

# CloudPrep Services

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Gold  
Microsoft  
Partner  


# Leverage Azure to meet business goals and boost growth and agility

Cloud enablement is the process of creating, deploying and operating some or most of an organization's IT infrastructure, software and resources through the Cloud.



## CHALLENGES

Azure is here to make everyday life easier and more flexible. However, setting up and running in the Cloud is often challenging as it requires extensive time, high investment and specialist knowledge.

## IDEAL SOLUTION

You like to reduce the cost of managing and maintaining your IT systems whilst enabling scalability, collaboration efficiency and work practices flexibility.

## DESIRED OUTCOMES

You desire to have good control of your spending and clear vision while selecting the most suitable tools for your business and at the same time, transition with minimum risk and in compliance with all regulations.



# With CloudPrep Services the journey to Azure is painless, simple and speedy

CloudPrep is an empowering service package we have built with the objective to help clients prepare for the journey to Azure. We do this by supporting you during the most important and difficult step – examining the pros/cons and mapping the road to the end goal.

## Evaluate

There are multiple approaches to the Cloud, and it is critical to understand the advantages and disadvantages to each one and how it could fit within your future business plans.

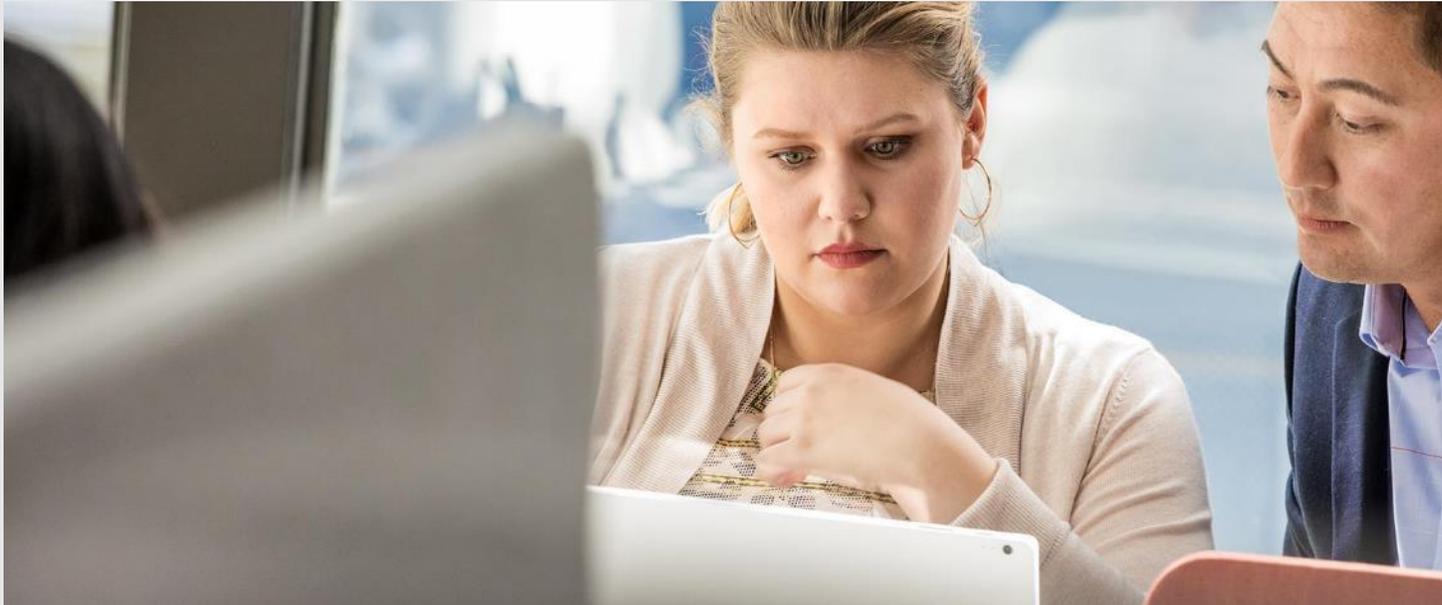
## Select

Different businesses have different needs and careful selection is required to enable scalability and gain maximum benefits. Select the right tools through our extensive portfolio assessment and considerations aligned to your specific long-term goals.

