

### About AvePoint

#### Migrate. Manage. Protect.



AvePoint is headquartered and maintains its principal operational center in Jersey City, NJ, with approximately 1,600 employees located in wholly owned operational centers on six continents.







From Tahoe to Today

Inc. Magazine **Hire Power Award** 

Ernst & Young
Entrepreneur
of the Year

Windows IT Pro Best SharePoint Product

Deloitte
Technology
Fast 500

15K

6M

88

7

Customers

Cloud Users

Countries

Continents





Microsoft

**2017 Partner of the Year Winner**Public Sector: Microsoft CityNext Award

**2016 Partner of the Year Winner** Technology for Good Citizenship Award

**2015 Partner of the Year Winner** Collaboration and Content

**2014 Partner of the Year Winner**Public Sector: Public Safety and National Security



# Global Cloud Footprint





### AvePoint Cloud Backup



#### Unlimited, automated backup for your Microsoft Cloud assets

Automatic backups, up to 4X per day, for Dynamics 365, Office 365 - SharePoint Online, OneDrive for Business, Exchange Online, Project Online, and Groups. Unlimited options give you flexibility to protect content as your organizational needs dictate.



#### Granular restore, in or out of place

Search for and filter content for restore based on properties—including content type, owner, date created, file size, parent list name, parent folder name, email subject, date sent, and more. Restore granular content in place or out of place – even to your file system or export as a PST!

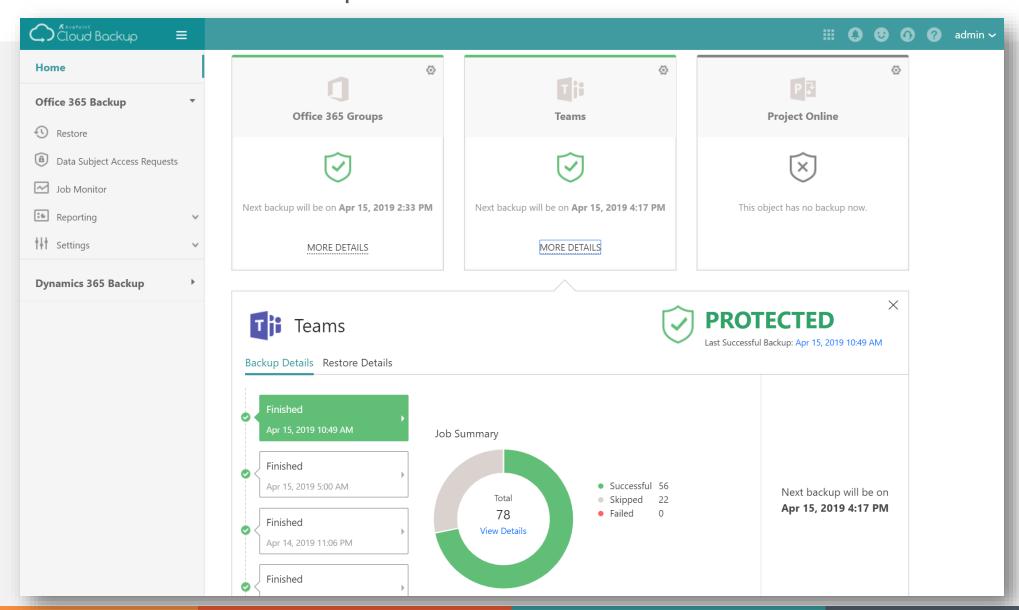


#### Visibility and control over protected content

Simple dashboard display gives immediate insight into what services are covered – and where you may be exposed. Whether you bring your own storage – or use AvePoint's Azure storage – you retain full control over your protected content!



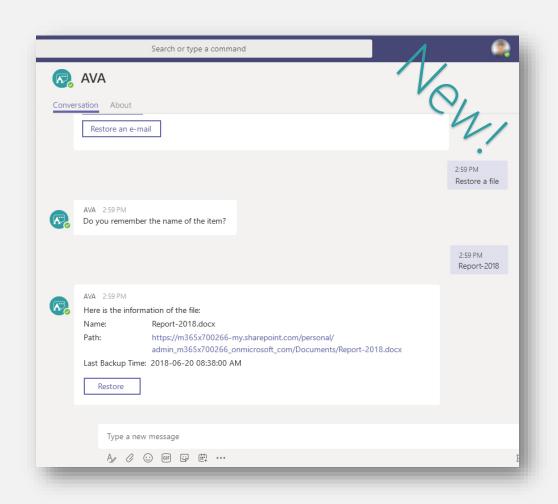
### Automated backup across Office 365 workloads





### AVA: AvePoint's Virtual Assistant





#### Give users a place to look for lost content:

- Filenames that can't be found
- Documents modified recently
- Broken URLs to documents and files
- Lost e-mails that can't be searched in Exchange / Outlook

#### Highlight quick-wins to limit support calls:

- Identify version history, first and second level recycle bins, soft-deleted content
- Identify recent data in AvePoint's backup data sets
- Fully security-trimmed to each user



# Delegated controls to empower users

### Work with security teams

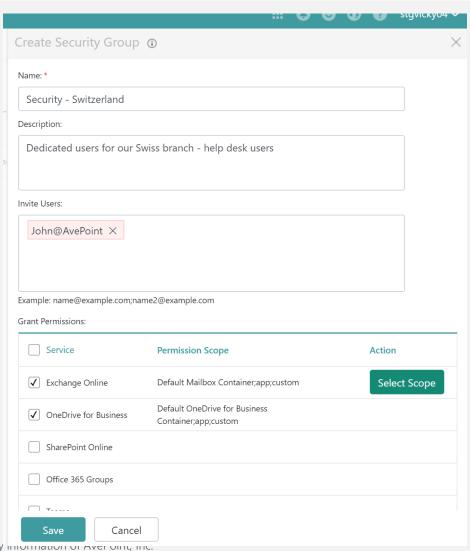
- One backup SLA, but many ways to restore
- Divide by country, department, title, division, etc.

