

Zafin, a global fintech innovation leader, empowers financial institutions of all sizes to center their customers, grow relationships and drive revenues.

Zafin's cloud-native SaaS product and pricing management platform separates product and pricing from core processing to accelerate progressive modernization, enable digital transformation and deliver personalization at the relationship level. Financial institutions and their customers benefit from customer-centric experiences, dynamic pricing strategies and open banking capabilities.

Financial institutions on the Zafin platform innovate freely and serve fully, executing product and pricing strategies in half the time while delivering market-leading value propositions that recognize and reward customers for the full extent of their financial relationships.

A typical Zafin installation increases product and pricing efficiency and agility, drives interest and non-interest income, and delivers a positive ROI—often in one year or less.

## Zafin's Scalable SaaS Platform Offers:

Core modernization: Externalize product and pricing from core systems to accelerate digital transformation.

Relationship pricing: Create compelling relationship packages and rewards.

Product Information Management: Facilitate customer-centric journeys with dynamic product and pricing down to a segment of one while strengthening product governance

.Quote-to-Cash: Automate the execution of corporate and commercial pricing arrangements, from quote to cash.

Support narrowly scoped projects, broad cross-bank transformational initiatives and everything in between.



# Catalyze innovation with Zafin's product suite:



#### PRODUCT CATALOG

Unify product information across lines of business and banking channels



## OFFERS & REWARDS

Relationship-based pricing and crossproduct conditional offers



#### **RATES & FEES**

Manage rate and fee pricing for deposit, lending and fee-based products



## **BILLING**

Centralize and automate billing calculations for local and global clients



#### ZAFIN FOR SALESFORCE

Turbocharge your Salesforce strategy to personalize offers, empower frontline employees and deliver a superior customer experience



#### DEAL MANAGER

A one-stop shop for relationship managers to create and execute relevant and profitable client-specific deals

Keep pace with a rapidly changing market and even more rapidly changing customer expectations with Zafin's award-winning SaaS solution.











