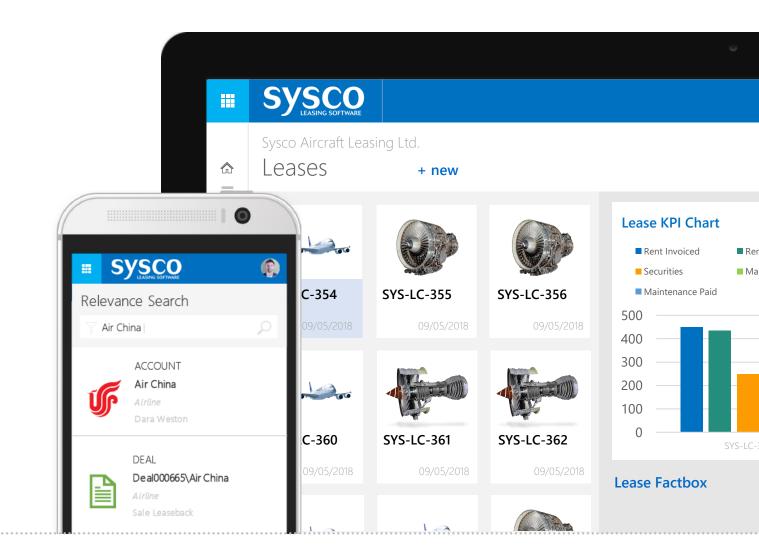


An Overview of Sysco Leasing Software



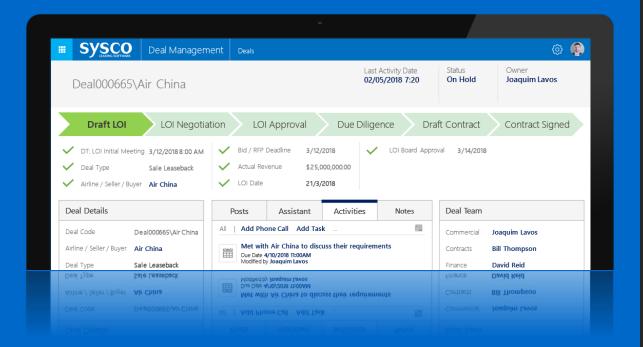
sysco-software.com/leasing/

Sysco Leasing Software

Sysco Leasing Software is an aircraft leasing software platform for deals and leases that provides secure, real-time access to deals, assets, leases and financials for teams.

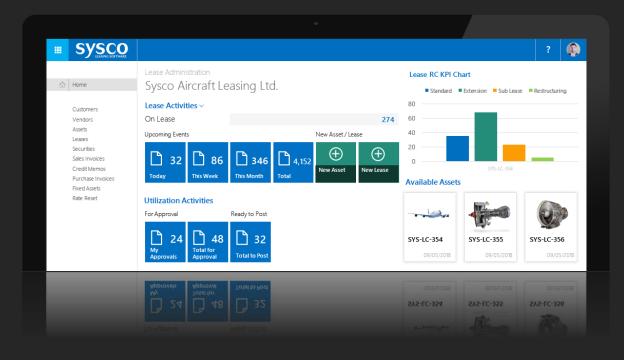
Deal Manager

A collaborative deal management work space for lessor teams.



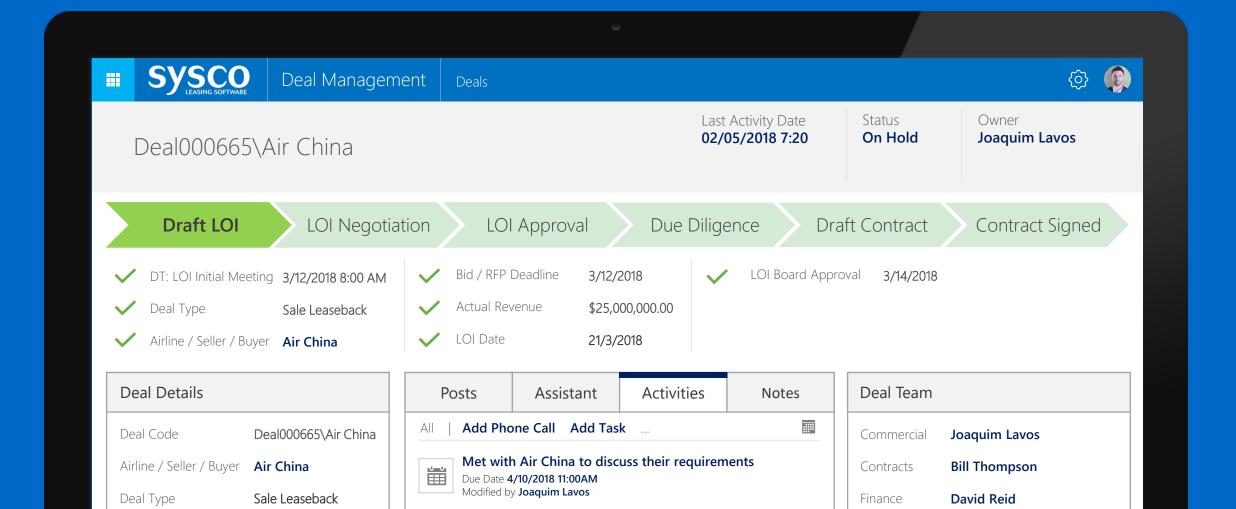
Lease Manager

A collaborative lease management work space for lessor teams.