## Plan

Create a business case and implementation roadmap using our extensive expertise and experience.

# CloudPrep Services and Microsoft Azure



## 1. Discovery

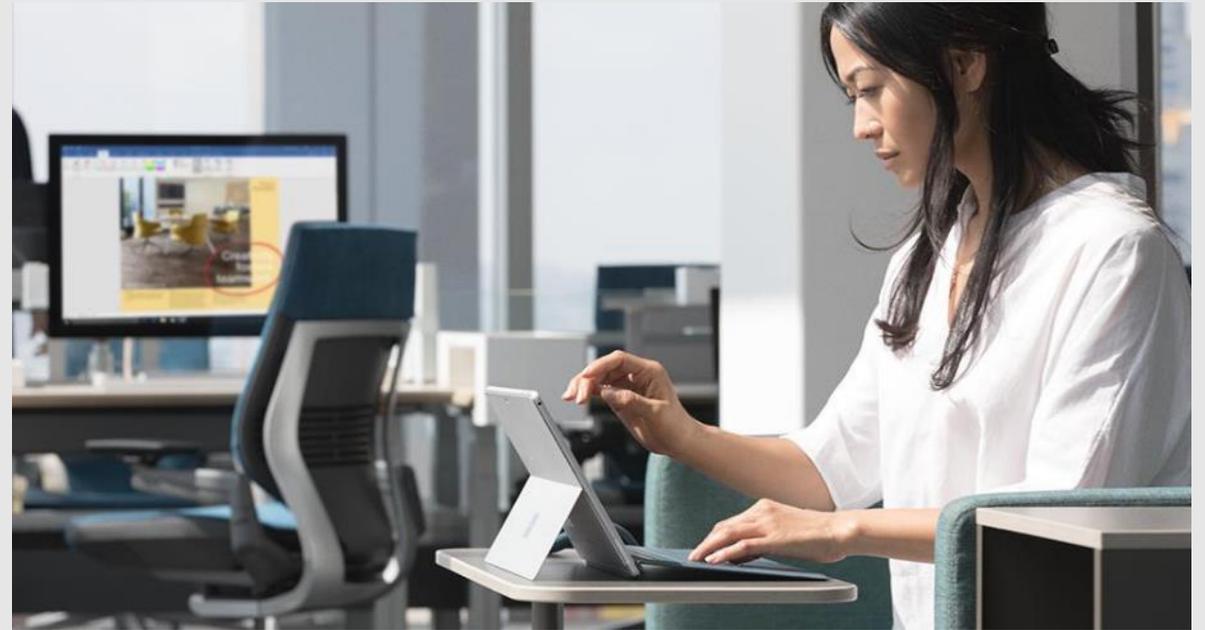
We will examine your existing IT infrastructure, business goals and objectives in order to assess how those can be aligned and scaled with the help of Azure.

## 2. Planning

Before acting, it is critical to define where and how the Cloud can deliver the maximum benefits. We will help you build the picture and create the business case around how Azure can transform and positively impact your business. Our experts will help you create a tailored Azure strategy that would evaluate all possible deployment models and select the most suitable one - minimizing risk and downtime.

# CASE STUDY

Selection of the right cloud approach is critical to the business success. As a newly formed startup Develiot relied on TBS guidance to utilize the power of the Cloud in most effective way. TBS's Azure expertise was instrumental for meeting Develiot's aggressive business goals. With CloudPrep, TBS helped Develiot to organize a successful business practice and select tailor-made Azure consumption model.



## Fast Deployment

Automated development cycle helped with fast releases, reaching go-live stage, faster than ever before.

## Controlled spending

With the scalability in place, their company can pay only for their usage, according to their needs.

## Satisfaction

"Telelink Business Services's CloudPrep solution, helped us to define Azure migration approach and deployment plan. Their extensive Azure knowledge and continuous support allowed us to go through the complicated migration process seamlessly. By utilizing the scalable cloud business model, we stay competitive, meet ever changing demands and grow quickly. Thank you!"

**Microslav Gechev, CEO, Develiot**



# CloudPrep Services

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