

Griffin Finance Limited

Griffin Finance Limited (GFL) started out as a microfinance bank regulated by the Central Bank of Nigeria and offers financial services to both her mother company, also external clients.

GFL has a diverse and continuously expanding portfolio of services which they offer. GFL's customer base has continued to grow over the years.

GFL operates in a market that has seen increasing levels of regulation around data sovereignty especially from CBN. GFL operates in a market that has seen

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GFL utilizes several applications which they inherited from their mother company to support its business functions.

The custom ERP central to their operations needed to evolve to support Business Agility and enhance profitability.

Reliance infosystems built the custom ERP to help GFL meet it needs. The ERP is a cloudbased application setup on Azure.





At-a-glance:

Customer: Griffin Finance Limited **Website**: https://griffin-finance.com/

Customer Size: 200

Country: Nigeria, Lagos
Industry: Financial sector

Products and Services: Cloud-based ERP solution



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Customer challenges

The corona virus struck and GFL needed to evolve its desktop application to accommodate business continuity and remote work policy.

GFL was incurring extra cost from both running the system on WDE and its IT infrastructure onprem. Power is a problem in Lagos, and this implies spending huge amounts on Diesel Fuel every month to keeps the lights on.

Frequent power outages meant the inability to work over the weekends. It also meant several services were not available to staff operating remotely.

Partner Solution

Rehost, refactor, rearchitect and migrate the onprem core application which includes the TradeOffice ERP to Azure using App Service.

Use of service principal and azure key vault to manage deployment and application variables.

Use of WAF in protecting the customer portal and use of load balancer too on the customer portal.

Use of Azure Monitor and application insights to track performance and downtime.

Use of Azure SQL and Azure Redis cache to ensure scalability, performance and enhance business continuity.

Customer Benefits

GFL's expenditure dropped significantly. The migration to Azure App Service has helped GFL save thousands of dollars which they would have spent maintaining their on-prem infrastructure.

Also, users can now work remotely and access the various applications.



User connection experience efficiency with minimal interaction / changes on the remote users' PC



Integration of Sophos on Azure with Sophos Endpoint installed on Azure VMs for Synchronized security defense.



Vendor performance measurement through connection report analysis

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Learn More

• https://reliance.systems