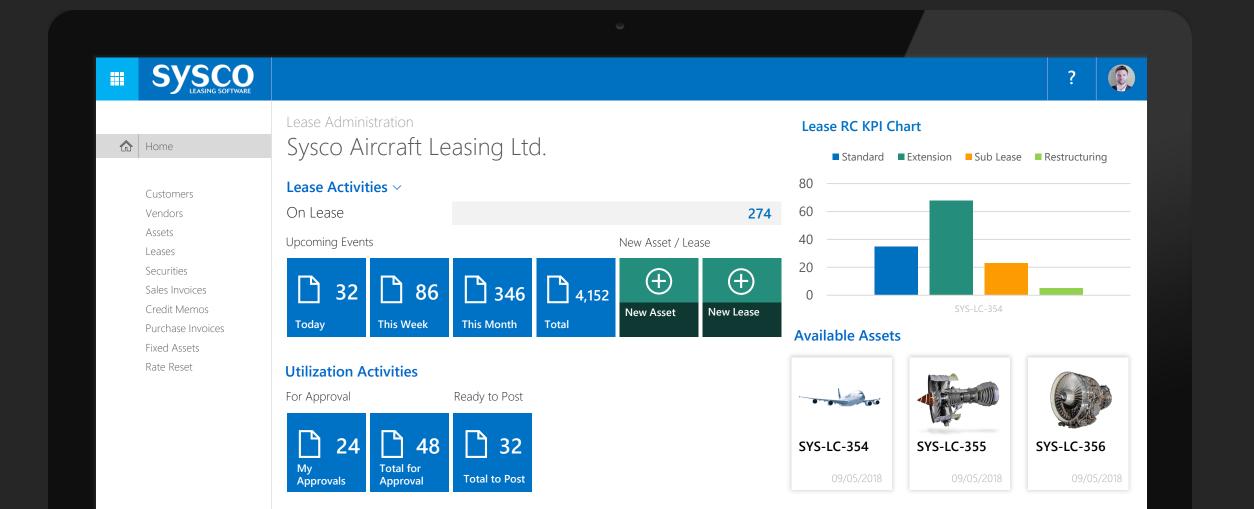
Deal Manager

Deal Manager provides a structured process to deal management and approvals. With full team access across Draft LOIs, Due Diligence, Signed Contracts and more.



Lease Manager

Lease Manager provides a structured process for managing Leases and Lease Financials, Assets & Components, Securities, Customers & Vendors, Billing & Invoicing and more...



Who we work with in the Aviation Industry

Sysco have been implementing, upgrading, extending and supporting customers since 1980























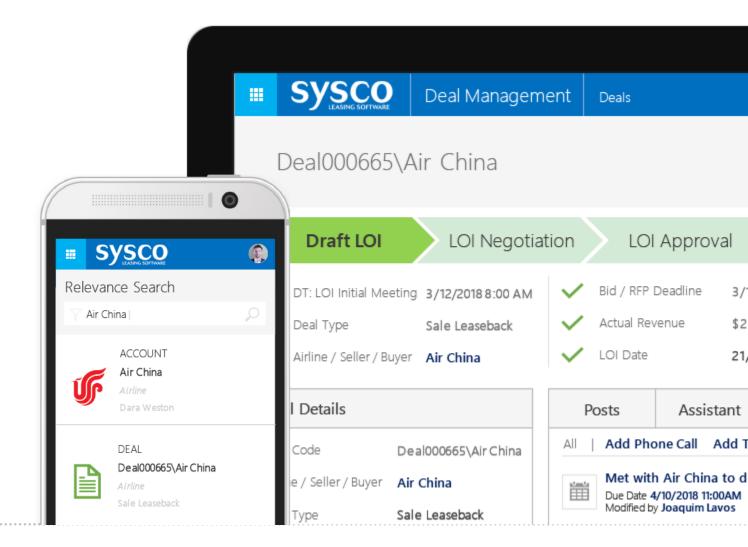








Deal Manager

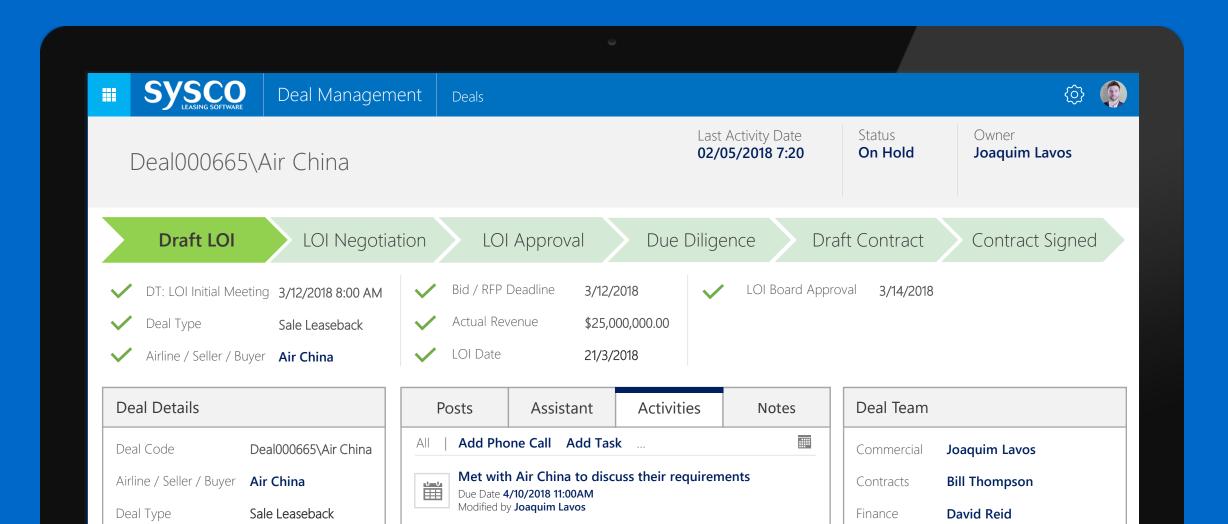


sysco-software.com/leasing/

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Give process to progress with **Deal Manager**.

