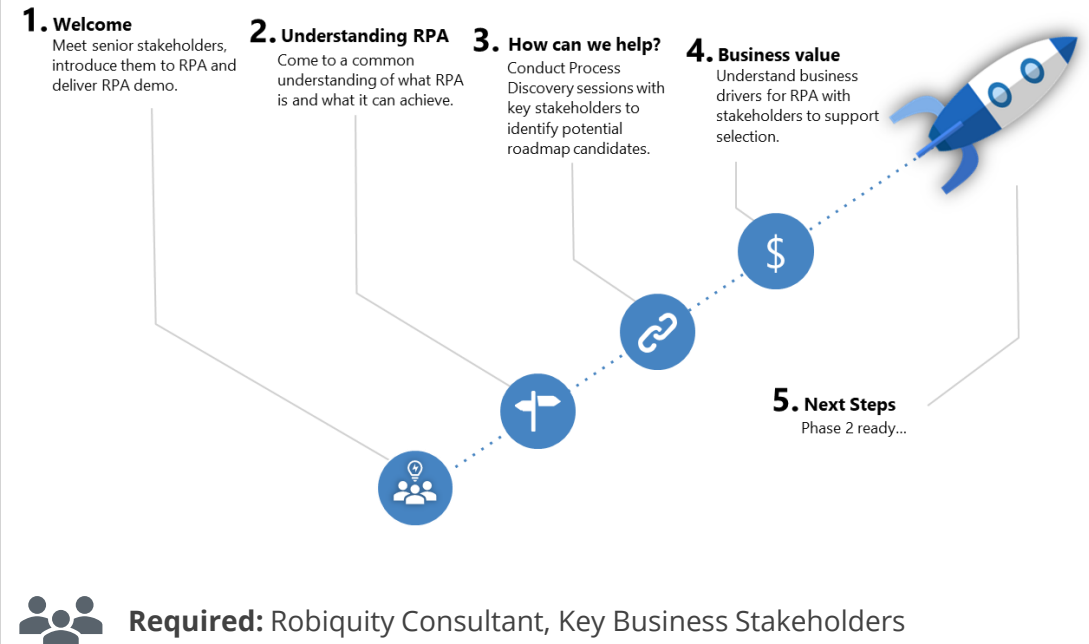| 1 READINESS |
|---|
| 2 ENGAGE |
| 3 ANALYSE |
| 4 DELIVER |

Detail

Robiquity introduce the business to RPA and understand which business departments and processes could yield the most benefit, in line with current business drivers. Management workshops are hosted to agree the scope for the upcoming assessment.

Key outcomes include:

- Agree business drivers for RPA.

- Engage key stakeholders.

- Strategically identify processes and agree scope.

- Plan engagement.

Conceptual Diagram

1. **Welcome**
Meet senior stakeholders, introduce them to RPA and deliver RPA demo.

2. **Understanding RPA**
Come to a common understanding of what RPA is and what it can achieve.

3. **How can we help?**
Conduct Process Discovery sessions with key stakeholders to identify potential roadmap candidates.

4. **Business value**
Understand business drivers for RPA with stakeholders to support selection.

5. **Next Steps**
Phase 2 ready...

