



# Software as a Service (SaaS) Solutions

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## How It Works

Providing turn-key, fully supported solutions configured to meet customer's specific requirements

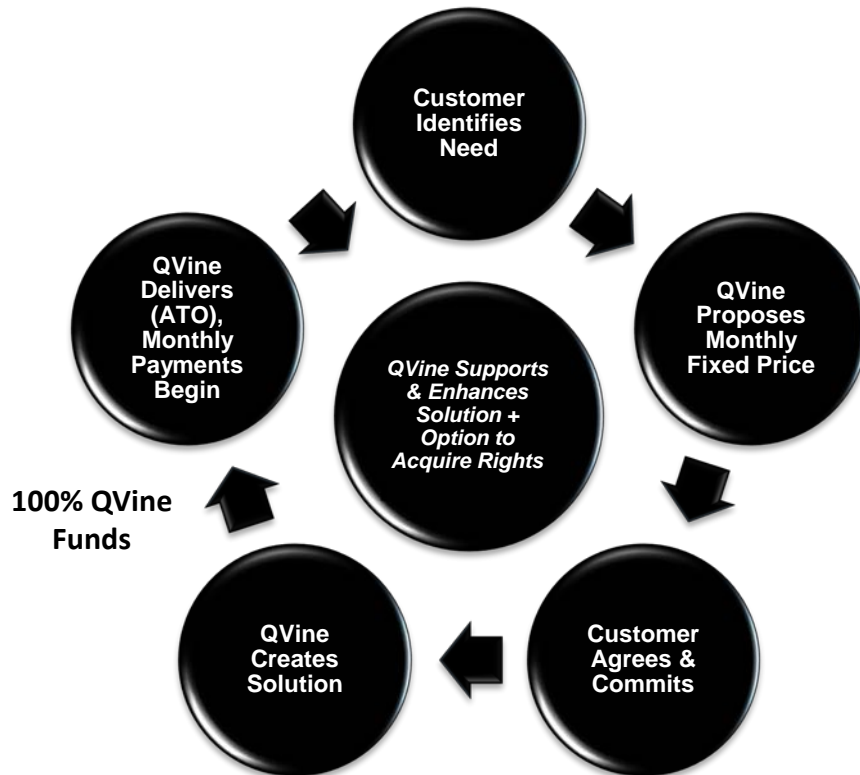
**QVINE**



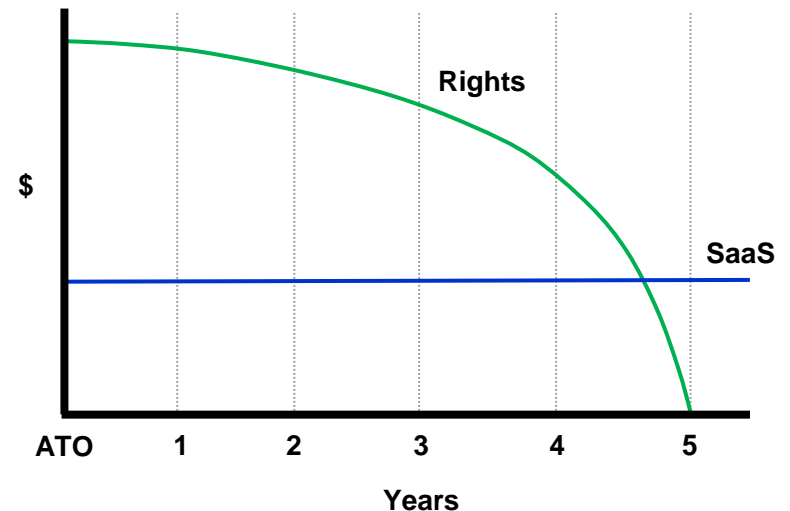
Available on  
**Microsoft Azure  
Marketplace**

# The QVine SaaS Offer

Providing no-risk, turn-key, fully supported software solutions built to customer specifications



## Option to Acquire Rights at Any Point



- Rights granted at no cost after Year 5
- Recognizes most Sponsor contracts complete the total period of performance

We create and deliver turn-key customized software solutions using a Software as a Service (SaaS) model



## Business Automation

Solves complex mission & business requirements through technology-enabled automation



## Business Intelligence

Transforms data into actionable insights using advanced data visualizations



## Artificial Intelligence & Machine Learning

Provides a broad set of process operators used to design analytic and predictive models