Sysco Leasing Software provides a structured process to deal management and approvals. With full team access across Draft LOIs, Due Diligence, Signed Contracts and more.



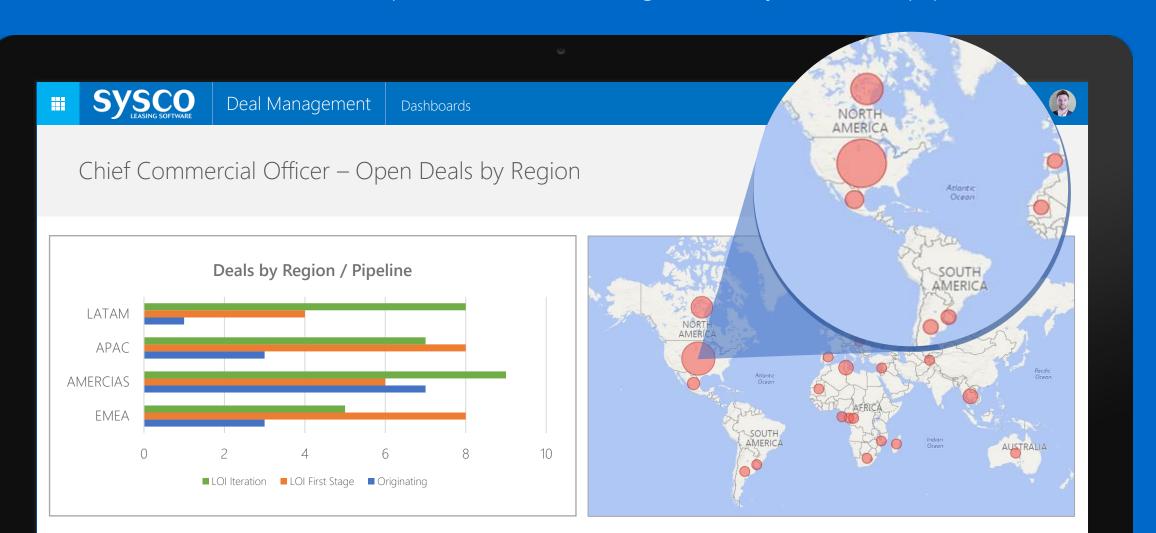
Keep track of business accounts and contacts.

Sysco Leasing Software enables aviation sales and marketing teams to track new and existing business client opportunities; from origination through to contract and beyond.



Focus on the deals that matter most.

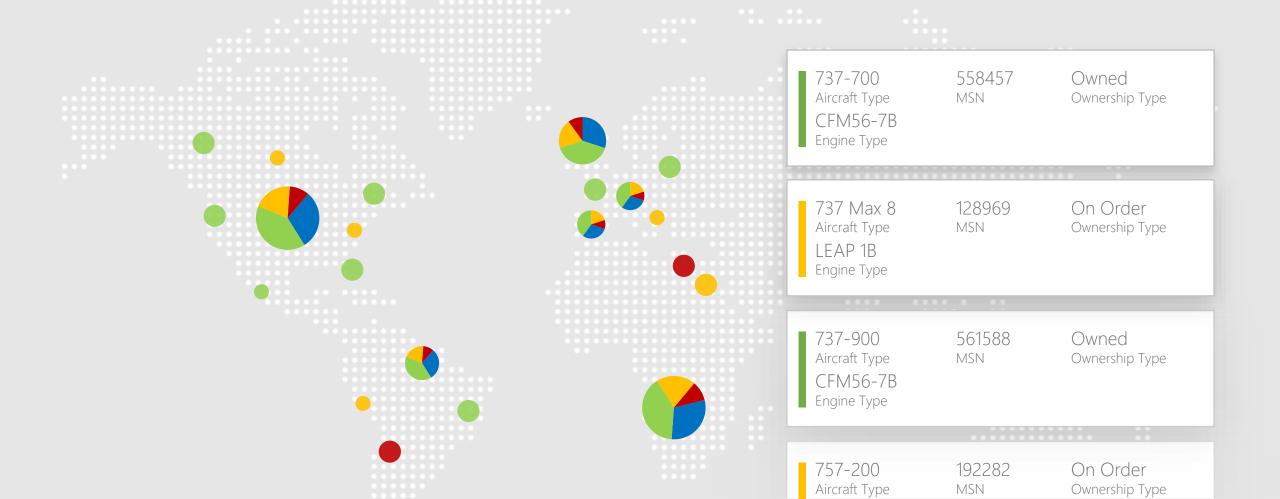
Sysco Leasing Software prioritises your most important deals. Focused dashboards provide instant insights into your sales pipeline.



Instant insight into global fleet portfolios.

Sysco Leasing Software takes in fleets from all major fleet management systems.

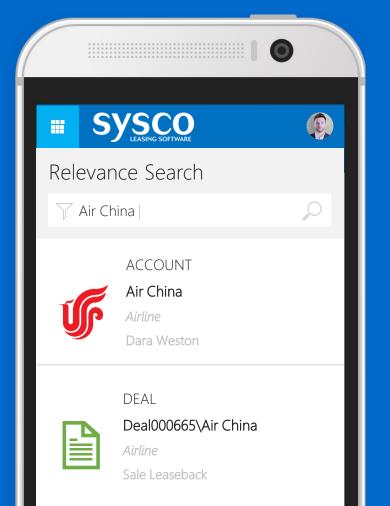
Access your fleet and drill down to asset level by MSN, Asset Type, Lessee Name and more.



Develop aviation deals. Wherever you are.