Required: Robiquity Consultant, Key Business Stakeholders

Automation Roadmap Assessment

Phase 2: Engage

1 READINESS

2 ENGAGE
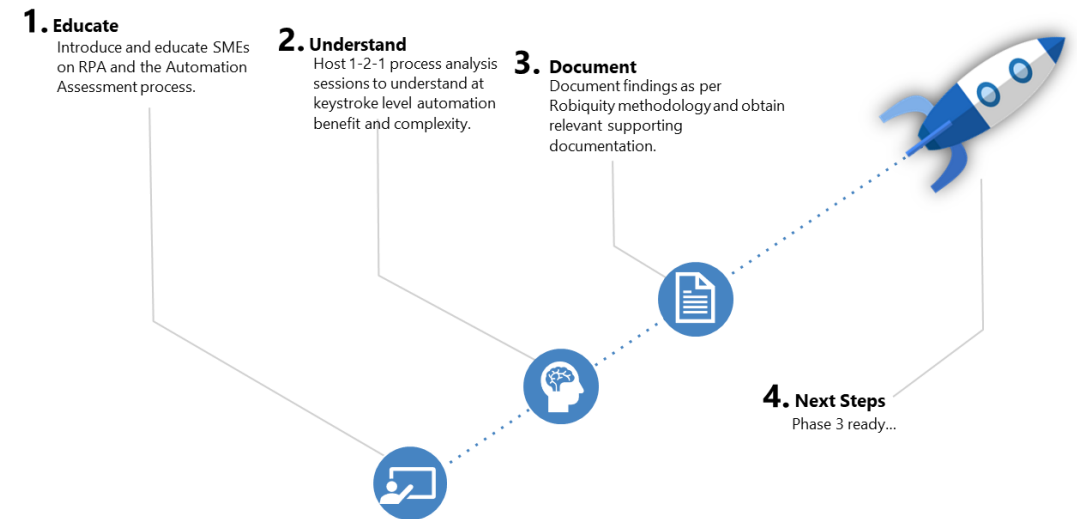
3 ANALYSE

4 DELIVER

Detail

In Phase 2 Robiquity will introduce SMEs to Intelligent Automation and the Assessment Process.

Robiquity will host 1-2-1 process assessments to understand at a key-stroke level your business opportunities.

Key outcomes include:

• Educated and engaged business SMEs.

• Key processes understood at key-stroke level.

• Supporting documents obtained.

• RPA evangelised throughout departments.

Conceptual Diagram

1. **Educate**
Introduce and educate SMEs on RPA and the Automation Assessment process.

2. **Understand**
Host 1-2-1 process analysis sessions to understand at keystroke level automation benefit and complexity.

3. **Document**
Document findings as per Robiquity methodology and obtain relevant supporting documentation.

4. **Next Steps**
Phase 3 ready...

Required: Robiquity Consultant, Business SMEs

Automation Roadmap Assessment

Phase 3: Analyse

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1 READINESS

2 ENGAGE

3 ANALYSE

4 DELIVER

Detail

Using the data collected in Phase 2, Robiquity will understand and analyse data captured to prioritise development based on business benefit vs complexity. We will work collaboratively with the business on this.

Key outcomes include:

- Analyse data captured onsite.

- Understand business benefit and automation development complexity.

- Strategically prioritise business processes based on business drivers, benefit and complexity.

Conceptual Diagram

1. Analyse
Revisit data and documents obtained onsite and analyse business processes. Communicating with the business as required.

2. Quantify
Understand business benefit vs automation complexity in order to prioritise processes against the automation roadmap.

3. Prioritise
Considering business drivers, Robiquity are tasked with strategically recommending most suitable RPA candidates.

