bestmile
optimizing mobility

On-demand Mobility Services Now

Embrace the new automotive era and manage the decline of vehicle ownership

On-demand mobility is booming, and shared autonomous vehicles will bring new challenges and opportunities to automakers. Private auto ownership is expected to decline. OEM business models will need to shift from manufacturing vehicles to operating mobility services. OEMs must decide whether to build their own or partner with technology stack provider to enable new mobility services.

What is Bestmile?

Bestmile is the intelligent on-demand transportation operating system for automotive OEMs needing to create and run professional mobility services. We combine stochastic optimization and machine learning to deliver the market's most efficient matching, dispatching and pooling technology. Bestmile provides all the tools (core engine, APIs, applications and communication protocols) to create the new mobility services of tomorrow.

Optimizing mobility:

- One platform for multiple on-demand mobility services such as: ridehailing, micro-transit, robotaxi, autonomous shuttles

- Gain a competitive edge with maximized assets utilization and optimized performance

- Test service specifications prior to launch with a real platform

- Integrate with existing transportation network and 3rd party technologies

- Transition from today's driven world to tomorrow's autonomous one

Reduce costs & time to market

- Out-of-the-box platform with both back-end and front-end capabilities

- Vehicle-agnostic solution that helps manage the transition towards AV

- Cloud solution with no hardware or software inside the vehicles

Deploy your on-demand mobility services in weeks

Increase flexibility & reduce risks

- Optimization of mobility scenario thanks to Service Design pre launch

- Easily test viability and performance of new business models

- Transparent pricing aligned with our customers' success

Cut your fleet size by 10x thanks to ride sharing

Rely on leadership & market expertise

- Real-world experience with autonomous vehicles since 2014

- Used by major transit operators around the world

- Trusted actor in a wide and complex ecosystem

Work with trusted partner, selected by EU programs such as H2020

"We've worked side by side with the Bestmile team to create a service that supports the passenger-first mentality we wanted. They helped us identify our customer needs and how to meet those needs while optimizing our business further."

- Will Coleman, CEO, Alto Ridehailing

ALTO

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Bestmile deployed on Microsoft Azure delivers the market most agile mobility platform to meet volume and scale
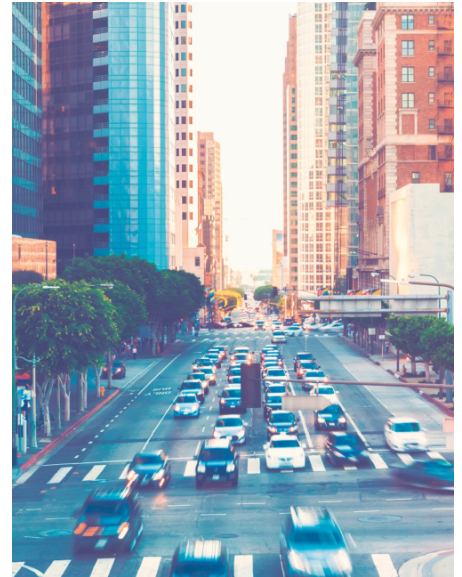
Truly flexible and agnostic platform

- Complete end-to-end platform including optimization backend, traveler and driver applications, communication protocols, booking and 3rd parties APIs

- Already in operation, worldwide, for both autonomous shuttles and ridehailing, connected to classical transportation systems and integrated with scheduling and payment technologies

- Independent from map provider, vehicle technology stack or 3rd parties software providers

Scalable cloud solution

- Choose between the cloud or your own tenant

- Ensure the security and data protection you deserve

- Accelerate your deployment with Azure technology
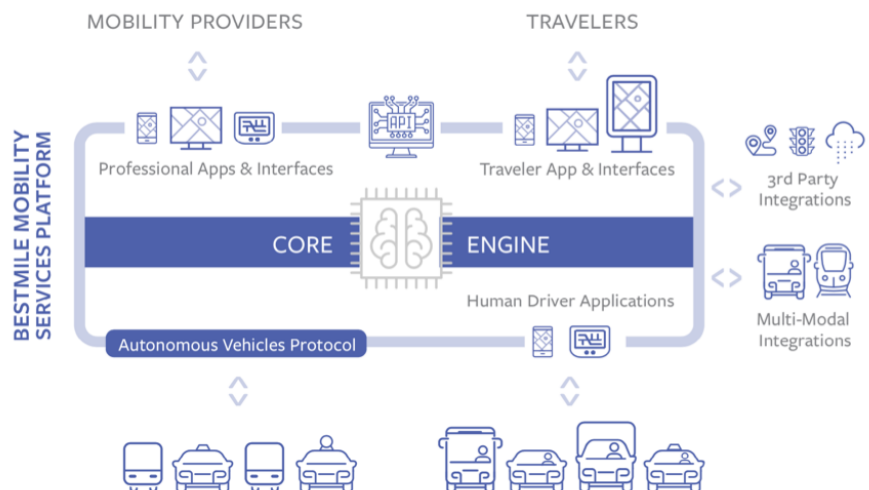
An offer to get you started

We are a team of experts, deeply passionate, with customer focus, willing to help OEMs deploy professional on-demand mobility services to compete with industry new entrants.

To evaluate the capabilities and scalability of our platform, we propose to start working together through:

- A Service Design analysis, or

- A Proof-Of-Concept project

Tangible Benefits

- Become a leading player of the on-going mobility revolution

- Ensure new revenue streams thanks to service operation

- Enhance societal and environmental impact thanks to advanced optimization

Bestmile key figures

- Team of 60+ international people

- Offices in Lausanne, San Francisco, Singapore and Tokyo

- Raised $14,5M of funding

Why Bestmile?

The world is changing fast and there is a clear need to transport more goods and people with less vehicles. Bestmile can help investigate, create, test and operate new services and disruptive business models. Don't hesitate to challenge us.

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