Sysco Leasing Software travels with you on any web enabled mobile, tablet or desktop. Quickly find and retrieve the information you need, when you need it most.







Shine a spotlight on team deal activity.

Sysco Leasing Software provides a comprehensive audit trail of meetings, emails phone calls, scheduled tasks, notes across accounts, contacts and deals.



Fast, comprehensive search results.

Search across contacts, deals, appointments, meeting notes, email messages and more.



Air China





ACCOUNT

Air China

Airline

Dara Weston



CONTACTS

Air China

Airline

Dara Weston



DEALS

Deal000665\Air China

Airline

Sale Leaseback



APPOINTMENTS

Air China



EMAIL MESSAGES

Aircraft Requirements



OWNER

Dara Weston

Manage document revisions for Bids & LOIs.

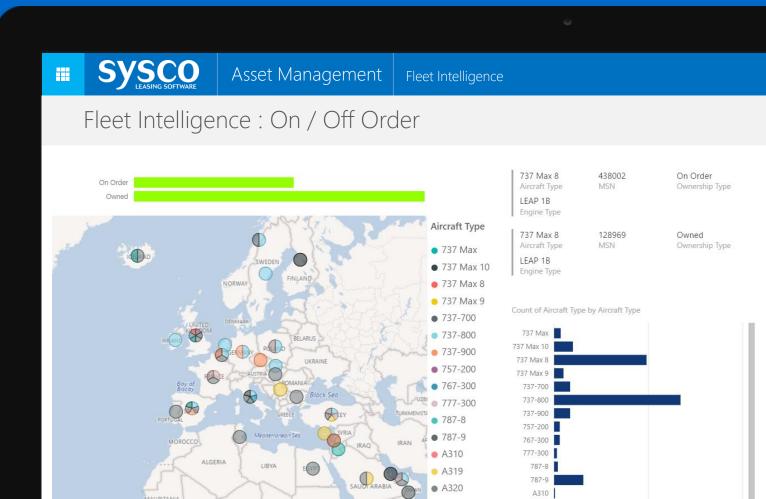
Sysco Leasing Software stores, organises and provides versioning control for important deal documents such as bid iterations and LOIs from draft to contract.



Knowledge is power. Global Fleet Integration.

Sysco Leasing Software integrates with Global Fleet Data Sources, Demand, Valuations and News Services to help lessors shape strategic decisions and identify new opportunities.





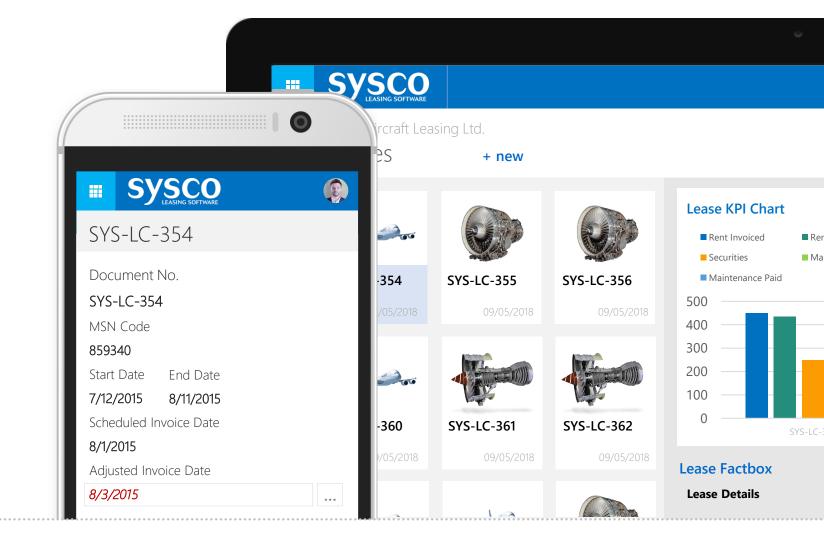
Integrate with Lease Manager.

Sysco Leasing Software provides seamless, two-way synchronisation of information. Pull and Progress deal information to the Lease Manager for real-time data everywhere.





