

Customer Success Story



Market dominant local bank

“We engaged HPE to assist us with incorporating our on-premises needs with Azure Stack HCI and Azure Arc, what on-premises preparations was required, and how we could leverage our investment in existing hardware given our FY budget constraints.”

- Engagement was multi-phase beginning with an educational workshop, progressed into deep-dive technical workshop, and culminating with implementation
- 2021 timeframe
- Financial: local bank

Win Results

Equipped customer with the latest marketing and technical information, relative to Azure Stack HCI and Azure Arc, while separating hype from the current reality

Identified workload requirements, re-usable hardware, and the technical pre-requisites for implementation of Azure Stack HCI

Assisted with the fulfillment of all pre-requisites and automated the deployment of the Azure Stack HCI clusters to decrease time to project completion