4. Next Steps
Phase 4 ready…

Required: Robiquity Consultant

Automation Roadmap Assessment

Phase 4: Deliver

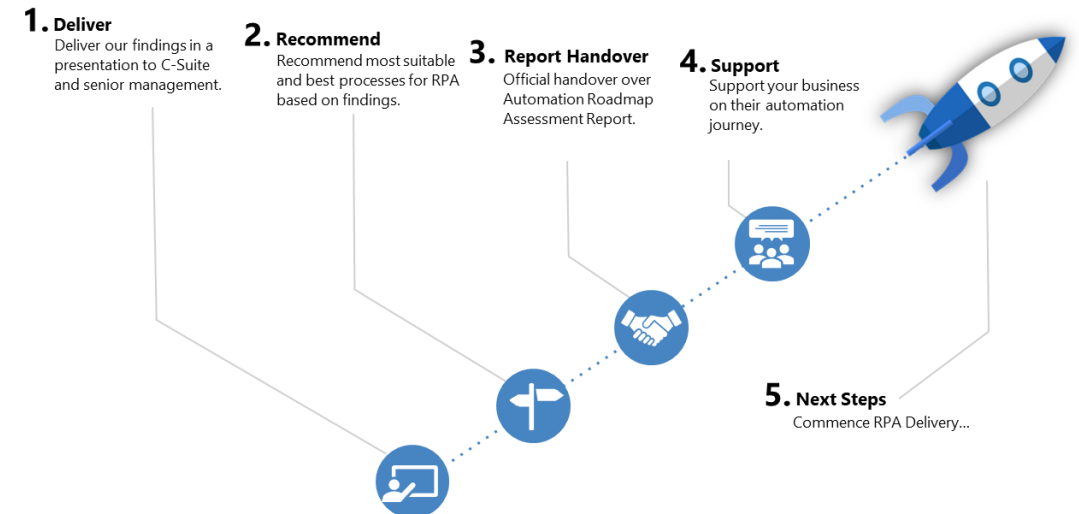**1** READINESS

2 ENGAGE

3 ANALYSE

4 DELIVER

Detail

Robiquity will provide the business with a report detailing our findings, presented at C-Suite.

Key outcome includes:

- Automation Roadmap Assessment and Recommendations report.

- RPA Phase 1 delivery proposal.

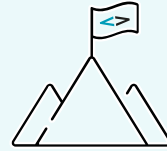- Client support to kick-off and accelerate your automation capability.
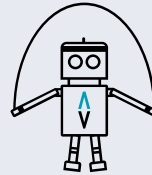
Conceptual Diagram

1. **Deliver**
Deliver our findings in a presentation to C-Suite and senior management.

2. **Recommend**
Recommend most suitable and best processes for RPA based on findings.

3. **Report Handover**
Official handover over Automation Roadmap Assessment Report.

4. **Support**
Support your business on their automation journey.

5. **Next Steps**
Commence RPA Delivery...

Required: Robiquity Consultant, Key Business Stakeholders

What we deliver

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C-Suite Engagement

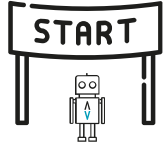Top down messaging & confirmed scope of assessment within the
ARA readiness phase

SME Engagement

Process subject mater experts will be required to be engaged to
complete IPA sessions and support playbacks