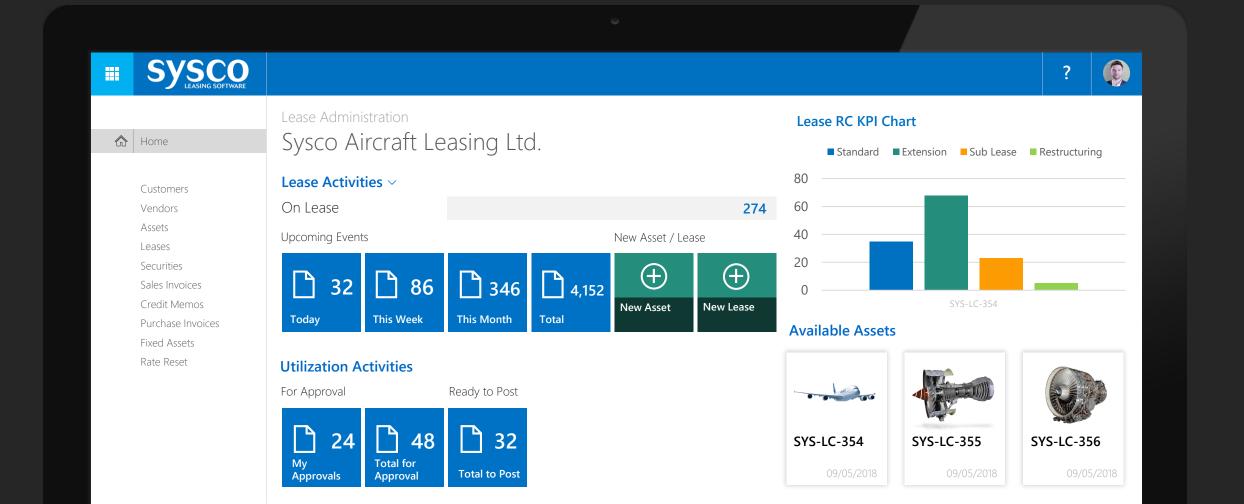
Lease Manager



sysco-software.com/leasing/

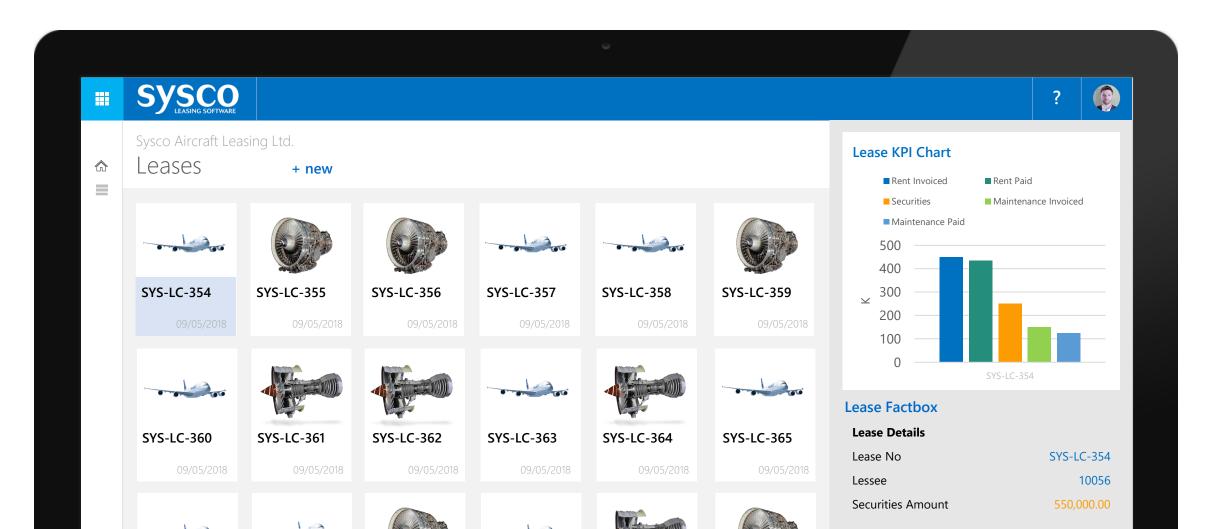
Lease Manager. The new industry standard.

Lease Manager provides a structured process for managing Leases and Lease Financials, Assets & Components, Securities, Customers & Vendors, Billing & Invoicing and more...



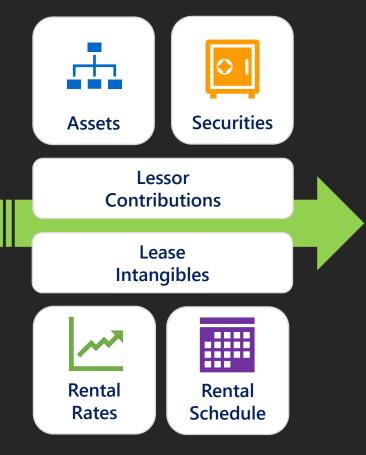
Comprehensive Lease KPIs at a glance...

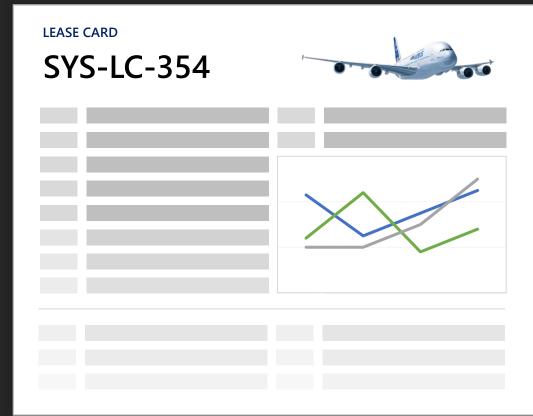
View all active leases with interactive KPI breakdowns that include key facts such as rent paid and pending, securities listed by type, maintenance paid and pending and more.



A 360° view of all lease information

Lease Cards provide an overview of all lease information. View assigned assets, lease securities, lessor contributions and lease intangibles to rates and schedules, MR Allocation and Fund Events through to Utilisation of Leased Assets – with full enterprise reporting.

