

Flexo Packaging

Implementation Price List

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Flexible Packaging

Businesses that are Flexible Packaging Manufacturers generally own Flexo Web Presses and print on Film or Paper substrate and produce rolls of packaging. After printing, lamination is the most common next step in processing, in which 2 (usually) films “Sandwich” the printed product. Finally pouches or bags are made from the laminated material (although sometimes printed film or paper can go right into making a finished item).

You generally need fulfillment and warehousing as a major part of your business. You stock raw materials to print on. You often have repeat orders, and a “price list” for your customers. You have similar prepress operations and customer art approvals like most printers – but are not producing brochures or business cards on paper. You are not sheet oriented.



License Pricing

Microsoft Licenses	Monthly Price
Business Central Essentials Full User	\$70
Business Central Premium Full User	\$100
Business Central Device License	\$40
Business Central Team Member	\$8
Dynamics 365 Sales Enterprise Full	\$95
Dynamics 365 Sales Professional Full	\$65
Dynamics 365 Sales Pro. Attach License	\$20
Dynamics 365 Customer Service Ent. Full	\$95
Dynamics 365 Customer Service Prof Full	\$50
Dynamics 365 Customer Serv. Pro Attach	\$20
Dynamics 365 Team Member	\$8

PrintVIS User Licenses	Monthly Price
PrintVIS Full User	\$50
PrintVIS Limited User	\$10
PrintVIS ShopFloor Device	\$40

Sabre Ongoing Business Excellence	Monthly Price
Full User Business Excellence	\$60

PrintVIS Visual Planning Board	Monthly Price
Per Full User (1-9)	\$30
Per Full User (10-24)	\$20

Sabre Site Licenses	Monthly Price
Sabre PrintVIS Addon Per CEP/Full Users	\$10

Insight Works	Monthly Price
Warehouse Insights Device	\$80
Warehouse Insights License Plating	\$125
Warehouse Insights Adv. Inventory Count	\$100

Examples (Essentials) Combined Price of Business Central and PrintVIS	Monthly Price
PrintVIS and Business Central Super User/Administrator	\$120
Buyer or Shipper	\$120
Accounting/AR/AP/Cash (no PrintVIS)	\$70
Estimator or CSR	\$58
Salesperson/Shop Floor Manager	\$58
PrintVIS Shop Floor Device	\$52
Shop Floor Worker/Prepress	\$18



PrintVIS Implementation and Training Prices

Bronze

You are a smaller flexible packaging manufacturer – probably using a digital press.

You do not want manufacturing shop floor control and will schedule only based on delivery date. You do want accounting, estimating, fulfillment and inventory control. You will record quantities produced but only use the estimated times and materials for job costing.

This is recommended for smaller (under 20 employee) Flexible Packaging manufacturers.

\$32,500 USD

Fixed Fee Implementation

No significant customizations are supported in Bronze projects. Customers must upgrade to Silver or Gold in those cases. No ISV / 3rd Party Addons will be used.

Silver

You are a small to medium flexible packaging manufacturer – probably using one offset or several digital presses.

You do want manufacturing shop floor control with full accounting, estimating, fulfillment and inventory control. You will schedule your floor based on your estimated times, record materials used and time spent on the shop floor.

This is recommended for smaller (under 40 employee) Flexible Packaging manufacturers.

\$55,500 USD

Fixed Fee Implementation

Minor customizations are supported in Silver projects. Customers must upgrade to Gold for more customization. None or 1 3rd Party Addons might be used.

Gold

You are a medium to large flexible packaging manufacturer – probably using a few offset or many digital presses. You need to track product for recall in the system.

You want the Silver level plan with extras:

- More advanced Accounting
- Lot / Serial Control of product
- Warehousing (not wifi) features
- Full CRM Functionality

This is recommended for mid size (under 80 employee) Flexible Packaging manufacturers.

\$87,500 USD

Fixed Fee Implementation

More complex customizations are supported, but the cost of customizations must not exceed 15% of the total cost. 2 or more 3rd Party Addons might be used.

Platinum

You are a larger flexible packaging manufacturer.

You want the Gold level plan with extras.

- You will track your inventory between production steps as WIP items.
- You will use Warehouse Management (wifi).
- You want a Power BI starter dashboard
- You will use Prepress Dockets integrated with ESKO

\$107,500 USD

Fixed Fee Implementation

Any degree of customizations are supported. Any number of 3rd Party Addons might be used. On-Site time is limited with most delivery being remote.