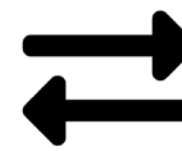
## Content Management

Manages the creation, modification, and publication of digital content



## Integrated Data Management

Provides a unified solution for the managed ingestion, organization, and enrichment of data in the lake



## Cross Domain Solutions

Enables secure data and file transfer between physically separated networks

We provide the full range of support as part of the SaaS solutions

## UX

### User Experience

We identify and create personas, customer journeys, storyboards and interactive prototypes to fully capture the user experience



### Assembly & Configuration

We use low-code techniques to assemble and configure your solution to meet your specific requirements and needs



### Information Assurance

We engineer the solution to meet the specific information assurance and security requirements of the customer



### Operations & Maintenance

We operate and maintain all aspects of the solution in the host environment



### Updates & Enhancements

We update, fix, and enhance the operational solution as needed



### User Training & Service Desk

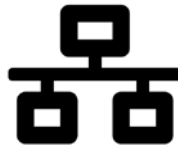
We train your users on the solution and provide all needed user support

Soar enables ubiquitous, convenient, on-demand access to your customized SaaS<sup>1</sup> solution



## On-Demand Self Service

Enables customers to unilaterally provision the use of the software



## Broad Network Access

Users can access the solution using standard devices such as browsers, tablets, mobile phones, laptops, and workstations



## Resource Pooling

Can be configured to serve multiple consumers with a multi-tenant model while keeping each tenant's data isolated and inaccessible to other tenants



## Rapid Elasticity

Can be elastically automatically provisioned and released to scale rapidly outward and inward commensurate with demand



## Measured Service

Offered under a pay-as-you-go, pay-for-what-you-use consumption model for a monthly fixed price

<sup>1</sup>NIST Special Publication (SP) 800-145: The NIST Definition of Cloud Computing

# The QVine SaaS Advantage

QVine created Soar as a low-code platform built with a modular, open architecture that enables the rapid creation of custom, turn-key SaaS solutions



## No Risk

Development and security assessment is 100% contractor funded



## Lower Cost

Build more in less time, significantly decreasing acquisition costs



## Increased Speed

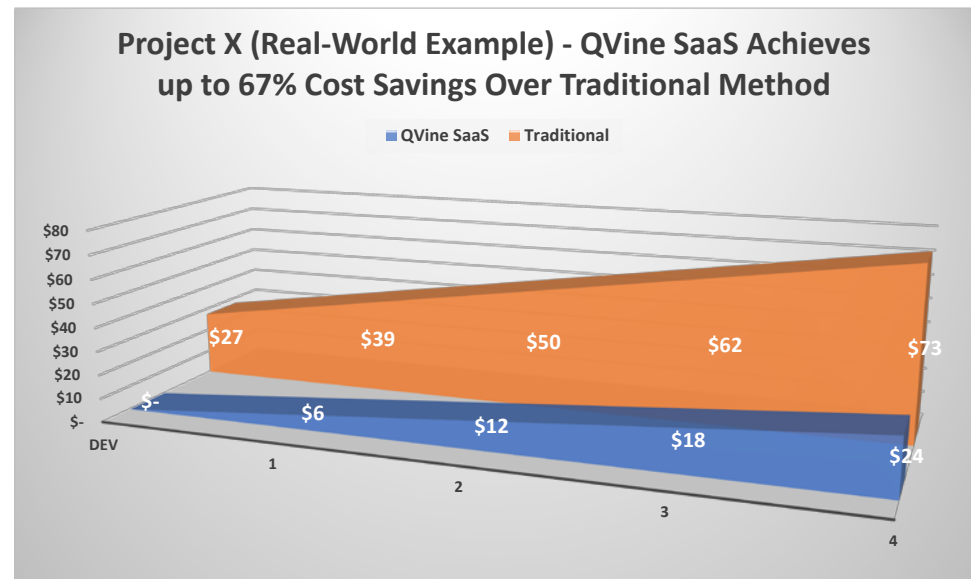
Enables 10X productivity over traditional methods



## Improved Agility

Quickly adapt to mission changes or customer needs

Contract Types		
Fixed Price + QVine Funds		Cost Reimbursable + Gov't Funds
None	Government Risk	High
High	Contractor Risk	Low
Low	Acquisition Cost	High
High	Delivery Speed	Low



# Soar SaaS Ordering and Pricing

Soar is ordered as a monthly fixed price for the consumption of the SaaS solution