### Identify service administrators

- Give Exchange teams access to e-mail
- Give SharePoint teams access to Groups / Teams

### Delegate help-desk calls

 OneDrive and Mailbox request can go to lower-level help-desk administrators





### Your benefits



### Comprehensive Protection

Backup your Office 365 & Dynamics 365 content from a single service. No need to rely on multiple backup vendors, or locate data across multiple cloud services for restore.

#### Backup Data Ownership

Store backup data with the storage provider of your choice – including AvePoint!
Bring your own storage, or take advantage of AvePoint's unlimited offering to avoid storage limitations

#### SLAs on Your Own Terms

Quick, on-demand recovery ensures you have access to data when you need it most. Backup up to 4X per day helps you meet aggressive RPOs. Restore offline even if the cloud service is down or corrupt!



### Your benefits



# In or out of place granular restores.

Restore documents, emails, tasks, lists, and SharePoint information in or out of place.
Restore one or more documents, libraries, lists, sites, Teams or Mailboxes at once with ease.

# Choose your own retention up to unlimited.

Choose up to a two year retention or retain all your data for the length of your license.

# Comprehensive support for Office 365 information.

Backup Teams Chats, Documents, SharePoint Lists, List Items, Metadata, Settings, SPO Workflow information and more!



### Not just capturing and storing documents...



#### We aren't a mailbox backup company with aspirations for more.

AvePoint has been providing migration, security and governance solutions for SharePoint and Office 365 since their inception.

We understand the importance of security and data structures in Office 365!

We utilize a combination of APIs to capture all the data that's critical to Office 365 information.

We do this in ways that are optimized for Microsoft Best Practices and throttling avoidance



### AvePoint Cloud's Return on Investment

### Legacy Backup

- Cost of compute / VMs
- Cost of network traffic
- Cost of storage
- Cost of maintenance / up-time
- Customer-owned security
- Cost of software license

### Cloud-to-Cloud Backup

- Dynamic resource availability
- Azure datacenter networks
- Unlimited Storage
- Automated patching and updates
- ISO 27001:2013 certified
- Fixed subscription pricing





# Don't just take our word for it...



#### Check out the evidence for yourself!

"We wanted the ability to back up files to multiple cloud platforms, and AvePoint was the only one who had the capability to do that."

Kevin Tsuei
Technology Practice Director





#### **NEW ZEALAND**

"[AOS] ensures there is no potential to lose any of our SharePoint Online data in the future."

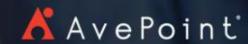
James Dickinson
Chief Information Officer

"[AvePoint Online Services] gives us assurance that if documents go missing or we run into problems within our Office 365 environment, we have a full backup available in the cloud along with granular content restoration abilities to minimise business disruption."

John Baddiley Senior Business Manager











#### Chapter 1: Data Loss in North America

It's no secretive are living in a repidly expending datasphere, where information is usually accessed on laptops instead of in libraries. Globally, more than 16 setabytes of data was generated in 2016 alone, which equates to more than 17 trillion gigalitytes (Reimol, Gentz, & Rydning, April 2017). That number continues to grow exponentially with the rise of connected devices and expanding internet of things (Inf.) technologies.

As we grapple with how to productively use such vast amounts of data, we also struggle to undentand how to best storw and protect all that information. With more than 60 million companies actively using Office 365, some contoners are left wondering how best to approach backup as part of their content and data management, strategy.

Nowadays, most businesses have some method to backing information. Globally, data protection vendors are popular; STNs of businesses use two or more data protection vendors (Dell EMC, 2016). These vendors helpquatomers store, protect, manage and retrieve implaced data. Free eBook

### Office 365 Backup Handbook

- Common ways companies lose data, and how to protect against them
- Secure data management and backup techniques
- Office 365 native backup and restore capabilities and how to extend them

Free Download >

https://www.avepoint.com/unlimited-cloud-backup-ebook/

# Also, watch our webinar...

(or read our blog post)



#### Debunking Myths: Native Office 365 Backup Coverage and Gaps

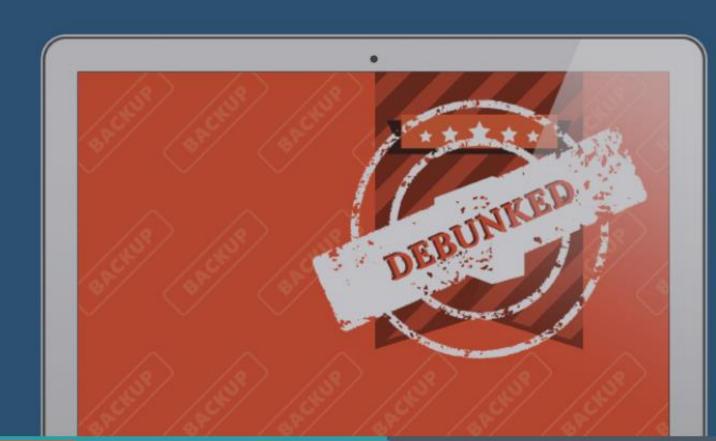
Set and execute a backup strategy that meets your organizational goals using a mixture of native controls and third party backups.



This webinar has already aired. You may watch an on-demand recording by registering below.

Duration: 1 Hour

Watch on-demand →



### AvePoint



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