

Partner Point of Contact

Data Transformation on Microsoft Azure

Director of Infrastructure,

Bamboo Rose

Sachin Bansal sbansal@logicworks.net Analytics Microsoft PDM **Migration** Randi Parish randip@microsoft.com ML / AI Segment Coverage Enterprise Yes SMC Yes *Regulated Industries:* Federal No State & Local Yes Education Yes FSI Yes

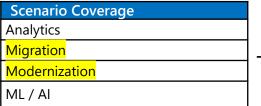
Yes

Geos/OUs Where Active		
Great Lakes	Yes	
Mid Atlantic	Yes	
Midwest	Yes	
NorCal	Yes	
North Central	Yes	
Northeast	Yes	
Northwest	Yes	
SoCal	Yes	
South	Yes	
South Central	Yes	
Southeast	Yes	

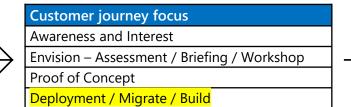
Healthcare

601 W. 26th Street, Suite 357, New York, NY 10001

Which scenarios do you support? (Highlight with "yellow")



Where does the offer sit in the customer journey? (Highlight with "yellow")



Other offer details (Option to purchase additional hours as needed)

Estimated cost of the offer	\$25K
Time to implement the offer	100 Hours

	Why do companies need this offer?	How does offer solve the pain points?	Offer methodology / process? Key sales triggers
_	Pain points faced by companies	How you can help prospects solve their challenges	Step-wise approach to help prospects visualize the final deliverableKey customer moments that can be leveraged
	 Creating a new Data Lake, Data Warehouse, and/or Business Intelligence solution in Azure Assessing and improving Data Integrity across myriad sources for use in analytics Customizing the Presentation Layer of your new analytics system according to 	modernization and migration project to move customers legacy or End-Of Life databases to an Azure-native platform.	 1. Assessment Business Goals, Stakeholders 2. Design Platform, Performance, Storage, Backups, DR, Security, ROI Model 3. Build Large Migrations Data Transformation Projects
	your Key Performance Indicators Key measurable impact of Custometer	er reference 1 / Customer referen	5. Continuing Support • Monitoring, 24x7 Escalation, Backups ce 2 / About Logicworks:
	the offer testimor	• • • • • •	27 years in business 400+ Customers
	Time to ACR for MS Reps Logicwor Azure an security a Huy Mac	ks' experience on l commitment to nd compliance" –	ineering y and ty MS Awards • Azure Gold Partner • Azure Expert MSP

Director of Consumer

Support, Stibo Systems