Cloud Alignment Workshop

Precursor Business Transformation Enabled by the Cloud, supporting Microsoft Cloud Adoption Framework

slalom

Slalom is a modern consulting firm focused on strategy, technology, and business transformation.

Slalom has cloud superpowers…

Where are we at our best? What are we known for?

Business Strategy

Define and implement a holistic cloud strategy and roadmap that maximizes value from the cloud.

Advanced data & analytics

Illuminate insights and intelligence through modern data architectures, AI, and Machine Learning.

Cloud migration

Leverage optimized strategies for rationalizing, modernizing, and migrating existing software to the cloud while supporting users throughout the process.

Engineering

Build new, cloud-native, integrated digital and data solutions.

Operational excellence

Implement a foundation of modern DevOps practices to increase ongoing business and technical agility.
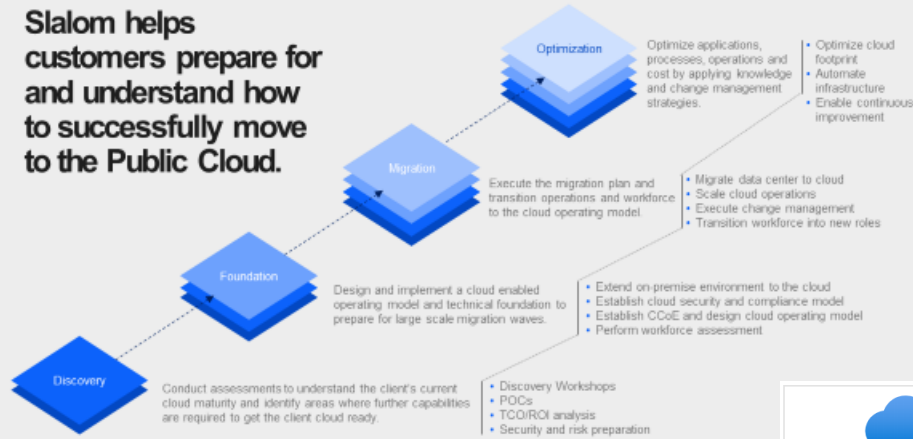
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Cloud Alignment Workshop

- Half-day workshop with client Business and IT Leaders

- Description: *As a precursor to our full Business Transformation enabled by Cloud ("BTeC") engagement, senior Slalom consultants will conduct a Cloud Alignment Workshop with our client's Business and Technology leaders. Focus areas for the workshop will include current state cloud maturity, where you are in the cloud journey, level of alignment across Business and IT regarding cloud transformation, and organizational & talent readiness. Following the workshop, clients will receive a written summary of findings and recommendations, along with a BTeC Discovery work plan.*

- Scope

  - Pre-Workshop prep (review of existing documentation, limited interviews)

  - Workshop event (half-day with up to 8 clients)

  - Post-Workshop deliverable creation

- Deliverables

  - Summary of findings & recommendations from workshop

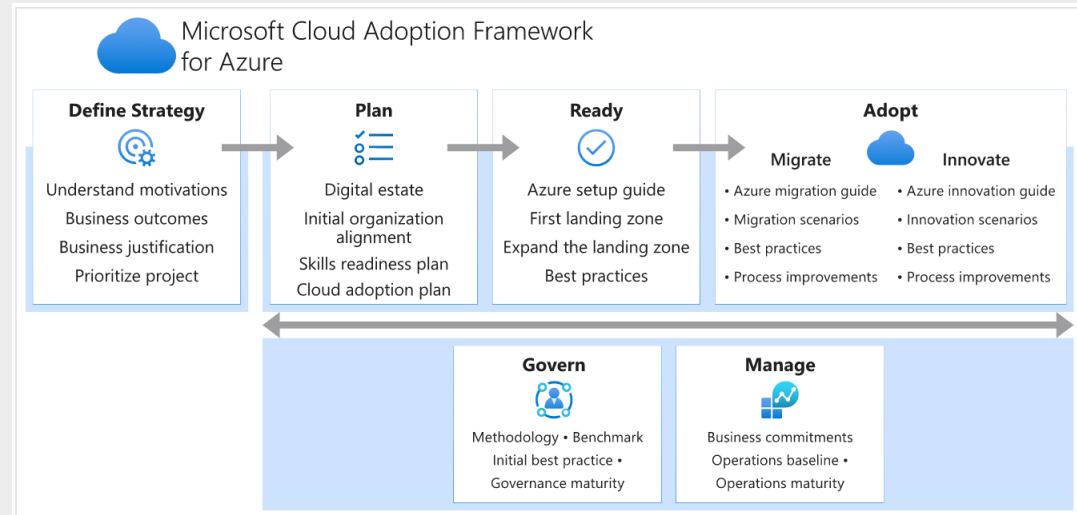 - BTeC Discovery work plan

The opportunity

Slalom helps customers prepare for and understand how to successfully move to the Public Cloud.

