

- Contact, Account, and Opportunity
 Management with built-in sales
 metrics
- Increase opportunity size and revenue with cross-sell recommendations tailored to your customer's unique needs
- Engage customers through intelligent insights from analyzing all available customer data in near-real-time across the enterprise

- Respond faster, prioritize your communications and engage with customers by tracking email interactions
- Prospect and build qualified pipelines with the use of predictive intelligence to focus on hot vs cold leads
- Monitor results, and provide feedback and coaching in real-time

Maximize the potential of your lead generation, sales management, and overall pipeline forecasting. With D365 Sales, we can bridge gaps in the sales process to ensure that no opportunities are missed.

For more information or to see a demo, please visit our <u>website</u> or contact us at <u>experts@crmdynamics.ca</u>



Dynamics 365 for Sales

Dynamics 365 for Sales will motivate your staff to strive for excellence with a built-in sales scoring system. Your sales team can efficiently align sales processes and create seamless customer experiences through data and lead insights.



Manage and close more opportunities by delivering rolespecific insight for each customer



Oversee customers and deals wherever you are, on any device (phone, tablet, PC, or Mac)



Accelerate performance by using real-time analytics based on historical data and predictive information



Coach with data-driven feedback and make decisions based on real-time data and emerging trends



Enhance user experience with built-in integrations with Office 365, LinkedIn and Microsoft products



Track and prioritize leads across all touchpoints with multiple lead-scoring models and sales readiness grades

Get a demo of Dynamics 365 for Sales and see this solution in action.

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