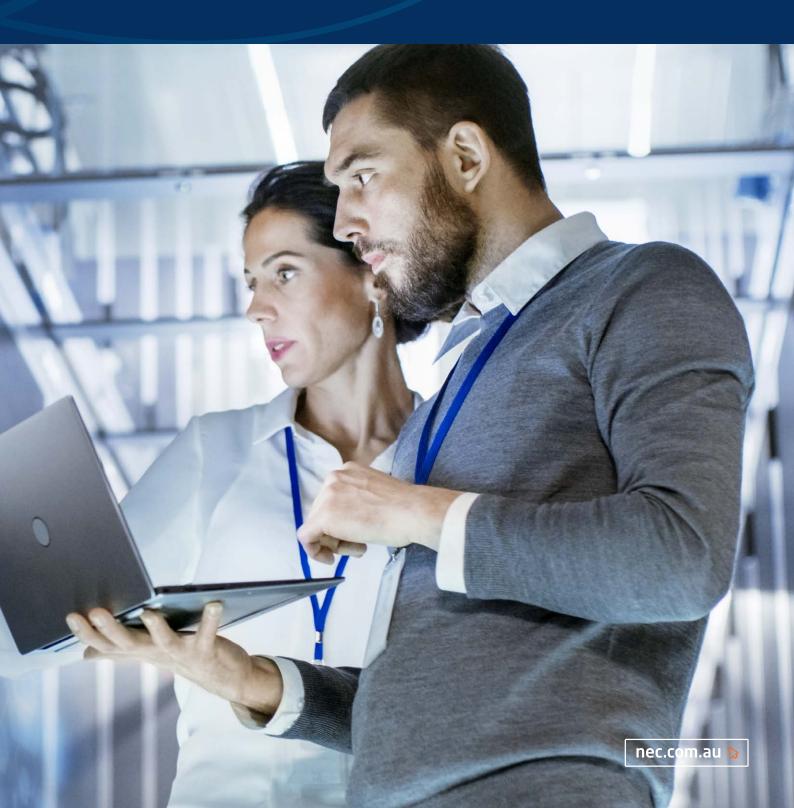
\Orchestrating a brighter world



Discover how viable Cloud Services are to your business and understand the options for adoption

Journey to the Cloud



28% of spending in key IT segments will shift to the Cloud by 2022*

Cloud Adoption and You

Cloud adoption across Government and enterprise organisations is continuing to increase. According to Gartner, 28% of spending in key IT segments will shift to the Cloud by 2022. Furthermore, 70% of Cloud services will be hosted by delivered by the top 10 Public Cloud providers by 2021.

In order to capitalise on your investment today and in the future, there are many considerations and requirements that should be understood before you transition into the Cloud.

NEC's experience in transitioning to the Cloud highlights that it is not just about technology. Our approach incorporates a deep understanding of the current operating model from a" top-down" and "bottom-up" approach so that effective change can be identified and implemented.

A common challenge for organisations is not knowing where to start or being concerned about the risks of Cloud. A proper assessment of technology, controls, services, governance, people and processes that may be affected by migrating workloads to the Public Cloud are the catalyst for positive change.

NEC's Journey to the Cloud transformation service is conducted across four key stages to help you understand and determine your current state, Cloud requirements and how to get your workloads into the Cloud. Our assessments can be tailored to meet your priorities and scope to include the whole organisation or specific departments or teams.



NEC can seamlessly manage existing infrastructure and public Cloud workloads

4 Stage Approach for Cloud Adoption

1 Architecture Baseline

- Mapping the underlying technology that supports the business functions
- Detailing the impacts and dependencies between systems
- Highlighting gaps in the model so risk to change is identified
- Designed to be of minimal impact with quick value for the customer
- Identify the key elements of the change management program

Transformation Model

Determining the strategic goals and drivers that trigger change

2

- Detailing how and why the business processes use technology and underlying data
- Understanding the operational impacts of change across the business
- Identifies workloads that have specialist or high-risk requirements

Cloud Analysis

- Evaluation of across financial, technical and business aspects of workloads
- Consideration for changing from workload types such as laaS to SaaS or PaaS
- Identification of appropriate candidates to meet business strategic goals
- A detailed Cloud Candidacy report across your application portfolio

4 Cloud Transition

- Mapping of workloads to appropriate Cloud services
- Identify service dependencies on Cloud transition to plan order of transitions
- Create a concept tenancy in a target Cloud provider
- Establish agreed workloads in the concept tenancy

Why NEC?

NEC is a safe pair of hands with a strong heritage of managing and deploying critical services and applications. We can seamlessly manage existing infrastructure and public Cloud workloads to support customer's journey to Cloud and hybrid environments.

We believe in offering our customers the right advice and are not incentivised by Cloud providers to move workloads regardless of whether they are suitable for the Cloud or not.

NEC have a strong local presence with flexible support models (onshore, offshore or blended), combined with a global network of 303 group companies with a combined revenue of US\$26B.

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