A Common Plan & Goal

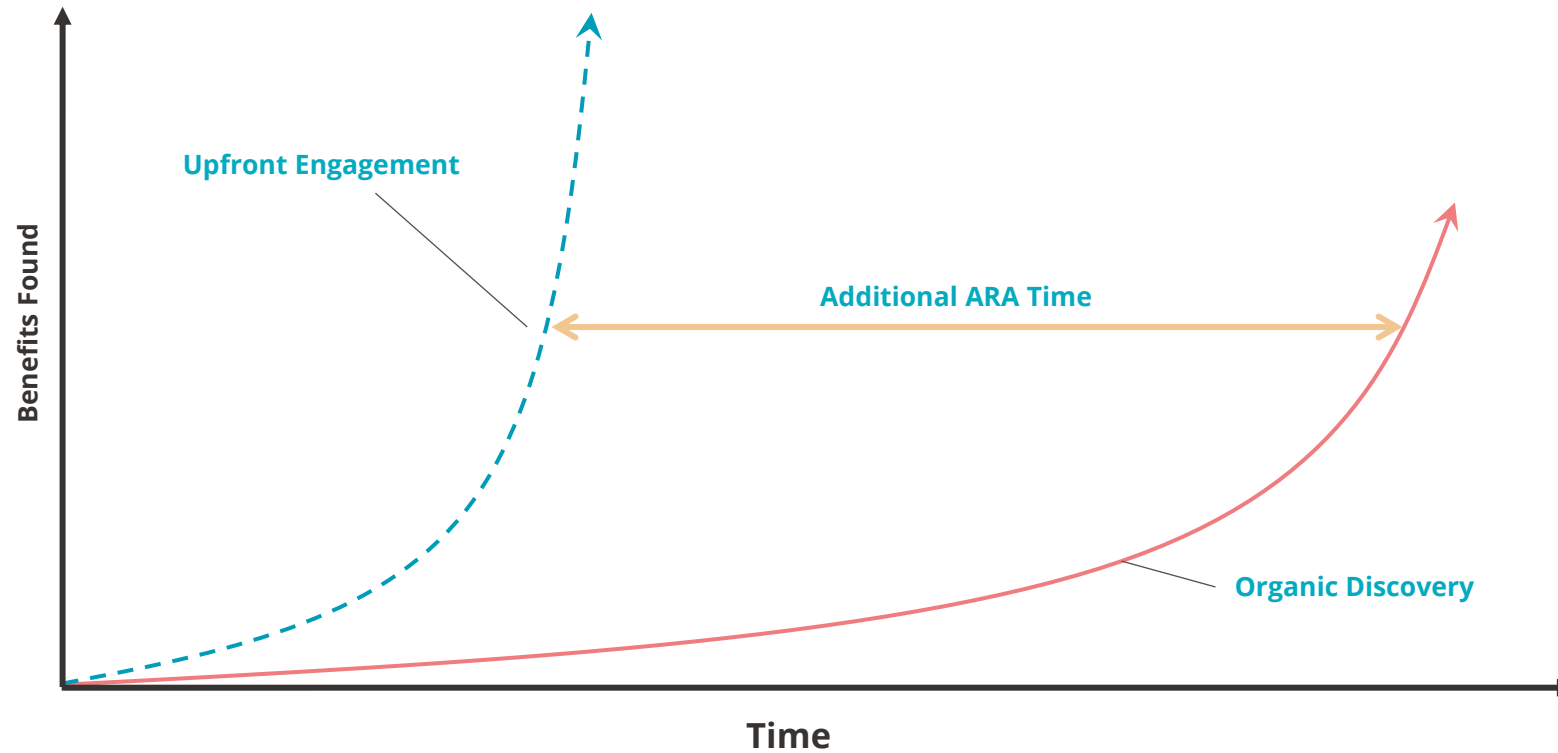Collective plan to achieve our automation goals to ensure success

START

Readiness

The need for readiness to ensure maximum impact of analysis and automation.

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The ARA is a data driven exercise

The more information we can get upfront will help streamline our approach

Typical Delivery
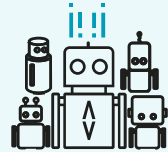
6 Months

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Delivery Principles

Figuring our the days required based on estimations from the client

Scope defined....

The ARA will define the scope of our initial delivery working closely with Pure Retirement to ensure the most suitable processes are selected

Deliver at scale...

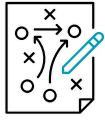Happy-path deployments at scale to ensure rapid benefit realisation

Management information...

