

## DIGITAL TRANSFORMATION VIA AZURE HYBRID CLOUD SOLUTION

### Unique Azure Stack platform that maximises security and application performance

Together, PI Services and Equinix provide ATOUT Stack, an accredited ready-to-go hybrid cloud Azure solution that ensures the highest security and application network performance.

Enabling you to keep control of your data while achieving digital transformation at your own pace, ATOUT Stack meets all security and compliance standards. Delivering predictable user and application performance through low-latency connectivity, ATOUT Stack has approval from global market leaders, providing you with peace of mind. Delivered and managed locally in France by Microsoft experts PI Services, ATOUT Stack is powered by HPE, Microsoft and Equinix and can be accessed immediately through our Proof of Concept (PoC) model.

The integrated,  
managed and  
scalable Azure  
extension for  
running hybrid  
applications  
across cloud  
boundaries

### Your challenges

#### Ensuring security and compliance

Often the biggest digital transformation challenge is not developing the application, but knowing where to store data securely – particularly in highly regulated markets like France.

#### Loss of control

When you need to speed up your time to market to stay competitive, you can't risk losing data control when moving to the cloud.

#### Poor application performance

High latency and poor network application performance leads to end-user dissatisfaction and can significantly slow down productivity.

#### Perceived high risk

Moving to the cloud is a major commitment. You need to be sure that you are making the right journey, especially without in-house expertise to advise.

### The key benefits of our solution

#### Secure and compliant

Through a true hybrid cloud platform within one of Equinix's data centres located in France, we help you meet all compliance and local regulatory needs.

#### Predictable performance

Our platform provides optimal bandwidth and user experience, along with predictability of applications through low-latency connectivity and dynamic scalable infrastructure.

#### Maintaining control

ATOUT Stack brings you the power of the public cloud, enabling you to keep control of your data while achieving digital transformation at your own pace.

#### Reduced risk

Our PoC (Proof of Concept) model means you do not have to commit until you are confident you have made the right choice.

## Our leading capabilities enable your success

### ATOUT Stack

A public cloud in a 100% hybrid mode, ATOUT Stack is the ready-to-use solution based on Microsoft's Azure Stack platform and hosted in Equinix data centres. You can optimise operations and manage risk with the intelligent cloud, while driving innovation with open and connected systems plus real-time predictive digital processes.

### Azure ExpressRoute

Azure ExpressRoute lets you create private connections between Microsoft Azure data centres and your infrastructure, either on-premises or in a colocation environment. By not using the public internet, ExpressRoute connections offer more reliability, faster speeds and lower latencies than typical internet connections. In some cases, significant cost benefits can also be gained.

### Equinix Performance Hub®

Configured to your enterprise requirements, Equinix Performance Hub® is based on a core set of vendor-agnostic components which leverage Interconnection Oriented Architecture™ to give you secure, scalable and reliable connectivity to network providers and Azure Cloud via ExpressRoute. Rich, WAN node extensions efficiently deploy resources closest to your end users, elevating global network performance.

### Equinix Cloud Exchange (ECX) Fabric™

ECX Fabric™ is the advanced interconnection solution that enables seamless, on-demand and direct access to cloud services such as Microsoft Azure and Office 365. You bypass the public internet for improved performance, reduced costs and increased security, while leveraging cloud computing for more applications.

### ATOUT Stack

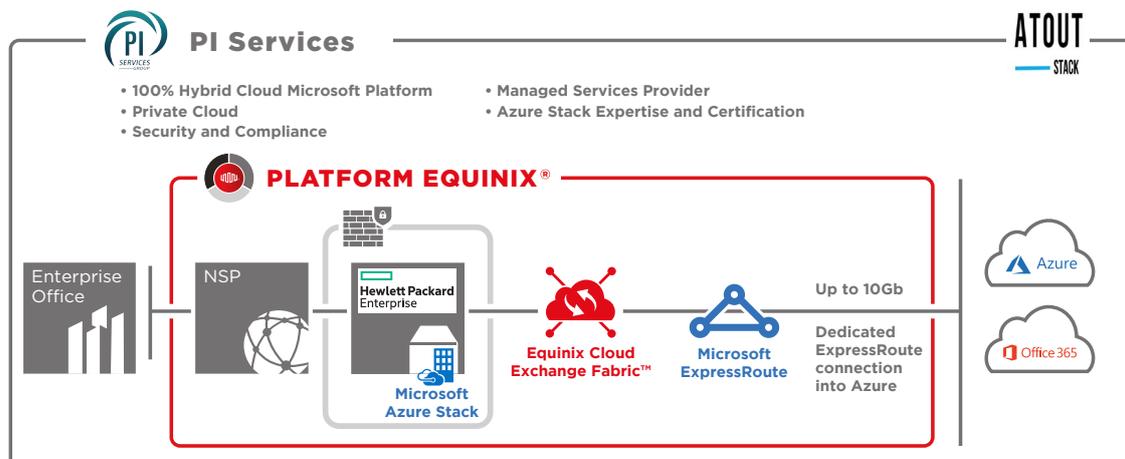
Our PoC approach gives you a step-by-step introduction to ATOUT Stack, helping you understand the underlying advantages and mechanics associated with this hybrid platform hosted in Equinix. Our Global Architect provides a guide to the preliminary measures that avoid unpleasant surprises later on. Analysing your existing environment, we then create an action plan.

### About Equinix

Equinix connects the world's leading businesses to their customers, employees and partners inside the most interconnected data centres. In 52 markets across five continents, Equinix is where companies come together to realise new opportunities and accelerate their business, IT and cloud strategies. We operate the only global interconnection platform, sparking new opportunities that are only possible when companies come together.

### About PI Services

We deliver futureproofed cloud infrastructure, for today and tomorrow. Created over 20 years ago, PI Services specialises in Microsoft enterprise platforms to deliver digital services. We are a Gold Microsoft Partner for on-premise cloud platforms and a Cloud Solution Provider Partner. With headquarters in Ile-de-France, we operate across France and have more than 110 employees.



For more information on how PI Services and Equinix can equip you with the ATOUT Stack hybrid cloud Azure solution, email [atoutstack@piservices.fr](mailto:atoutstack@piservices.fr) or visit [piservices.fr](http://piservices.fr).