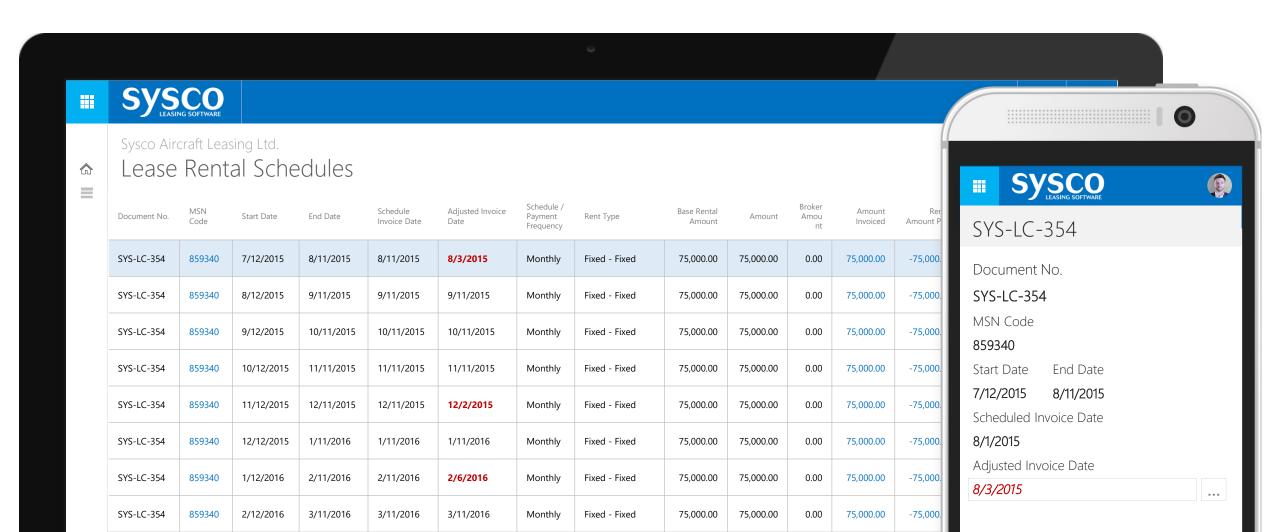






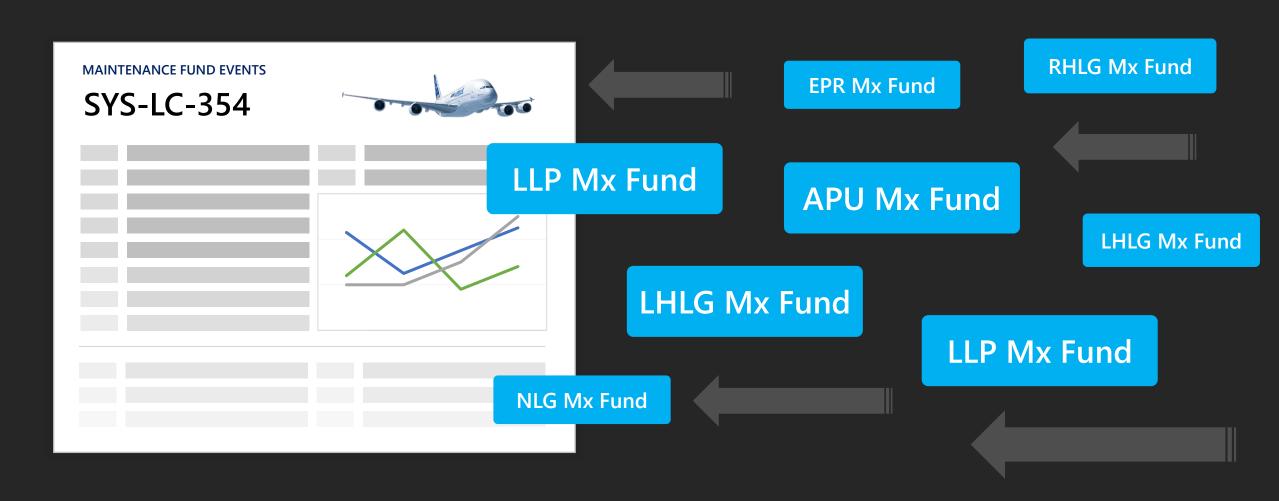
Flexible Rent Rates & Scheduling Engine.

Once Rental Rates are setup, intelligent Rent Schedules compensate for non-business days. Get insight into paid and outstanding rent amounts with direct access to customer invoices.



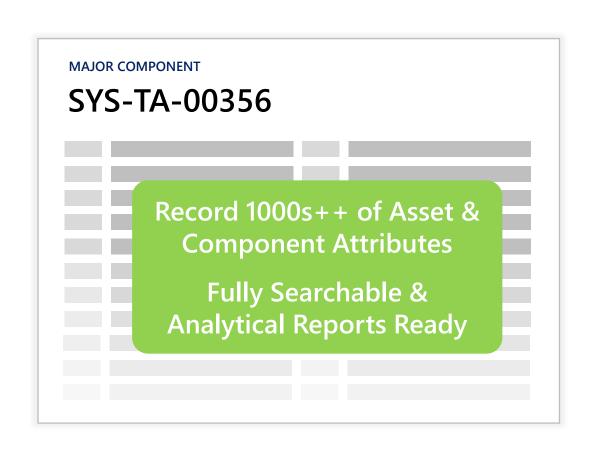
Maintenance Reserve Management.

View the total amounts billed and collected in maintenance reserve fund events for each Maintenance Reserve Fund. Create complex reserve charge configurations and MR by LLPs.



Asset & Component Management.

Lease Manager includes extensive functionality to manage Assets and Components. Assets are created in a parental hierarchy. Drill down from top level major components to component parts to individual, constituent parts of the aircraft or engine.



MSN / ESN / DoM Manufacturer / Series Parts / LLPs etc. Disk Sheets Cover Sheets Asset History

Import Assets
Utilization Reports
Attributes
Technical Specification
Asset Certifications
Shop Visits
Thrust Categories



