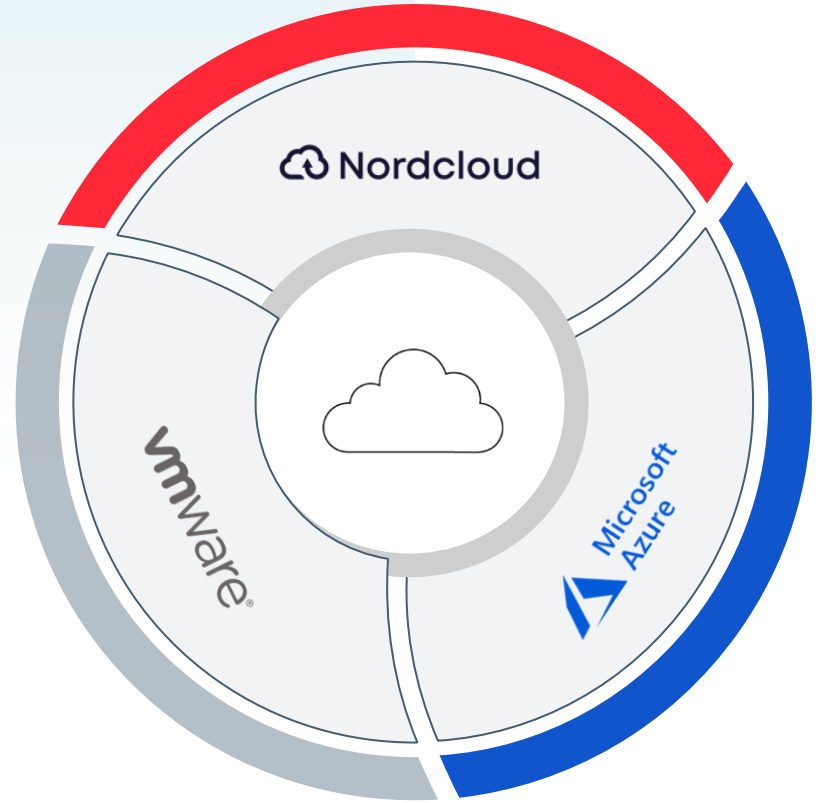


# AVS Nordcloud Approach Intro

Vmware on Azure



# Agenda

- AVS Solution Benefits
- Nordcloud Credentials
- Method and Approach
- Managed Cloud Introduction

# Take a fast, low-risk road to cloud value



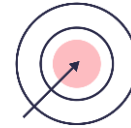
## Fast migration to cloud

It's like pressing a button to lift-and-shift your on-premises workloads to Azure. Mass migration can be done in weeks instead of hours or years.



## Reduced risk

No service breaks or IP changes, so you can leverage cloud quickly with no risk.



## Springboard to greater value

A foundation for maximising ongoing value because you have direct access to native Azure services - and can modernise in a strategic, iterative way.

# Run VMware workloads natively on Azure



Get scale, automation and **fast provisioning** for your VMware workloads on global Azure infrastructure.



Keep using your **existing VMware investments, skills, and tools**, including VMware vSphere, vSAN and vCenter.



**Modernise** your VMware workloads by integrating with **native Azure management, security and services**.



Take advantage of **unmatched Azure pricing and benefits** for Windows Server and SQL Server.



Confidently use Azure VMware Solutions knowing that they're **first-party Microsoft offerings** backed by VMware.

## Nordcloud Credentials

# Nordcloud has strong credentials



VMware  
Master Services  
Competency

VMWARE CLOUD

Achievement of advanced technical certifications,  
proof of high-level service capability and expertise  
validated by customers.

Gold

Microsoft  
Partner



Azure  
Expert  
MSP

## Our Approach

Our approach is a 5 stage process. The process can be spread over the period needed

### Assessment

Refine recent assessment output and determine optimal transition plan

### Setup

Build AVS environment with connections

### Migrate

Migrate the workloads into AVS (with test and assurance on 0 downtime)

### Manage

Manage the VMs with an end to end experience

### Optimise

Enable the design and transition to native as needed

The approach can be done in workload batches, typically in 50VMs at each time (but this can be flexed based on need)