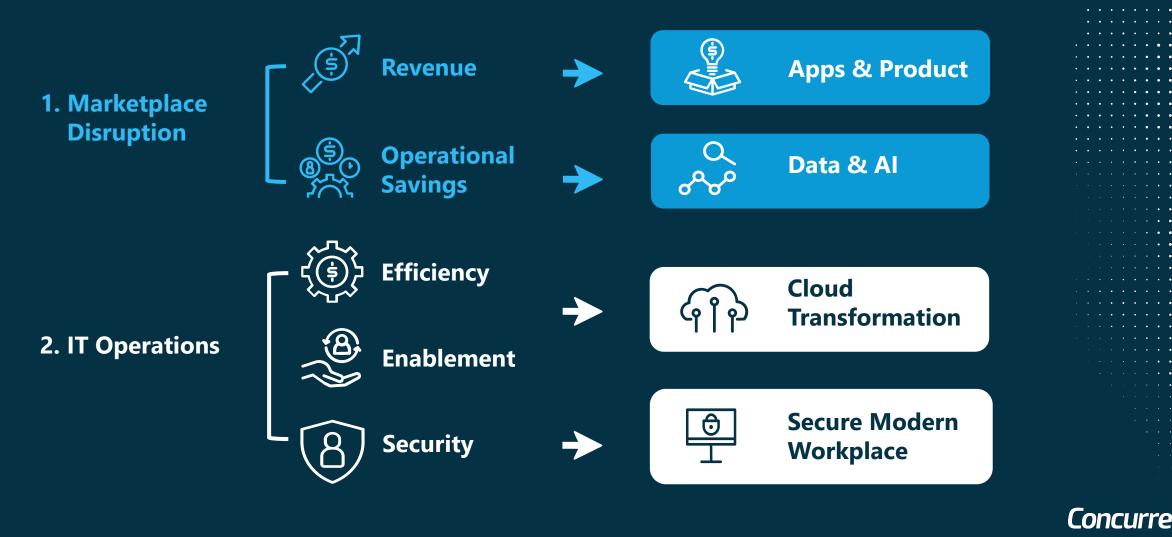


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IP Solutions

Creating Resilient Supply Chains, Innovation, Agile Operations, Smart Products, Operational Efficiency & Customer Engagement How Concurrency Helps You Leverage Technology to Drive Business Outcomes



Concurrency IP Solutions & Offers



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Concurrency IP Solution	Business Impact	Activation Method	Customer Cost (funding available)	Customer ROI	Workloads
Demand & Inventory Forecasting	Create more resilient supply chainAgile operations	Customer Two Hour Workshop, Leading to Pilot	\$50k pilot \$250k - \$500k project	10% – 30% inventory overstock optimization = \$40m	Azure ML, AKS, Azure Synapse, Databricks, Power Bl
Inventory Location & Shipping Optimization	Create More Resilient Supply ChainAgile Operations	Customer Two Hour Workshop, Leading to Pilot	\$50k pilot \$250k - \$500k project	Up to 60% reduction in customer shipping costs = 80% optimization	Azure ML, AKS, Azure Synapse, Databricks, Power Bl
Small Customer Demand Prediction	 Create More Resilient Supply Chain Agile Operations 	Customer Two Hour Workshop, Leading to Pilot	\$50k pilot \$250k - \$500k project	10% - 30% inventory overstock optimization = \$40m	Azure ML, AKS, Azure Synapse, Databricks, Power Bl
Flash Quoting with Intelligent Agent	Engage customers in new ways	Customer Two Hour Workshop, Leading to Pilot	\$50k pilot \$650k project	1 – 2% sales uplift = \$40m	Bot Framework, AKS, Synapse, Azure ML
Flash Quote Bot Framework	Engage customers in new waysTransform your workforce	Customer Two Hour Workshop, Leading to Pilot	\$50k pilot \$900k project	1 – 2% sales uplift = \$40m	Bot Framework, AKS, Synapse, Azure ML
Predictive Maintenance Framework	Optimize investments and cost of capital	Customer Two Hour Workshop, Leading to Pilot	\$50k pilot \$250k - \$500k project	Per hour manufacturing cost optimization and repair cost optimization = \$10m+	Azure IoT, Azure ML, AKS, Synapse
Product Picking Al Platform (aiforgood)	Transform your workforceAgile operations	Customer Two Hour Workshop, Leading to Pilot	\$50k pilot \$200 – \$300k project	Improved picking efficiency, ability to employ individuals with cognitive disabilities	Bot Framework, Cognitive Services, Azure ML
Product IoT Framework	Unlock innovation and deliver new services	Customer Two Hour Workshop, Leading to Pilot	\$50k pilot \$250k - \$1m project	10 – 20% price increase through "smart" product uplift= \$25m+	Azure loT, Azure Sphere, Synapse, Azure ML
Product Catalog & Customer Usage	 Unlock innovation and deliver new services 	Customer Two Hour Workshop, Leading to Pilot	\$50k pilot \$200k – \$500k project	5% sales uplift tied to new products or offers to customers with existing needs discovered via better information	Azure Synapse