Bespoke dashboard solutions to present robot management information and track performance
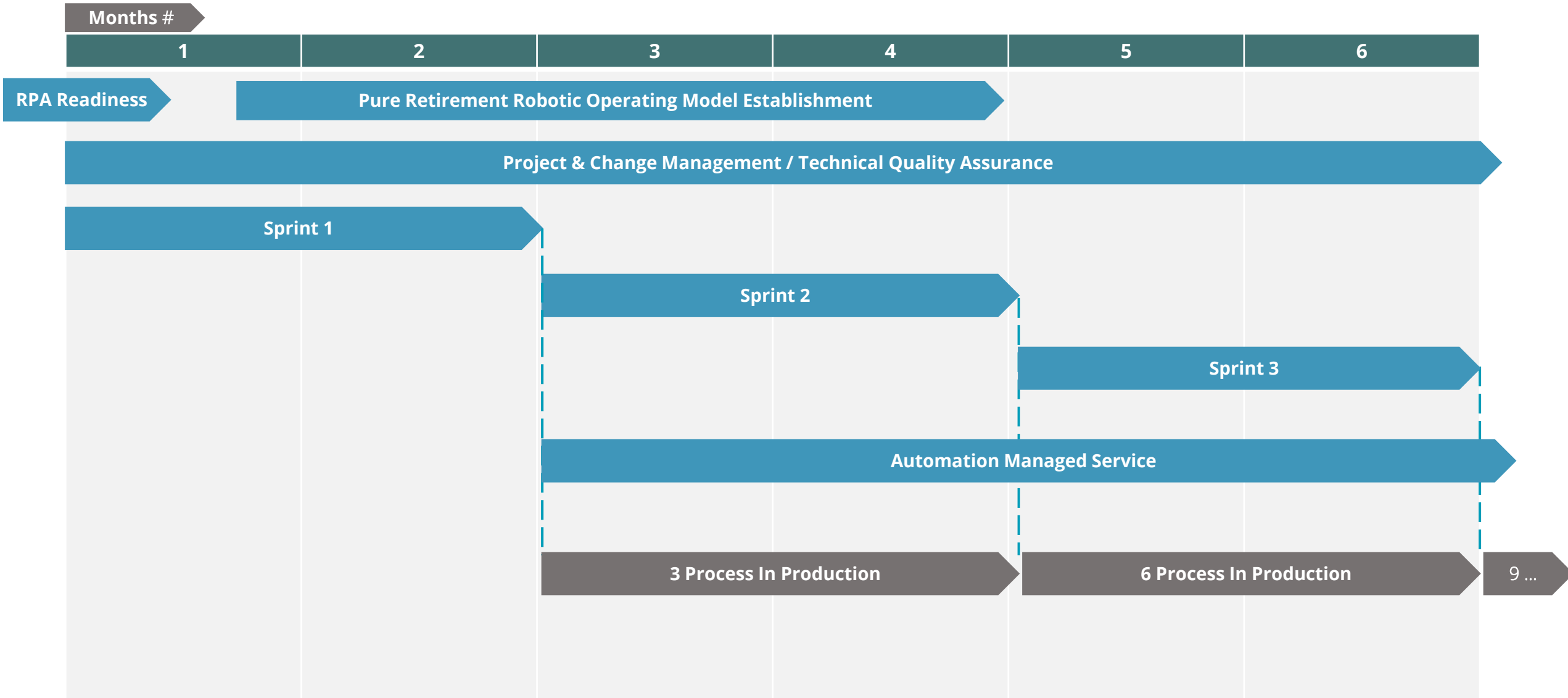
Transition to managed service...

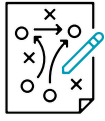A fully supported automation programme resulting in a Robiquity Managed Service

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Example Delivery Plan

An example 6-month delivery programme providing 9 medium processes.

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Months #					
1	2	3	4	5	6

RPA Readiness

Pure Retirement Robotic Operating Model Establishment

Project & Change Management / Technical Quality Assurance

Sprint 1

Sprint 2

Sprint 3

Automation Managed Service

3 Process In Production

6 Process In Production

9 ...

Assumption: 8-Week Delivery of Medium Processes – 3 Development Resource Pods

Example Delivery Plan

An example 6-month delivery programme providing 9 medium processes.

Workstream	Term	Monthly Run Rate
Delivery Readiness		
Robotic Operating Model Establishment		
Development Pod (3 Developers)	6 Months	£60,000
Project Management		
Automation Managed Service		Robiquity Investment During Initial 6 Months
Total Fees		**£360,000**

- Exclusive of software licenses – Platform dependent

- Exclusive of VAT & expenses

- Budgetary figures, not capable of acceptance nor contract

Thanks

Any questions? Get in touch.

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