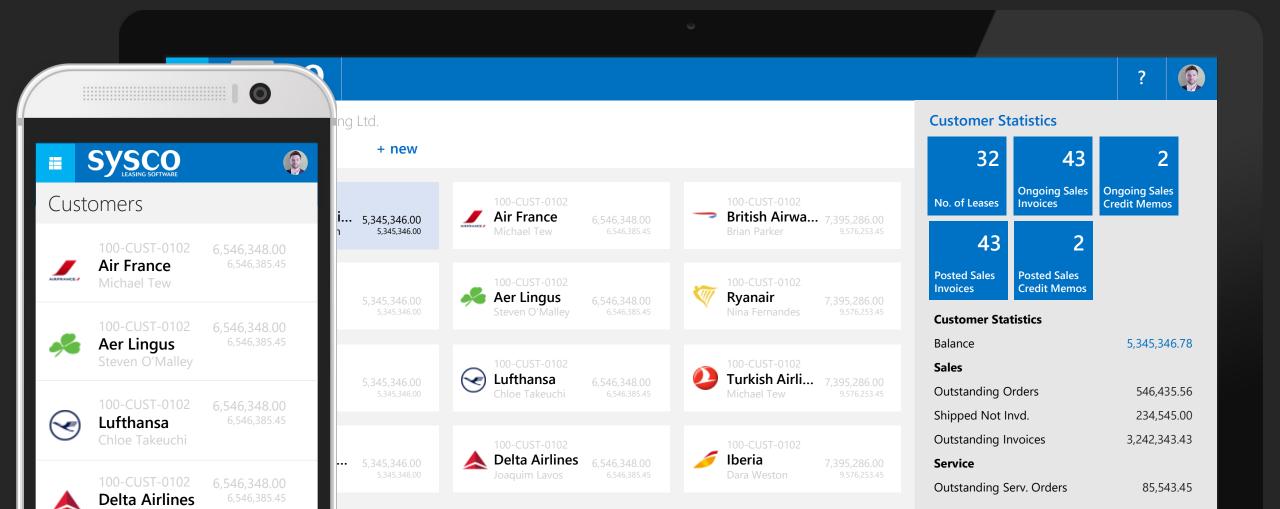
Asset Utilization Management.

Bill Utilization according to hours and cycles flown. Top charge for harsh flight environments by comparative calculations of thrust ratings and operating environments.



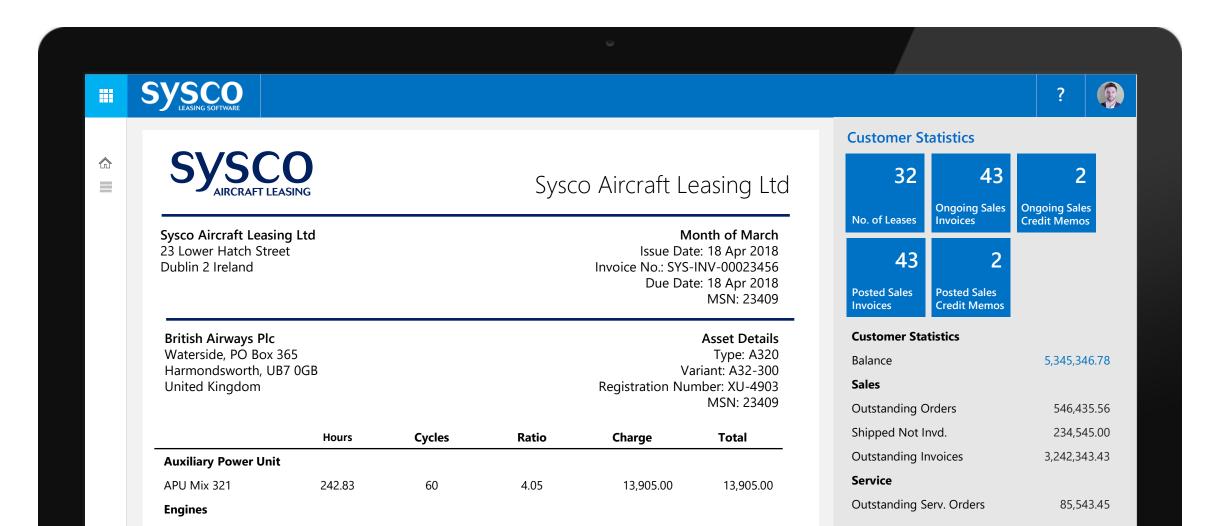
Customer & Vendor Management.

Lease Manager provides visibility of customer and vendor accounts with KPIs for each. View the Customers & Vendors related to each Company created within the Lease Manager.



Billing & Invoice Management.

Lease Manager generates invoices on demand or by batch. Invoices are emailed on mass or via an email client such as Microsoft Outlook to the specified email addresses.



Manage Lease & Asset Documents.

Sysco Leasing Software stores, organises and provides versioning control for important lease and technical asset documents.



Fast, comprehensive search results.

Search leases, assets, components, technical reports, invoices and more...



SYS-LC-354





LEASE

SYS-LC-354

Start Date: 09/05/2018



ASSET

SYS-TA-00102

On Lease: SYS-LC-354



COMPONENTS SUMMARY

SYS-TA-00102

On Lease: SYS-LC-354



TECHNICAL REPORTS

SYS-TA-00102



INVOICES

SYS-CUST-000104

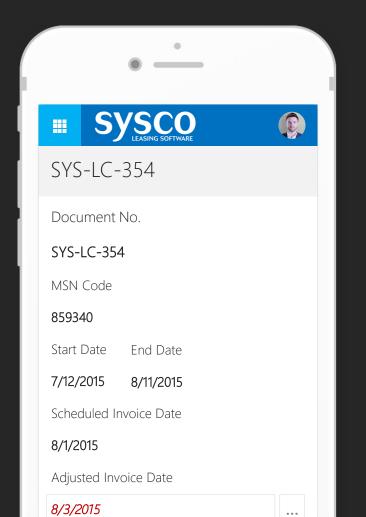


UTILIZATION REPORTS

SYS-TA-00102

Track Leases & Assets. Wherever you are.

Sysco Leasing Software travels with you on any web enabled mobile, tablet or desktop. Quickly find and retrieve the information you need, when you need it most.

