

# Case Study: Storksak Limited. SAP1 on the Azure Platform

<Partner Logo>



# Reasons Storksak wanted SAP 1 on the azure platform



The hardware upgrade costs were prohibitive

## SAP One Requires Expensive Hardware

*It's not something you can just try out on a PC; the investment in servers and network infrastructure to run SAP One are significant, as are the time and costs to deploy it*

By setting up SAP 1 platform on Azure, the costs became monthly and allowed Sotrksak to trial the software



The full specification required from the software was not clear until it was fully running

## On-demand Server Hardware on the Microsoft Azure Cloud for the duration of the trial

*Minimal Setup Cost  
Ability to keep platform if the trial proves successful*

By setting up the SAP 1 on Azure they could trial different specification of servers almost instantly to monitor performance versus costs



By combining Azure with SAP 1 allowed Storksak to set up bases around the world

## With access possible anywhere there is an internet link, allowed them to set up offices instantly around the world

Having offices local in countries and with access to their network meant they could have direct control of the market allowing them to expand their business faster than they had expected



# Customer Success Story



Storksak are an online retailer of designer hand luggage. They were keen to explore the benefits of SAP Business One but without making a long-term hardware commitment.

Having already seen the benefits of OfficeTechHub and Microsoft together through their deployment of Office 365 and Azure in 2016, Storksak approached OfficeTechHub for a solution.

The “on demand” flexibility of Azure meant OfficeTechHub could provision short-term extra resources within hours for Storksak to trial SAP One. Subsequently, when the trial proved a success, Storksak retained the Azure resources and trial setup, allowing them to move seamlessly to live running.

## Win Results

*Deal size : £15,000 per annum*

*Date Implemented : March 2017*

*Market: Fashion retail UK*

*“Once we’d decided SAP was for us, it was really easy to go live as we just continued our subscription and kept the Azure environment that had been configured for the trial, so there was no re-installation and we were operational immediately ”*

*“Deploying SAP One on the Azure platform has allowed us the flexibility to expand into the US and South East Asia”*

*Suzie Bergman, Founder and CEO, Storksak*