OfficeTechHub
SAP1 on the Azure Platform

OfficeTech Hub

You think your business would really benefit from SAP Business One – But you need to be sure before you commit the expenditure.

Gold
Microsoft
Partner
■ Microsoft

Challenges

SAP One Requires Expensive Hardware

It's not something you can just try out on a PC; the investment in servers and network infrastructure to run SAP One are significant, as are the time and costs to deploy it

- Conducting a business trial needs investment in expensive server hardware (could be as much as £15K)

- If, after a trial, you decide SAP1 isn't for you, you have wasted that investment

Ideal Solution

On-demand Server Hardware on the Microsoft Azure Cloud for the duration of the trial

Minimal Setup Cost

Ability to keep platform if the trial proves successful

- Try out SAP One without significant hardware investment or setup time and costs

- No need to start again if you decide to keep SAP

- No re-installation costs: to go live just continue your monthly subscription
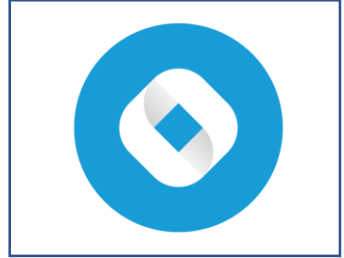
Desired Outcomes

Ability to trial/deploy SAP1 risk-free, without capital investment in hardware

- Take the risk and cost out of trialling SAP Business One

- Understand what business benefits SAP One could unlock

- Reap these business benefits fast, with minimal upfront costs

OfficeTechHub – SAP One

On Demand Network Infrastructure Lets Businesses Fly

On Demand Infrastructure

Network infrastructure that flexes round your business

- Try out software without commitment
- Create an instant branch office
- Accommodate fluctuations in workforce

Fast and Cost Effective Deployment

No waiting on capital approval or hardware delivery

- Minimal setup fees
- Fast deployment

Leveraging the Scale of Microsoft

Running on Microsoft's enterprise-grade hardware

- High security UK data centres
- Built in resilience and redundancy
- Accessible from anywhere in the world

"It gave us the flexibility to expand into U.S.A. and South-East Asia."

OfficeTechHub – SAP One on Microsoft Azure Platform

Prohibitive hardware costs stop SMB's growing. Utilising Microsoft Azure, OfficeTechHub provide flexible, pay-as-you-go network infrastructure for SAP Business One. Move from trial to live with no re-installation.

Solution Alignment

Box 3: \<Partner\> + Microsoft \<solution\> **On Demand**	Box 4: \<Partner\> + Microsoft \<solution\> **Highly Secure**	Box 5: \<Partner\> + Microsoft \<solution\> **Built-in Resilience**
Network infrastructure that flexes with your business *Pay for as much or as little computing power and storage capacity as you need this month*	**Server security that's managed for you** *Servers and storage that are constantly updated against the latest security threats and safely stored in Microsoft's ISO 27001 security certified UK Data Centres*	**Infrastructure that just works** *Built on Microsoft's ultra resilient enterprise-class hardware so you can get on with making your business fly without worrying about the technicalities*

Customer Success Story

OfficeTech Hub

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Cloud Platform

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Storksak are an online retailer of designer hand luggage. They were keen to explore the benefits of SAP Business One but without making a long-term hardware commitment.

Having already seen the benefits of OfficeTechHub and Microsoft together through their deployment of Office 365 and Azure in 2016, Storksak approached OfficeTechHub for a solution.

The "on demand" flexibility of Azure meant OfficeTechHub could provision short-term extra resources within hours for Storksak to trial SAP One. Subsequently, when the trial proved a success, Storsak retained the Azure resources and trial setup, allowing them to move seamlessly to live running.

Win Results

"Thanks to OfficeTechHub and Microsoft Azure we were able to trial SAP Business One risk-free, which confirmed our view that it would significantly benefit our business."

"Once we'd decided SAP was for us, it was really easy to go live as we just continued our subscription and kept the Azure environment that had been configured for the trial, so there was no re-installation and we were operational immediately "

"Deploying SAP One on the Azure platform has allowed us the flexibility to expand into the US and South East Asia"

Suzie Bergman, Founder and CEO, Storksak