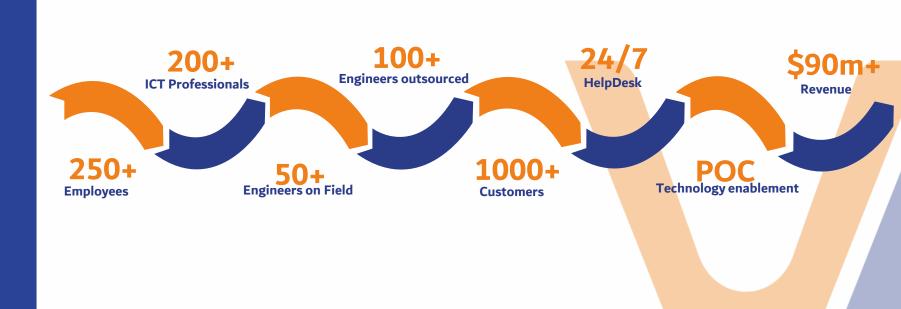




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# **Today**



# **The Business Teams**



### **Our Solutions**

#### **Enterprise Systems**

Servers, Storages, Converged Systems, Laptops & PCs, Thin Clients Workstations, Printers IPG, Convertibles & detachable, All-in-ones, PO

#### **On- Premises Solutions**

Microsoft EA, Client & Server Migrations, Virtualization, AD Consolidation, Exchange, Lync, System Center, Portals & Database Services

#### Infrastructure

Structured Cabling, Physical Security, UPS Solutions ,Audio Visual System & Data Center

#### **Data Networking & Information Security**

Wired & Wireless solution, Infrastructure Security , Data & App Security Identity Security, Managed Security Services, Cloud Security , Consulting Services.

#### **Cloud Solutions**

Office 365, Exchange Online, SharePoint Online, Lync Online, MS Team, MS-Azure, EMS,OMS, Public/ Private/Hybrid Cloud, Hosting, Collaborations & DR Services

#### **Business Solutions**

SQL Server, SharePoint, Microsoft ERP & CRM, SAP, FM ERP, RPA & Business Intelligence

#### **Unified Communication**

VoIP PBX, Call Center, CTI, CRM, IVR, Auto Dialler, Fax, Conferencing, Call Billing & Call-recording

#### **Managed Services**

Warranty Services, Implementation Services, IT Relocations, SLA based Services, Consulting, Managed Services & Outsourcing

# **Our Differentiators**



# **Seven Seas Data Modernization Strategy**



#### 1. Discover

Discover SQL Servers deployed across organization using MS MAPS toolkit.



#### 2. Assess

Categorize and assess servers, databases and applications along with stake holders to identify nodes which can be prioritized or deprioritized from scope.



#### 3. Design

Identify a host destination for each database and/or applications and based on factors like latency, capacity, compatibility, criticality, complexity etc.



#### 4. Migrate

Through pilot and rollout phases measure and move serves workloads for a seamless and smooth transition.



#### 5. Design

Proactive monitoring of performance, resource consumption, using dB Watch and by provisioning managed services for SQL Server database management.

# **Some of our Previous Projects**

#	CLIENT SECTOR	SERVER COUNT	IN SCOPE SERVERS	ENVIRONMENT POST PROJECT	ESTIMATED SAVINGS (AED)	% SERVER REDUCED	MAX VIRTULIZATION
1	Media	81	35	9 Production Servers + DR	2.3 Millions	74.29%	Yes
2	Services	32	32	10 Production servers +staging +testing	5 Millions	68.75%	Yes
3	Holding Company	122	81	10 Production Servers + DR	12 Millions	87.65%	Yes
4	Oil Sector	21	21	12 Production Servers + DR	1.5 Millions	80.95%	Yes
5	Semi Government	38	25	10 Production Servers + DR	1 Million	68%	Yes
6	Government	28	19	10 Production Servers + DR	1.3 Millions	47.37%	Yes
7	Oil sector	25	25	10 Production Servers + DR	5 Millions	60%	Yes

<sup>\*</sup> Savings estimated by calculating deficit amount on excess license usage or by calculating licenses released post consolidation process. Consolidation process also includes by removing certain nodes post confirmation by the client.

 $<sup>\</sup>ensuremath{^{\star}}$  Reduction % calculated based on In-Scope servers..

# Any Questions? Thank You



Rethinking IT

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