

Media & Entertainment Accelerator (v2)

Martin Wahl
Principal Program Manager
Industry Solutions & Accelerators
August 2021



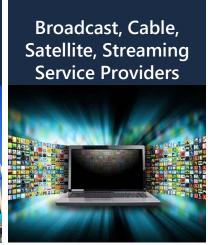
Media & Entertainment Sub-Industries

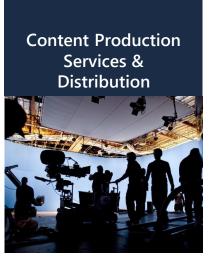








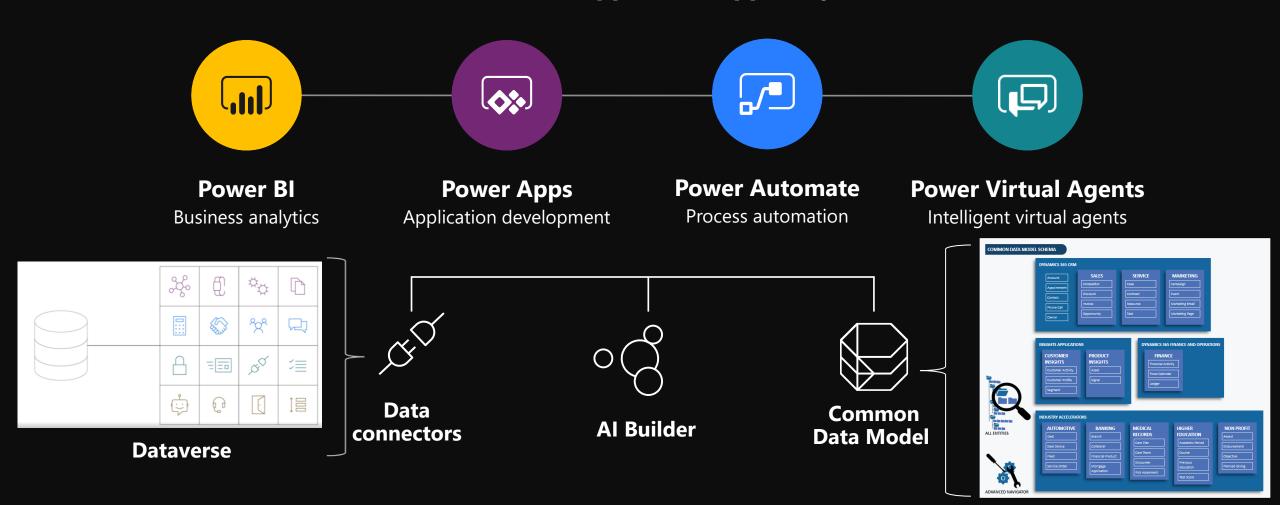




Microsoft Power Platform

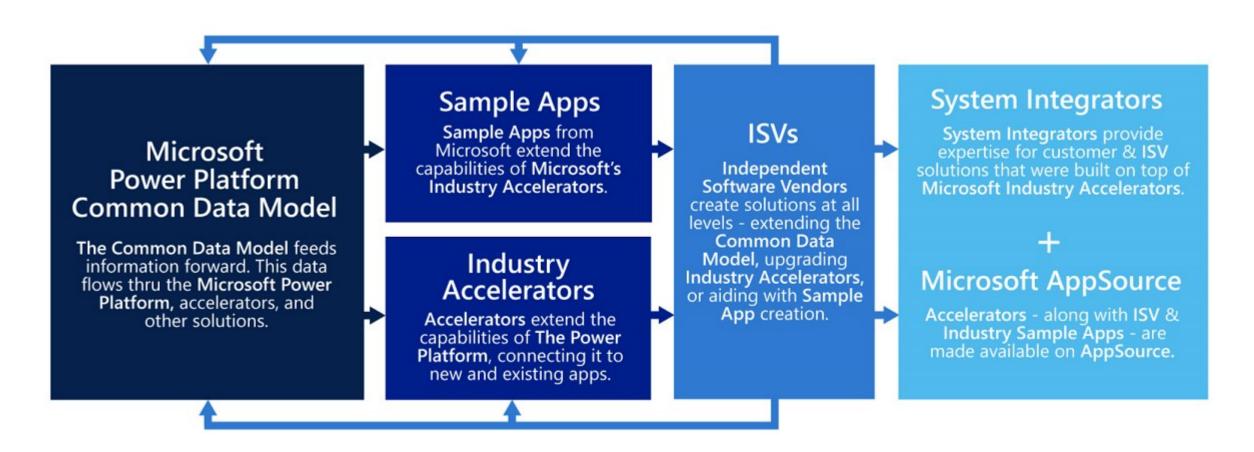
The low-code platform that spans Office 365, Azure, Dynamics 365, and standalone applications

