Velosio

Power Platform

App In A Day

Business users want solutions to their challenges

Businesses gather data

- The number of enterprises with more than **100 terabytes of unstructured data** has **doubled since 2016**.[1]

…but few make it actionable.

- **Only 32%** of those companies have **succeeded in analyzing that data** in any actionable way.[1]

Workforce requiring multi-device capability

Over 72% of U.S. workforce will be **mobile workers** by 2020.[2]

Mobile > PC

- Time spent on **mobile is now significantly higher** than time spent on PCs.[3]

Apps can be expensive

- The **average cost to produce a single app** is $171,450, but can **quickly increase** beyond $350,000.[4]

Line of business decision makers are critical to success

81% of **technology projects** influenced by **line of business decision makers**[5] who are looking to create their own solutions.

1. Forrester Research, Inc., *"Predictions 2018: The Honeymoon For AI Is Over."* November 2017.
2. IDC, *"U.S. Mobile Worker Forecast, 2015-2020."* June 2015.
3. KPMG, *"Internet Trends 2017."* 2017.
4. Clutch survey, 2017.
5. Microsoft, 2017.

Velosio®

Microsoft Business Application Solution Ecosystem

64K+ Partners

Analyst Recognition:
1) Analytics & BI
2) API Management (Full Lifecycle)
3) Cloud DBMS
4) Cloud Infrastructure
5) Content Services Platforms
6) CRM Customer Engagement
7) CRM Customer Service Solutions
8) CRM Lead Management
9) CRM Sales Force Automation
10) Data Integration Tools
11) Data Science & ML
12) ERP (Cloud)
13) Iot (Industrial)
14) Low-Code App Platforms
15) Meeting Solutions
16) Robotic Process Automation (RPA)
17) Security: Access Management
18) Security: Cloud Access Security Brokers
19) Security: Endpoint Protection
20) Security: Ent. Information Archiving
21) Security: Unified Endpoint Management

Industry Solutions

1 AI Platform & MS Research (25+ years)

- 18,000+ Patents
- Cognitive Services
  - Human Parity Machine Learning
  - Decision, Language, Speech, Vision

2 LinkedIn

- 720M+ Professionals
- Sales Navigator

3 Microsoft 365 — 135M+ Users

- Identity
- Outlook
- Teams — 115M+ Daily Active Users
- Office
- Sharepoint
- OneDrive
- Excel

4 Dynamics 365

- Marketing
- Sales
- Customer Service
- Virtual Agents
- Field Service
- Product Visualize
- Remote Assist
- Commerce
- Connected Store
- Fraud Protection
- Supply Chain
- Guides
- HR
- Finance
- Project Operations
- Business Central

Velosio Data Platform Services Team

5 Power Platform

- Power BI 7M Users
- Power Apps
- Power Automate
- Power Virtual Agents
- Power Portals

Customer Data Platform (CDP)

- Customer Insights
- Customer Voice

6 Dataverse

- Dataverse for Teams
- Common Data Model
- Cloud Services APIs
- 400+ Connectors

7 Azure (600+ Services)

- AI & ML
- Analytics
- Blockchain
- Compute
- Containers
- Databases
- Dev Tools
- DevOps
- IoT
- Media
- Networking
- Security
- Storage

200 Microsoft Services — **Microsoft Security Response Center** — 7 Trillion cyber events daily = Threat Intelligence

Velosio — Security — Microsoft Trust Center — Compliance — Transparency

Microsoft Power Platform

One low-code platform that spans Office 365, Dynamics 365, Azure and standalone applications

Power BI
Business analytics

Power Apps
Application development

Power Automate
Workflow automation

Power Virtual Agents
Intelligent virtual agents

Dataverse

Data connectors

AI Builder

Velosio

Enabling Solutions for Business

A comprehensive range of purpose-built solutions, services, and programs let our clients enjoy the long-term benefit of working with **a partner that knows their business** and has a **personal stake in their success**.

Accounting and ERP

Customer Relationship Management (CRM)

Power Platform
Data Management
Enterprise Integration

Talent Management

Industry Solutions

PSA
Field Service (FSA)

Office Productivity

Analytics and Business Intelligence

Public, Private and Hybrid Cloud Services

Velosio®

What's *NEXT?*

- Do you have an idea you would like to envision? Do you have a scenario for a Proof of Concept/Pilot?
- Would you like to receive training from our team?
- Power Platform Quick Links
  - powerplatform.microsoft.com
  - aka.ms/PowerPlatformResources
  - docs.microsoft.com/learn