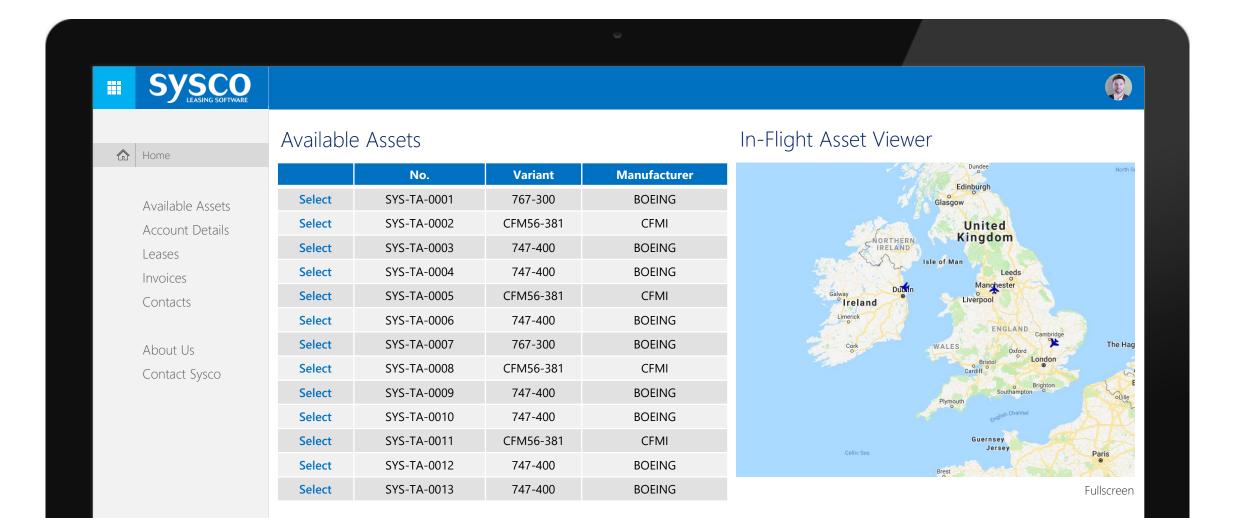






Web Portal Access for Customers & Vendors.

Web Portals enable authenticated access to available assets and self-service for Utilization Recording, Asset Tracking and Lease Management.



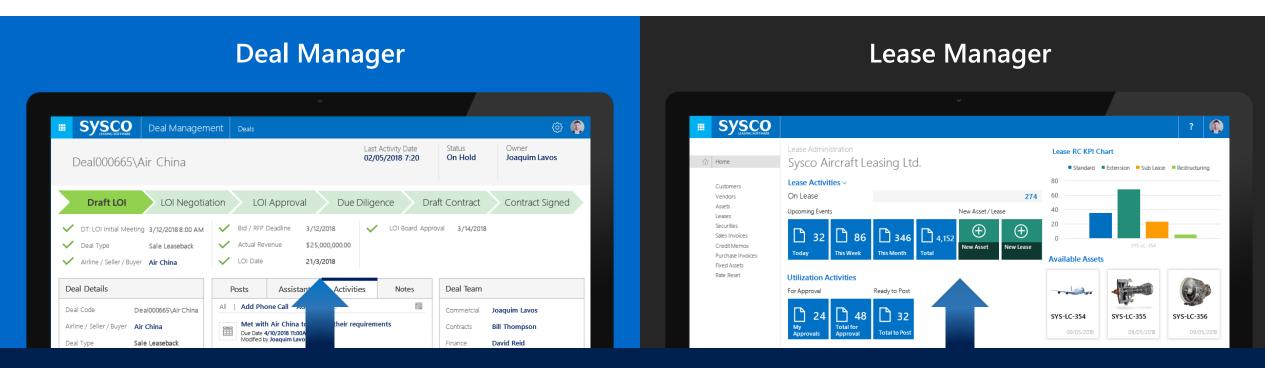
Integrate with **Deal Manager**.

Sysco Leasing Software provides seamless, two-way synchronisation of information. Push asset and customer information to the Deal Manager for real-time data everywhere.



A Partner and Application Platform you can trust.

Since 1980, Sysco have developed a close relationship with Microsoft and are a globally recognised Gold Partner in the delivery of Financial and Relationship Management solutions.



Built upon the Microsoft Technology Stack for Enterprise Businesses — 9 Billion USD Annual R&D



















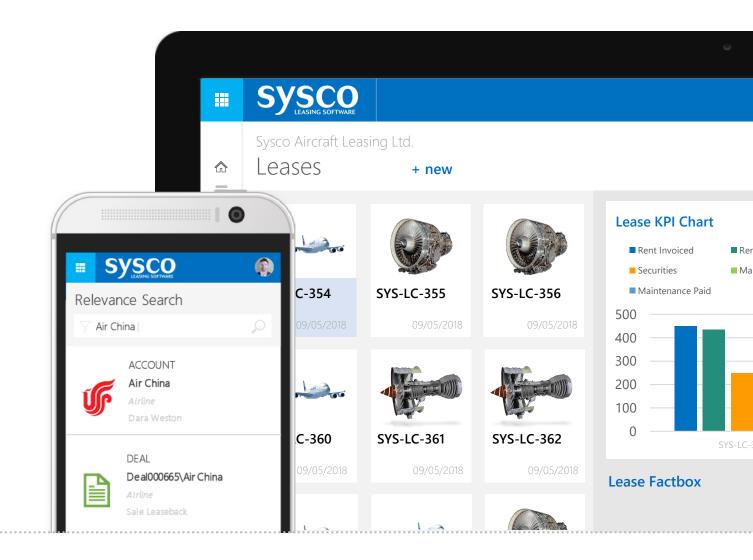
Our commitment to supporting customers.

Sysco provide dedicated support via in-house support teams in located in Ireland and the United Kingdom – with direct access to development teams. Global partnerships in turn provide support covering US and Asia Pacific time zones.





To book a consultation or a product demonstration contact us at marketing@sysco-software.com



sysco-software.com/leasing/