Monthly: \$120/user per Month during training

Fixed Fee projects require customers also purchase monthly project support during the term of the project for the target number of full users expected to go-live with the system



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Training Description

Bronze

Finance for PrintVIS

- General Ledger Basics
- Posting Group Concepts & Config
- Standard P&L and Balance Sheet
- Vendors, AP, Vendor Payments
- Customers, AR, Deposits & Cash Receipts
- Taxes Use & Setup
- Bank Accounts and Reconciliation

Trade for PrintVIS

- Case and Status Flow Concepts
- Item Management
- Sales Quotes, Sales Orders, Shipments
- Ship-to Addresses & National Accounts
- Shipping in PrintVIS
- Purchasing from PrintVIS
- Requisition Worksheet Basics
- Perpetual Inventory
- Status Flow Scheduling and Reporting

Estimating for PrintVIS

- Product Groups
- Estimating Materials (ink, substrate, packaging) and Standard UofM
- Components and Types
- Standard Impositions
- Standard formulas
- Cost Center Overview
- Subcontractor
- Standard Flexible Packaging Setup

Silver

Finance for Business Central

Same as Bronze plus...

- Manufacturing Concepts for Accountants – Production Costing, WIP, COGS
- Sales Prepayments

Trade for PrintVIS

Same as Bronze plus...

- Requisition Worksheet for Purchasing
- Item Planning Settings
- Cross References and Adv. Special Pricing
- Trade Form Adjustment Workshops
- Binless Warehousing
- Warehouse Shipments
- Kitting and Assembly

Estimating for PrintVIS

Same as Bronze Estimating plus...

- Basic tooling

Production for PrintVIS

- Forward/Backward Priority Scheduling Preset
- Job Cost Journals and Settings
- Planning Unit Concepts Overview
- Job Materials Consumption
- Job Time Reporting
- Reporting Production
- Flushing Methods

Gold

Finance for PrintVIS

Same as Silver Plus...

- Sales Prepayments
- Foreign Currency Setup & Use
- Cash Flow and Fixed Asset basics
- Custom P&L and Balance Sheet
- Dimensional Analysis and Basic Setup
- Responsibility Centres

Trade for PrintVIS

Same as Silver Trade plus...

- PrintVIS Document Management
- Bin Management and Warehouse shipments, receipts
- Variants/Lots and Serial Numbers

Standard Estimating for PrintVIS

Same as Silver Estimating plus...

- Custom formulas available
- Job Ganging
- Price Lists for Unit Costs

Production for PrintVIS

Same as Silver Production plus...

- Bottleneck Scheduling Setup and Coaching
- Lot/Trace Consumed Product

Dynamics CRM for PrintVIS

- Dynamics 365 Sales Professional Starter Training

Platinum

Finance for PrintVIS

Same as Gold Finance Plus...

- Advanced Fixed Assets Configuration Support
- Cost Accounting Training and Setup
- Expense and Revenue Deferrals
- Cash Flow Training and Configuration Support

Trade for PrintVIS

Same as Gold Trade plus...

- Document Capture and OCR

Power BI for PrintVIS

- Choose from Power BI Dashboard Starters
 - Finance, Production, Sales, Inventory
- Starter Training and Dashboard Adjustments

WMS for PrintVIS

- InsightWorks Warehouse Insights Setup
- Warehouse Insights Core Training

Dynamics CRM for PrintVIS

Same as Gold CRM plus...



Addons

Setup and Reconciliation of Additional Company	\$3000	Web2Print Configuration (Supported Web2Print Platform*)	\$10,000
Setup of additional non-operating co. (EG: Holding Co.)	\$1500	JDF Equipment Configuration Workshop	TBD
Custom Check Formatting	\$2000	Esko System Configuration Workshop	TBD
Custom Dimensions Setup And Training	\$2500	InsightWorks Warehouse Management Training	\$5000
Intercompany Setup (2 Companies plus Consolidation)	\$5000	Kitting and Assemblies	\$2000
Cash Flow Training and Configuration Support	\$5000	Onsite Discovery/Kick Off (3 Days)~	\$5,000
Advanced Fixed Assets Coaching and Configuration	\$5000	Onsite Go-Live Support (3 Days)~	\$5,000
Quick Quote Training and Workshops Adder	\$5000	Onsite Pilot Support (3 Days)~	\$5,000
Transfer Orders	\$2000	Power BI Starter Dashboard & Adjustment (Choose from Financial, Trade, Production, Sales)	\$4500
Folding Carton / Packaging Adder	\$6000	Tag, Label or Sleeve Adder	\$6000
Commercial Print Adder	\$4000	Flexible Packaging Adder	\$6000



Other Addons

- Microsoft Power BI
- Microsoft Power Automate (Formerly Flow)
- Microsoft Power Apps
- Jet Reports
- Insight Works Shipping
- eCon Product Configurator
- Electronic Funds Transfer
- Microsoft Dynamics 365 Sales
- Microsoft Azure
- And many more...

