ELEVATE YOUR CORE: 8 PROVEN REASONS TO MOVE TO FUSION PHOENIX

The move from one core banking system to another can be stressful, yet choosing the core that makes your business better with value-added features and the opportunity to reduce costs over time makes sense. Fusion Phoenix does just that.

MICROSOFT TECHNOLOGY AND DESIGN

FUSION PHOENIX

One of the only cores on the market built completely on Microsoft technology with SQL database. It’s built from the ground up as a modern core. Automatically integrates and leverages Microsoft Office plus ribbon toolbar design is intuitive and mimics those found in Word or Excel, making it easier for employees to learn quickly.

"Fusion Phoenix fits right in with our bank because we are a Microsoft bank. We only have that same look and feel. It’s very easy to hire a bank from another bank that’s used to another platform, and everyone has said how much easier it’s been and they’re using our technology where they used before."

Fusion Phoenix 360° Accountholder View

With a built-in workflow manager, you can build workflows that streamline processes, mitigate risk, and reduce employee time on repetitive, mundane tasks.

"In the past, we had a team of 10 to 15 people managing Pay Pause requests, whereas today with Fusion Phoenix Workspace we handle the same task in 20% of the time."

Dave Yoder, President & CEO, Custer State Bank

CONSOLIDATE VENDORS AND PROGRAMS

FUSION PHOENIX

The best enabled core for the platform world with fully published APIs for third-party integrations. Products and services are executed, it integrates seamlessly and is “future-proof” to work with today and tomorrow’s technology.

"Making connections through secure APIs expands a financial institution’s ecosystem in an affordable manner. Originally we were tied to older system in the credit union but now we can have that same look and feel. It’s very easy to hire a bank from another bank that’s used to another platform, and everyone has said how much easier it’s been and they’re using our technology where they used before."

Jury Mays

Citizens Savings & Loan Association

360° ACCOUNTHOLDER VIEW

FUSION PHOENIX

The best enabled core for the platform world with fully published APIs for third-party integrations. Products and services are executed, it integrates seamlessly and is “future-proof” to work with today and tomorrow’s technology.

"Making connections through secure APIs expands a financial institution’s ecosystem in an affordable manner. Originally we were tied to older system in the credit union but now we can have that same look and feel. It’s very easy to hire a bank from another bank that’s used to another platform, and everyone has said how much easier it’s been and they’re using our technology where they used before."

Fusion Phoenix 360° Accountholder View

"Fusion Phoenix helps automate every stage of lending operations, including underwriting, such as multiple payment schedules, multiple interest options, construction draw schedules, and collateral tracking."

J participates in the marketplace and having a single set of key employee history, total relationships, information such as contact history, fraud and suspicious transaction alerts, unused credit lines, and more.

"Fusion Phoenix helps make more than 65% of all the nation’s small business loans, and more than 90% of all agricultural loans."

Independent Community Bankers of America (ICBA)

REDUCE COSTS AND TIME

FUSION PHOENIX

Consolidate vendors and programs is crucial so your business is housed in one place. Services general ledger, sales and service, post payment management, contract history, fraud and suspense transaction scoring, collections and more from single database. No additional contracts, no worries about integration.

"Fusion Phoenix helps us make more than 65% of all the nation’s small business loans, and more than 90% of all agricultural loans."

Independent Community Bankers of America (ICBA)

"Implementing SSO reduces risk by streamlining the backend of users using a single recognized password. Implementing SSO is also a part of compliance protocols. It consolidates the validation of users on one platform and can increase access by 18% faster."

Avatier

FUSION PHOENIX

Consolidate vendors and programs is crucial so your business is housed in one place. Services general ledger, sales and service, post payment management, contract history, fraud and suspense transaction scoring, collections and more from single database. No additional contracts, no worries about integration.

"Consolidate vendors and programs is crucial so your business is housed in one place. Services general ledger, sales and service, post payment management, contract history, fraud and suspense transaction scoring, collections and more from single database. No additional contracts, no worries about integration."

Jury Mays

Citizens Savings & Loan Association

BUSINESS LENDING

FUSION PHOENIX

The built-in workflow manager allows you to build workflows that streamline processes, mitigate risk, and reduce employee time on repetitive, mundane tasks.

"Fusion Phoenix helps make more than 65% of all the nation’s small business loans, and more than 90% of all agricultural loans."

Independent Community Bankers of America (ICBA)

"Fus"