Ignite Possibilities with Spark







About Spark

What is Spark?

Spark is a cloud-based logic engine that converts complex business logic from **Excel models into API services.**

FASTER DEVELOPMENT, LOWER COSTS

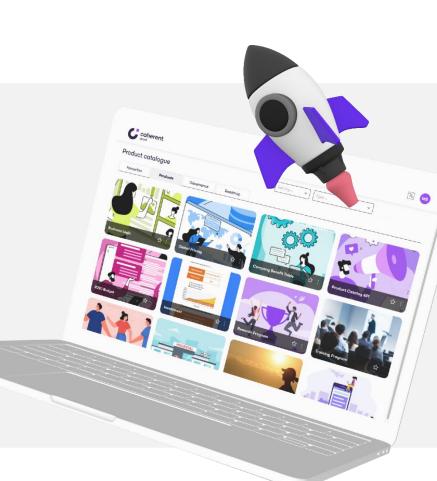
Spark allows you to quickly develop and launch models, applications and products at a very low-cost point.

SIMPLER WAYS OF WORKING

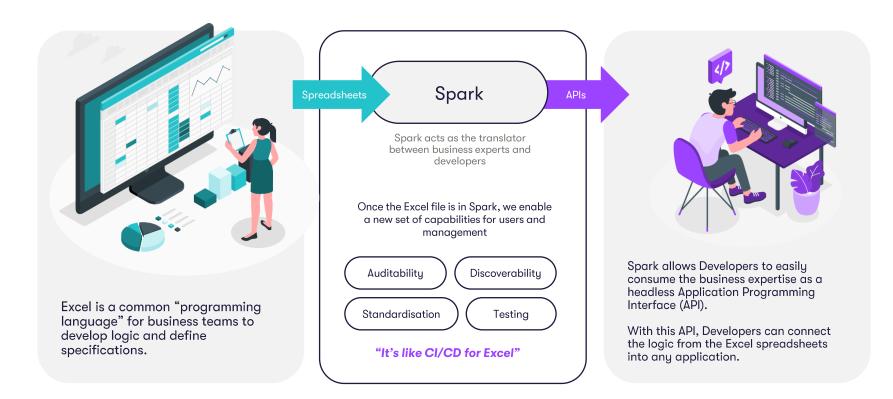
Spark's intuitive management console empowers almost any type of business user to build, fine-tune and update logic-rich applications - no coding skills required.

SMARTER GOVERNANCE AND CONTROL

Rigorous governance is the hallmark of Spark. Centralised control lets you define who can see, edit and execute rules, logic and calculations.



How does it work?



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How can Spark change my business?

4	SPEED	Spark runs up to 100 times faster than excel, turbo charging your models. It is perfect for complex models
QQ	CONNECTIVITY	Spark lets you convert any business logic into an API, allowing your business to make game-changing integrations to digital tools
	CONTROL	Spark allows you to load all your models into a secure, controlled environment with robust versioning, significantly reducing your model risk
ૡ૾	SHARING	Once a model is uploaded in Spark, it can be shared internally and externally with changes easily made just once at the source
Á	EMPOWERMENT	With Spark you can leverage everyone's knowledge of Excel, allowing key members of your team to build, review and revise logic rules on Excel.

Why Excel?



Excel is a universally accessible tool that empowers your business team to constantly update your business logic without putting strain on your development teams

It handles every formula your teams need at different levels of complexity, making it a flexible tool to express business logic

Why APIs?



An API is a software interface that allows different systems to exchange information. It's what powers most digital tools today like your shopping apps connecting to a payment gateway or your weather app getting readings from observatories.

What Spark does successfully is allow your teams to be the creators and managers of their own APIs.

They can now host any business logic they want and developers can simply connect to it. Any changes they make are reflected in real-time.

Example Use Cases

Accelerate your calculations & logic



Accelerate your no-code and modern application development by leveraging Spark for logic and complex calculations

Examples:

- Product Calculations
- Product Recommendation Engines
- Underwriting Logic
- In-force offer calculations
- Offline Calculation Engines

Explain your products digitally



Display your product pricing & illustrations online without the need for IT development

Examples:

- Ouote Tools & Calculators
- Quick Illustrations for sales teams
- FNA for country teams to manage independently

Kick-start your transformation



Utilise Spark as part of a broader digital transformation to rapidly provide enterprise grade APIs to new applications

Examples:

- POS Rules & Logic
- Custom engine development
- Modular Products (e.g. FWD One)
- Claims Rules

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Features

Built for Enterprises

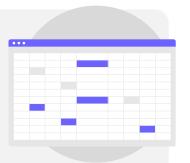
Scalable across platforms and geographies

Start with a single API to build, test and launch a service, or deploy enterprise-wide to apply logic updates across multiple business and IT functions.



Run every type of rule and logic

From straightforward lookup tables to stochastic modelling, Spark supports all forms and types of business rules and calculation logic



Platform agnostic

Modern APIs and security features integrate with cloud-based CRMs, Nocode / Low-code platforms, and custom-built apps. Connectors and SDKs enable Spark to work with legacy and native applications and mainframe systems.



Intuitive user interface

To use Spark, simply develop rules, algorithms and calculations in Excel using hundreds of available functions, drag and drop them into the Spark engine, and start testing and refining applications right away.



Model Control



Sometimes, sharing Excel models across this business can lead to uncontrolled changes and versioning confusion.

With Spark, every version of your model is saved and recoverable. Access is is also configurable for you to ensure that only the right people are making updates to your models.

Your Excel files can be downloaded as a reference for revisions or as offline copies for sharing.

Significantly reduce time and effort

The traditional approach is heavily reliant on business analysis and IT development. Coherent's Spark can enable teams to remove this dependency and improve speed to deployment.

Typical Development Process



Weeks or Months =







Solution designed by teams

Solution approval required



Business analysis of product spec



Production of BRD

Days



Translation to technical design



Coding **Testina** against spec



Cycle repeats to match spec



Approval Deployment

With Spark







Solution approval required



Upload to Spark



Testing live on Spark



Deployment (via API's to f/end and b/end)





Approval Deployment

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About Coherent

C coherent Making Insurance Future-Ready



Office Locations* **Tech Deployed in:**

USA Singapore Hong Kong **Philippines** Japan India China Thailand

USA Singapore **Philippines** Hong Kong Japan Indonesia China Myanmar Thailand Egypt Brazil Kenya

200+ **Employees**

\$14m Series A

100+ **Engineers**

30+ **Actuaries & Data**

Scientists

10+ **US Clients**

Global Insurer Clients

Sample Key Clients:











Our Partner Network includes:



CAPCO















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Thank you.

