



No more juggling numerous spreadsheets or supporting multiple, legacy software tools that create redundancies and cause errors.

Get a clear picture of profitability for every step of every project, improve agility and scheduling, and eliminate bottlenecks created by information silos with actionable intelligence in real time, all the time with **HEADSTART** for ETO.

GET A HEADSTART ON YOUR ERP PROJECT

HEADSTART for ETOs delivers a unified platform that connects your processes and activities involved in selling, designing, manufacturing, shipping, and servicing your ETO product in one, user-friendly solution. Sikich's HEADSTART methodology ensures predictable, repeatable deployment success and a short time-to-benefits with a preconfigured set of industry-best practices. Made specifically for small to midmarket engineer-to-order (ETO), make-to-order (MTO), and configure-to-order (CTO) manufacturers, HEADSTART for ETO, powered by Dynamics 365 Business Central, can be deployed in as little as 12 weeks. Benefit from our years of experience with an implementation that emphasizes speed-to value, risk mitigation, and complete visibility and control throughout the project.

EXTENSIONS AND ACCELERATORS MADE FOR YOUR INDUSTRY

Access important **usability enhancements right out-of-the-box** with extensions and application accelerators, developed by Sikich for Dynamics 365 Business Central, enabling you to take engineering and production excellence to the next level.

- Project Accounting
- Estimating: Project Cost, to Complete vs at Complete
- Project Material Management
- Engineering Change Management
- Quality Control

- Vendor Performance
- Predictive and Scheduled Maintenance
- Mobile Warehouse Management
- Mobile Shop Floor Data Entry
- Shipping

OPTIMIZE YOUR ENGAGEMENT

With **HEADSTART** for ETO, you can **address 80 percent of your business requirements** with our single set of configurations, application extensions and minor process changes, to help you avoid unjustifiable costs and delays. Once **HEADSTART** is deployed, we collaboratively work with your team to prioritize needed changes, identify solutions, and create the final scope that will take the project through to live operation. Once your solution is deployed and live, it's up to you whether you want to continue with a support plan or manage on your own.

WHY SIKICH HEADSTART

Sikich, **HEADSTART** addresses much of the complexity, difficulty, and risk of deploying new business applications and offers our clients significant and measurable value. Over the last 35 years, Sikich has performed hundreds of successful ERP, CRM, and business application deployments for companies across the industries we support. With **HEADSTART** for ETO you'll get a solution, made specifically for your manufacturing process, that delivers a well-aligned roadmap of additional capabilities that can support your business far into the future.

WORLD-CLASS, EXPERT SERVICES TO REALIZE RESULTS FROM TECHNOLOGY



ERP FULL-LIFECYCLE SERVICES

We offer a comprehensive range of essential services, from ERP selection to business change management, deployment and integration, to ongoing support.



BUSINESS INTELLIGENCE

Empower people in all roles to make faster, better decisions



DYNAMICS 365 CRM

Create the best possible value from your most important relationships and ensure their longevity.



MANAGED SERVICES

Simplify technology management with powerful expert support that delivers to your top priorities.



SECURITY & COMPLIANCE

From compliance and security assessments to investigating attacks and mitigating noncompliance risks, we're in your corner.



CLOUD SERVICES

Scale resources as your company grows, reduce infrastructure costs and space requirements, and access software capabilities and data from anywhere, at any time.