



## Commission as-a-Service for distributors

Manage complexity using power of SymbioSys Commission to drive your business goals



Reinventing Insurance Distribution.  
Transformation Assured.

### QUICK FACTS

**09**  
Countries

**14**  
Delighted  
Insurers

**12M+**  
Policies  
Processed

**350+**  
Commission  
Processed

**5M+**  
Advisors  
Processed

**04+**  
Channel  
Models

### BUSINESS CHALLENGES

- Ease of defining commission rules on diverse policy and business parameters by each Insurer
- Ease of defining commission overrides on different hierarchies
- Ease of administering annualized/indemnity commission and chargebacks
- Time and effort required for commission reconciliation with each Insurer

### BUSINESS DRIVERS

- Drive agent's behaviour to achieve business goals
- Timely and accurate commission payment
- Automated commission reconciliation



HIGHLY CONFIGURABLE  
SERVICE



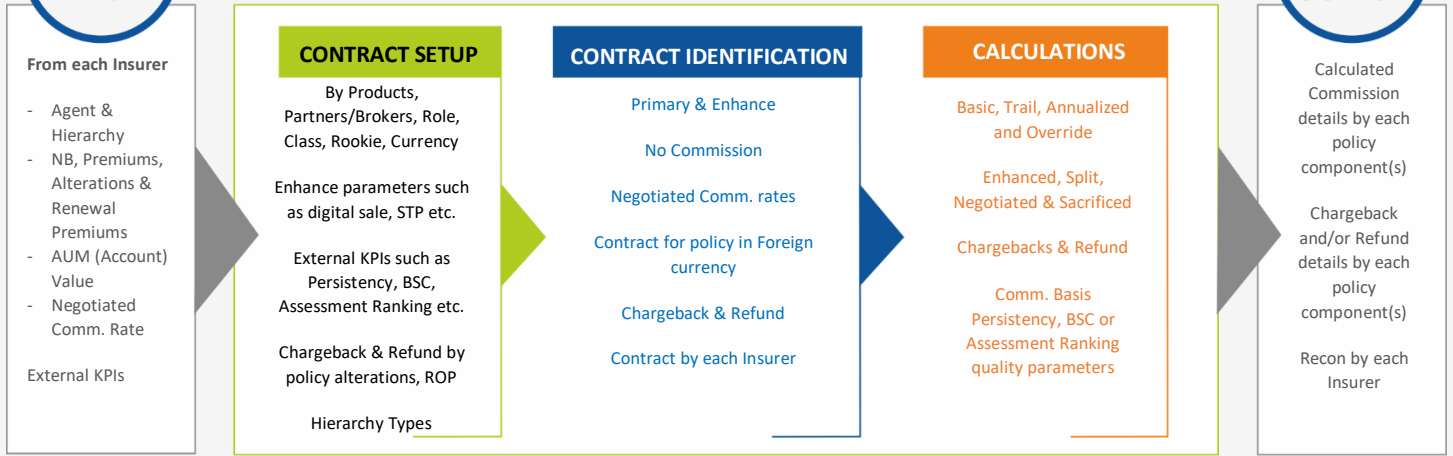
PROVEN  
EXPERIENCE



CLOUD READY  
ARCHITECTURE



PAY-AS-YOU-GO  
ENGAGEMENT



## KEY FEATURES

- Configure commission rules by combination of Products, Riders, Insurer, Role, Class, Rookie status, premium, comm. etc.
- Enhance commission for digital sale, STP etc.
- Use external KPIs such as Persistency, BSC, Assessment Ranking to drive commission
- Define Chargeback rules for policy events
- Define overrides for different hierarchies
- Commission split, negotiable commission
- Wind back and wind forward commission

## SERVICE BENEFITS

- Attract and motivate advisors thru innovative Commissions
- Drive business goals thru enhanced commissions
- Secure high value/large portfolio thru negotiated commission
- Auto reconciliation by each Insurer

## OTHER COMPLEMENTARY SYMBIOSYS SERVICES

- **Incentive as-a-Service for distributors**
- **Contest as-a-Service for distributors**
- **Distribution Management as-a-Service for distributors**
- **Distributor Portal as-a-Service for distributors**

4  
Multi-Country Implementations

10  
Solutions

30%  
CAGR Over Past 5 Years

300+  
Professionals

400+  
Years of Core Team Experience

40+  
Clients

9 of 30  
Global Top Insurers

100+  
Implementations

12+  
Years

12  
Countries