Optimization
Optimize applications, processes, operations and cost by applying knowledge and change management strategies.
- Optimize cloud footprint
- Automate infrastructure
- Enable continuous improvement

Migration
Execute the migration plan and transition operations and workforce to the cloud operating model.
- Migrate data center to cloud
- Scale cloud operations
- Execute change management
- Transition workforce into new roles

Foundation
Design and implement a cloud enabled operating model and technical foundation to prepare for large scale migration waves.
- Extend on-premise environment to the cloud
- Establish cloud security and compliance model
- Establish CCoE and design cloud operating model
- Perform workforce assessment

Discovery
Conduct assessments to understand the client's current cloud maturity and identify areas where further capabilities are required to get the client cloud ready.
- Discovery Workshops
- POCs
- TCO/ROI analysis
- Security and risk preparation

Activities listed are a small sample size and are not collectively exhaustive.

BTeC

CAF

Microsoft Cloud Adoption Framework for Azure

Define Strategy
- Understand motivations
- Business outcomes
- Business justification
- Prioritize project

Plan
- Digital estate
- Initial organization alignment
- Skills readiness plan
- Cloud adoption plan

Ready
- Azure setup guide
- First landing zone
- Expand the landing zone
- Best practices

Adopt

Migrate
- Azure migration guide
- Migration scenarios
- Best practices
- Process improvements

Innovate
- Azure innovation guide
- Innovation scenarios
- Best practices
- Process improvements

Govern
Methodology • Benchmark
Initial best practice •
Governance maturity

Manage
Business commitments
Operations baseline •
Operations maturity

Alignment between Microsoft CAF and Slalom BTeC

Slalom's Business & Technology experts and Build engineers work as one to help clients move to the cloud

Stages of Cloud Adoption Framework (CAF)

Slalom takes it further

Define Strategy
- Understand the customer's motivation
- Identify Business Outcomes
- Develop Business Justification
- Identify First Project

✓ "Start with Why" workshops
✓ "Business Value of Cloud" workshops
✓ Goes further than TCO calculators to incorporate specific labor costs, migration cost, training costs.
✓ Capable of high level or detailed ROI calculation

Plan
- Rationalize Digital Estate
- Initial Org Alignment
- Skills Readiness Plan
- Cloud Adoption Plan

✓ Application Rationalization Methodology + Roadmap development
✓ Cloud Excellence Evaluation & Maturity Assessment
✓ Detailed skills assessment by function and role
✓ Agile enabled change approach for overall readiness

Ready
- Azure Setup Guide
- First Landing Zone
- Expand the Blueprint
- Best Practices

Cloud Center of Excellence drives:
✓ Setup and configuration activities and first workload migration
✓ Development and evolution of roadmap
✓ Best practices across the organization

Our Technology experts and Build engineers
✓ Work shoulder-to-shoulder with client dev teams to teach them modern software development in the cloud environment

Adopt
- Migration
- Innovation

✓ Depth and breadth of experience to drive migration and innovation initiatives

Govern
- Azure Setup Guide
- First Landing Zone
- Expand the Blueprint

Our Business experts
✓ Teach how to run and evolve a Cloud Center of Excellence
✓ Teach and apply SAFe Lean Portfolio Management for business-driven governance

Our Technology experts and Build engineers
✓ Securely setup Azure account and environment structure anticipating current and future needs
✓ Building landing zones then migrate and modernize applications

Manage
- Management
- Monitoring
- Resiliency

Our Technology experts and Build engineers
✓ Evolve Cloud Center of Excellence into late stages of maturity
✓ Design for reliability as a driver of feature prioritization

We have a proven track record with clients

o Identifying their business motivation, justification, and TCO

o Migrating portions or the entirety of digital estates

o Modernizing application portfolios

o Building with the client rather than just for the client

o Designing and building modern applications with quality and reliability from the very beginning

o Up-leveling the skills and capabilities of IT organizations

o Redesigning traditional IT orgs to operate as modern IT orgs

o Establishing and running Cloud Center of Excellence to mature how the client maximizes its investment in the cloud

o Moving business and IT organizations to a product- focused mindset

o Leading large, complex enterprises with multiple business lines through their cloud journeys

■ Slalom's BTeC methodology is fully developed and aligned   ■ BTeC + Slalom's Technology experts and Build engineers

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By 2020, 50% of the Forbes Global 2000 will see the majority of their business depend on their ability to create digitally-enhanced products, services and experiences."

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Through 2022, 75% of successful digital strategies will be built by a transformed IT organization, with modernized and rationalized infrastructure, applications and data architectures."

Source: IDC 2018