Market Brief

Fusion Phoenix is the core choice.
Don’t just survive, thrive.

Fusion Phoenix is for community banks and credit unions who are thinking about tomorrow, as well as today.

Challenges need forward-thinking solutions
Most existing core banking systems were built in the 1970s, so their ability to integrate with emerging technologies can be cumbersome. New core vendors have yet to prove themselves in scope or reliability. Meanwhile, consumers expect products and services that fit continually changing wants and needs.

Fusion Phoenix is the core choice. It is a modern core built entirely on Microsoft technology. That's important because it means that as new technologies emerge, Fusion Phoenix can integrate with them with its progressive open API architecture. This allows financial institutions to take advantage of trends and opportunities quickly and more efficiently.

“One of the reasons we switched to Fusion Phoenix was because it reduced our reliance on third-party providers by nine significant third-party providers.”

John Sneed, CEO
FMS Bank
Fort Morgan, Colorado

Elevate Your Core: 8 Proven Reasons to Move to Fusion Phoenix

Find out more

50%-67% reduction in time to open a new account

9 third-party vendors eliminated

$275K saving in efficiency gains per year
Open APIs that connect to the world
Fusion Phoenix is indisputably the best enabled core for the platform world. It is modern, breaks through the functional silos of legacy systems, and allows community banks and credit unions to easily and seamlessly embrace the future of banking to delight both employees and account holders. As one of the only cores on the market built on Microsoft technology, its open APIs make it fully adaptable to the future of banking via platforms like FusionFabric.cloud.

Fusion Phoenix, meet Azure
In an industry milestone, Fusion Phoenix is now deployable in Microsoft’s trusted Azure cloud. Community banks and credit unions can take advantage of the benefits of this model such as cost reduction, an operational expenditure model, and hyper scalability.

Together with Microsoft, Finastra offers some of the highest standards of security, resiliency, performance and operating excellence.

Fusion Phoenix does more because it includes more
Fusion Phoenix includes dynamic and robust functions that contribute to the success of any financial institution without reliance on multiple third-party vendors.

• Complex commercial lending
• Workflows for service and compliance consistency
• Fraud and suspicious transaction scoring
• Real-time collections data
• Safe deposit box management
• Contact history which can be integrated with Microsoft Outlook

• ATM, signature and PIN-based debit processing with integrated card management
• Relationship pricing for multi-tier loyalty programs
• More

Each function is housed inside the Fusion Phoenix database, so access to data from these applications comes from one location, with no need to purchase additional modules. This ensures consistent information is available throughout the entire enterprise.

For the community bank or credit union that is adapting to today and looking towards tomorrow, Fusion Phoenix is the core choice.

Watch how Commencement Bank uses Fusion Phoenix’s open architecture, ease of use and intuitiveness to enable exceptional customer service.

About Finastra
Finastra is building an open platform that accelerates collaboration and innovation in financial services, creating better experiences for people, businesses and communities. Supported by the broadest and deepest portfolio of financial services software, Finastra delivers this vitally important technology to financial institutions of all sizes across the globe, including 90 of the world’s top 100 banks. Our open architecture approach brings together a number of partners and innovators. Together we are leading the way in which applications are written, deployed and consumed in financial services to evolve with the changing needs of customers. Learn more at finasta.com

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