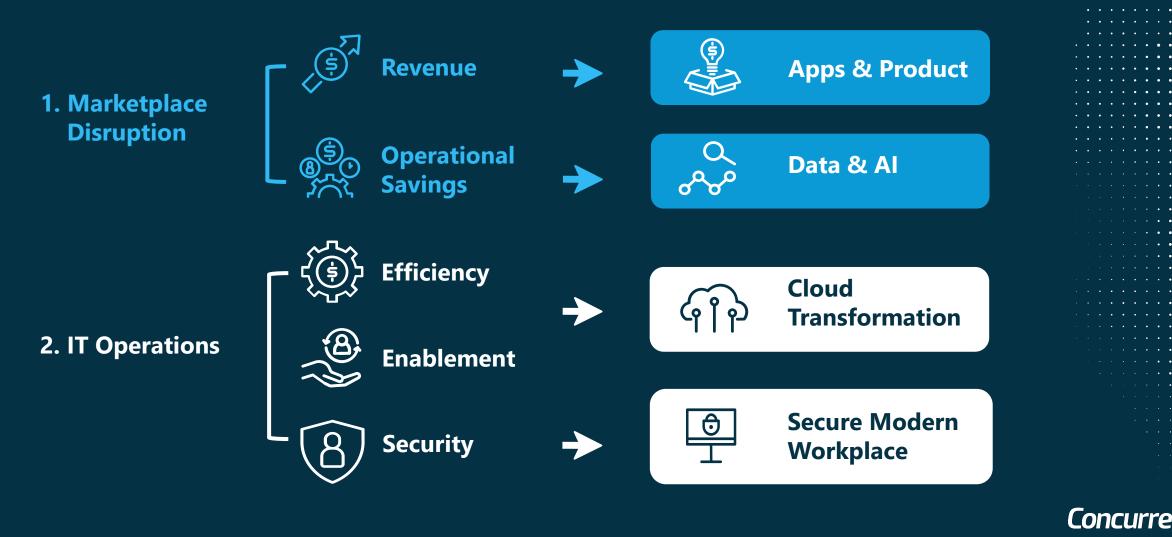


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IP Solutions

Creating Resilient Supply Chains, Innovation, Agile Operations, Smart Products, Operational Efficiency & Customer Engagement How Concurrency Helps You Leverage Technology to Drive Business Outcomes



Concurrency IP Solutions & Offers



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| Concurrency IP Solution | Business Impact | Activation Method | Customer Cost (funding available) | Customer ROI | Workloads |
|--|--|--|---|--|--|
| Demand & Inventory Forecasting | Create more resilient supply chainAgile operations | Customer Two Hour Workshop, Leading to Pilot | \$50k pilot \$250k - \$500k project | 10% – 30% inventory overstock optimization = \$40m | Azure ML, AKS, Azure Synapse, Databricks, Power Bl |
| Inventory Location & Shipping Optimization | Create More Resilient Supply ChainAgile Operations | Customer Two Hour Workshop, Leading to Pilot | \$50k pilot \$250k - \$500k project | Up to 60% reduction in customer shipping costs = 80% optimization | Azure ML, AKS, Azure Synapse, Databricks, Power Bl |
| Small Customer Demand Prediction | Create More Resilient Supply Chain Agile Operations | Customer Two Hour Workshop, Leading to Pilot | \$50k pilot \$250k - \$500k project | 10% - 30% inventory overstock optimization = \$40m | Azure ML, AKS, Azure Synapse, Databricks, Power Bl |
| Flash Quoting with Intelligent Agent | Engage customers in new ways | Customer Two Hour Workshop, Leading to Pilot | \$50k pilot \$650k project | 1 – 2% sales uplift = \$40m | Bot Framework, AKS, Synapse, Azure ML |
| Flash Quote Bot Framework | Engage customers in new waysTransform your workforce | Customer Two Hour Workshop, Leading to Pilot | \$50k pilot \$900k project | 1 – 2% sales uplift = \$40m | Bot Framework, AKS, Synapse, Azure ML |
| Predictive Maintenance Framework | Optimize investments and cost of capital | Customer Two Hour Workshop, Leading to Pilot | \$50k pilot \$250k - \$500k project | Per hour manufacturing cost optimization and repair cost optimization = \$10m+ | Azure IoT, Azure ML, AKS, Synapse |
| Product Picking Al Platform (aiforgood) | Transform your workforceAgile operations | Customer Two Hour Workshop, Leading to Pilot | \$50k pilot \$200 – \$300k project | Improved picking efficiency, ability to employ individuals with cognitive disabilities | Bot Framework, Cognitive Services, Azure ML |
| Product IoT Framework | Unlock innovation and deliver new services | Customer Two Hour Workshop, Leading to Pilot | \$50k pilot \$250k - \$1m project | 10 – 20% price increase through "smart" product uplift= \$25m+ | Azure loT, Azure Sphere, Synapse, Azure ML |
| Product Catalog & Customer Usage | Unlock innovation and deliver new services | Customer Two Hour Workshop, Leading to Pilot | \$50k pilot \$200k – \$500k project | 5% sales uplift tied to new products or offers to customers with existing needs discovered via better information | Azure Synapse |