Build innovation customized apps that supports your business needs



Industry Accelerators Program:

Industry-Specific Data Models, Custom App Design & Development



Media and Entertainment Accelerator V1 "Fan Engagement" released July 2020



Solutions:

- Venue, and Facility Management
- Event Management and Virtual Conferencing
- Media Products Sales Individual Ticketing, Season, Subscriptions
- Fan Profiles, Favorites and Loyalty Programs
- Display Advertising Sales and Scheduling
- Concession Sales Tracking, Luxury Suites / Corporate Boxes
- Sports Events, Leagues, and Fan Interests

Leverages:

- Power Apps Platform including Power Portals
- Common Data Model w/new Media Extension
- Dynamics 365 Sales

Value Proposition:

- Drive Monetization by Understanding & Targeting Fans
- Connect Physical assets to Digital offerings and data

Target partners & customers





Sports / E-Sports



Events, Industry Conferences







Fan Engagement Scenarios & Media CDM Entities (v1)





Contact

- Guest
- Guest Category
- External Guest ID
- Interests
- Loyalty Program & Levels
- Event Registrations
- Promotion Codes

Data Management Sports

Account • League • Team Player Round Playing Field Conference Division • Season

& Venues

Events

Facilities Attractions Attraction Tracks Concession Stands & Partners Dispensers

- Gates
- Hours of **Operations**
- Weather Conditions
- Talent
- Sponsorships
- Business Role

Venues

Ticketing **Product** Media

Sales

Admission

 Ticket Product • Ticket & Ticket Type Season

- Seats & Tiers
- Sections & Rows
- Seat Map
- Product
- Product Type (Video Audio, Data, Membership, etc.)
- Order Product
- Order Quote
- Order Inventory



Display Advertising

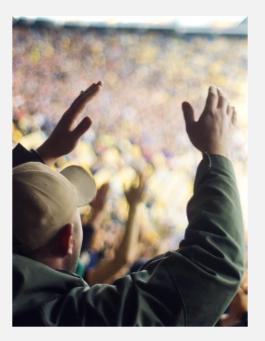
Product

Media

- Ad Zone
- Ad Segment
- Ad Spot
- Ad Product
- TMA
- Region
- Product
- Product Type
- Order Product
- Order Quote
- Order Inventory

Power Platform Scenarios for Media and Entertainment

360-degree Fan & Guest Insights



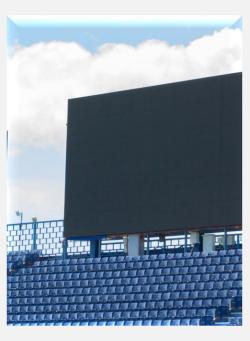
Digital Events & Venue Management



Sports Data Management



Sales & Marketing



Content Production

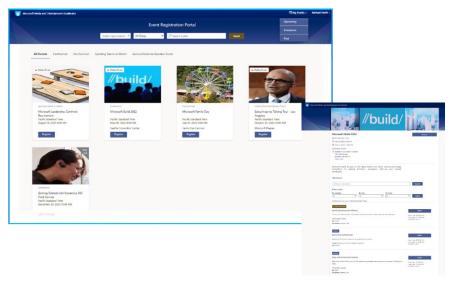


Media and Entertainment Accelerator V2 Key Features



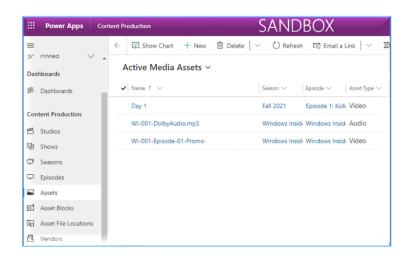
Enhanced Fan Engagement/Live Virtual Events

- Expanded model-driven application with builtin Teams API integration to schedule live events
- Redesign and expanded Portal application to support multiple attractions within events including ability to join a live Teams event directly from portal interface



Content Production Solution

- Data model extension with 15 new entities around studios, shows, episodes, assets, metadata, seasons, etc.
- New model-driven application to help content producers manage their production workflows and track creative assets
- Use Power Automate (Flow) to manage use of cloud resources (Upload/Download/Transcribe/Archive)(



Content Production Scenario new CDM Entities (v2)





- Account
- Studio
- Season
- Show
- Episode
- Asset
- Asset File
- Asset Activity
- Track
- Asset Metadata
- Asset Metadata Attribute
- Block
- Show Vendor

Media and Entertainment Accelerator - Solution Layering & Packaging