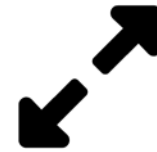
## Pay as You Go

Pay a monthly fixed price for ordered capacity and capabilities



## Pay for What You Use

Pay only for the capacity and capabilities needed



## Extensible

Add more capacity and new capabilities as needed



## Monthly Billing

Payments due within 30 days of the close of a monthly service period



## Pricing

Pricing is based on our existing commercial price list

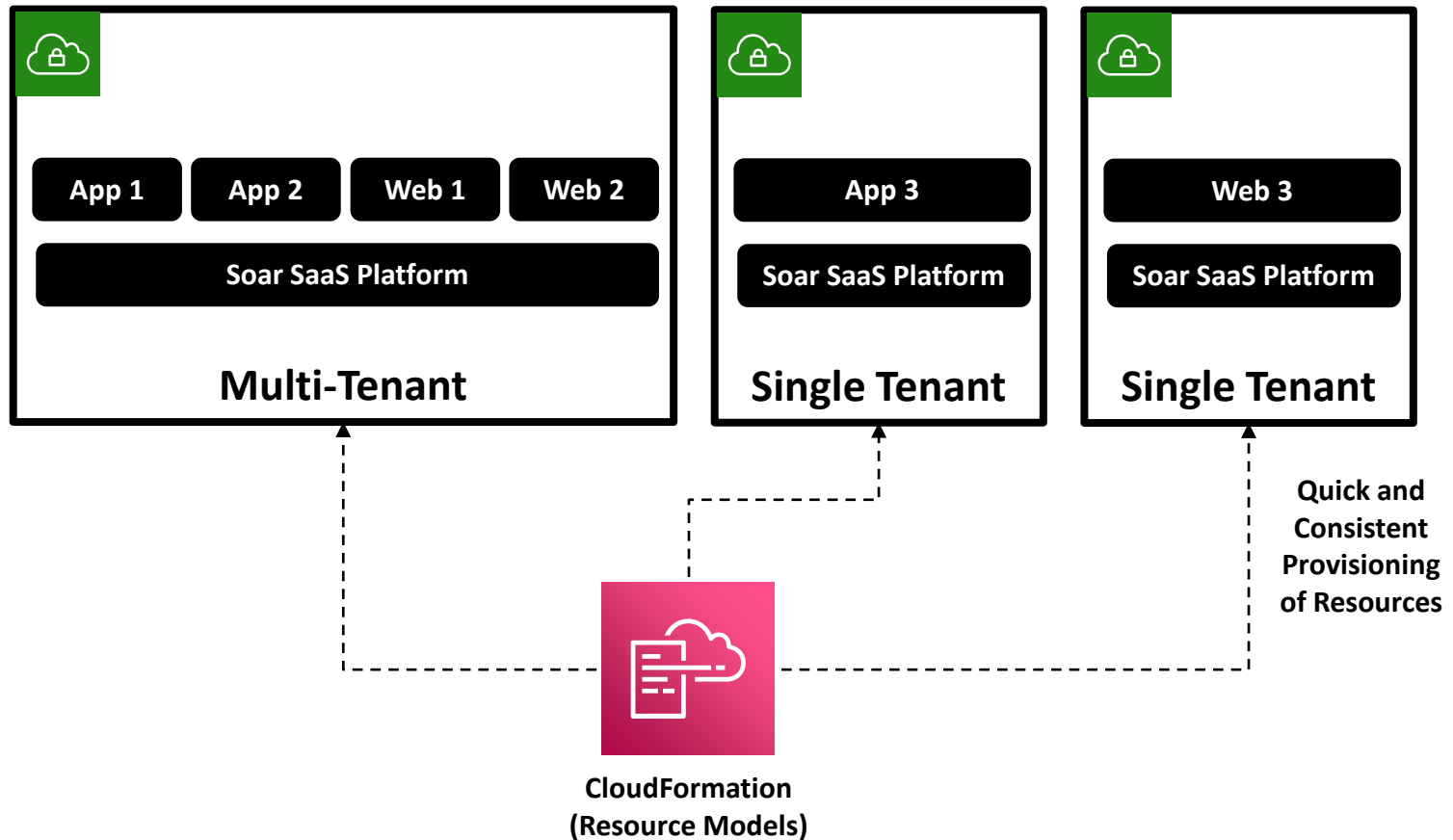


## AWS Marketplace | ICMP

Private Offer enables the customer to negotiate pricing and terms

# Multi-Tenant and Single Tenant Support

Soar supports both multi-tenant and single tenant models





# Soar Acquisition Strategy



Soar focuses on solutions over services and results over processes  
Soar lowers acquisition risk and cost and speeds delivery

