Solution Based Resources

Partner resources that include technical and sales enablement, available by solution area.

The following list will signpost you to learning resources which feature all solution areas:

UK Partner Skills: A UK partner skills site, consolidating our learning resources for partner signposting.

Microsoft Learn: A free, self-serve, central resource for all those wanting to Learn about Microsoft Technology.

Learn with Instructors: Part of the Microsoft Learn platform, a simple connection point to our Learning Partners, delivering instructor led sessions with Microsoft official courseware and certified trainers.

UK Events Calendar - Partner: UK skills events specifically for partners focusing on solution area aligned, technical enablement.

Partner Communities: Part of the Microsoft UK Partner Zone, featuring the Skills Community.
Also find communities for Azure, AI, Dynamics 365, Modern Work and Security, hosted in the Zone.

Partner Sales Acceleration Programme learning
Can be accessed by sales and/or solution area within the Microsoft Partner Network (MPN) Training Gallery.
Also includes Challenger Sales Foundation enablement

On Demand Webinars: Start your journey and build skills to drive innovation with these free on-demand learning sessions for solution-based Microsoft technology

Specific solution area-based learning resources:

Microsoft Azure

- ❑ Learn more about Azure Sentinel resources
- ❑ Azure enablement resources to deliver on priorities. GearUp here.
- ❑ Microsoft Cloud Adoption Framework for Azure, build your skills here.
- ❑ Azure Citadel is a community site for our Cloud Solution Architects in the UK to share content with partners to support the acceleration of their transformation.
- ❑ Azure VMWare Solution learning resources Azure VMware Solution - Microsoft UK
- ❑ GitHub's Microsoft Learning

Microsoft 365, Modern Work & Security

- ❑ Transform: Microsoft 365 & Security for Partners
- ❑ Resource catalogue for Modern Work skills building plus sales & marketing resources with Transform
- ❑ Microsoft 365 Technical Readiness Transform Hub
- ❑ Microsoft 365 Cloud Accelerators readiness
- ❑ Free guidance to help with customer conversations OnRamp
- ❑ Global information deck for Modern Work & Security enablement and learning Paths
- ❑ Windows 365 Technical Readiness

Microsoft Teams & Viva

- ❑ Discover Microsoft Teams
- ❑ Teams End User Training
- ❑ Learn Together: Developing Apps for Teams
- ❑ Learn to Position Microsoft Teams
- ❑ Microsoft Viva Transform learning resources

Microsoft Data & AI

- ❑ AI Business School here
- ❑ AI School here

Business Applications

- ❑ Transform: the Business Applications Hub here
- ❑ Learn about Partner Contribution Indicators here

Power Platform

- ❑ Power Platform Partner virtual skills series here